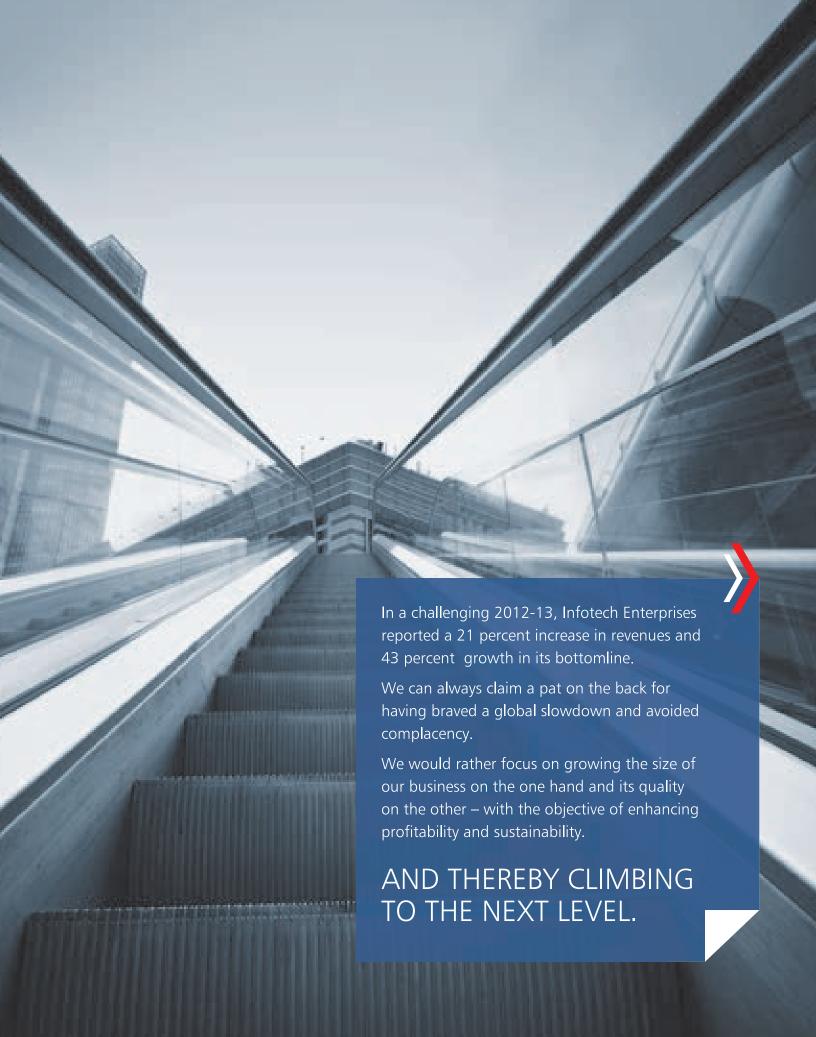


TO THE NEXT LEVEL

22nd ANNUAL REPORT 2012-13

| 02 | Corporate Identity |
|-----|--|
| 06 | Board of Directors & Key Executives |
| 07 | Corporate Information |
| 80 | Chairman & Managing Director's Overview |
| 12 | Our Competitive Edge |
| 13 | Business Units Analysis |
| 21 | Human Resource Management |
| 24 | Information Technology |
| 25 | Finance Review |
| 27 | Risk Management |
| 28 | Corporate Social Responsibility |
| 30 | Notice of Annual General Meeting |
| 35 | Directors' Report |
| 47 | Management Discussion & Analysis Report |
| 60 | Report on Corporate Governance |
| 77 | Standalone Abridged Financial Statements |
| 92 | Consolidated Financial Statements |
| 137 | Historical Data |
| 138 | Financial Analysis |
| 142 | Ratio Analysis |
| 144 | Significant Milestones |
| 147 | Shareholder Handbook |
| 150 | Share Price Movements |
| 151 | Global Presence |
| 152 | Non-mandatory Online Voting |
| 153 | ECS Mandate Form |
| 155 | Attendance / Proxy Form |





Background

Infotech Enterprises (incorporated 1991) was founded by Mr. B.V.R. Mohan Reddy. We are headquartered in Hyderabad with more than 10,000 associates in 36 global locations and best-in-class delivery centres in North America, Europe, the Middle East and the Asia Pacific.

Infotech Enterprises' equity shares are listed on the Bombay Stock Exchange and National Stock Exchange. Market capitalisation was Rs. 18,989 Million as of March 31, 2013; promoter holding accounted for 22.35 percent of the company's equity.

Client base

We provide a variety of engineering services and solutions in the aerospace, automotive, consumer, energy, heavy equipment and machinery, marine, medical devices, oil and gas, transportation, semiconductor, telecom and utility sectors.

Offerings

- We provide geospatial services to the utilities and telecom sectors, as well as data transformation and analytics services to the utility and transportation segments, both in the public and private realms.
- We provide engineering services addressing solutions in the engineering, manufacturing and infrastructure verticals.

Quality certifications

Infotech's solutions are delivered in line with industry-best practices and the following international standards:

- International Standards Organization (ISO) 9001:2008
- Information Security 27001:2005
- Aerospace AS9100 C
- Medical Devices ISO 13485
- International Railway Industry IRIS Rev 2

Award:

- Selected in the *Leaders* category in the 2012 Global Outsourcing 100 service providers' list.
- Recognised for the second time in three years as *Supplier of the Year* in the international category by the Boeing Company.
- Received *Boeing Performance*Excellence Award (BPEA) for the third consecutive year.
- Received *Top Offshore Engineering Services Provider Award* from Vought Aircraft Co.
- Recognised for excellence in learning at the Third Asia Best Employer Brand Awards.
- Received the prestigious Golden
 Peacock Award for Excellence in
 Corporate Governance.

