





# What we hope to achieve

## Mission

- Cosmo will seek global market leadership.
- Development & growth in Oriented and Thermal Films.
- We will continue to create a winning culture, operating in the highest standards of ethics and values.
- We will strive for excellence in customer service, quality and R&D.

## **Vision**

To become the most preferred brand for packaging and laminating solutions globally.



# What drives us

## **Core Values**

#### Customer orientation

We always remember that customers have choices, and we will do whatever it takes to develop long term relations with them. Our customers always come first, and we strive to exceed their expectations from the point of quality and service.

#### People

Our people are our most important asset. We treat all equally and with respect.

#### Innovation

We encourage innovation in every facet of our business activity and are not afraid of taking manageable risks. We take pride in developing cost effective innovative packaging and laminating solutions for our customers.

#### Fair business practices

We act fairly and ethically with all the stakeholders. We promote transparency, and adhere to the best corporate governance practices.



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# **Corporate information**

## Registered office

30, Community Centre, Saket, New Delhi 110 017 Tel: +91 (011) 26863968, 26863969 Fax: +91 (011) 26868093, 41664813 E-mail: murali@cosmofilms.com www.cosmofilms.com

#### Plants Aurangabad

### Plant I

J-4, MIDC Industrial Area, Chikalthana, Aurangabad 431 210 Tel: +91 (0240) 2485894

#### Plant II

B-14/8-9, MIDC Industrial Area Waluj, Aurangabad 431 136 Tel: +91 (0240) 2554611, 2554612 / 13 / 14 Fax: +91 (0240) 2554416, 2556275 E-mail: gopi@cosmofilms.com

## Plant III (EOU)

B-21, MIDC Industrial Area, Aurangabad 431 136 Tel: +91 (0240) 2551888, 2553353 / 54

#### Vadodara

Vermardi Road, Village Navi Jihardi, Near Inox Off. N.H. Road, Taluka: Karjan, Distt. Vadodara 391 240 Tel.: +91 (02666) 231097, 234635

Fax: +91(02666) 232961

## **Panchmahals**

Plot No. 359-B, Baska Village Taluka: Halol, Distt: Panchmahals, Gujarat Tel: +91 (02676) 247021, 247128

#### **Netherlands**

Mercuriusstraat 9, 6468 ES Kerkrade, The Netherlands Tel: 31 45 535 7676, Fax: 31 45 535 7878



#### Hagerstown

560 Western Maryland Parkway Hagerstown, Maryland 21740 Tel: (301) 791-5746

#### Korea

Hwa Seung GBC Co. Ltd. 98-18, Shin Hang Ri Doon Po Myun, Asan City, Choong Nam 336-873 Republic of Korea Tel: 82-41-531-1830, Fax: 82-41-531-1831 E-mail: thomas.lee@gbccommercial.com

#### State offices

#### Delhi

30, Community Centre, Saket New Delhi 110 017 Tel: +91 (011) 26863968, 26863969, 41664812 / 17 Fax: +91 (011) 26868093, 41664813 E-mail: murali@cosmofilms.com

#### Mumbai

303, 3rd Floor, Gokul Arcade 'A' Wing Opp. Hong Kong Bank, Subhash Road Vile Parle (East), Mumbai 400 057 Tel: +91 (022) 28261195, 28261197 Fax: +91 (022) 28261201 E-mail: shruti.keskar@cosmofilms.com

## **Hyderabad**

1405 / B. 14th Floor, Babu Khan Estate Basheerbagh, Hyderabad 500 001 Tel: +91 (040) 23297620, 23297622 Fax: +91 (040) 23297622 E-mail: kcp@cosmofilms.com

## **Subsidiaries** Asia / Pacific

#### Singapore

Cosmo Films (Singapore) Pte. Ltd. 47 Ayer Rajah Crescent #05-08/17, Singapore 139947 Tel: 65-6776-0195 Ext 31, Fax: 65-6779-1041 E-mail: kskwan@gbcasia.com.sg

Hwa Seung GBC Co. Ltd. (80% Subsidiary) 98-18, Shin Hang Ri Doon Po Myun, Asan City, Choong Nam 336-873 Republic of Korea Tel: 82-41-531-1830, Fax: 82-41-531-1831 E-mail: thomas.lee@gbccommercial.com

#### Japan

CF (Global) Holdings G.K. Yamatane-nai Tokvo-Danchisoko 6-2-11 Iriya, Adachi-ku, Tokyo 121-0836, Japan Tel: 81-3-5837-1805, Fax: 81-3-5837-1807 E-mail: thomas.lee@gbccommercial.com

