

Enabling a healthier future

Trust-worthy brand | Pan-India integrated coverage |
Varied offerings | Tech-enabled operating model

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Forward-looking statements

Some information in this report may contain forward-looking statements which include statements regarding Company's expected financial position and results of operations, business plans and prospects etc. and are generally identified by forward-looking words such as "believe," "plan," "anticipate," "continue," "estimate," "expect," "may," "will" or other similar words. Forward-looking statements are dependent on assumptions or basis underlying such statements. We have chosen these assumptions or basis in good faith, and we believe that they are reasonable in all material respects. However, we caution that actual results, performances or achievements could differ materially from those expressed or implied in such forward-looking statements. We undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future events, or otherwise.

Numbers that matter

₹ **2017** crore

Revenue

₹ **528** crore

Normalised EBITDA

₹ **297** crore

Normalised PAT

₹ **35.5**


Normalised EPS

₹ **28.8**

EPS

₹ **15240** crore

Market capitalisation
as on March 31, 2023



Ever since our inception, Dr. Lal PathLabs has endeavoured to make quality diagnostic services accessible and affordable. Our precision and technological proficiency have established us as a leading player in the diagnostics industry in India.

Over the years, we have earned the trust of both patients and the medical fraternity by providing advanced diagnostic services to patients. With pan-India integrated coverage, we strive to make high-quality diagnostic services accessible to patients not only in metro cities but also in the hinterland.

Dedicated to serve our customers better, we consistently diversify our offerings, adding new tests to our test menu. Technology-centricity is integral to our operating model. We leverage cutting-edge equipment, automated processes and digital systems to enhance operational efficiency and accuracy.

Looking ahead, we will continue pursuing network expansion, investing in new infrastructure and enhancing our services to capitalise on the growing demand for diagnostic services. With a patient-first approach and innovation as our driving forces, we look forward to enabling a healthier future for all.



At a glance

Dr. Lal PathLabs is a trusted name in the diagnostic sector. We are dedicated to providing individuals and healthcare providers with dependable and precise healthcare solutions. With a rich legacy spanning over seven decades, we have emerged as industry leaders.

Driven by our unwavering commitment to quality, innovation and patient well-being, our laboratories are staffed by a team of highly skilled professionals, including scientists, pathologists and technicians. Our extensive portfolio of diagnostic tests and services encompasses various areas such as pathology, radiology, genetics and microbiology, among others. At Dr. Lal PathLabs, we believe in empowering individuals with the knowledge to make informed decisions about their health and remain dedicated to delivering accurate and actionable results.



Vision

Be the most trusted healthcare partner, enabling healthier lives



Mission

To be an undisputed market leader by providing accessible, affordable, timely and quality healthcare, diagnostics, applying insights and cutting-edge technology to create value for all stakeholders



