

# **Annual Report 2011 - 2012**



**Elgi Rubber Company Limited**

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## **Annual Report 2011 - 2012**

**Chairman & Managing Director**  
Sudarsan Varadaraj

### **Non Executive Directors**

Dr Jairam Varadaraj  
Suresh Jagannathan  
MD Selvaraj  
P Vijay Raghunath

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### **Head Office**

2000, Trichy Road  
Singanallur  
Coimbatore - 641 005  
Tamilnadu

### **Registered Office**

2000, Trichy Road  
Singanallur  
Coimbatore - 641 005  
Tamilnadu

### **Plants**

Annur, Coimbatore  
Kurichi, Coimbatore  
Kovilpalayam, Coimbatore  
Thimmavaram, Chengalpattu  
Kanjikode, Palakkad  
Colombo, Sri Lanka  
Nairobi, Kenya  
Lorena, SP, Brasil  
Luling, Texas, USA  
Maastricht, The Netherlands  
New South Wales, Australia

### **Bankers**

State Bank of India  
Commercial Branch  
Coimbatore

### **Auditors**

Reddy, Goud & Janardhan  
Chartered Accountants  
Bangalore

### **Internal Auditors**

MS Jagannathan & Visvanathan  
Chartered Accountants  
Coimbatore

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### **Registrar & Share Transfer Agent**

Link Intime India Private Limited  
C/13, Pannalal Silk Mills Compound  
Bhandup (West)  
Mumbai - 400 078

### **Registrar - Branch Office**

Link Intime India Private Limited  
"Surya", 35, May Flower Avenue  
Behind Senthil Nagar  
Sowripalayam  
Coimbatore - 641 028

## Directors' Report

The Board of Directors take pleasure in presenting the 6th annual report and the audited accounts for the year ended March 31, 2012. The Management Discussion and Analysis (MD&A) Report have been included at the appropriate places in this report.

### Abstract of the Financial Results of the Company

(Rs. in Million)

	2011 - 2012	2010 - 2011
<b>Profit Before Depreciation and Tax</b>	<b>178.59</b>	<b>344.29</b>
Less : Depreciation	39.37	58.68
<b>Profit Before Taxation</b>	<b>139.22</b>	<b>285.61</b>
Less : Provision for Taxation	42.52	105.15
(Add) / Less: Provision for Deferred Tax	1.88	(9.64)
<b>Profit after Tax</b>	<b>94.82</b>	<b>190.10</b>
Less : Adjustment relating to earlier years (Income tax)	<b>0.95</b>	<b>1.40</b>
	93.87	188.70
Add : Balance surplus incorporated on amalgamation	-	637.15
Add : Opening Surplus	<b>757.54</b>	-
<b>Profit available for appropriation</b>	<b>851.41</b>	<b>825.85</b>
<b>Appropriation</b>		
General Reserve	9.39	18.87
Proposed Dividend	25.02	42.54
Dividend Distribution Tax	4.06	6.90
<b>Balance surplus carried to balance sheet</b>	<b>812.94</b>	<b>757.54</b>

### Dividend

The directors recommend a dividend of INR 0.50 per equity share of INR 1.00 each. This along with the dividend distribution tax comes to INR 29.08 Million. The dividend will be paid to the registered members, who are in the register of members as on the book closure date and upon approval by the members of the Company at the ensuing annual general meeting. In respect of the dematerialised shares, dividend will be paid to the beneficial owners based on the list provided by the depositories.

### Review of Operations and Future Outlook

During the year, under reviewed the Company recorded sales of INR 1,115.45 Million as against INR1,942.38 Million in the previous year. The company earned a net profit of INR 93.87 Million as against INR 188.70 Million in the previous year. The current year figures are not comparable with the previous year on account of the Scheme of Amalgamation and Arrangement implemented during the last year.

The Indian Subsidiaries, Treadsdirect Limited and Titan Tyrecare Products Limited achieved sales of INR 1,943.18 Million and 51.78 Millions respectively during the year under review.

Despite healthy improvement in sales quantities and higher capacity utilisation, high input costs during the second half of the financial year, has affected the bottom line. Through an aggressive marketing strategy, the company is expanding into new products and markets, both domestic and overseas. To meet the projected demand, addition to manufacturing capacities is being implemented.

In October 2011, the company acquired Pincott International Pty Ltd, an Australian company manufacturing buffing blade refills used in the tyre retreading and recycling industry. This wholly owned subsidiary registered sales of INR 47.77 Million for the 9 months ending March, 31 2012. This acquisition brings to the company new technologies and globally respected brand.

