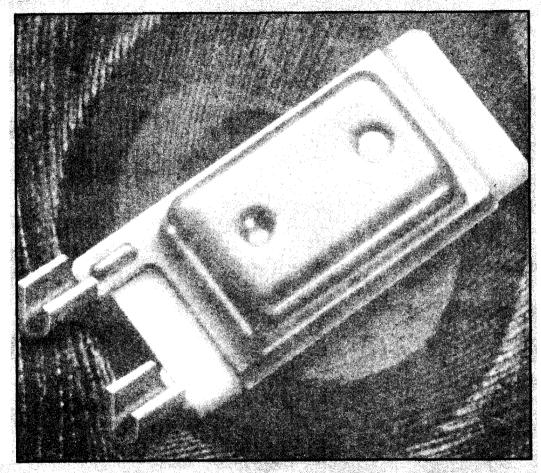
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CONTINENTAL CONTROLS LIMITED

17th **ANNUAL REPORT** 2011-2012

Seventeenth Annual Report of the Board of Directors with the Audited Statement of Accounts for the year ended 31st March 2012

BOARD OF DIRECTORS

Shri Navin G. Thakkar

- Chairman & Managing Director

Shri Samir N. Thakkar

- Director

Shri Amit N. Thakkar

- Director

Shri Pradeep C. Gaglani

- Director

Shri Harish S. Thakkar

- Director

Shri Kanaiyalal S. Thakkar

- Director

AUDITORS

M/s. D. Kothary & Co.

Chartered Accountants

Mumbai.

ADVOCATE

A. B. Shah & Co.

Mumbai.

BANKERS

Bank of India

HDFC Bank Ltd.

REGISTERED OFFICE

Gala No. 202, Krishna House,

Shailesh Udhyog Nagar,

Opp. Nicholas Garage, Sativali Road, Waliv,

Vasai (East), Dist. Thane - 401 208.

PLANT SITE

Gala No. 202, Krishna House,

Shailesh Udhyog Nagar,

Opp. Nicholas Garage, Sativali Road, Waliv,

Vasai (East), Dist. Thane - 401 208.

Registrars and Transfer Agents

Purva Sharegistry (I) Pvt. Ltd.

28-D, Police Court Lane,

33, Printing House,

Behind Old Handloom House, Fort,

Mumbai - 400 001.

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NOTICE

NOTICE IS HEREBY GIVEN THAT 17^{TH} ANNUAL GENERAL MEETING OF THE MEMBERS OF CONTINENTAL CONTROLS LIMITED WILL BE HELD ON SATURDAY, 29^{TH} SEPTEMBER, 2012, AT 2.00 P.M. AT KRISHNA GARDENS, MALJIPADA, OPP. CROWN PETROL PUMP, AHEMDABAD HIGHWAY, TALUKA VASAI (EAST) DIST. THANE – 401 210 TO TRANSACT THE FOLLOWING BUSINESS:-

ORDINARY BUSINESS:

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2012 and the Profit & Loss Account for the year ended on that date and the Reports of the Directors, Auditors.
- 2. To appoint a Director in place of Mr. Kanaiyalal S. Thakkar who retires by rotation and, being eligible offers himself for re-appointment.
- 3. To appoint the auditors of the company and to fix their remuneration.

Registered Office

Gala No. 202, Krishna House, Shailesh Udhyog Nagar,

Opp. Nicholas Garage, Sativali Road, Waliv,

Vasai (East), Dist. Thane - 401 208.

