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EASTERN TREADS LIMITED

BOARD OF DIRECTORS

Mr. M.E. Meeran — Chairman Mr. Navas M. Meeran — Managing Director Mr. M.E. Mohamed — Executive Director Mr. T.S. Anantharaman — Director Mr. K.V. Rajagopalan Nair — Director (KSIDC Nominee) Mr. Naiju Joseph — Director

COMPANY SECRETARY

Mr. B. Anil Kumar

BANKERS

Canara Bank Bank of Madurai Ltd., State Bank of Travancore

AUDITORS

M/s. G. Joseph & Associates 'Keerthi', Kalathiparambil Rd., Ernakulam

REGD. OFFICE & FACTORY

Oonnukal, P.O. 686 693 Kothamangalam (Via), Ernakulam District, Kerala.

CORPORATE OFFICE

IVth Floor, Mather Square, Opp. North Rly. Station, Cochin-682 018.

SHARE TRANSFER AGENTS

Welldone Coporate Services Ltd., 43/1340-D, Abhilash Bulding Opp.Vijaya Hospital, St. Benedict Road, Cochin-682018

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EASTERN TREADS LIMITED

NOTICE OF ANNUAL GENERAL MEETING

NOTICE is hereby given that the Sixth Annual General Meeting of the Company will be held on Thursday, the 30th September, 1999 at 11.A.M at the Registered Office of the Company at Oonnukal, (Via) Kothamangalam, Ernakulam District, Kerala to transact the following business.

ORDINARY BUSINESS

- 1. To receive, consider and adopt the Profit and Loss Account for the year ending 31st March, 1999, the Balance Sheet as on that date and the Reports of the Directors and Auditors thereon.
- 2. To appoint a Director in the place of Mr. M.E. Mohamed who retires by notation and being eligible, offers himself for reappointment.
- 3. To appoint Auditors of the Company in the place of M/s. G. Joseph & Associates, Chartered Accountants 'Keerthi,' XXXIX\1245, Kalathiparambil Road, Cochin, who are eligible for re-appointment for holding office from the conclusion of this meetinguntil the conclusion of the next Annual General Meeting of the Company and to authorise the Board of Directors to fix their remuneration.

By Order of the Board Sd/-B. Anil Kumar Company Secretary

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Place : Oonnukal · Date : 3-9-1999

Notes :

- (a) A Member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself and the proxy need not be a member.
- (b) The instrument of proxy should however, be deposited at the Registered Office of the Company not less than forty eight hours before the commencement of the meeting.
- (c) Members are requested to notify any change in their address to the Company.

EASTERN TREADS LIMITED

REPORT OF THE BOARD OF DIRECTORS (For the year 1998-1999)

We, the Directors of your Company submit our Report and Profit and Loss Account for the financial year ended 31st March, 1999 and Balance Sheet as on that date along with Auditors' Report thereon. Since the results are not favourable no dividend has been recommended.

Financial Results

During the year the Company achieved a turnover of Rs. 1306.00 lacs.

Financial Performance	· .	· • ·
	Year ended 31.3.'99 (Rs. in lacs)	Year ended 31.3.'98 (Rs. in lacs)
Net Sales Other Income Total Expenditure Interest Gross Profit/(Loss) after	$1306.00 \\ 37.88 \\ 1320.29 \\ 77.31$	934.22 21.78 925.57 73.12
interest but before		
depreciation	(53.72)	(42.69)
Depreciation	34.33	19.15
Profit/(Loss) before tax	(88.05)	(61.84)
Provision for taxation	Nil	Nil
Net Profit/(Loss) after tax Paid up Equity Share	(88.05)	(61.84)
Capital Reserves excluding	486.05	485.80
Revaluation Reserves	10.17	10.17

OPERATIONS

The year under review witnessed an increase of 40% in production (1555.83 MT) over the previous year (1111 MT). As regards turnover, the increase in the current year (1739.40 MT) is 54% over the previous year (1123.40 MT). In value terms, it is 45% above the previous year. The factory was operating generally on three shift basis which resulted in an increase in the production. There was a lay-off in the month of March due to flood in the North Eastern part of India. The market was badly affected in the fourth quarter as against our expectations which resulted in the non-achievement of the target set.

The Present Economic Scenario

Your company is enlarging the market share with strategic policies and pragmatic approaches to the problems faced in the market. The market size is getting increased which shows that the future is bright, while generally the country is yet to come out of the sluggishness created due to economic recession. The company is taking all steps to re-identify the opportunities, re-define the goals as well as to re-engineer the activities to achieve the objectives in the next millennium.

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Y2K Compliance

Your Company has taken all the necessary steps to achieve Y2K compliance in the area of both Hardware and Software and is prepared to prevent any disaster due to unforseen causes.

Exports

In an endeavour to explore the world market, your Company started exporting Tread Rubber. During the year under review the Company has exported Tread Rubberto Bangladesh. Consistent efforts are on to improve the exports by direct visit and interactions with the party. Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo.

Conservation of Energy

The machines in the factory are of the latest technology and all possible efforts are taken to optimise consumption. Form A of the Annexure to the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 has been annexed herewith.

Technology Absorption

Nil

Foreign Exchange Earnings and Outgo

Foreign Exchange to the tune of \$ 9434.50 has been earned on account of export of goods to Bangladesh during the year under review.

On account of import of Carbon Black and Cissamer from South Korea, Thailand and Egypt there has been an outgo of foreign exchange.

The CIF value of the imported raw material for the year is \$ 219607.50 and DM 18065.25

Deposits

The Company has not accepted any deposits during the year ended 31st March, 1999.

Projections and Actuals

The projections of profitability as reported in the prospectus and the actual profitability for the period are compared below:

Particulars	(Projected	Rs. in lacs) Actuals
Production (in tons)	3828.00	1555.83
Sales	2864.00	1306.00
Profit before depreciation		
and tax	467.17	(53.72)
Profit after depreciation		•
and tax	208.05	(88.05)
The non-achievement of pro	jections is essent	tially due to
the general recession in th	e economy.	

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