Values that guide us



Customer first



Ethics and integrity



Quality

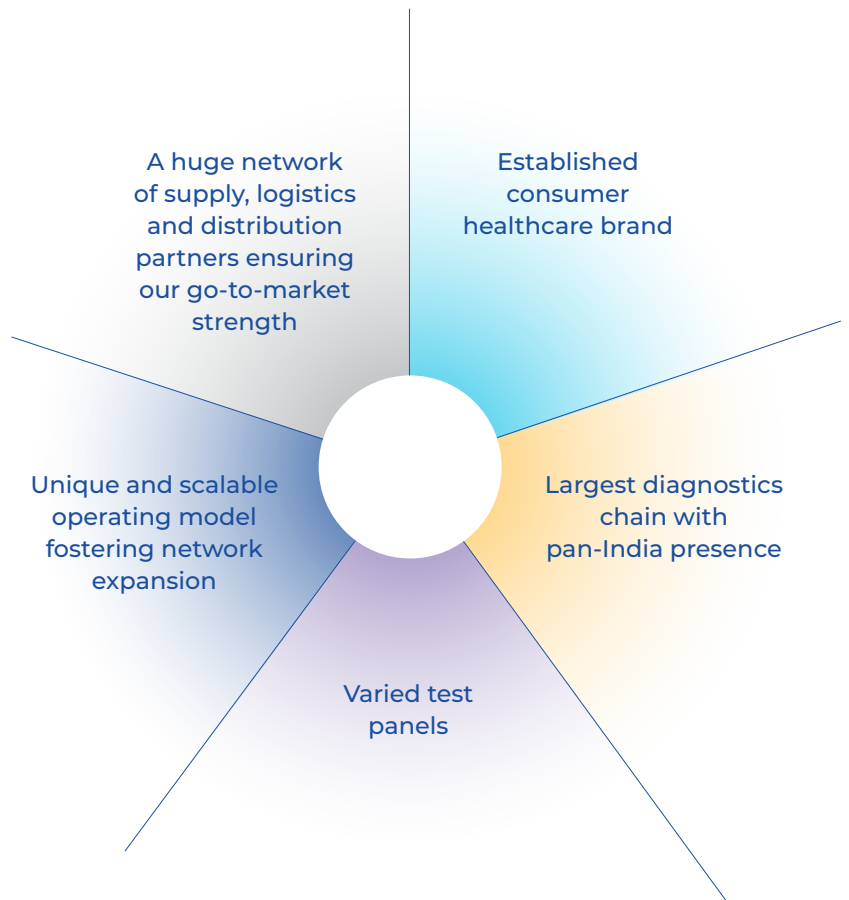


Accountability



Empathy and compassion

Key differentiators



74

Years of legacy

277

Labs across India

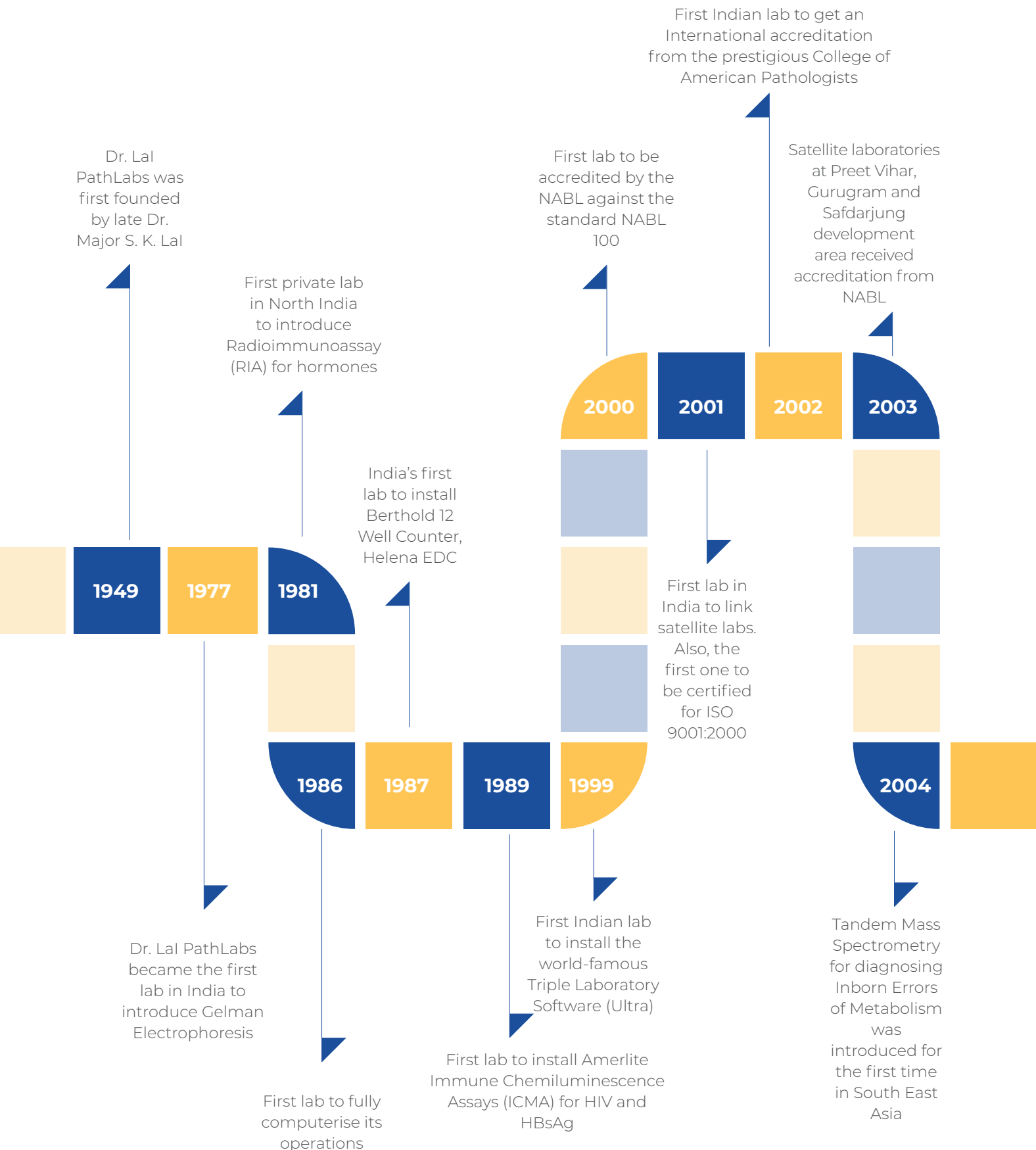
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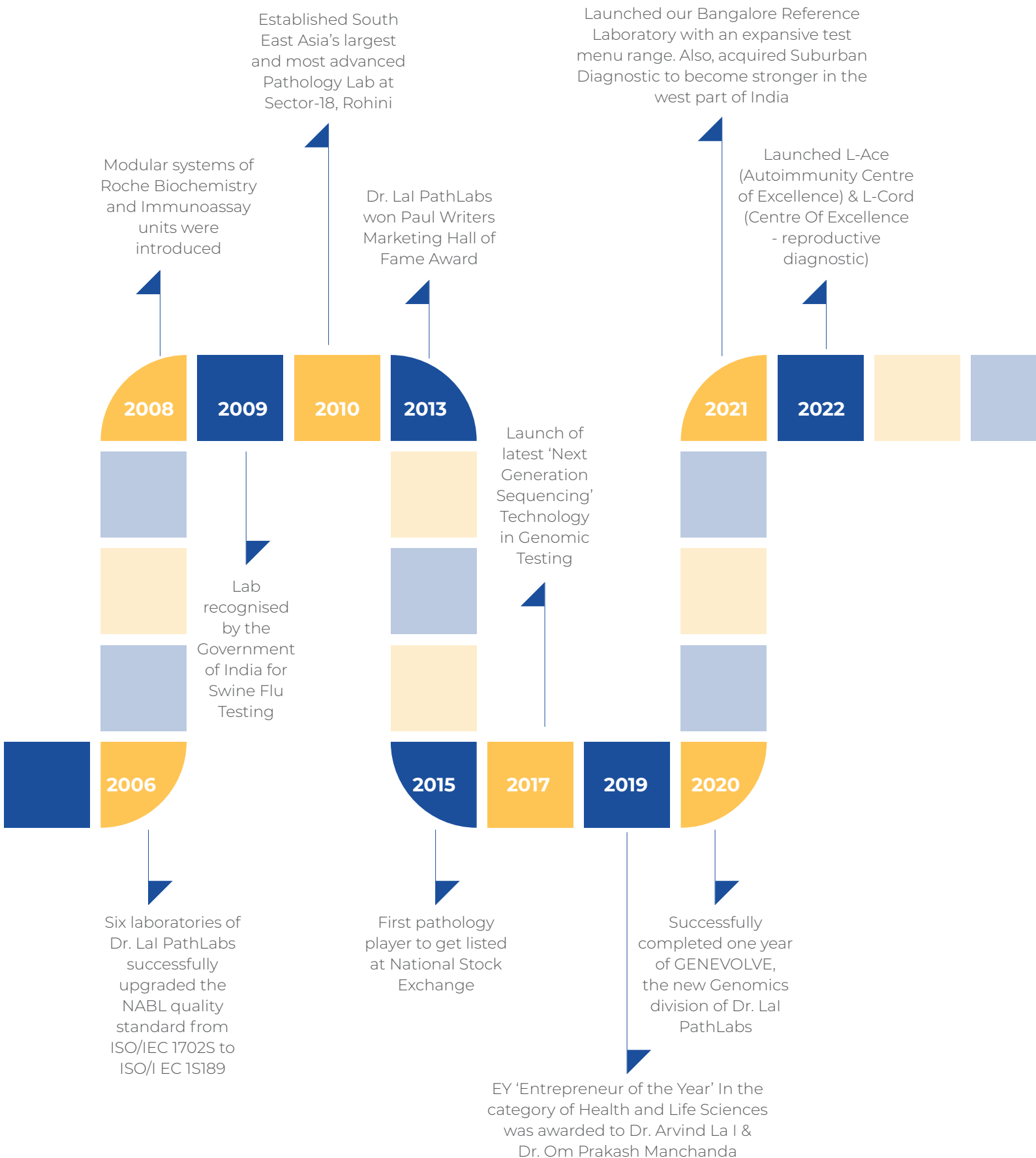
NABL accredited labs

111 million

Patients serviced in last 5 years

Key milestones in our journey





Taking healthcare to the last mile

State Name & UT

- | | | |
|-------------------|----------------------|-----------------------|
| 1. UTTAR PRADESH | 12. BIHAR | 23. ARUNACHAL PRADESH |
| 2. DELHI | 13. MADHYA PRADESH | 24. TAMILNADU |
| 3. HARYANA | 14. JHARKHAND | 25. KERALA |
| 4. MAHARASHTRA | 15. TELANGANA | 26. GUJARAT |
| 5. ANDHRA PRADESH | 16. HIMACHAL PRADESH | 27. GOA |
| 6. ASSAM | 17. NAGALAND | 28. CHHATTISGARH |
| 7. WEST BENGAL | 18. UTTARANCHAL | 29. SIKKIM |
| 8. TRIPURA | 19. JAMMU & KASHMIR | 30. PONDICHERRY |
| 9. RAJASTHAN | 20. CHANDIGARH | 31. LADAKH |
| 10. ORISSA | 21. KARNATAKA | 32. MANIPUR |
| 11. PUNJAB | 22. MEGHALAYA | |