#### Mauritius

CF Global Holdings Limited Read. Office: 3rd floor, DHL Building. Sir Virgil Naz Street, Port Louis, Mauritius

CF (Mauritius) Holdings Limited Read. Office: 3rd floor, DHL Building, Sir Virgil Naz Street , Port Louis, Mauritius

## **Europe**

#### **Netherlands**

Cosmo Films (Netherlands) Cooperatief U.A. Regd. Office: Kabelweg 37,1014BA, Amsterdam, Netherlands

CF (Netherlands) Holdings Limited B.V. Regd. Office: Kabelweg 37,1014BA, Amsterdam, Netherlands E-mail: thei.westhovens@gbccommercial.com

#### USA

Cosmo Films, Inc. 1400 Johnson Way, Suite D, New Castle, Delaware 19720 USA. Tel: +302-328-7780. Fax: +302-295-9945 E-mail: dterhune@cosmo-films.com

## **Branches**

#### UAE

Cosmo Films Ltd. Executive Suite Z1-62, Postbox 121285 Sharjah Airport International Free Zone Sharjah, UAE

#### Other branches

- UK
- Italy
- Spain
- France
- Germany



## Director in executive capacity

Ashok Jaipuria Chairman & Managing Director

## Directors in non-executive capacity

H K Agrawal (Independent) B.E. & MBA (IIM), Management Consultant

Dr. Surinder Kapur (Independent)
Ph.D. in Mechanical Engineering,
Chairman, Sona Koyo Steering Systems Limited.

Rajeev Gupta (Independent)
B.E. & MBA,
Managing Director, Carlyle India Advisors Pvt. Ltd.

Hasmukh Shah (Independent) Industry Management (Polymer)

Badri Agarwal Chartered Accountant

R Vasudevan (Independent)
B.A. (Hons.) Economics, M.A. (Economics & Statistics),
MPA (Development Economics) Harvard University, USA

Suresh Mathur (Independent) Chartered Accountant



## Management team

Ashok Jaipuria

Chairman & Managing Director

S Sundarram

President

A K Jain

Chief Financial Officer

**Upal Roy** 

Chief Strategy Officer

A G Deshpande

Vice President - Business Development

Avinash Kulkarni

Vice President - Manufacturing

Janardan Gupta

General Manager - Commercial

Sanjay Chincholikar

General Manager - Marketing (Domestic)

**Auditors** 

M/s B K Shroff & Co.

**Bankers & financial institutions** 

Landes Bank Baden-Wurttemberg

IDBI Bank Ltd.

ICICI Bank Ltd.

**HSBC** Bank Plc

**Export Import Bank of India** 

R K Gupta

General Manager - Finance & Accounts

S C Maity

General Manager - Manufacturing

A K Pathak

General Manager - Manufacturing

Dr. S Mishra

General Manager - Marketing (Exports)

Asim Khamrai

General Manager - R & D

NR More

General Manager - Maintenance

S Anand

Head-HR

Parvinder S Arora

Company Secretary

Union Bank of India State Bank of India ING Vysya Bank Ltd. HDFC Bank Ltd.

# **Snapshot of our facilities**



New 8.2 Meter Line - Karjan (Vadodara)



New Manufacturing Plant - Karjan (Vadodara)



Manufacturing Facility - Aurangabad



Manufacturing Facility - Netherlands



Manufacturing Facility - Korea



Manufacturing Facility - Hagerstown



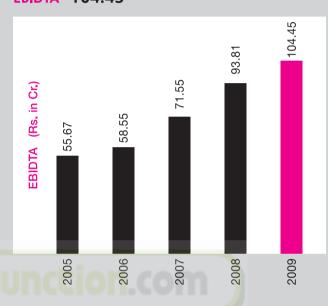
# Five year trends

Net sales\* 654.81

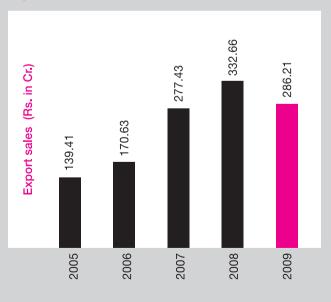
Net sales (Rs. in Cr.)
390.73
424.11
535.61
585.16
654.81

2009

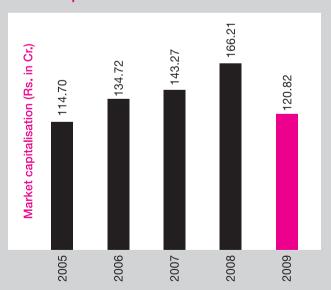
**EBIDTA\* 104.45** 



Export sales\* 286.21



Market capitalisation\* 120.82



\*Amount in Rs. crores Graphs not to scale