



RESPONSIBLE
CHEMISTRY

50 Years of Strength & Resilience



RESPONSIBLE CARE
OUR COMMITMENT TO SUSTAINABILITY

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Forty-Ninth Annual General Meeting

Day & Date : Friday, August 7, 2020

Time : 11:30 A.M.

Through Video Conferencing/Other Audio Visual Means

Cautionary Statement Regarding Forward-Looking Statement

This Report may contain certain forward-looking statements relating to the future business, development and economic performance. Such Statements may be subject to a number of risks, uncertainties and other important factors, such as but not limited to (1) competitive pressure; (2) legislative and regulatory developments; (3) global, macro-economic and political trends; (4) fluctuations in currency exchange rates and general market conditions; (5) delay or inability in obtaining approvals from authorities; (6) technical developments; (7) litigations; (8) adverse publicity and news coverage, which could cause actual developments and results to differ materially from the statements made in this Report. Deepak Nitrite Limited assumes no obligation to update or alter forward-looking statements whether as a result of new information, future events or otherwise.



ON A GOLDEN PEDESTAL

Deepak Nitrite Limited at 50 is younger, agile and stable.

Having sailed through storms, navigated rough terrains and faced complex challenges, Deepak Nitrite today enters into the 50th glorious year as a key player in the space of chemical intermediates. Our empowered workforce and innovation-driven business acumen has enabled us to build unwavering resilience.

As a responsible Company, we have redefined chemicals with a touch of care, by nurturing people and the planet.

Operating in the ever-changing world, we are committed to redefine business and help our customers gain competitive edge.

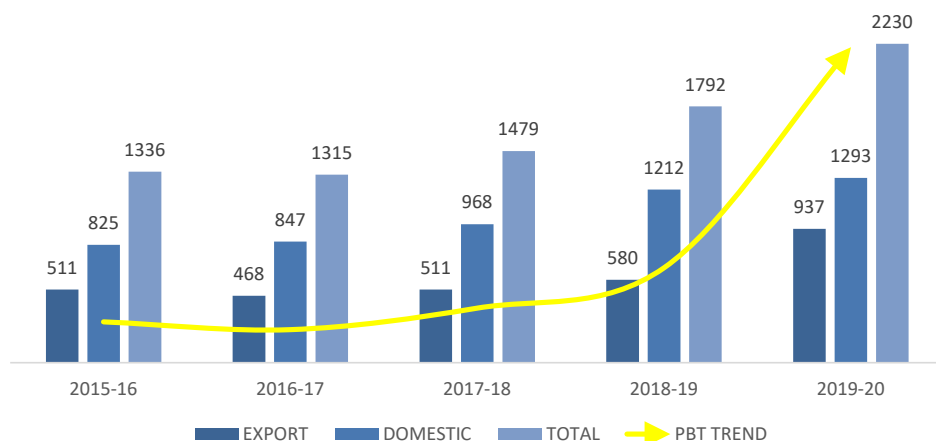
We are ready, confident and equipped to take the world with 'new normal', and look forward to moving ahead with renewed strength and resilient spirit.

At Deepak Nitrite, we believe in building businesses of today and tomorrow.

