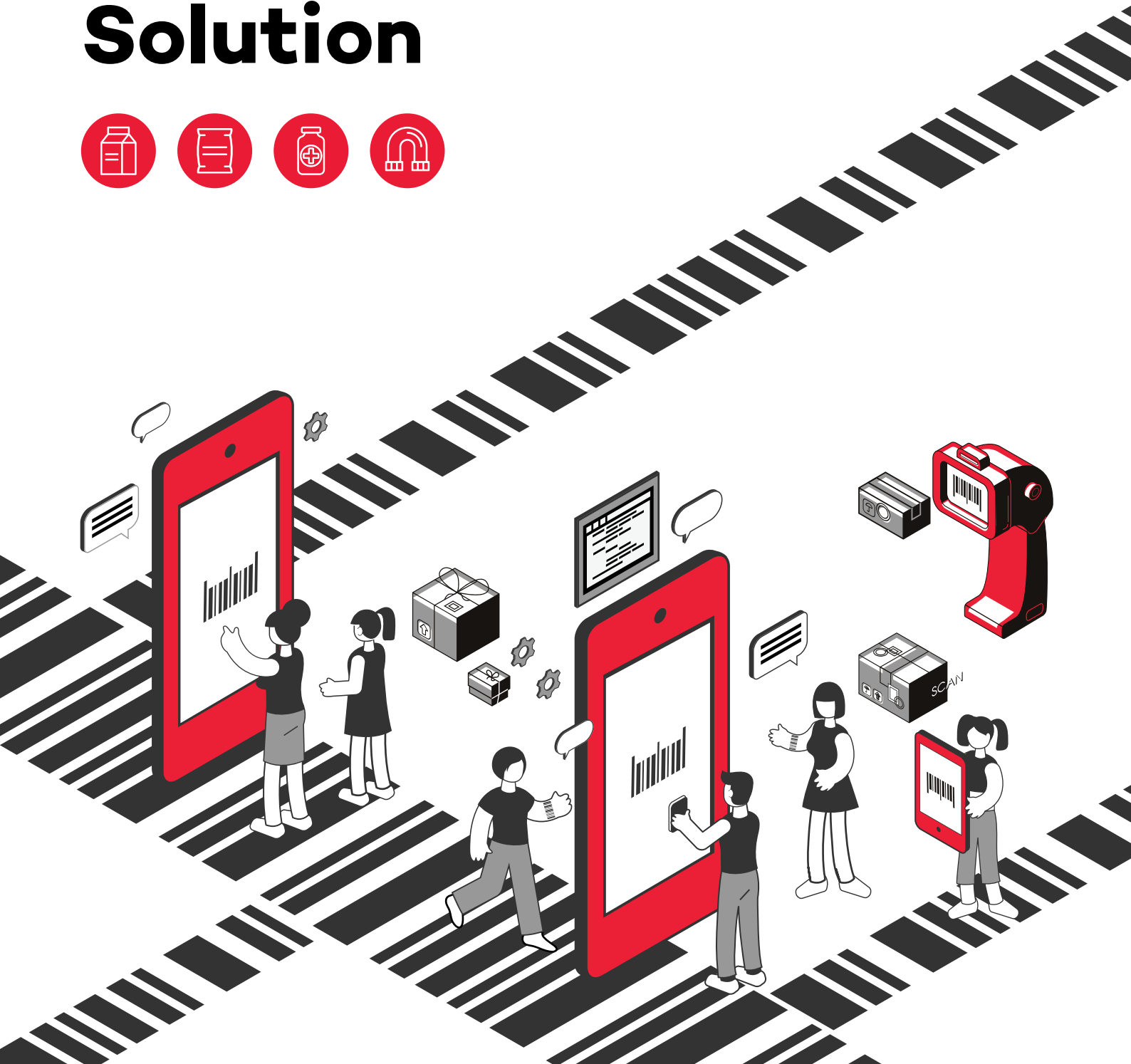


Future Ready with Smarter Solution



Company Information

Board of Directors

Mr. Basant Kabra

Chairman & Managing Director

Mr. Shiva Kabra

Joint Managing Director

Ms. Ritu Joshi

Non-Executive Non Independent Director

Mr. Rakesh Agrawal

Independent Director

Mr. Shyam Sunder Jangid

Independent Director

Mr. Gaurav Himatsingka

Independent Director

Ms. Shruti Jatia

Independent Director

Chief Financial Officer

Mr. Rahul Khettry

Company Secretary & Compliance Officer

Mr. Akshay Satasiya

Statutory Auditor

M/s Jhawar Mantri & Associates,
Chartered Accountants

Registered Office Address

C-106, Hind Saurashtra Industrial Estate, Andheri-Kurla Road, Marol Naka, Andheri (East), Mumbai-400059, India.