### Risk and Concerns

The company does not face any risks other than those that are prevalent in the industry. The company has taken all possible steps to overcome such risks. The main concerns are the volatility in raw material prices and fluctuations in foreign exchange rates. Effective planning in raw material purchasing and the ability to pass on raw material price increases have minimised the risk relating to the volatility in raw material prices. Foreign exchange fluctuation risk is minimised through proper planning and natural hedging.

As a part of the overall risk management strategy, all assets are appropriately insured.

### Internal Control Systems

Quarterly Internal Audit is carried out by an independent firm of Chartered Accountants and the observations are reported to the management. Immediate steps are taken to rectify any discrepancies. All significant audit observations are discussed in the audit committee meetings.

### Human Resources and Industrial Relations

The Company continues to enjoy a cordial relationship with all its employees. The employee count as on March 31, 2012 is 288.

## Subsidiaries

In accordance with the circular issued by Ministry of Corporate Affairs, the Board of Directors of the Company at their meeting held on May 23, 2012 have approved waiving the requirement to attach the various documents related to the subsidiary companies. Upon request, the annual accounts of the subsidiary companies will be made available for inspection by any member of the Company at the registered office of the Company and that of the subsidiary companies. The consolidated financial statements presented in this annual report include financial results of the subsidiary companies. The details of the Subsidiary Companies are furnished in the statement pursuant to section 212 of the Companies Act, 1956.

## Directors

During the year CN Srivatsan, director, resigned with effect from November 01, 2011. As per the provisions of Companies Act and the Articles of Association of the Company, the directors of the Company Dr. Jairam Varadaraj and P Vijay Raghunath retire by rotation. Being eligible, they offer themselves for re-appointment.

## Auditors

Reddy, Goud and Janardhan, Chartered Accountants, Statutory Auditors of the Company, retire in the ensuing Annual General Meeting and are eligible for re-appointment.

## Cost Accounting Records

In conformity with the provisions of the Companies (Cost Accounting Records) Rules, 2011 (notified vide notification No. 52/26/CAB-2010 dated 24<sup>th</sup> January 2012) issued by the Ministry of Corporate affairs, the company has appointed M/s K.R.S & Associates, Cost Accountants, Coimbatore as Cost Auditor for the year 2012 - 13.

## Directors' Responsibility Statement

In accordance with the provisions of Section 217(2AA) of the Companies Act, 1956, the Directors confirm that they have

1. In the preparation of the annual accounts, followed the applicable accounting standards and there are no material departures.
2. Selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company and of the profit of the Company for the financial year.
3. Taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
4. Prepared the annual accounts on a going concern basis.

## Other Information

Particulars as required by Section 217(1) (e) of the Companies Act, 1956, relating to Conservation of Energy, Technology absorption and Foreign Exchange earnings and outgo are provided as an annexure to this report. There are no employees who are in receipt of remuneration exceeding the specified limit as notified by the Government.

The Company has not accepted any fixed deposits and hence there were no unclaimed fixed deposit as on 31.03.2012.

## Corporate Governance

A separate report on the compliance with Clause 49 of the Listing Agreement with the Stock Exchanges and the Auditor's Certificate on the compliance form part of this report.

## Cautionary Statement

Statements in this report, especially those relating to MD & A giving details of company's objectives, projections, estimates and expectations may be construed as "forward looking statements" within the realm of applicable laws and regulations. Actual results are liable to differ materially from those either expressed or implied.

## Acknowledgement

The Directors thank the Company's customers, vendors, investors, business associates and bankers for their support to the Company. The Directors also wish to place on record their appreciation of the contributions made by all the employees towards the growth of the Company.

## Annexure to Directors' Report

### A. Conservation of Energy -

#### a. Energy conservation measures taken

Energy conservation is one of the primary objectives of the company and measures taken albeit small, is an ongoing process

#### b. Additional investments and proposals, if any, being implemented for reduction of consumption of energy

There are no significant proposals

#### c. Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods.

There is a marginal reduction in energy costs.

#### d. Total energy consumption per unit of production

Not applicable

**B. Technology absorption**

**e. Efforts made in technology absorption**

**i. Research and Development (R&D)**

**1. Specific areas in which R & D is carried out by the Company**

Improvements in products and processes

**2. Benefit derived as a result of above R & D**

Increase in orders from new markets.

**3. Future plan of action**

No significant plans.

**4. Expenditure on R& D**

**Rs. in Million**

a. Capital	: Nil
b. Recurring	: 5.19
c. Total	: 5.19
d. Total R & D expenditure as a percentage of total turnover	: 0.47%

**ii. Technology absorption, adaptation and innovation**

Not applicable

**C. Foreign Exchange Earnings & Outgo**

**f. Activities relating to exports; initiatives taken to increase exports, development of new export markets for products and services and export plan**

The Company is constantly and consciously planning to penetrate unexplored markets to improve its international market share.