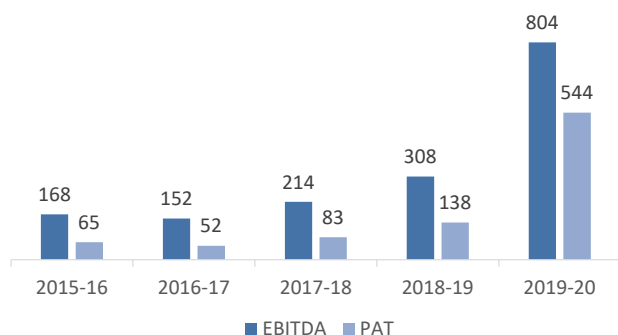
OUR GROWTH TRAJECTORY



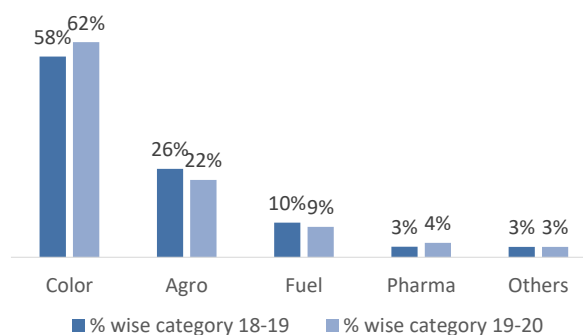
Revenue and PBT ₹ in Crores



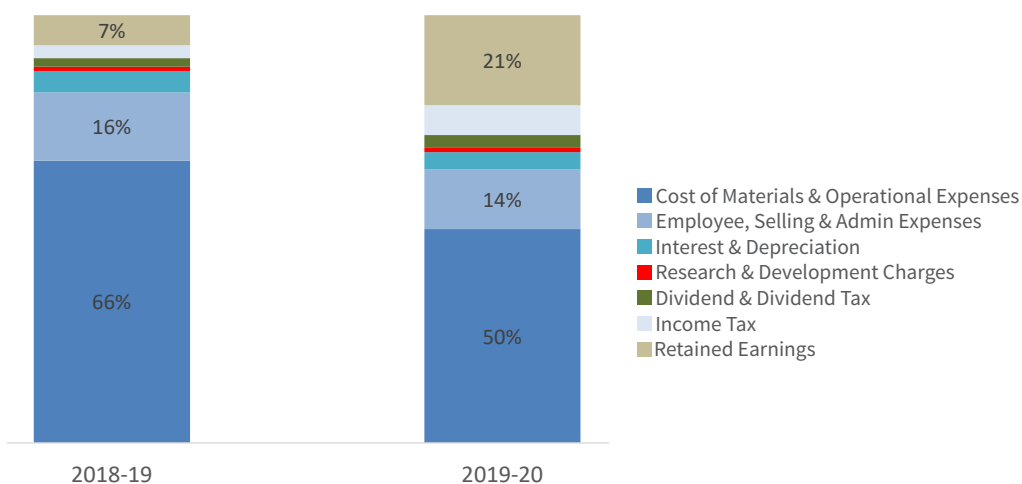
EBITDA and PAT ₹ in Crores



Revenue mix by Application



Funds Outflow



FINANCIAL HIGHLIGHTS

FOR THE LAST TEN YEARS

Ind AS									Indian GAAP					
Sr. No.	Particulars	UOM*	Consolidated		Standalone									
			2019-20	2018-19	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
1	Total Income	₹ in Crores	4265	2715	2237	1795	1491	1324	1337	1329	1271	1030	793	677
	YoY Growth	%	57.08	60.80	24.67	20.38	12.56	(0.96)	0.61	4.55	23.42	29.94	17.02	23.97
2	EBITDA	₹ in Crores	1061	429	804	308	214	152 [#]	168	140	114	81	58	62
3	Profit / (Loss) Before Taxation	₹ in Crores	806	268	706	212	122	74 [#]	91	68	58	53	32	37
	Percentage to Total Income	%	18.91	9.87	31.56	11.84	8.19	5.58	6.83	5.10	4.57	5.10	3.98	5.46
4	Profit / (Loss) After Taxation	₹ in Crores	611	174	544	138	83	52 [#]	65	53	38	38	23	26
	Percentage to Total Income	%	14.33	6.40	24.32	7.69	5.60	3.92	4.87	4.02	3.01	3.67	2.91	3.81
5	Equity	₹ in Crores	27	27	27	27	27	26	23	21	10	10	10	10
6	Net worth	₹ in Crores	1572	1072	1491	1058	944	732	476	347	308	281	253	238
7	Debt	₹ in Crores	1099	1187	208	328	462	574	495	545	505	335	171	60
8	Dividend on Equity Capital	₹ in Crores	61 ^{**}	27 ^{##}	61 ^{**}	27 ^{##}	18	16	14	10	10	8	6	6
	Percentage	%	225 ^{**}	100 ^{##}	225 ^{**}	100 ^{##}	65	60	60	50	100	80	60	60
9	EPS	₹	44.80	12.73	39.89	10.12	6.34	4.43	6.07	5.11	36.63	36.15	22.06	24.65
10	Book Value [#]	₹	115	79	109	78	72	62	44	34	294	268	242	235
11	Net Debt/ Equity Ratio	%	69.93	110.73	13.92	30.97	48.90	78.34	104.06	157.00	164.23	119.55	67.63	25.04

* UOM: Units of Measurement

** Interim Dividend

Excludes Exceptional Income

Proposed dividend is accounted as and when declared by the Company

In FY 2014-15, the Company has split its Equity share from face value of ₹ 10 each to ₹ 2 each and issued Bonus Shares in the ratio of 1:1. Hence, Book Value is not comparable

BUILDING SUSTAINABLE FUTURE MAKING INDIA A FORCE TO RECKON WITH

WE ARE DEEPAK NITRITE LIMITED



Ranked amongst Fortune Next 500 and 25 Top wealth creators by the prestigious Fortune India Magazine, Deepak Nitrite Limited (DNL) today is one of India's fastest-growing chemical intermediates companies with a diversified business of Basic Chemicals, Fine & Speciality and Performance Products. Further, it manufactures Phenol, Acetone & Iso-Propyl Alcohol through its wholly-owned subsidiary, Deepak Phenolics Limited.

