



www.dhampur.com

# Forward-looking statement In this Annual Report we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expect', 'project', 'intend', 'plan', 'believe' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in

could vary materially from those anticipated, estimated or projected.

We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results

assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should

### Management discussion and analysis What's inside? 52 Directors' report 58 Corporate governance report Our corporate identity 67 Auditors' report Contribution of our divisions in brief Balance sheet Our story narrated in the growth of our numbers 13 Profit and loss account Promoters' message Cash flow statement Interview with the Managing Directors 23 Schedules and notes Sustainability is the key to our business 93 24 Balance sheet abstract Our business at a glance 26 Sugar: Interesting facts Review of our business segments 34 Consolidated financial statements Risk management S1-S26 38 Subsidiary section Financial review

# **Corporate information**

### **Board of Directors**

Mr. V.K. Goel, Chairman

Mr. A.K. Goel, Vice Chairman

Mr. Gaurav Goel, Managing Director

Mr. Gautam Goel, Managing Director

Mr. A.K. Gupta

Mr. M.P. Mehrotra

Mr. Harish Saluja

Mr. Rahul Bedi

Mr. J.P. Sharma

Mr. Priya Brat

Mr. B.B.Tandon

Ms. Romi Chakravorty,

Nominee - IDBI Bank Limited

Mr. S.P.Arora,

Nominee – IFCI Limited

Mr. Amit Dhawan,

Nominee - ICICI Bank Limited

### **Executive President (Finance) and Secretary**

Mr. Arhant Jain

### **Auditors**

S. Vaish & Company

Chartered Accountants, Kanpur

### Mittal Gupta & Company

Chartered Accountants, Kanpur

### **Internal Auditors**

T.R.Chadha & Company

Chartered Accountants, New Delhi

### Bankers

Punjab National Bank

Bank of Baroda

State Bank of India

Axis Bank

J&K Bank

State Bank of Travencore

ICICI Bank Limited

IDBI Bank Limited

IFCI Limited

### Registrar and Share Transfer Agent

M/s Alankit Assignments Limited

'Alankit House'

2E/21 Jhandewalan Extension

New Delhi – 110055

### Registered office

**Dhampur Sugar Mills Limited** 

Dhampur (N.R.)

District Bijnore – 246761 (UP)

### Corporate office

241, Okhla Industrial Estate

Phase-III, New Delhi - 110020

### Works

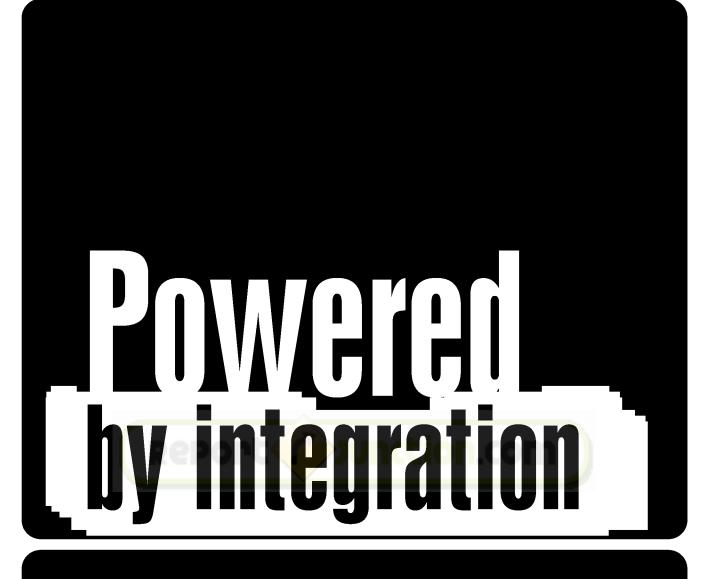
Dhampur, District Bijnore (UP)

Mansurpur, District Muzaffarnagar (UP)

Asmoli, District Moradabad (UP)

Rajpura, District Budaun (UP)

A TRISYS PRODUCT info@trisyscom.com



Company Revenue streams
Businesses

# Dhampur Sugar Mills Limited POWER OF THREE

# (including ethanol)



23 KW ner ton

Downstream surplus power capacity with respect to cane crushed, one of India's largest

68 litres ner ton

Downstream chemical processing capacity with respect to cane crushed, one of India's largest

**15,000** TCD; 65 MW; 170 KLPD

Installed sugarcane crushing, cogeneration and distillery capacity at the Dhampur unit (Central UP)

**9,000**TCD; 40 MW; 100 KLPD

Installed sugarcane, cogeneration and distillery capacity in subsidiary at the Asmoli unit (Central UP)

**8.000** TCD; 28 MW

Installed sugarcane, cogeneration and distillery capacity at the Mansurpur unit (West UP)

**7.500** TCD: 12 MW

Installed sugarcane and cogeneration capacity at the Company's Rajpura unit (Central UP)

150,000 farmers

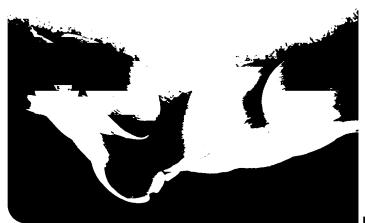
Number of farmer-suppliers to Dhampur's enhanced sugarcane crop management and procurement

# Our sugar business



### Report

- Accounted for 83.51% of revenues (70.91% in 2007-08) and 64.51% of EBIDTA (43% in 2007-08)
- Reported 255 lac quintals of cane crushing a 30% decline over 2007-08 in the face of a 44% decline in cane crushing across India and Uttar Pradesh
- Witnessed average recovery decline from 9.98% in 2007-08 to 9.26% in 2008-09, still one of the highest in Uttar Pradesh
- Derived 56% of sugar revenue from white sugar and 44% of sugar revenue from value-added refined sugar (capacities 22,500 TCD and 17,000 TCD respectively)
- Manufactured 2.54 lakh tons of sugar including raw sugar; sold 3.73 lakh tons including raw sugar
- Achieved average sugar realisation of Rs. 21,582 per ton (41% higher than the average realisation for 2007-08)
- Held substantial inventory of raw sugar for conversion into refined sugar as on 1st October, 2009



# Our power business

- Accounted for 13.31% of revenues (14.45% in 2007-08) and 32.29% of EBIDTA (40.71% in 2007-08)
- Reinforced integration through our 145-MW capacity (80 MW for sale round the year), one of the highest cogeneration capacities in India
- Sold of 1,655.80 lac units of power at an average Rs. 3.25 per unit
- Incorporated 105 kg/sq.cm pressure boilers-first in the Indian sugar industry- to maximise energy generation at a lower fuel consumption
- Consumed bagasse, biomass and coal in our multi-fuel boilers, making it possible to generate thermal power from the most economically available fuel

# Our chemicals business



- Accounted for 3.18% of revenues (14.64% in 2007-08) and 3.20% of EBIDTA (16.29% in 2007-08)
- Featured among the few Indian sugar companies to maximise the output of value-added chemicals (ethyl acetate and acetic anhydride consumed in the paint / pharmaceutical industry)
- Leveraged its 270-KLPD distillery capacity, to emerge as one of the largest Indian manufacturers of ethanol and sugarcane derivatives
- Entered into a joint venture (under Dhampur Sugar Distillery Private Limited) for distillery assets of 100 KLPD at our Asmoli plant