**g. Total Foreign Exchange earned and used**

Foreign Exchange Earned : Rs. 254.10 Million

Foreign Exchange Used : Rs. 12.36 Million

**For the Board of Directors**

**Coimbatore**  
**23.05.2012**

**Sudarsan Varadaraj**  
**Chairman & Managing Director**

**Report on Corporate Governance – Annexure to Director's Report**  
(In compliance with Clause 49 of the Listing Agreement)

**1. Company's Philosophy on Corporate Governance**

The Company's philosophy on corporate governance is to ensure that its obligations are discharged in a fair and transparent manner and to enhance the value to all its stakeholders through sound and professional governance. The company has adopted a code of conduct for its non - executive directors.

**2. Board of Directors**

- The Board of Directors of the Company comprises of an executive Chairman & Managing Director and four non - executive directors (out of which three directors are independent directors). None of the directors on the board is a member of more than 10 committees or chairman of more than 5 committees across all companies in which he is a director. Necessary disclosure regarding committee positions in other public companies as on March 31, 2012 have been made by the directors.
- The composition of the directors and their attendance in the board meetings during the year and at the last annual general meeting and also the number of the other directorships are as follows

Name of the Director	Category of Directorship	Attendance Particulars		No. of other Directorship held in Public Companies *	No. of Committee positions in all companies #	
		Board	AGM		Chairman	Member
Sudarsan Varadaraj	Chairman & Managing Director - Promoter	3	Yes	7	-	3
Jairam Varadaraj	Non executive - Promoter	2	No	9	-	4
MD Selvaraj	Non executive - Independent	4	Yes	2	2	-
Suresh Jagannathan	Non executive - Independent	3	No	3	-	2
P Vijay Raghunath	Non executive - Independent	4	No	1	1	2
CN Srivatsan^	Non executive - Independent	1	No	4	-	-

\* Directorships in foreign companies and private companies have not been considered.

# Only audit committee and share transfer committee are considered.

^ CN Srivatsan resigned from the Board with effect from November 1, 2011.

Sudarsan Varadaraj, Chairman & Managing Director and Jairam Varadaraj, Director are related to each other. None of the other directors are related.

Four board meetings were held during the year and the gap between the meetings did not exceed four months. The date on which the board meetings were held are as follows

Sl. No.	Date of Board Meeting	No. of Directors Attended
1	30.05.2011	6
2	13.07.2011	4
3	17.10.2011	3
4	25.01.2012	4

**3. Audit Committee**

The audit committee was constituted by the Board of Directors of the Company on January 06, 2011, in accordance with the provisions of Clause 49 of the Listing Agreement with the stock exchange read with Section 292A of the Companies Act, 1956 and comprises of three non-executive independent directors.

The role, powers and functions of the committee are as per section 292A of the Companies Act, 1956 and the guidelines set out in the listing agreement with the stock exchange. The terms of reference of this committee are as required by SEBI – under Clause 49 of the Listing Agreement. Besides having access to all the required information from within the Company, the committee can obtain external professional advice whenever required. The committee acts as a link between the statutory and internal auditors and the board of directors of the Company. It is authorised to select and establish accounting policies, review reports of the Statutory and the Internal Auditors and meet with them to discuss their findings, suggestions and other related matters. The committee is empowered to recommend the appointment and remuneration payable to the Statutory Auditors.

During the year under review the Committee met 4 times on May 30, 2011, July 9, 2011, October 15, 2011 and January 21, 2012.

The composition of the audit committee and particulars of meetings attended by the members of the audit committee are given below

Name	Category	No of Meetings during the year 2011 - 2012	
		Held	Attended
MD Selvaraj (Chairman)	Independent - Non Executive	4	4
Suresh Jagannathan (Member)	Independent - Non Executive	4	1
P Vijay Raghunath (Member)	Independent - Non Executive	4	4

The representatives of both Statutory and Internal Auditors of the Company and the Vice President Finance of the Company attend the committee meetings. Company Secretary and Compliance Officer act as Secretary of the audit committee. The minutes of the audit committee meetings are circulated to the board, where it is discussed and duly recorded. The committee considered and reviewed the accounts for the year 2011 - 2012, at their meeting held on May 23, 2012 before it was placed in the board.

