SANSCO SERVICES - Annual Reports Library Services - www.sansco.net

ERP SOFT SYSTEMS LIMITED





# **ANNUAL REPORT 2008 - 2009**

.

# CONTENTS

Corporate Information

Annual General Meeting (AGM) notice

Directors' Report

Management's Discussion and Analysis Report

Corporate Governance Report

Financials

Indian GAAP Financial Information

**Unconsolidated Financial Statements** 

Auditors' Report

**Financial Statements** 

Schedules to Financials

Notes to Accounts

Business Profile

Particulars under Section 212 of the Companies Act, 1956

### **Consolidated Financial Statements**

Auditors' Report

**Financial Statements** 

Schedules to Financials

Notes to Accounts

Unconsolidated Financial Statements of Subsidiary

**Financial Statements** 

Schedules to Financials

Attendance Slip & Proxy Form

**ANNUAL REPORT 2008 - 2009** 

### BOARD OF DIRECTORS

Mrs. K. Parvathi Managing Director

Mr. D. S. Reddy Director

Mr. K. Radha Krishna Reddy Director

Mrs. R. Kamala Mohan Director

Dr. Srini Ramaswamy Director

Mr. Suresh Reddy Bomma Director

Mr. Pavan Srinivas Director

Mr. Shiva Duvvuru Executive Director

EXTERNAL AUDITORS

### BANKERS

.

REGISTERED OFFICE

### CORPORATE OFFICE

Vijayaraghavan Associates Chartered Accountants New No. 51, Giri Road T. Nagar Chennai – 600 017.

- : ICICI BANK LIMITED Bazullah Road T. Nagar Branch Chennai – 600 017.
- : "A" BLOCK 21 Anna Nagar Chennai – 600 102. Tamil Nadu.
- Plot No. 10 A, Tranquil Nest Building Kamkoti Nagar Main Road Pallikaranai Chennai – 600 100.
   www.erpsoft.com.

# **ANNUAL REPORT 2008 - 2009**

### ERP SOFT SYSTEMS LIMITED CORPORATE INFORMATION

# **Board of Directors**

K. Parvathi D. S. Reddy K. Radha Krishna Reddy R. Kamala Mohan . Dr. Srini Ramaswamy Mr. Suresh Reddy Bomma Mr. Pavan Srinivas Mr. Shiva Duvvuru

Company Secretary Mr. T. Murugan

Chief Financial Officer Mr. D.S. Reddy

**Compliance Officer** Mrs. R. Kamala Mohan

Auditors M/s. P.B. Vijayaraghavan and Associates.

Bankers ICICI Bank Limited

### **Registrars & Transfer Agents** Cameo Corporate Services Limited Subramanian Building, First Floor 1, Club House Road, Chennai.

**Registered Office** 

ERP Soft Systems Limited A-21, Anna Nagar Chennai 600 102, India

# Offices

.

ERP Soft Systems Limited Plot No.10 A, Tranquill Nest Buildings Kamkoti Nagar Main Road Pallikaranai Chennai 600 100, India

# Subsidiary Offices – North America

Libertycom LLC 103, Charleston Lane, Little Rock, Arkansas 72223, USA

# ANNUAL REPORT 2008 - 2009



# **AGM NOTICE**

ANNUAL REPORT 2008 - 2009

### ERP SOFT SYSTEMS LIMITED NOTICE TO MEMBERS

NOTICE is hereby given that the fifteenth Annual General Meeting of ERP Soft Systems Limited will be held at No.10-A, Tranquill Nest Buildings, Kamkoti Nagar Main Road, Pallikaranai, Chennai 600 100 on Monday, September 28, 2009 at 11.00 a.m. to transact the following business: Ordinary Business:

To receive, consider and adopt the Audited Balance Sheet as on March 31, 2009, the Profit and Loss Account for the period July 01, 2008 to March 31, 2009 on that date, and the Reports of the Board of Directors and the Auditors thereon.