CIN: L22219MH1991PLC059800

Tel: (022) – 2859 9065/ 6693 8900

Email: companysecretary@controlprint.com

Website: www.controlprint.com

Bankers

ICICI Bank Limited

HDFC Bank Limited

Registrar and Share Transfer Agent

Bigshare Services Private Limited

Office No S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, Maharashtra

Tel: (022) – 6263 8200

Email: investor@bigshareonline.com

Website: www.bigshareonline.com

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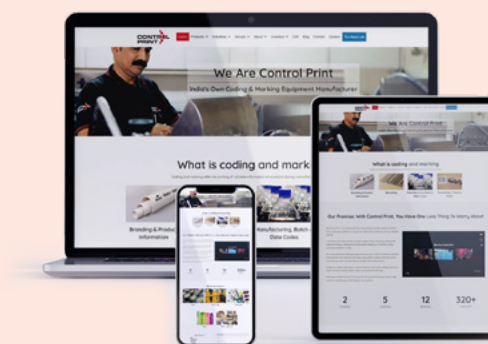
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To view the report online, log on to
<https://controlprint.com/investors/annual-report>

India's manufacturing sector is increasingly adopting more efficient operating models, which are aligned to the Industry 4.0 environment. Coding and Marking continue to serve as an important catalyst in this new era of transformation.

As the country's leading supplier of coding and marking solutions, we see a larger role for us in an expanding economy and an aspiring society of billion-plus consumers. We have the requisite experience, expertise, manufacturing capabilities and commitment to help our clients reach their production targets with absolute certainty, so that products can reach their consumers on time with their final mark of authenticity and other statutory information.

Our solutions are diverse, integrated and smarter with a strong technological backbone, and our talent pool is well equipped to handle exigencies, so that our clients always have one less thing to worry about.

We are an essential link in the economy, and operate in a largely underpenetrated segment, with significant headroom for growth at an accelerated pace and on a sustained basis.



About Control Print

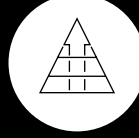
We are a leading Indian company and only integrated “Make in India” player in the coding and marking industry, serving a large number of manufacturing companies.

Started in 1991, Control Print is the country's leading player for manufacturing printers (for coding and marking) as well as consumables. Our two manufacturing facilities at Nalagarh, Himachal Pradesh and Guwahati, Assam, are state of the art manufacturing facilities. A market largely dominated by imports and MNCs, we are making strong headways with a growing market presence and brand creation. Over the years, we have invested in understanding the requirements of the domestic market, thereby building our capabilities and product portfolio to suit diverse consumer requirements.



Vision

To be South Asia's leading coding and marking solutions provider.



Mission

To provide our customers, shareholders, employees and society with the highest value through:

- Market Leadership
- Continuous Innovation
- Maintaining superior standards in our products and performance
- Developing consistently superior technology

Values



Integrity



Reliability



Innovation



Excellence



Precision

Key facts

30+

years of experience

300+

Field staff

4

Countries of export presence

CRISIL A2+

for Short Term

CRISIL A-/Stable

for Long Term

~18.5%

Market share in India

Only

'Make in India' player in the industry

We serve following industries:



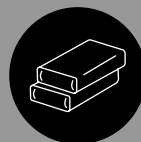
Agrochemical



Automotive



Beverage



Building &
Construction Material



Cables and Wire



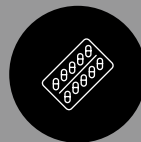
Dairy



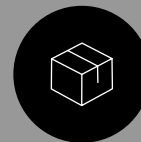
Chemical &
Lubricant



Food & Beverages



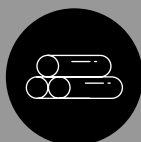
Healthcare



Packaging and
Packaging material



Plywood



Pipes and
Extruded plastic

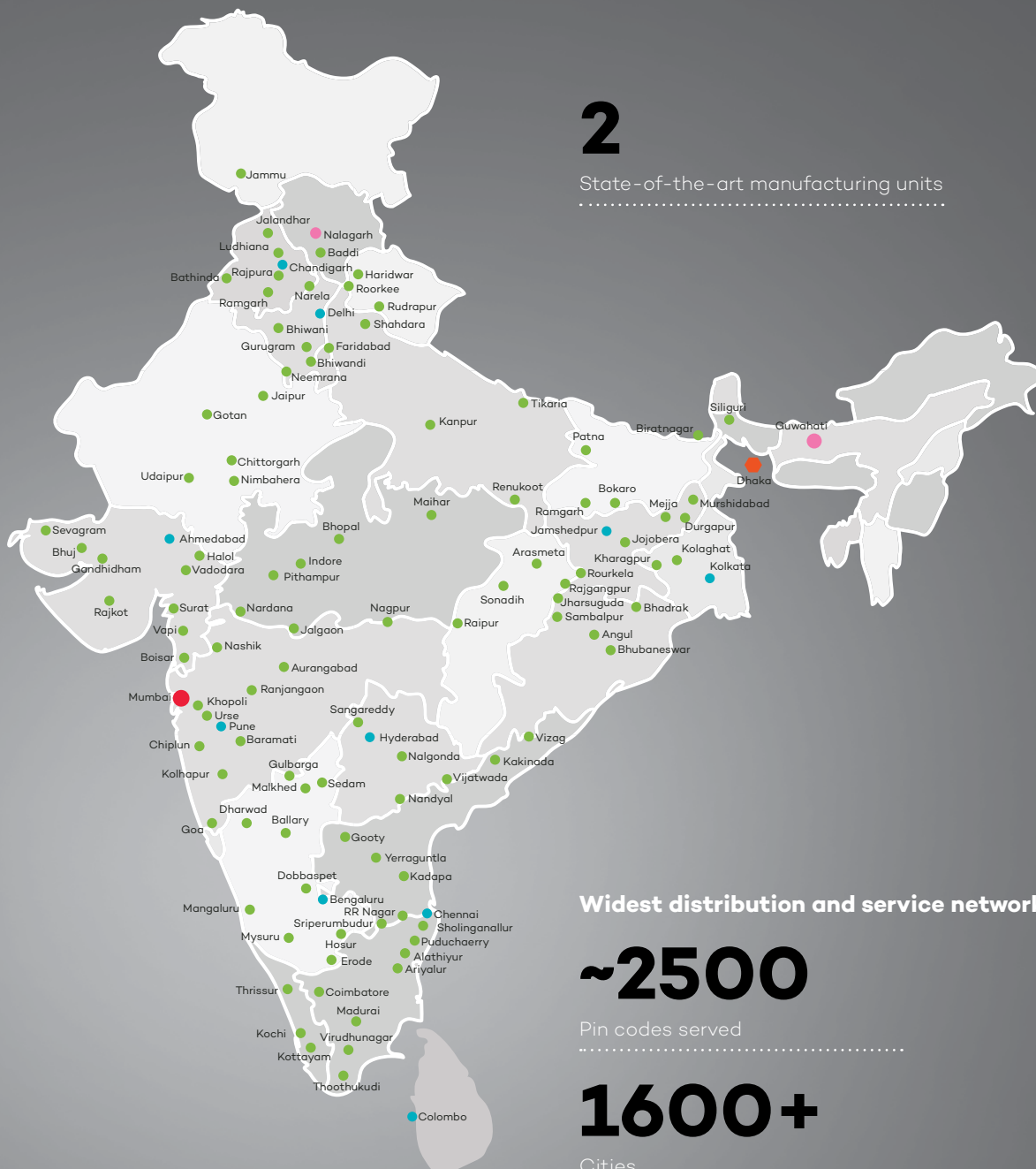


Steel & Metals



Pharma

Our footprint



2

State-of-the-art manufacturing units

Widest distribution and service network

~2500

Pin codes served

1600+

Cities

ISO 45001:2018

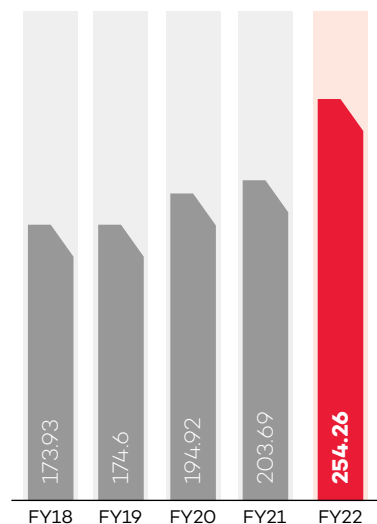
Certification received for Guwahati plant