Place: Mumbai

Date: 28th August 2012

For and on behalf of the Board of Directors

Sd/-

Navin G. Thakkar Chairman & Managing Director

NOTES:

- 1. The Register of Members and Share Transfer Book of the Company shall remain closed from 23rd September 2012 to 29th September, 2012 (both days inclusive)
- 2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND, ON A POLL, TO VOTE INSTEAD OF HIMSELF. A PROXY NEED NOT BE A MEMBER. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMET OF THE MEETING.
- 3. Members desirous of asking any questions at the Annual General Meeting are requested to send in their questions so as to reach the Company at least 7 days before the Annual General Meeting so that the same can be suitably replied.
- 4. Members are requested to notify change in address, if any, immediately to the Company at its Registered Office, quoting their Folio Numbers.
- 5. As per General Circular No: 17/2011 dated 21.04.2011 of Ministry of Corporate Affairs, the Company's can send their respective Annual Report's to the members via email to their respective email addresses. The members who want to get the soft copy of the Annual report via Email are requested to submit their respective Email ID to the Company, 15 days before the annual general meeting

For and on behalf of the Board of Directors

Sd/-

Navin G. Thakkar Chairman & Managing Director

Place: Mumbai

Date: 28th August 2012

DIRECTORS' REPORT

The Members,

Your Directors have pleasure in placing before you the 17th Annual Report of the Company along with the Audited Accounts for the year ended 31st March, 2012:

Ks. (In Lakhs)	Rs. (In Lakhs)
2011-2012	2010-2011
320.00	330.31
8.03	17.25
59.56	55.55
17.36	12.32
26.98	27.69
(6.39)	(3.41)
21.60	18.96
(24.78)	(43.74)
(3.17)	(24.78)
	(In Lakhs) 2011-2012 320.00 8.03 59.56 17.36 26.98 (6.39) 21.60 (24.78)

DIVIDEND

In view of the requirement of working capital for the companies activities, the directors have not recommended any distribution of dividend.

OPERATIONS

During the year under review the Company's turnover has decreased from Rs. 330.31 Lacs to Rs. 320.00 Lacs. The Net Profit Before tax is Rs. 15.22 Lacs against the last year profit of Rs. 15.54 lacs.

CURRENT OUTLOOK & BUSINESS ACTIVITIES

Since the new plant is already commissioned, the Directors expect better capacity utilization and consequently good growth in export as well as local sales turnover. The demand for company's products continues to be good.

DIRECTORS

Mr. Kanaiyalal S. Thakkar retires by rotation at the forthcoming Annual General Meeting and being eligible, offers himself for re-appointment.

LISTING ON THE STOCK EXCHANGES

The Company's shares are listed with Bombay Stock Exchange Ltd. and the Company has paid the necessary listing fees for the Financial Year 2012-13.

MANAGEMENT'S DISCUSSION AND ANALYSIS REPORT

Management's Discussion and Analysis Report for the year under review, as stipulated under Clause 49 of the Listing Agreement with Stock Exchange, Mumbai, is included in this Annual Report.

CONTINENTAL CONTROLS LIMITED

CORPORATE GOVERNANCE

A separate report on Corporate Governance together with Certificate from Practicing Chartered Accountant on its compliance is included elsewhere in this Annual Report.

FIXED DEPOSITS

The Company has not accepted or renewed any Fixed Deposits within the meaning of Section 58-A of the Companies Act, 1956.

PARTICULARS OF EMPLOYEES

Particulars of employees as required u/s 217 (2A) of the Companies Act, 1956 are not annexed since there are no employees drawing remuneration of more than Rs.60,00,000/- per annum during the year under review, if employed for full year or more than Rs. 5,00,000/- per month, if employed for part of the year.

DIRECTOR'S RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed that:

- i) in the preparation of the annual accounts for the year ended March 31, 2012, the applicable accounting standards read with requirements set out under Schedule VI to the Companies Act, 1956, have been followed and there are no material departures from the same;
- ii) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2012 and of the profit of the Company for the year ended on that date;
- iii) the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- iv) That the directors have prepared the annual accounts on a 'going concern' basis.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO {Section 217 (1)(e) }

A. Conservation of Energy:

Your Company operation does not involve intensive energy consumption. Despite not a heavy energy user, the Company acknowledges its importance and hence adequate measures have been taken to reduce energy consumptions wherever possible.