Deepak Nitrite's manufacturing facilities are located at Nandesari and Dahej in Gujarat, Roha and Taloja in Maharashtra, and Hyderabad in Telangana. Today, DNL caters to over 700 customers in 6 continents with more than 30 products. DNL's is recognized globally as a 'Supplier of Choice' by clients spread across 6 continents in over 30 countries.

As a partner of choice for Domestic and Global Chemical majors, DNL is amongst one of the fastest growing Company in India, adhering to 'Responsible Care' and is

also a proud member of 'Together for Sustainability' and a founder member of the Indian Chemical Council's 'Nicer Globe'. Evolving to meet the strategic demands of the business, the industry, the society and the planet, we are striving to build a sustainable future with our 3P approach - **Planet, People & Profit**.

DNL has a vision of expanding its footprint in high-value intermediates to capitalize and sustain its growth trajectory driven by several levers and strategic initiatives on the right path.

OUR VISION

To become the
FASTEST GROWING
Indian chemical
intermediates Company

NET REVENUE
₹ 4,265 CRORES

FY 2019-20 (Consolidated)

**LEADING
PRODUCER**

- Inorganic Salts
- Xylidines
- Cumidines
- Toluidines
- Phenolics
- IPA

ATTRIBUTES



Innovativeness

Driving not just product ideas but also innovation in terms of processes and employee engagement thus maximizing growth.



Responsiveness

Towards employees, customers and all other stakeholders.



Ownership

Where the vision becomes not just the company goal but the individual goal as well.



Performance driven

Rewarding performers across verticals, thereby setting examples for leadership.



Agility

Change is constant. This equips the organisation to respond rapidly to this dynamic world.

OUR STRENGTH

Creating responsible chemistry across the lifecycle - 'Design to Dispatch'



Over the last five decades, we have been evolving, engaging and empowering to create responsible chemistry, for today and tomorrow. We are strategically positioned within the chemical industry with our diversified product portfolio and cutting-edge Research & Development. Our focus continues to remain on gaining 'more from less' as our integrated infrastructure sharpens its 'design to dispatch' capabilities everyday.

DIVERSIFIED & INTEGRATED PORTFOLIO

of value-added intermediates

SAFE MAN HOURS

crossed more than 8.8 Million safe man hours

ENVIRONMENT CONSCIOUSNESS

by adopting sustainable practices

MULTI-LAYER, MULTI-YEAR RELATIONSHIP

with marquee customers

EARLY ADOPTER OF 'MAKE-IN-INDIA'

philosophy for 50 years

BUILDING ON EMPOWERED SOCIETY

through our CSR initiatives

DIVERSIFIED PRODUCT PORTFOLIO



Business Segment	Basic Chemicals	Fine & Speciality Chemicals	Performance Products	Phenolics
Products	Sodium Nitrite Sodium Nitrate Nitro Toluidines Fuel Additives Nitrosyl Sulphuric Acid	Xylidines Oximes Cumidines Speciality agrochemicals	Optical Brightening Agent (OBA) DASDA	Phenol Acetone Cumene Isopropyl alcohol
Application Diversity	Colourants Petrochemicals Rubber	Agrochemicals Colors & Pigments Paper Personal Care Pharmaceuticals	Paper Detergents Textiles Coating Applications in Printing & Photographic Paper	Laminate & Plywood Pharmaceuticals Adhesives Sanitizers Rubber Chemicals Paints

CUSTOMERS

PLANT LOCATIONS

Our 6 fully-integrated manufacturing facilities spread across 5 locations and 3 states in the country.

Nandesari (Gujarat)



- Basic Chemicals, Fine & Speciality Chemicals
- The first and flagship manufacturing facility

Taloja (Maharashtra)

- Synthetic Organic Chemicals,
- Fine and Speciality Chemicals
- Strategically connected to Nhava Sheva port



Roha (Maharashtra)



- Intermediates for Agrochemicals, Dyes and Speciality Chemicals