## EIII Associated Hotels Limited

A member of & The Oberoi Group

# Report Junction.com

Annual Report 2007-2008

#### **EIH** Associated Hotels Limited

#### NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the Twenty-fifth Annual General Meeting of the Company will be held at 3.00 P.M. on Monday, 18th August, 2008, at Trident, 1/24, G.S.T. Road, Meenambakkam, Chennai 600 027 to transact the following business:

- 1. To adopt the Audited Accounts of the Company for the year ended 31st March, 2008, together with the Directors' and Auditor's Reports.
- 2. To declare Dividends.
- 3. (a) To appoint a Director in place of Mr. Rajan Raheja, who retires by rotation and being eligible, offers himself for re-appointment;
  - (b) To appoint a Director in place of Mr. L. Ganesh, who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint Auditors and to fix their remuneration.

Registered Office: 1/24, G.S.T. Road

Meenambakkam

Chennai 600 027 19th June, 2008 By Order of the Board

R.Mitra
Company Secretary

**EIH** Associated Hotels Limited

#### NOTES:

- 1. A Shareholder entitled to attend and vote at the Meeting is entitled to appoint a Proxy to attend and vote instead of himself. A Proxy need not be a Shareholder of the Company.
- 2. As required under Clause 49(IV)(G)(i) of the Listing Agreement, particulars relating to Mr. Rajan Raheja and Mr. L. Ganesh, Directors retiring by rotation and whose re-appointments have been proposed at the forthcoming Annual General Meeting, are enclosed in the Appendix to this Notice.
- 3. (a) The Register of Shareholders of the Company will remain closed from 5th August, 2008 to 18th August, 2008, both days inclusive;
  - (b) The Equity Dividend, if declared, will be paid to those Shareholders whose names will appear in the Register of Shareholders as at the close of business on 4th August, 2008.
- 4. Shareholders are requested to notify immediately any change in their addresses to the Company's Registrar and Share Transfer Agent, EIH Limited, Investors Services Division, 4, Mangoe Lane, Kolkata 700 001.
- 5. A Shareholder or his Proxy will be required to produce at the entrance to the Meeting Hall the Attendance Slips sent herewith, duly completed and signed. Neither photocopies nor torn/mutilated Attendance Slips will be accepted. The validity of an Attendance Slip will, however, be subject to the Shareholder continuing to hold shares as on the date of the Meeting.
- 6. A Shareholder or his Proxy is required to bring his copy of the Annual Report to the Meeting as extra copies will not be provided.
- 7. Pursuant to the provisions of Section 109A of the Companies Act, 1956, Shareholders are urged to file Nomination Forms in respect of their Shareholdings. Any Shareholder wishing to avail of this facility may submit the prescribed Form 2B to the Registrar and Share Transfer Agent and also contact them for any assistance.

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#### INFORMATION ON DIRECTORS SEEKING RE-APPOINTMENT AT THE FORTHCOMING ANNUAL GENERAL MEETING (PURSUANT TO CLAUSE 49(IV)(G)(i) OF THE LISTING AGREEMENT)

Name of Director	<b>Date of Birth</b> 17.06.1954	Date of Original Appointment 15.12.1993	Expertise in specific functional areas	Qualifications	Directorships in other Public Limited Companies	Membership of Board Committees in other Public Limited Companies	Other information	Remarks  Retires by rotation at the forthcoming Annual General Meeting
Mr. Rajan Raheja			General Management	B.Com	Asianet Satellite     Communications Limited     EIH Limited     EiH Limited     EiH Limited     H&R Johnson (India) Limited     ING Vysya Life Insurance     Company Limited     Juhu Beach Resorts Limited     Prism Cement Limited     Supreme Petrochem Limited	1. EIH Limited     Audit Committee 2. Juhu Beach Resorts Limited     Audit Committee 3. Prism Cement Limited     Equity Share Transfer     Committee     Remuneration Committee 4. Supreme Petrochem Limited     Investors' Grievance     Committee	Non-executive     Non-independent     Director      Holds 30,000     Equity Shares     in the Company	
Mr. L. Ganesh	18.03.1954	23.03.1994	General Management	B.Com F.C.A. M.B.A.	1. EIH Limited 2. JMA Rane Marketing Limited 3. Kar Mobiles Limited 4. Rane Brake Lining Limited 5. Rane Diecast Limited 6. Rane Engine Valve Limited 7. Rane Holdings Limited 8. Rane Investments Limited 9. Rane (Madras) Limited 10. Rane NSK Steering Systems Limited 11. Rane TRW Steering Systems Limited	1. Kar Mobiles Limited  Audit Committee  Share Transfer/Investors Service Committee  Rane Brake Lining Limited  Audit Committee  Investors Service Committee  Rane Engine Valve Limited  Investors Service Committee  Audit Committee  Investors Service Committee  Rane Holdings Limited  Audit Committee  Rane NSK Steering Systems Limited  Audit Committee  Rane TRW Steering Systems Limited  Audit Committee  Audit Committee	Non-executive Independent Director      Nil Shareholding in the Company	Retires by rotation at the forthcoming Annual General Meeting

