

# Gearing up business with technology



20th Annual Report 2013-2014

## BOARD OF DIRECTORS

Sri P.C.PANTULU	-	Managing Director & CEO
Sri K.S.SHIVA KUMAR	-	Director & COO
Sri P. CHANDRA SEKHAR	-	Director-Finance
Sri K. K. RAO	-	Director
Sri K.SHANKAR	-	Director
Sri K.PAWAN KUMAR	-	Director
Dr.D.JAYARAMI REDDY	-	Director

### AUDITORS

P.MURALI & CO  
Chartered Accountants ,  
Somajiguda.  
Hyderabad

### BANKERS

ICICI Bank Ltd.

### Regd Office & Software Development Centre.

Plot No. 4, Rail Enclave,  
Sikh Road, Bowenpally,  
Secunderabad - 500015,  
Telangana, INDIA.  
Phone :+91-40-6632-6447/8  
Fax :+91-40-6648-6446  
Email:info@cybermateinfotek.com  
Visit us: www.cybermateinfotek.com

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## A Trail Blazing Past

It was a path less travelled, a move which needed boldness and a step that could Transform millions of lives. Cybermate Infotek Limited a BSE listed Company is a offshore software development company executing projects on Web & Web related technologies, with a single minded pursuit and determination dared and achieved it all. Little wonder it has grown from strength to strength and today, Cybermate Infotek Limited is not just another name in the IT horizon but a strong force that is competing against renowned global giants in Health Care IT Services



Since its inception in the year 1994, the company promoted by a team of qualified & experienced professionals has been consistently employing effective strategies and setting new standards to deliver quality that is nothing less than world class. Backed by our strong quality processes and rich experience managing global clients across various business vertical, we align IT strategies to your business goals. From simple changes in process to innovative solutions, we help our customers harness the power of IT to achieve profitable growth. And our mission says it all “ We Win When You Win ”



As a technology solutions and services provider, our mission is threefold:

- Be a Global Service provider.
- Design and deliver technologically challenging solutions.
- Offer cost effective solutions to the customer.

## A Rapid-fire Growth

Cybermate Infotek Limited (CIL) has been building and deploying end-to-end IT solutions for a wide range of companies globally. Indian Health Management Information System (HMIS) is an essential part of any hospital in India that has more than 50 beds it is not possible to manage large hospitals without an effective Health management system, the west focused HMIS had its own limitations of acceptance level in the complex health care regulatory environment in India. CIL grabbed this opportunity and has range of Product and Solutions that address the intricate requirement of Indian health care market.

CIL pre-packaged solutions have found acceptance across various other industry segments. The modular and component based solutions integrate well with various domain-specific software applications of other vendors.

Cybermate Infotek Ltd has been successful in transforming idea into reality and carving a niche in the global markets offering IT solutions. Analyzing our technical strengths, our focus is to consistently deliver solutions that maximize value for our customers. Supported by our strong Offshore Development Methodology and Global presence we provide cost and time benefits to our customers.

The vibrant and highly skilled workforce, its global presence (India and USA ), and twenty years of industry experience give Cybermate an edge over its competitors



### Products- Own

- (a) Hospital Management Software
- (b) Asset management Software
- (c) Payroll Management
- (d) Purchase Management

### Service offerings

- (a) IT Services
- (b) Network implementation and maintenance
- © Surveillance Systems
- (d) Staff Augmentation
- (e) BPO

## NOTICE

NOTICE is hereby given that the 20th Annual General Meeting of the shareholders of the company will be held on Monday the 30th September 2014 at 10.00. A.M. at HOTEL TAJ TRISTAR, AT “SAFFRON”, 1-1-40, SEVEN HILLS, SAROJINI DEVI ROAD. SECUNDERABAD. 500003, A.P India to transact the following business:

**AS ORDINARY BUSINESS:**

1. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution.

**“RESOLVED THAT** the Audited Balance Sheet as at 31st March 2014 and the Profit and Loss Account of the Company for the year ended on that date and the report of the Directors and Auditors thereon be and are hereby considered and adopted.”

2. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution.

**“RESOLVED THAT** Sri Pawan Kumar Kasera who retires by rotation and being eligible for re-appointment, offers himself for re-appointment be and is hereby re-appointed, as a Director of the Company.”

3. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution.

**“RESOLVED THAT** Sri Koteswar Rao Kanamarlapudi who retires by rotation and being eligible for re-appointment, offers himself for re-appointment be and is hereby re-appointed, as a Director of the Company.”

4. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution.

**“RESOLVED THAT** M/s P. MURALI & CO, Chartered Accountants, Hyderabad be and are hereby appointed as auditors of the Company to hold office from the conclusion of this Annual General Meeting till the conclusion of the next Annual General Meeting of the Company on such remuneration as may be fixed in this behalf by the Board of Directors of the Company.”

By the Order of the Board  
For Cybermate Infotek Limited

  
P.C. Pantulu

Managing Director.

Place: Secunderabad  
Date 11th August 2014



## NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. THE PROXY IN ORDER TO BE EFFECTIVE SHOULD BE DULY STAMPED, COMPLETED AND SIGNED AND MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY, NOT LATER THAN 48 HOURS BEFORE THE MEETING.
- A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10 % of the total share capital of the company carrying voting rights. A member holding more than 10 % of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
2. Corporate members intending to send their representatives to attend the meeting are requested to send to the company a certified copy of the board resolution authorizing their representative to attend and vote on behalf at the meeting
3. The details of directors in respect of Items 2 and 3 pursuant to clause 49 of the listing agreement with the Bombay Stock Exchange limited are annexed hereto.
4. The register of beneficial owners, register of members and share transfer books of the Company will remain closed from Thursday 25th September 2014 to Tuesday 30th September 2014 (both days inclusive).
5. Members are requested to bring their copies of the Annual Report to the meeting. Please bring the Attendance slip with you duly filled in and handover the same at the entrance of the Meeting hall. Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting.
6. Members are requested to notify immediately any change in their address to the Company in case their shares held in dematerialized form; this information should be passed so that the information required can be made readily available at the meeting.
7. Members holding shares in physical form are requested to de-materialize the shares in electronic form to facilitate faster transfer and avoid rejections for bad deliveries. The Share Certificates may be sent to Aarthi Consultants (P) Ltd, 1-2-285, Domalguda, Hyderabad-500029.
8. Members seeking any information or clarifications on the Annual Report are requested to send in their written queries to the company at least one week before the meeting to enable the company compile the information and provide replies at the meeting.
9. The Ministry of Corporate Affairs has taken a “Green Initiative in the Corporate” by allowing paperless compliances by the companies and has issued circulars stating that service of notice/documents including Annual Report can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members are requested to register their e-mail addresses in respect of electronic holdings with the depository through their concerned Depository Participants. Members who hold shares in physical form are requested to send their e-mail address to the following :

1. [secretarial@cybermateinfotek.com](mailto:secretarial@cybermateinfotek.com)

2. [info@aarthiconsultants.com](mailto:info@aarthiconsultants.com)

Members may also note that the aforesaid documents can be downloaded from the company website :- [www.cybermateinfotek.com](http://www.cybermateinfotek.com)

## NOTES:

### 10. Voting through electronic means

Pursuant to the provisions of Section 108 of the Companies Act, 2013, read with Rule 20 of the Companies (Management and Administration) Rules 2014, the company is pleased to offer e-voting facilities to the members to cast their votes electronically on all resolutions set forth in this notice.

Members who do not have e-voting facility can take the benefit of ballot form enclosed herewith.

Complete instructions on e-voting and ballot are annexed herewith and forms part of this notice

Instructions for e-voting

- (a) The shareholders should log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com).
- (b) Click on “Shareholders” tab.
- (c) Now enter your User ID