- 1. To appoint a Director in place of Mrs. K. Parvathi, who retires by rotation and, being eligible, offers herself for re-appointment.
- 2 To appoint a Director in place of Mrs. Kamala Mohan, who retires by rotation and, being eligible, offers herself for re-appointment.
- 3. To appoint a Director in place of Mr. D.S. Reddy who retires by rotation and, being eligible, offers herself for re-appointment.
- 4. To appoint a Director in place of Mr. K. Radha Krishna Reddy who retires by rotation and, being eligible, offers herself for re-appointment.
- 5 To appoint a Director in place of Dr. Srini Ramaswamy who retires by rotation and, being eligible, offers herself for re-appointment.
- 6 To appoint a Director in place of Mr. Pavan Srinivas who retires by rotation and, being eligible, offers herself for re-appointment.
- 7 To appoint a Director in place of Mr. Suresh Reddy Bomma who retires by rotation and, being eligible, offers herself for re-appointment.
- 8 To appoint a Director in place of Mr. Shiva Duvvuru who retires by rotation and, being eligible, offers herself for re-appointment.
- 9 To appoint Auditors of the Company and to fix their remuneration.
  To consider and, if thought fit to pass with or without modification(s) the following as a special resolution

"RESOLVED THAT M/s VIJAYARAGHAVAN AND ASSOCIATES, Chartered Accountants, be and are hereby appointed as the auditors of the company to hold office until the conclusion of the next Annual General Meeting on such remuneration as may be decided by the board, in addition to reimbursement of out of pocket expenses."

### **Special Business:**

### Reappointment of Managing Director:

To consider and, if thought fit to pass with or without modification(s) this following as a special resolution

Resolved that pursuant to Section 269 and other applicable provisions, if any of the companies act 1956, read with Schedule XIII of the said act, subject to requisite permission from the Central Government, approved be and in hereby granted to the appointment of Mrs. K. Parvathi as the Managing Director of the Company, with effect from April 01, 2009 for a period of five years.

Registered Office: A-21, Anna Nagar Chennai – 600 102.

August 27, 2009

Order of the Board

**K. Parvathi** Managing Director. 6

**ANNUAL REPORT 2008 - 2009** 

### Notes:

- a. The Register of Members and the Share Transfer Books of the Company will remain closed from September 17, 2009 to September 28, 2009, both days inclusive.
- b. A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY OR PROXIES TO ATTEND AND VOTE INSTEAD OF HIMSELF ON A POLL ONLY AND THAT A PROXY NEED NOT BE A MEMBER.
- c. The instrument appointing proxy should be deposited at the Corporate Office at Pallikaranai of the Company not less than 48 hours before the commencement of the meeting.
- d. The members/proxies are requested to bring duly filled in Attendance Slips sent herewith for attending the meeting.
- e. The members are requested to notify promptly any change in their addresses to the Company's Registrars and Transfer Agents.
- f. The members seeking any information with regard to accounts are requested to write to the Company at an early date to enable the Management to keep the information ready.



# **ANNUAL REPORT 2008 - 2009**

### ADDITIONAL INFORMATION PURSUANT TO CLAUSE 49-VI OF THE LISTING AGREEMENT

# DETAILS OF DIRECTORS SEEKING APPOINTMENT/RE-APPOINTMENT AT THE FORTHCOMING ANNUAL GENERAL MEETING:

### Mrs. K. Parvathi

### Chairman and Managing Director

Mrs. K. Parvathi is responsible for providing vision and direction to the board and has management responsibility at ERP Soft. She has more than 25 years of rich IT experience which includes her association with prominent IT Services Providers like HCL Technologies at various managerial capacities. K. Parvathi holds Post graduation and Master of Philosophy (M. Phil) from Madras University.

Directorship in other companies Chairmanship in committees of board of other companies Membership in committees of board of other companies

· .

ProtechSoft Systems Pvt Ltd Nil Nil

### Mr. D.S. Reddy Director- Finance

Mr. D.S. Reddy has more than 40 years of industry experience including business, management, economic analysis, financial resource mobilization, financial planning apart from promotion and management of IT companies. Mr. Srinivasulu Reddy holds a Masters in Economics from Madras University.

### Mr. K. Radhakrishna Reddy Director-Operations

Mr. Radha Krishna Reddy has over three decades of experience as entrepreneur and in managing business and operations. His business acumen has helped the company immensely. Radha Krishna Reddy takes care of all company expansion initiatives.

### Mrs. R. Kamala Mohan Director-Independent/Non-Executive Director

Mrs. R. Kamala Mohan has over two decades experience in working as company executive in charge of finance, administration and client support. Board places on her the responsibility to see that Investor's concerns are attended to immediately. Kamala manages investor protection and grievance redresses at a fast pace and she has ensured that grievances are attended to within forty eight hours at the maximum

Directorship in other companies	Ní
Chairmanship in committees of board of other companies	Nil
Membership in committees of board of other companies	Nil

### Dr. Srini Ramaswamy

### Chief Technology Advisor Independent / Non Executive Director

Dr. Srini Ramaswamy is Chief Technology Advisor to ERP Soft. His career spans over two decades of rich technology expertise in global IT enterprises. He provides direction to various large and medium companies in public and private sector in United States. He has been associated with various Technology advisory committees. His research work has been funded by several companies, state and federal agencies such as the National Science Foundation. He has also been involved with the development of several successful start up ventures. His domain experience includes Technology analysis, planning, management, architecture and execution.