#### 4. Remuneration Committee

- i. Remuneration committee consists of the following non - executive directors.
  1. MD Selvaraj
  2. Suresh Jagannathan
  3. P Vijay Raghunath^
- ii. The committee is responsible for the appointment of and determining the compensation payable to the executive and non - executive directors. No committee meetings were held during the year under review.
- iii. MD Selvaraj, Director of the Company is the chairman and K Vijayalakshmi, Company secretary of the Company is the Secretary of the Committee.
- iv. CN Srivatsan resigned from the Board with effect from November 1, 2011.

^ P Vijay Raghunath appointed as Member in the committee with effect from January 23, 2012.

Details of remuneration paid to the directors for the year ended March 31, 2012 are as follows:

##### a. Executive Directors

Remuneration paid to Managerial personnel during the year is given below

Name	Position	Total Remuneration (In Rs.)	Service Contract
Sudarsan Varadaraj	Chairman & Managing Director	4,032,000	For a period of 5 years w.e.f. 01.01.2011

Remuneration includes salary & Company's contribution to Provident Fund.

##### b. Non Executive Directors

Sitting fees for attending board / committee meetings paid to non-executive directors are given below

Name of the Directors	Sitting Fees Paid (Rs.)
Dr Jairam Varadaraj	20,000
MD Selvaraj	80,000
Suresh Jagannathan	40,000
P Vijay Raghunath	80,000
CN Srivatsan	10,000

^ CN Srivatsan resigned from the Board with effect from November 1, 2011.

The Company does not pay any remuneration to its non executive directors barring sitting fees for attendance for the meetings during the year.

c. The Company does not have any Employee Stock Option Scheme.

##### d. Shareholdings of Non Executive Directors

Name of Director	No. of Shares held (as on March 31, 2012)
Dr Jairam Varadaraj	141,750
Suresh Jagannathan	1,050
MD Selvaraj	116

None of the other non executive directors are holding any shares in the Company. There has been no materially relevant pecuniary transaction or relationship between the Company and its non executive Independent Directors during the year.

#### 5. Share Transfer & Investors' Relation Committee

The Company has Share Transfer and Investors' Relation Committee of directors to look into the redressal of complaints of investors such as transfer / transmission of shares, non receipt of dividend warrants and to approve transfers, transmissions, consolidation and splitting of share certificates and to make necessary endorsements on the share certificates.

The committee had met twenty four times during the year 2011 - 2012.

The composition of Share transfer & investors' relation committee and the attendance of the members in the meetings are given below:

Name	Category	No. of Meetings Attended
MD Selvaraj - Chairman	Non Executive Director	24
Sudarsan Varadaraj - Member	Chairman & Managing Director	17
P Vijay Raghunath - Member	Non Executive Director	24

K Vijayalakshmi is Company Secretary and Compliance Officer of the Company. The minutes of the share transfer & investors' relation committee were placed before the board meeting for due ratification and approval.

During the year, the Company had received ten complaints from the shareholders and all of them were resolved satisfactorily by furnishing the requisite information / documents to the said shareholders.

Pursuant to Clause 5A of the listing agreement, the Company has initiated the implementation of the same by sending reminders to the shareholders whose shares remain unclaimed. If no response is received, the unclaimed shares will be credited to a demat suspense account and the voting rights on such shares will remain frozen till the rightful owner claims the shares.

#### Investors' complaints

The Company has attended to the investors' grievances and correspondence within a maximum period of 5 days from the date of receipt of the same during the year 2011 – 2012. There were no outstanding complaints as on March 31, 2012.

#### Number of shares transferred during 2011 – 2012

Physical transfers	: 26 Nos. constituting 24,861 shares
Transmission	: 13 Nos. constituting 23,291 shares
No. of pending share transfers / demat requests as on March 31, 2012	: NIL
Average turn around time	: 10 days for transfer / transmission of physical shares.
Bad deliveries received	: NIL

#### Management Discussion and Analysis Report

The contents of the Management Discussion and Analysis Report have been included in the Directors' Report at the appropriate places and thus the said report forms part of the annual report.

#### 6. Annual General Meetings

Location and time where the last three annual general meetings were held and details of the special resolutions passed.

Details of meeting	Date of meeting	Time of meeting	Venue of meeting	Special Resolution
Annual General Meeting 2008 - 2009	30.09.2009	9.00 A.M	2000, Trichy Road, Singanallur, Coimbatore 641 005, Tamilnadu.	Nil
Annual General Meeting 2009 - 2010	30.08.2010	10.00 A. M	2000, Trichy Road, Singanallur, Coimbatore 641 005, Tamilnadu.	Nil
Annual General Meeting 2010 - 2011	16.08.2011	03.00 P. M	Siruthuli, Noyyal Life Centre, Sungam Bye Pass Road, Coimbatore 641 045.	Appointment of Sudarsan Varadaraj as Charman & Managing Director of the Company

No extra ordinary general meeting was held during the financial year 2011 – 2012.