For Members holding shares in Demat Form For NSDL: 8 Character DP ID followed by 8 Digits Client ID, For CDSL: 16 digits beneficiary ID,	For Members holding shares in Physical Form  Folio Number registered with the Company
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- (d) Next enter the Image Verification as displayed and Click on Login.
- (e) If you are holding shares in demat form and had logged on to [www.evotingindia.com](http://www.evotingindia.com) and voted on an earlier voting of any company, then your existing password is to be used.
- (f) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	<p>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</p> <ul style="list-style-type: none"> <li>Physical Shareholders who have not updated their PAN with the Company are requested to use the first two letters of their name in Capital Letter followed by 8 digits folio number in the PAN field. In case the folio number is less than 8 digits enter the applicable number of 0's before the folio number. Eg. If your name is Ramesh Kumar with folio number 1234 then enter RA00001234 in the PAN field</li> <li>Demat Shareholders who have not updated their PAN with their Depository Participant are requested to use the first two letters of their name in Capital Letter followed by 8 digit CDSL client id. For example: CDSL Account holder name is Rahul Mishra and Demat A/c No. is 12058700 00001234 then default value of PAN is 'RA00001234'. NSDL Account holder name is Rahul Mishra and DP ID. is IN300000 and client ID 12345678 then default value of PAN is 'RA12345678'.</li> </ul>



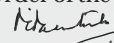
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.
Dividend Bank Details	<p>Enter the Dividend Bank Details as recorded in your demat account or in the company records for the said demat account or folio.</p> <p>Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the folio/client id.</p>

- (g) After entering these details appropriately, click on “SUBMIT” tab.
- (h) Members holding shares in Physical form will then reach directly to the voting screen.
- (i) Members holding shares in Demat form will now reach ‘Password Creation’ menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the Demat holders for voting for resolutions of any other Company on which they are eligible to vote, provided that Company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- If Demat account holder has forgotten the changed password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (j) Click on the relevant EVSN for the “CYBERMATE INFOTEK LIMITED” on which you choose to vote.
- (k) On the voting page, you will see Resolution Description and against the same the option ‘YES/NO’ for voting. Enter the number of shares (which represents number of votes) under YES/NO.
- (l) Click on the “RESOLUTION FILE LINK” if you wish to view the entire Notice of the Annual General Meeting.
- (m) After selecting the resolution you have decided to vote on, click on “SUBMIT”. A confirmation box will be displayed. If you wish to confirm your vote, click on “OK”, else to change your vote, click on “CANCEL” and accordingly modify your vote.
- (n) Once you ‘CONFIRM’ your vote on the resolution, you will not be allowed to modify your vote.
- (o) You can also take out print of the voting done by you by clicking on “Click here to print” option on the Voting page.
- (p) Note for Non-Individual Shareholders & Custodians:
- Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to <https://www.evotingindia.com> and register themselves as Corporates.
  - They should submit a scanned copy of the Registration Form bearing the stamp and sign of the entity to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
  - After receiving the login details they have to create a user who would be able to link the account(s) which they wish to vote on.
  - The list of accounts should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
  - They should upload a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, in PDF format in the system for the scrutinizer to verify the same.

- (q) Evoting Period begins on Wednesday the 24th September 2014 at 10.00 am and ends on Friday the 26th September 2014 at 6.00 pm. During this period shareholders of the company, holding shares either in physical form or in dematerialized form, as on the cut off date (record date Friday August 22, 2014, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.9
- (r) Members have an option to vote either electronically (availing services provided by CDSL) or by using the poll slips to be distributed at the meeting. If the members have cast their vote electronically, then they should not cast their vote at the meeting. However if a member has voted electronically and has again voted at the meeting, then the voting done through e-voting shall prevail and voting done at the meeting shall be treated as invalid.
- (s) Shri . Y.Koteswar Rao, Practising Company Secretary (Membership No: ACS No 3785, CP No 7427) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- (t) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com) under help section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com)

Hyderabad  
11th August 2014

By Order of the Board



P.C.Pantulu

Managing Director

### Details of the Directors seeking appointment/re-appointment at the Twentieth Annual General Meeting (pursuant to Clause 49 iv(g) of the listing agreement)

Name of Director	Sri. Pawan Kumar Kasera
Expertise in specific functional area	Telecom Industry
Date of Birth	23-09-1956
List of other Companies in which	5
Directorship is held as on 31st March, 2013	
Chairman/member of the Committees of the Board of other Companies in which he is a Director as on 31st March, 2014	2

Name of Director	Sri. Koteswara Rao Kanamarlapudi
Expertise in specific functional area	Chartered Accountant, Presently engaged in Construction, Mining and Trading activities in Qatar and Indonesia.
Date of Birth	01-11-1946
List of other Companies in which Directorship is held as on 31st March, 2014	1
Chairman/member of the Committees of the Board of other Companies in which he is a Director as on 31st March, 2014	