B. Research & Development Technology Absorption:

a) Particulars of Research and Developments:

As business and technologies are changing constantly, continuous investments in research and development are of paramount importance. As a result of research efforts, your company has been able to develop processes and methodologies that have resulted in constant improvement in quality and productivity.

b) Particulars of Technology Absorption, Adoption and Innovation:

3

- (i) The Company gets information on latest technology on equipment/process, marketing etc. and this has been company's operations. continuously absorbed and adopted to suit to Company's operations.
- (ii) Benefits derived as a result of the above efforts e.g, product improvement, cost reduction, product development, import substitution etc.
- c) Details of Technology Not Applicable.

C. Foreign Exchange Earning and Outflow:

During the year under review; your Company earned a foreign exchange of Rs. 103.22 Lacs and utilized foreign exchange worth Rs. 64.78 Lacs.

SECRETARIAL COMPLIANCE REPORT

According to the provisions of section 383A of the Companies Act, 1956, our Company has obtained the Secretarial Compliance Report from a Company Secretary in whole time practice

RESUBMSSION OF DIRECTORS ON AUDITOR'S OULIFICATION:

The observations made in the Auditors' Report are self explanatory and the management is taking effective steps for the rectification.

AUDITORS

M/s. D. Kothary & Co., Chartered Accountants, the Statutory Auditors of the Company retire at this Annual General Meeting and are eligible for the reappointment as Auditors of the Company to hold the office from the date of this Annual General Meeting until the conclusion of the next Annual General Meeting. The Directors recommend reappointing M/s. D. Kothary & Co., as auditors of the Company. A certificate has been received from the Auditors to the effect that their reappointment, if made, would be within the prescribed limits u/s. 224 (1B) of the Companies Act, 1956.

ACKNOWLEDGEMENT

Your directors would like to express their sincere appreciation for the assistance and cooperation received from bankers, employees, auditors and consultants during the period under review. The Directors sincerely appreciate the high degree of professionalism, commitment and dedication displayed by employees at all levels. The Directors also place on record their gratitude to the Members for their continued support and confidence.

By Order of the Board Sd/-Navin G.Thakkar Chairman & Managing Director

Place: Mumbai.

Date : 28th August; 2012

Registered Office:

Gala No. 202, Krishna House, Shailesh Udhyog Nagar,

Opp. Nicholas Garage, Sativali Road, Waliv, Vasai (East), Dist. Thane-401208

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Continental Controls Limited is one amongst the few companies into the manufacturing of Thermal Overload Protectors have carried out a niche for themselves in this particular of the engineering industry. The management of the company vests in the Board comprising of personnel with more than over a decade of hands-on industry experience. The day to day affairs are being managed by a team of experienced and qualified professionals.

The company always strives to achieve optimum performance at all levels by adhering to corporate governance practices which rests upon the four pillars of: transparency, disclosure, independent monitoring and fairness to all.

Continental Controls Limited always strived to promote good governance practices, which ensures that:

- A Competent management team is at the helm of affairs.
- The Board is strong with an optimum combination of Executive and Non-Executive Directors, who represent the interest of all stakeholders.
- The Board effectively takes all key corporate decisions and is effectively in control of the company affairs.
- The management and employees have a stable environment.

The total revenue of the Company has been Rs.32.80 million as against the corresponding figure of Rs. 34.76 million for the last year.

The Company also maintained its export sales to Rs.10.32 million as compared to the last year figures of Rs.10.23 Million and the Profit/ loss after tax has increases from Rs.1.90 million to Rs.2.16 million.

With the positive economic environment, the company is positioning itself to reach greater heights with increase in production of all its product groups. Continuous R & D initiatives have shown improvement in quality and in the introduction of new products. However, with the unorganized players in the Indian Market, more particularly in the small-scale sector, prices have been under constant pressure resulting in lower realization. This threat is being effectively met by constant product up gradation, cost reduction, avoidance of waste and going for high value component.

CORPORATE GOVERNANCE REPORT

Pursuant to Clause 49 of the Listing Agreement, following is the report on Corporate Governance for the financial year 2011-2012.

I. Company's Philosophy on Code of Corporate Governance:

The Company believes that Corporate Governance envisages attainment of high level of transparency, accountability, fair and equal treatment of all shareholders, compliance with regulations, and sustainable value creation for all shareholders, ethical practices and uprightness thereby assisting the top management of the Company in efficient conduct of its business by developing Trust and Integrity which plays an essential role in building over all value of business and future success.