Dr. Srini Ramaswamy was appointed as additional director of the company during the year 2008-09 and he retires at the AGM to be held on September 28<sup>th</sup> 2009. Being eligible he offers himself for being appointed as director at the AGM.

Directorship in other Indian companies	Nil
Chairmanship in committees of board of other companies	Nil
Membership in committees of board of other companies	Nil

# **ANNUAL REPORT 2008 - 2009**

### Mr. Pavan Srinivas

### Professional Company Secretary – Independent / Non-Executive Director.

Mr. Pavan Srinivas has rich experience in handling corporate, financial and legal compliance. He takes the total responsibility of ensuring financial and legal compliance of the organization. He manages the comprehensive corporate communication channels between board of directors and shareholders on all aspects of corporate governance. Being a professional Company Secretary, Srinivas is able to provide much needed guidance and support in ensuring corporate governance which is of utmost importance to ERP Soft.

Mr. Pavan Srinivas was appointed as additional director of the company during the year 2008-09 and he retires at the AGM to be held on September 28<sup>th</sup> 2009. Being eligible he offers himself for being appointed as director at the AGM.

Directorship in other Indian companies	Nil
Chairmanship in committees of board of other companies	Nil
Membership in committees of board of other companies	Nil

### Mr. Suresh Reddy Bomma

### **Director-Independent / Non-Executive Director**

Mr. Suresh Reddy is highly skilled in high technology areas that include multi media. Web and video solutions, Web media, cable technology, infrastructure solutions. He has over 20 years of experience in leading innovation. He is a US returned NRI and he is the promoter of innovative web centric offerings like Bomma.TV and several more in the offing. Suresh Reddy will provide direction and guidance for building technology infrastructure and channel offering of ERP Soft. Suresh Reddy holds Bachelors in Technology from S.V. University.

Mr. Suresh Reddy Bomma was appointed as additional director of the company during the year 2008-09 and he retires at the AGM to be held on September 28<sup>th</sup> 2009. Being eligible he offers himself for being appointed as director at the AGM.

Directorship in other Bomma Media Pvt Ltd	Nil	
Chairmanship in committees of board of other companies	Nil	
Membership in committees of board of other companies	Nil	

#### Mr. Shiva Duvvuru Executive Director

Mr. Shiva has over two decades of expertise in providing IT solutions, corporate management & strategy, financial planning, corporate auditing, international tax and accounting practices, information security and organizational management. In his illustrious career, he has worked with many national and international companies at various managerial capacities. Shiva Duvvuru has been a key member in formulating the world-class management practices and service delivery models at various organizations including ERPSoft. Shiva has done some of the international acclaimed finance, management and IT courses such as CPA; Cost Accountancy, Charted Accountancy, CISA, CISM SAP, Oracle Apps.

### DIRECTORS' REPORT

Dear Shareholders,

The Directors take great pleasure in presenting their report on the business and operations of your Company along with the Annual Report and audited financial statements for the period July 01 2008 to March 31, 2009.

### FINANCIAL PERFORMANCE

Key aspects of your Company's financial performance for the year 2008-09 are tabulated below:

				(In Rup
	Consolidated		Parent	
	2008 - 2009	2007 - 2008	2008- 2009	2007 -2008
Sales and other income	2,69,82,655	11,14,58,225	36,48,203	36,17,111
Profit before tax	33,21,112	1,82,82,971	15,78,976	27,84,596
Provision for tax	3,48,229	3,50,500	3,48,229	3,50,500
Profit for the year	29,72,883	1,79,32,471	12,30,747	24,34,096
Accumulated losses carried forward	0	0	0	0
Appropriations :	0	0	0	0
Interim Dividend	0	0	0	0
Proposed dividend	0	0	0	0
Transfer to reserves	29,72,883	1,79,32,471	12,30,747	24,34,096

### SUBSIDIARY COMPANIES

100% Subsidiary company, Libertycom LLC in USA. It is focusing on Electronic Medical Records and other IT and BPO operations for Health Sector. The financial statements of the subsidiary are enclosed at the end of this annual report.

# CONSOLIDATED RESULTS

6

As your company is focusing on IT and BPO for Health Industry, it is facing out areas like consulting. It is expected that focused approach in Health Industry will reap rich dividends for the company. Our Sales for the current year decreased by Rs.8,44,75,570/- and our Profit for the year was Rs.29,72,883/- a decrease of 83.42% over the previous year.