

Let's Preserve Our Environment



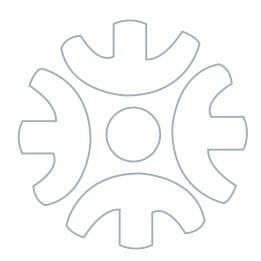


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board of directors

The Company is managed by the Board of Directors, which formulates strategies, policies and reviews its performance periodically. The Chairman & Managing Director manages the business of the Company under the overall supervision, guidance and control of the Board.



Shri Prayasvin B. Patel



Shri Upendra M. Patel



Dr. Amritlal C. Shah



Shri Pradip M. Patel



Shri Hasmukhlal S. Parikh



Shri Chirayu R. Amin



Shri Ashok J. Patel

Shri Hemendra C. Shah

Shri Paresh M. Shukla

Thacker Butala Desai **Chartered Accountants** Navsari

Elecon Engineering is one of the India's leading manufacturers of Power Transmission and Material Handling Equipment with technology-based products and solutions deployed across a wide range of industrial applications ranging from defense, mining, power generation, plastic, sugar and cement amongst others applications across the world.

Elecon's strategy for long-term growth is based on customer-driven focus and global mindset.

Social Responsibility

Always geared up to help society in need to live, learn and succeed.

Elecon is committed to improving lives in communities where we live and work. We endeavor to make an even greater difference by focusing on education and career building. Elecon aims to help children and young adults get a robust start by helping create sound infrastructure, provide scholarships, sponsor learning aids and educational programmes at various schools and institutes that help enhance their ability to gain knowledge and develop skills to succeed.

An equal emphasis is accorded to supporting business events and industrial exhibitions that help create new opportunities for businesses to mature and thrive.

State Bank of India Bank of Baroda State Bank of Saurashtra **EXIM Bank** Axis Bank Limited Citi Bank N.A.

Anand Sojitra Road Vallabh Vidyanagar 388120 Gujarat, India

five years at a glance



Rs. in Mn.

Particulars	200 US\$ Mn	7-08 Rs. Mn.	2006-07	2005-06	2004-05	2003-04
TURNOVER	206.0	8,264	7,206	4,424	2,777	1,608
TOTAL INCOME	208.4	8,362	7,289	4,507	2,807	1,643
EARNING BEFORE DEPRECIATION, INTEREST & TAX	32.5	1,305	1,078	596	379	179
DEPRECIATION	3.5	142	122	94	82	78
PROFIT AFTER TAX	16.7	672	549	278	100	21
EQUITY DIVIDEND	3.4	139	46	30	14	5
DIVIDEND (%)	-	75%	75%	50%	25%	10%
EQUITY SHARE CAPITAL	4.6	186	61	57	56	56
RESERVE & SURPLUS	54.3	2,181	1,817	969	676	594
NET WORTH	59.0	2,367	1,874	1,003	682	569
GROSS FIXED ASSETS	74.9	3,165	2,511	2,133	1,732	1503
NET FIXED ASSETS	44.1	1,931	1,267	952	620	455
TOTAL ASSETS	252.5	10,131	7,441	5,349	3,351	2380
NUMBER OF EMPLOYEES		801	746	680	682	679
KEY INDICATORS	US\$					
BASIC EARNINGS PER SHARE (Rs.)	0.18	7.24	18.3	9.87	3.56	3.84
DEBT EQUITY RATIO (TOTAL DEBT:EQUITY)	-	1.73	1.51	2.05	1.41	1.21
EBDIT*/TURNOVER (%)	-	15.79	14.95	13.48	13.65	11.14
NET PROFIT MARGIN (%)	-	8.13	7.62	6.30	3.61	1.35
RETURN ON NET WORTH (%)	-	28.39	29.29	27.78	14.70	3.81
RETURN ON CAPITAL EMPLOYED (%)	-	10.13	11.44	8.94	5.00	1.67

Exchange Rate: 1 US \$ = Rs. 40.1150 (as on 31-03-2008).

 $[\]hbox{\tt *Extraordinary items and other income are not considered for calculating EBIDTA.}$

Figures are rounded of to nearest US $\$ mn / Rs. in lacs.

financial summary

Net Sales — **Rs. 8,264 million, up 14.68%**

EBITDA — **Rs. 1,305 million, up 16.83%**

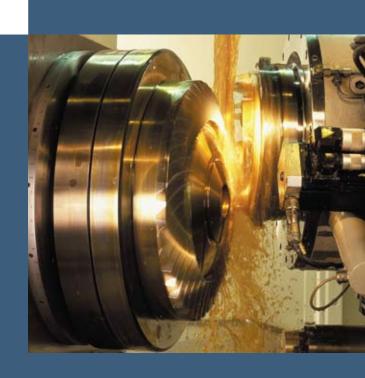
Profit After Tax – **Rs. 672 million, up 22.41%**

Market Capitalization — **Rs. 17,569 million, up 45.69%**

Earnings Per Share — **Rs. 7.24 per share, up 18.69%**

Dividend – **75%**





performance indicators







"Enhancement of stakeholder's value is the primary value component, without which no business can survive and provide for long term agility to an organisation"

- Hemendra Shah Vice-President (Commercial) & CFO





material handling equipment division



From elevators and conveyors to full blown bulk material handling solutions, Elecon has moved up the value chain. Over the years Elecon has supplied hi-tech material handling equipment to core industry sectors in Steel, Fertilizer, Cement, Power, Coal, Lignite & Iron ore Mines and Port Mechanization across the globe.

Industry Firsts in India

- First company in India to design, build and erect a Stacker Reclaimer at Santaldih Power Station
- First company in India to design, build and erect a Barrel Reclaimer at Bukaro Steel.

Barrel-type blender reclaimer

Manufacturing Strengtl

The division has a manufacturing facility spread over 1,17,000 sq. mts., housing CNC machine tools for manufacturing and state of the art test equipment for quality control.

 Have the technology and experience to design, build and erect robust reliable Material Handling solutions for diverse industrial segments.

Achievements

- Order worth Rs. 2,370 mn from NTPC Ltd. for their NCTPP, Dadri Stage-II, Thermal Power plant.
- Order worth Rs. 3,790 mn from Damodar Valley Corporation, Kolkata for their Mejia plant.