The Company believes that its systems and actions must be integrated for enhancement of corporate performance resulting in maximization of shareholders' value in the long run, protection of the interest of its shareholders and employees and maintenance of cordial relationship with its customers and bankers. The Company places due emphasis on regulatory compliances.

II. Board of Directors

(A) Composition of Board and changes since the date of last Annual General Meeting

The present Board of Directors of the Company comprises of 6 Directors, of which 3 are Executive Directors and remaining 3 are Non Executive Independent Directors and are professionally competent and vastly experienced in their respective fields.

The Company has an optimum combination of Executive and Non-executive Directors of the Company with not less than fifty percent of the Directors comprising of non-executive directors.

Since, the Chairman of the Company is an Executive Director, the Board comprises of the requisite number of Independent Directors to maintain the independence of the Board and to segregate the functions of governance and management.

At the end of the year, none of the Directors is a member of more than ten Board-level Committees or a Chairman of more than five such Committees, as required under Clause 49 of the Listing Agreement.

(B) No. of Board Meetings

The Board of Directors met 6 Times during the year under review. The meetings of the Board of Directors were held on various dates as follows:

14th May, 2011; 13th August, 2011; 27th August, 2011; 14th November, 2011; 15th November 2011; and 13th February, 2012. Detailed agenda notes and the information required to be given in terms of Business on the agenda were circulated in advance to all the Directors of the Company. The Directors including Non-Executive Directors actively participated in the Board Meetings.

Attendance of each Director at Board Meeting for the year 2011-12 and last Annual General Meeting:

Name of the Director	Designation Category		No. of Board Meetings held during the year	No. of Board Meetings attended during the year	Attendance at last AGM held on September 30, 2011
Navin G. Thakkar	Managing Director	Promoter Executive Director	6	6	Yes
Samir N. Thakkar	Director	Promoter Executive Director	6	6	Yes
Amit N. Thakkar	Whole Time Director	Promoter Executive Director	6	6	Yes
Pradeep C. Gaglani	Director	Independent Non- Executive Director	6	6	No
Harish S. Thakkar	Director	Independent Non- Executive Director	6	6	No
Kanaiyalal S. Thakkar	Director	Independent Non- Executive Director	6	6	No

(C) Information to be made available to the Board:

Among others includes:

- Review of Annual operating plans of business, capital budgets, updates.
- Quarterly results of the Company and its operating divisions or business segments.
- Minutes of meeting of Audit Committee and other Committees.
- Information on recruitment and remuneration of senior Officers just below the Board level including appointment or removal of Chief Financial officer and the Company Secretary.
- Fatal or Serious accidents or dangerous occurrences.
- Any materially relevant default in financial obligations to and by the Company or substantial non-payment for goods sold by the Company.
- Details of any joint venture or Collaboration Agreement.
- ransactions that involve substantial payment towards goodwill, brand equity or intellectual property.
- > Significant labour problems and their proposed solutions.

(D) Secretarial Standards Relating to the Meetings:

The Institute of Company Secretaries of India (ICSI) has established Secretarial Standards relating to the Meetings of the Board and Committees thereof and Annual General Meetings. At this stage, these are only recommendatory and are likely to become mandatory in due course. It is the intention of the Company to generally comply with these Standards.

(E) DIRECTORS PROFILE

Brief resume of the Director, who retire by rotation, nature of their expertise in specific functional area and name of companies in which they hold directorship and membership/chairmanship of Board Committees are provided below:

Shri Kanaiyalal S. Thakkar

Shri Kannaiyalal S. Thakkar, age 63 expertise in specific functional areas. He has wide experience in control of production and administration. His qualification is SSC.

(F) REMUNERATION TO DIRECTORS

Name of Director	Sitting Fees (Rs.)	Salary & Perquisites (Rs.)
Shri Navin G. Thakkar	-	1,20,000/-
Shri Samir N. Thakkar	-	-
Shri Amit N. Thakkar	-	1,80,000/-
Shri Pradeep C. Gaglani	-	-
Shri Harish S. Thakkar	-	-
Shri Kanaiyalal S. Thakkar	-	-

III. BOARD COMMITTEES (A) AUDIT COMMITTEE

The Audit Committee comprises of 3 directors viz.

