

Annual Report 2009-2010

Environment  
Power  
Innovation  
Conservation

आओ अपना सूरज बनाए  
Bring Home the Sun



**EPIC ENERGY LIMITED**

An ISO 9001:2008 Company

A BEE Short Listed ESCO Company

[www.epicenergy.biz](http://www.epicenergy.biz)

' The practice of  
conservation must spring from  
a conviction of what is ethically and  
aesthetically right, as well as what is  
economically expedient.

A thing is right only when it tends to  
preserve the integrity, stability and beauth  
of the community, and the community  
includes the soil, water, fauna and flora,  
as well as people '



**EPIC's 4.4 kW Solar PV Grid tied  
Installation in Toronto, Canada**



**Installation of EPIC's Power Savers  
with REMS (Remote Energy Management System)  
in Madurai, Karnataka**

## OUR MISSION

- TO BE A KEY PLAYER IN THE INTERNATIONAL MISSION OF REDUCING THE IMPACT OF GLOBAL WARMING BY ....
- EMPOWERING EVERY CITIZEN OF THE WORLD WITH THE KNOWLEDGE & ABILITY TO USE PRODUCTS THAT SAVE POWER
- USING RENEWABLE ENERGY PRODUCTS IN DAY TO DAY LIFE

BECAUSE ....

- " I AM MYSELF  
&  
WHAT IS AROUND ME,  
AND IF I DO NOT SAVE IT,  
IT SHALL NOT SAVE ME "

## Chairman's Message

The first decade of the twenty-first century, fast coming to an end, has witnessed tremendous amount of debate and some action on environmental issues. However, there is no sign of global warming slackening, as industrial activity continues to grow on the back of conventional energy usage, and power shortages continue to plague nations across the world. The water shortage scare in Mumbai this past year should serve as a grim reminder of our dependence on climate and natural resources.

At Epic, we continue to focus on our efforts to bring energy efficiency to customers across the globe. This year, we entered the Middle East with our Energy Efficiency products. We also made rapid strides in our Solar business by bagging three prestigious Solar City projects. We are also executing Solar projects in excess of 2 MW on EPC basis for our customers in North America.

Going forward, we hope to increase our efficiency and solar footprint to other parts of the world, to contribute to the effort in reducing our generation's carbon footprint. I am glad to inform you that we have set up a separate division to map the carbon footprint of our customers, with the capability of not only advising on how to reduce this footprint, but also to execute projects which reduce such footprints.

As good citizens, individual or corporate, it must be our firm mission to move towards neutralising our carbon footprint. No step is too small, and no sacrifice too great, in the achievement of this mission.

Let us all pledge, individually and collectively, to do everything we can to make the world a better place to live in for our future generations. Let us all become Energy Efficient Indians.

With warm regards

**Nikhil Morsawala**  
Chairman



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**Solar Power Awareness drive in Amritsar City by  
EPIC on 17<sup>th</sup> February, 2010**



Presentation of Solar Power by Mr. V. Chandrasekhar, Executive Director



Mr. V. Chandrasekhar, Executive Director, explaining the advantages of Solar to the engrossed Municipal Committee Members.



Local newspaper makes aware the local people of the Solar Power Awareness drive in detail



**Proposed Site for Solar PV Power Plant at  
Hyderabad, Andhra Pradesh, India**



**Canadian Team of EPIC ENERGY, Canada,  
Specializing in Solar Engineering**



## Energy Efficiency Products

IN INDIA

**Guaranteed Savings of 15% to 30%**



IN NORTH AMERICA

Energy Saving Solution, Marketed by EPIC ENERGY Ltd. In Canada & U.S.A.



Measurement Solution



Chiller Unit Energy Saving Solution



Motor Energy Savings Solution





## EPIC TEAM



**Nikhil Morsawala**  
Chairman



**V Chandrasekhar**  
Executive Director



**Harshal Gunde**  
Head - Environment & Innovation



**Divyang Shah**  
General Manager - Works



**Sraban Karan**  
Company Secretary



**P Sampath Kumar**  
Head - R & D



**R. S. Senthil Kumar**  
Head - Operations (South India)



**A. Ramasamy**  
Head - HR



**C. S. Nigre**  
Vendor Management(Domestic)



*"....Energy Efficiency is the 'fifth fuel' after coal, gas, renewables and nuclear. Today, it is the lowest-cost alternative and is emissions-free. It should be our first choice in meeting our growing demand for electricity, as well as in solving the climate challenge..."*

*"....Universal access to electricity was a 20th Century idea now it has to be universal access to energy efficiency...."*