- Registered & Head Office
- Factory
- Branches
- Distributors
- Resident Engineers

Excellence through prudent cost management

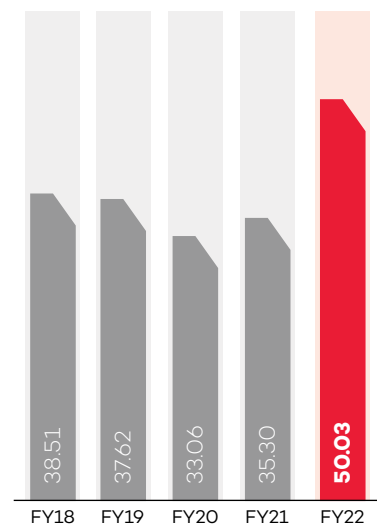
Revenue

(₹ in Crore)



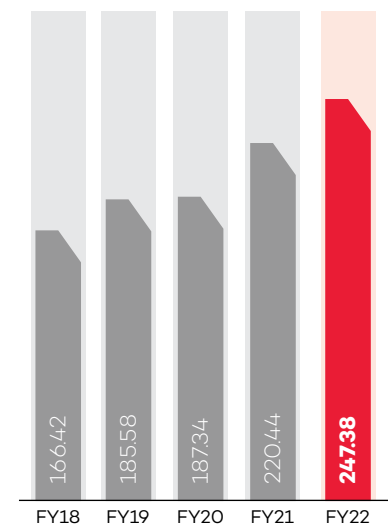
Profit before tax

(₹ in Crore)



Net Worth*

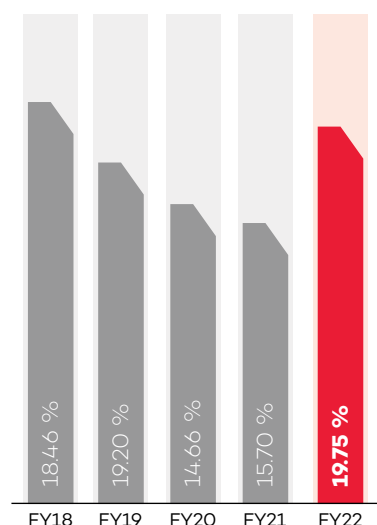
(₹ in Crore)



* Excluding Revaluation Reserve

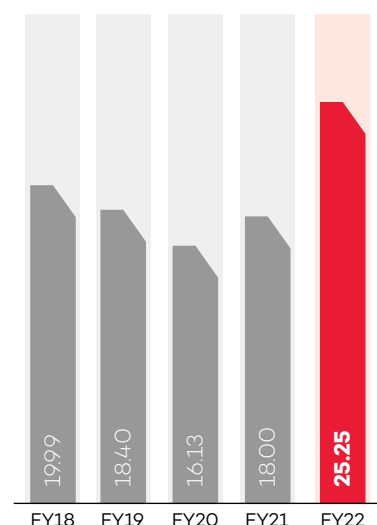
Return on Capital Employed (ROCE)

(in %)



Earning Per Share (EPS) of ₹ 10/- each

(in ₹)