Chairman

: Shri Pradeep C. Gaglani

Independent Non-Executive Director

Members

: Shri Harish S. Thakkar

Independent Non-Executive Director

Shri Kanaiyalal S. Thakkar

Independent Non-Executive Director

The Audit Committee met 5 times during the year under review. The meetings of the Committee were held on various dates as follows:

14th May, 2011; 13th August, 2011; 27th August, 2011; 14th November, 2011; and 13th February, 2012. Detailed agenda notes and the information required to be given in terms of Business on the agenda were circulated in advance to all the members of the Audit Committee.

The role of the Audit Committee shall include the following:

- a. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- b. Recommending the appointment and removal of statutory auditor, fixation of audit fee and also approval for payment for any other services.
- c. Reviewing with management the annual financial statements before submission to the board, focusing primarily on:
- Any changes in accounting policies and practices.
- Major accounting entries based on exercise of judgment by management.
- Significant adjustments arising out of audit.
- The going concern assumption.
- Compliance with stock exchange and legal requirements concerning financial statements.
- Any related party transactions i.e. transactions of the company of material nature with promoters or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of company at large.

- d. Reviewing with the management, external and internal auditors and the adequacy of internal control systems.
- Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- f. Discussion with internal auditors any significant findings and follow up thereon.
- g. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- h. Discussion with external auditors' before the audit commences about nature and scope of audit as well as postaudit discussion to ascertain any area of concern.
- Reviewing the company's financial and risk management policies.
- i. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.

(B) SHARE TRANSFER CUM INVESTORS **GRIEVANCE COMMITTEE**

The Share transfer cum Investors Grievance Committee consists of 3 Directors.

Chairman : Shri Harish S. Thakkar

Independent Non-Executive Director

Members

: Shri Navin G. Thakkar

Executive Director Shri Kanaiyalal S. Thakkar

Independent Non-Executive Director

No transfers were pending as on March 31, 2012.

IV. THE DETAILS OF THE LAST THREE ANNUAL **GENERAL MEETINGS HELD ARE AS FOLLOWS:**

Year	Venue	Date	Time
2008-2009	Poush Krishna Gardens Maljipada, Opp. Crown Petrol Pump, Ahemdabad Highway, Taluka Vasai (East) Dist. Thane	30.09.2009	1.00 p.m.
2009-2010	Poush Krishna Gardens Maljipada, Opp. Crown Petrol Pump, Ahemdabad Highway, Taluka Vasai (East) Dist. Thane	30.09.2010	1.00 p.m.
2010-2011	Poush Krishna Gardens Maljipada, Opp. Crown Petrol Pump, Ahemdabad Highway, Taluka Vasai (East) Dist. Thane	30.09.2011	3.00 p.m.

V. DISCLOSURES

- Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its Promoters, the Directors or the Management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large. Details are given elsewhere in the Annual Report at Note 27 of the Notes to Accounts.
- Details of non-compliance by the company, penalties, and strictures imposed on the Company by the Stock Exchanges or SEBI or any statutory authority, on any matter related to capital markets, during the last three years - NIL.
- Company has compiled with all mandatory requirements of clause 49 of the listing Agreement in respect of Corporate Governance. The Company has not adopted a whistle blower policy, which is not a mandatory requirement as per the Listing Agreement.

VI. MEANS OF COMMUNICATION

The quarterly / half-yearly/annual financial results are normally published in English and Marathi Newspapers viz. in Free Press Journal and Navshakti respectively. A Report on Management Discussion and Analysis forms part of the Annual Report.