REVENUE GROWTH (%)

20.6%

2012-13

30.7%, 2011-12

PROMOTERS' HOLDING (%)

22.35%

MARCH 31, 2013

22.82%, MARCH 31, 2012

PROFIT AFTER TAX GROWTH (%)

43.2%

2012-13

15.5%, 2011-12

TEAM SIZE

10,517

2012-13

9,334, 2011-12

VISION

Delivering innovative solutions together for a better future.

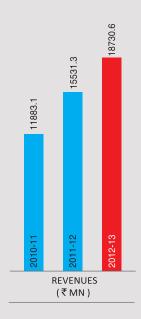
MICCION

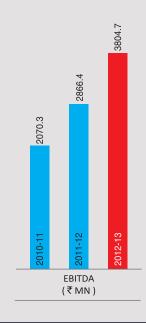
Provide the best technology services and solutions to industry and governments worldwide.

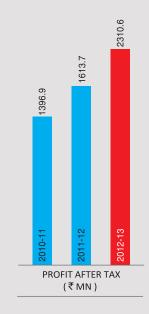
HOW WE HAVE GROWN OVER THE YEARS

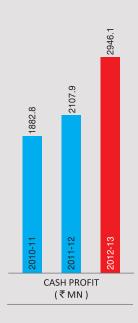
Operational highlights, 2012-13

- Added 64 customers (34 in the Engineering and 30 in the UT&C division)
- Utilities, Telecom & Content (UT&C) (earlier known as Network and Content Engineering) division of the Company exceeded US\$100 million in revenues
- Opened an office in the Silicon Valley in Santa Clara, California (USA), to address growth opportunities
- New SEZ facility inaugurated in Kakinada (Andhra Pradesh), Infotech's seventh in India which employs 850 people
- Added 3,092 employees(gross), the highest ever in a single year

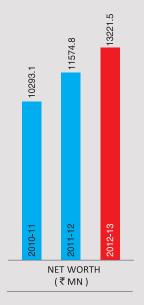


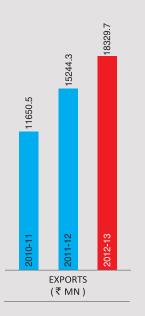


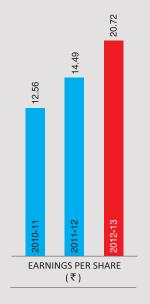


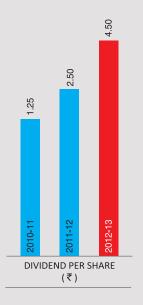












Board of Directors

B.V.R. Mohan Reddy - Chairman & Managing Director

B. Sucharitha - Whole Time Director

M.M. Murugappan - Independent Director

G.V. Prasad - Independent Director

K. Ramachandran - Independent Director

Alain De Taeye - Independent Director (Nominee of Tom Tom)

Vikas Sehgal - Independent Director

Harsh Manglik - Independent Director

Allan J. Brockett - Non-Executive Director (Nominee of Pratt & Whitney)

Abhay Havaldar - Non-Executive Director (Nominee of General Atlantic)

Shankar Narayanan - Non-Executive Director

Key Executives

B.V.R. Mohan Reddy - Chairman & Managing Director

Krishna Bodanapu - President & Chief Operating Officer

Ajay Aggarwal - Chief Financial Officer

B. Ashok Reddy - President – Global HR & CA

John Renard - President & Head UT & C

Ramaswami Anantharam - Chief Information Officer

Martin Trostel - Managing Director, IEEL, UK & IEG, Germany

Thomas Edwards - President, IEAI, USA

Corporate Information

Auditors

Deloitte Haskins & Sells, 1-8-384 and 385, 3rd Floor, 'Gowra Grand', Sardar Patel Road, Secunderabad - 500 003 Tel.: +91 40 40312600

Internal Auditors

Domestic operations M. Bhaskara Rao & Co., 5-D, 5th Floor, 'Kautilya', 6-3-652, Somajiguda, Hyderabad - 500 082 Tel.: +91 40 23311245

Global Operations KPMG. 8-2-618/2, 'Reliance Humsafar', 4th Floor, Road No.11, Banjara Hills, Hyderabad - 500 034 Tel.: +91 40 30465000

Tax Advisors

G.P. Associates, Flat No. 603, 6th Floor, 'Cyber Heights', Plot No. 13, HUDA Layout, Road No. 2, Banjara Hills, Hyderabad – 500 033 Tel.: +91 40 23540822

Bankers

Oriental Bank of Commerce, 9-1-129/1, 'Oxford Plaza', Sarojini Devi Road, Secunderabad - 500 003 Tel.: +91 40 27704935

Citibank N.A., 'Queens Plaza', 1st Floor, Sardar Patel Road, Secunderabad – 500 003 Tel.: +91 40 40005720

Registrar & Share Transfer Agents

Karvy Computershare Private Limited, Unit: Infotech Enterprises Limited, Plot No. 17 to 24, Vithal Rao Nagar, Madhapur, Hyderabad – 500 081 Tel.: +91 40 44655000

Company Secretary & Compliance Officer

Sudheendhra Putty 4th Floor, 'A' Wing, Plot No. 11, Software Units Layout, Infocity, Madhapur, Hyderabad – 500 081 Tel.: +91 40 23124006