10 years

Of consistent dividend payout

Zero

Debt company

Market capitalisation as on
31st March 2022

₹ 583.04 Crore

As per NSE

₹ 581.49 Crore

As per BSE

Smart solutions for building future-ready business



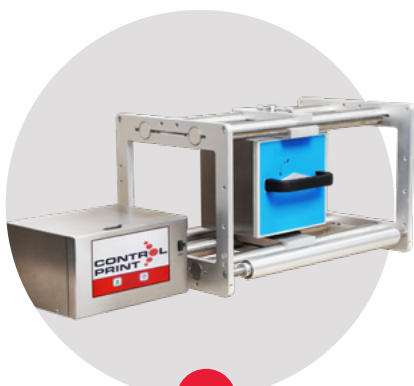
Continuous InkJet Printer



High Resolution Printer



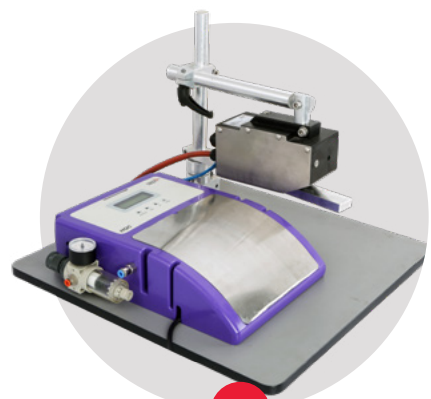
Thermal Inkjet Printer



Thermal Transfer Overprinter



Laser Printer



Hot Roll Coder



Large Character Printer



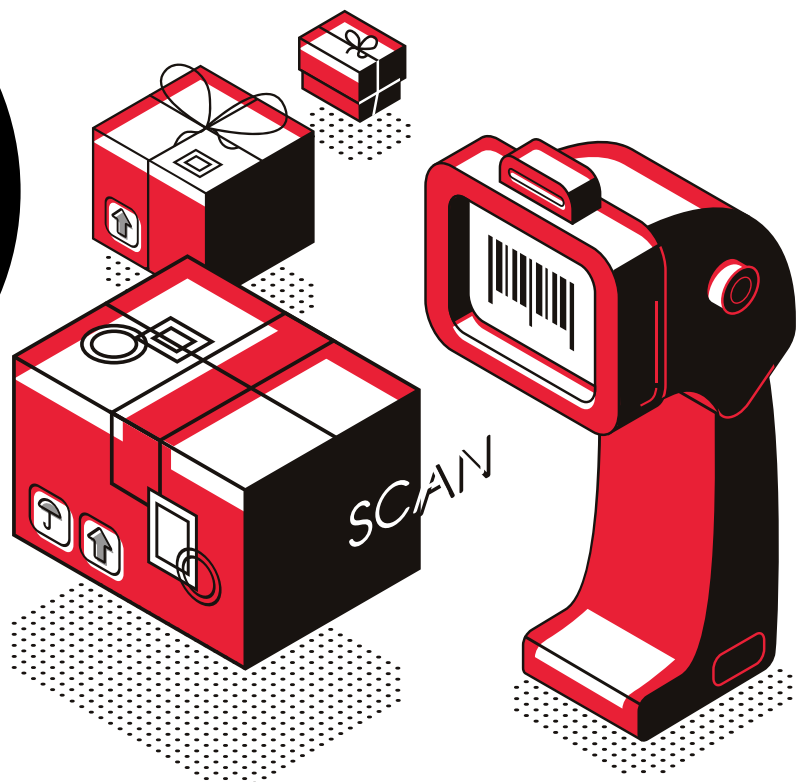
Consumables



Mask (N95 / FFP2 / IS 9473/
disposable surgical mask)

Applications

- Branding and Traceability
- Satisfying legal requirements
- Legal liability and warranty protection
- Providing product information to customers
- Counterfeit prevention
- Track and Trace



Chairman's message



Dear Shareholders

The fiscal year 2022 proved to be equally if not more eventful than the pandemic hit 'previous' year. If the waves of viral variants were not discouraging enough, the sustained conflict between Russia and Ukraine in the last quarter of the fiscal, and the consequent sanctions imposed that resulted in economic repercussions reverberating across the globe. Apart from the cost of human lives that a war extracts, food shortages, supply-side challenges and fuel price hikes are now pushing people and countries into yet another

area of economic uncertainty. This repeated barrage on consumption sentiments through Covid-19 waves and an impending war resulted in a muted recovery of economic growth – both for the world and India.

However, even during such challenging times, our Company sustained its market leadership and continued to grow in terms of revenue, margins and volume – solely due to the resilience of our team and the trust of our customers. The strong performance was the outcome of all divisions delivering to achieve the Company's target. This was managed through extensive market coverage across all major industrial segments and dedicated focus on customer requirements.

Sectors that are gradually recovering from the pandemic and its subsequent lockdowns like healthcare, cable and wire, agrochemicals, and pharma are in turn driving the recovery of our Small Character Printers (SCP) division, which witnessed a growth of 16.5% from the previous year.

Impressive growth rates were registered by our Thermal Inkjet Printer (TIJ), High Resolution Printer (HiRes) and the thermal transfer overprinter (TTO) divisions, which are exhibiting an exponential year-on-year growth.

The total revenue from operations of the Company stood at ₹ 254.26 Crore in FY22, marking a year-on-year growth of 24.8% from the previous fiscal. The EBIDTA for the year under review was ₹ 62.67 Crore, rising by 24.5% over previous year. There was also a significant 41.7% growth in Profit Before Tax, which reached ₹ 50.02 Crore owing to streamlined operations and reduced operating expenses.

Control Print continues to strengthen its position in the market and is more