VIL GENERAL SHAREHOLDER INFORMATION A. Annual General Meeting

Day:

: Saturday

: 29th September, 2012 Date

Time

 $: 2.00 \, \text{p.m.}$

: Poush Krishna Gardens, Maljipada, Opp. Crown Petrol Pump, Ahmedabad Highway, Taluka Vasai (East) Dist. Thane - 401210

B. Financial Calendar

Quarter	Period	Publications of Results
First	Apr-Jun	13 th August, 2011
Second	Jul-Sep.	14th November, 2011
Third	Oct-Dec	13th February, 2012
Fourth	Jan-Mar	15 th May, 2012

C. Dates of Book Closure

: 23th Sept. 2012 to 29th Sept.2012 (Both days Incl.)

D. Dividend Payment Date

: Not Applicable

E. Listing on Stock Exchanges: The Company's Equity

Shares are listed on Bombay Stock Exchange,

Mumbai.

F. Stock Code

: 531460 on the Stock Exchange, Mumbai.

G.ISIN Number for

NSDL & CDSL

: INE545B01022

H. Market Price Data

: High & Low during each month in the last financial year (given below).

Month	High (Rs.)	Low (Rs.)	Volume(inlacs)
April' 2011	6.10	3.88	0.35
May' 2011	6.20	4.82	0.10
June' 2011	6.19	4.57	3.48
July' 2011	6.28	4.99	2.33
August' 2011	5.85	4.43	1.17
September' 2011	7.24	5.31	0.18
October' 2011	7.60	6.64	0.23
November' 2011	7.18	4.82	0.81
December' 2011	4.60	2.95	0.52
January' 2012	4.75	3.00	0.31
February' 2012	6.08	4.29	0.65
March' 2012	5.59	4.19	0.76

I. Registrars & Transfer Agent:

Purva Share Registry (I) Private Limited 28-D, Police Court Lane, 33, Printing House, Behind Old Handloom House, Fort, Mumbai-400001 Phone No: 23016761/23018261/22626407/6634 8073

J. Share Transfer:

All transfers received are processed by the Share Transfer Agents and Share Transfer Register is sent to the Company for approval. The Share Transfer cum Investors/ Shareholders' Grievance Committee comprising Directors considers and approves the same. Thereafter, the Share Transfer Agents carry out necessary endorsements on the share certificates and dispatch the same to the transferees.

K. Shareholding Pattern:

The Distribution of the shareholding pattern as on 31st March 2012 was as under:

Category	No.of	% of total	No. of	% of
	Shareholders	Shareholders	Sharesheld	Shareholders
Upto - 5000	4709	86.28	8655100	19.58
5001 - 10000	365	6.69	3040440	6.88
10001 - 20000	172	3.15	2577150	5.83
20001 - 30000	77	1.41	1976620	4.47
30001 - 40000	29	0.53	1002510	2.27
40001 - 50000	35	0.64	1639250	3.71
50001 - 100000	41	0.75	2752020	6.22
100001 and above	30	0.55	22569470	51.05
Total	5458	100.00	44212560	100.00

Shareholding Pattern as on 31st March, 2012

Cate- gory code	Category of Shareholder	Number of Shareho- lders	Total number of Shares	Number of Shares held in dematerialized form	As a percentage of (A+B+C)
(A)	Shareholding of Promoter and Promoter Group ²		-		
1	Indian	5	759607	360119	17.18
2	Foreign	0	0	0	0
	Total Shareholding of Promoter and Promoter Group	5	759507	360169	17.18
(B)	Public Shareholding			·	
1	Institutions	1	13926	13926	0.32
2	Non-Institutions	5452	3647723	3217331	82.50
	Total Public Shareholding	5453	33661649	3228307	82.82
(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0
	GRAND TOTAL (A)+(B)+(C)	5458	4421256	3591376	100.00

Dematerialization of Shares: 35,91,376 Equity Shares equivalent to 81.23% of the total paid-up Equity Capital have been in dematerialized form as on 31st March, 2012.

Compliance Officer

Amit Thakkar

Tel No: 95250-2454952/53 Fax No: 95250-2454956

Address for Correspondence

Gala No. 202, Krishna House, Shailesh Udhyog Nagar

Opp. Nicholas Garage, Sativali Road,

Waliv, Vasai (East)
Dist. Thane – 401208