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#### **BOARD**

Mr. P.R.S. Oberoi, *Chairman*Mr. Vikram Oberoi, *Managing Director*Mr. S.S. Mukherji
Mr. L. Ganesh
Mr. Rajan Raheja
Mr. Anil Nehru

COMPANY SECRETARY Mr. R. Mitra

REGISTRAR AND SHARE TRANSFER AGENT EIH Limited 4, Mangoe Lane Kolkata 700 001

#### **AUDITORS**

Ray & Ray Chartered Accountants 6, Church Lane Kolkata 700 001

REGISTERED OFFICE 1/24, G.S.T. Road Meenambakkam Chennai 600 027

HEAD OFFICE 4, Mangoe Lane Kolkata 700 001

CORPORATE OFFICE Maidens Hotel 7, Sham Nath Marg Delhi 110 054

#### The Oberoi Dharma

#### FUNDAMENTAL CODE OF CONDUCT

We, as members of OBEROI Organisation are committed to display through our behaviour and actions the following CONDUCT which applies to all aspects of our Business:

CONDUCT which is of the highest ethical standards-intellectual, financial and moral and reflects the highest levels of courtesy and consideration to others.

CONDUCT which builds and maintains Team work, with mutual trust as the basis of all working relationship.

CONDUCT which puts the customer first, the Company second and the self last.

CONDUCT which exemplifies care for the customer through anticipation of need, attention to detail, excellence, aesthetics and style and respect for privacy along with warmth and concern.

CONDUCT which demonstrates two-way communication accepting constructive debate and dissent whilst acting fearlessly with conviction.

CONDUCT which demonstrates that people are our key asset, through respect for every employee, and leading from the front regarding performance achievements as well as individual development.

CONDUCT which at all times safeguards the safety, security, health and environment of customers, employees and the assets of the Company.

CONDUCT which eschews the short-term quick-fix for the long-term establishment of healthy precedent.

## The Oberoi Group Mission

#### **OUR GUESTS**

We are committed to meeting and exceeding the expectations of our guests through our unremitting dedication to perfection, in every aspect of service.

#### **OUR PEOPLE**

We are committed to the growth, development and welfare of our people upon whom we rely to make this happen.

#### **OUR DISTINCTIVENESS**

Together we shall continue the Oberoi tradition of pioneering in the hospitality industry, striving for unsurpassed excellence in high potential locations all the way from the Middle East to Asia Pacific.

#### **OUR SHAREHOLDERS**

As a result, we will create extraordinary value for our stakeholders.

#### **HIGHLIGHTS**

Rupees in Million except item nos. 13, 14, 15 & 16

			· · ·					_		
	1998-1999	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008
FOR THE YEAR										
1. GROSS REVENUE	320.28	315.01	371.76	330.09	277.51	361.10	512.26	1,108.30	1,610.39	1,793.24
2. PROFIT BEFORE TAX	12.50	(56.14)	(15.45)	(44.15)	(59.16)	(60.34)	(22.84)	82.92	217.59	251.04
3. PROFIT AFTER TAX	11.19	(56.14)	(15.45)	(34.16)	(39.13)	(58.05)	(12.28)	89.92	137.10	146.54
4. DIVIDEND (INCLUDING TAX)	21.00	_	_	_		_	_	_	19.11	60.56
5. RETAINED EARNINGS	20.68	_	28.42	9.08	4.36	***	30.74	177.67	242.18	215.33
6. FOREIGN EXCHANGE EARNINGS	248.00	258.48	234.80	244.60	198.77	191.06	245.08	599.16	936.63	1,050.01
AT YEAR END										
7. GROSS FIXED ASSETS	1,131.83	1,269.26	1,352.56	1,360.94	1,374.77	1,373.56	1,403.88	2,764.41	3,580.9 <mark>5</mark>	3,716.42
8. SHARE CAPITAL	105.00	105.00	105.00	105.00	105.00	105.00	105.00	195.87	295.8 <mark>6</mark>	195.86
9. RESERVES AND SURPLUS	287.53	231.38	215.93	151.70	126.01	127.51	127.51	580.02	696.74	782.72
10. NET WORTH	392.08	336.38	320.93	256.70	217.58	150.91	140.65	769.82	988.56	978.58
11. BORROWINGS	692.13	859.90	966.48	933.42	929.80	986.93	1,030.28	1,876.68	2,515.68	2,517.96
12. CAPITAL EMPLOYED	862.11	946.55	988.35	1,107.81	1,131.92	1,043.68	1,011.92	2,511.00	2,664.31	2,876.54
PER SHARE (Rs.)										
13. NET WORTH PER EQUITY SHARE	37.34	32.04	30.57	24.45	20.72	14.37	13.39	39.30	50.47	49.96
14. EARNINGS PER EQUITY SHARE	1.07	(5.35)	(1.47)	(3.25)	(3.73)	(5.53)	(1.17)	4.59	6.96	7.31
15. DIVIDEND PER EQUITY SHARE	2.00	-	-	-	_	_	-	-	0.80	2.50
RATIO										
16. DEBT : EQUITY RATIO	1.77:1	2.56:1	3.01:1	3.64 : 1	4.27 : 1	6.54 : 1	7.33:1	2.44:1	2.55:1	2.57:1