**Postal ballots :** During the year there were no ordinary or special resolutions passed by the members through Postal ballot. The board does not recommend any other special resolution for the approval of the members through postal ballot.

#### 7. Disclosures

##### i. Disclosures on materially significant related party transactions

There are no materially significant related party transactions that may have potential conflict with the interest of the Company at large. (Kindly refer to the notes forming part of accounts for details of related party transactions.)

##### ii. Details of non compliance by the Company, penalties, strictures imposed on the company by stock exchange or SEBI or any Statutory Authorities or any matter relating to capital markets during the last three years

The Company has complied with all the requirements of the listing agreement of the stock exchange as well as regulations and guidelines of SEBI. No penalties have been levied or strictures have been passed by SEBI, Stock Exchange or any other statutory authority on matters relating to capital markets during the last year.

##### iii. Notes on Whistle Blower Policy

The Company does not have any whistle blower policy. However any employee, if he / she so desires, would have free access to meet senior level management and report any matter of concern.

##### iv. Details of compliance with mandatory requirements and adoption of the non mandatory requirements of clause 49 of the Listing Agreement

The Company has complied with all the mandatory requirements of corporate governance norms as enumerated in Clause 49 of the Listing Agreement with the stock exchange.

The Company has adopted the non mandatory requirement of corporate governance recommended under Clause 49 of the Listing Agreement and constituted a remuneration committee comprising of three non executive independent directors. The Company has not adopted any other non - mandatory requirements.

#### 8. Code of Conduct

The Company has framed a code of conduct for prevention of insider trading based on SEBI (Insider Trading) Regulations, 1992. This code is applicable to all directors / officers / designated employees. The code ensures the prevention of dealing in shares by persons having access to unpublished price sensitive information.

The board of directors have laid down a code of conduct for all board members and senior management of the Company. The same has been posted on the website of the Company. All board members and senior management personnel have affirmed their compliance with the code of conduct for the year under review.

The Company's Chairman & Managing Director's declaration to this effect forms part of this report.



## 9. Means of Communication

- The quarterly / half yearly unaudited financial and the annual audited financial results are normally published in Financial Express & Malai Malar. The book closure and dividend declaration notices are published in Financial Express & Malai Malar. The financial results are also placed on the Company's website - [www.elgirubber.com](http://www.elgirubber.com).
- The copies of the results are forwarded to concerned stock exchanges immediately after they are approved by the board for publication in their website. The company has a dedicated help desk with mail id [info@in.elgirubber.com](mailto:info@in.elgirubber.com) for providing necessary information to investors.
- There were no specific presentations made to Institutional Investors or to the analysts during the year.

## 10. General Shareholder Information

### i. Annual General Meeting

Date : August 13, 2012  
Time : 3.00 PM  
Venue : Siruthuli, Noyyal Life Centre, Sungam Bye Pass Road, Coimbatore - 641 045

### ii. Financial Calender

Year Ending : March 31  
AGM in : August 2013  
First Quarter Results : 2<sup>nd</sup> Fortnight of July 2012  
Second Quarter Results : 2<sup>nd</sup> Fortnight of October 2012  
Third Quarter Results : 2<sup>nd</sup> Fortnight of January 2013  
Annual Results : 2<sup>nd</sup> Fortnight of May 2013  
Dividend Payment Date : August 24, 2012  
Date of Book Closure : From August 4, 2012 to August 13, 2012 (Both days inclusive)

## Listing on Stock Exchanges

The shares are listed in National Stock Exchange of India Limited, Exchange Plaza, 5th floor, Plot no. C/1, G Block, Bandra – Kurla Complex, Bandra (East), Mumbai – 400 051. Annual listing fee have been duly paid to National Stock Exchange of India Limited, Mumbai.

The quarterly, half yearly and annual results of the Company are published in leading newspapers in India which include the Financial Express and Malai Malar.

Type of Security : Equity  
Trading group in stock exchange : B1  
Stock Code at the stock exchange : ELGIRUBCO (NSE)  
International Securities Identification Number (ISIN) under Depository System : INE819L01012

## Share Price Movements (Monthly High & Low)

The high and low prices during each month in the last financial year on National Stock Exchange Limited are given below

The equity shares of the company have been traded from August 10, 2011 and hence the high and low prices are available from the month of August 2011.

Period		National Stock Exchange of India Limited	
		High	Low
August	2011	42.20	21.00
September	2011	30.90	23.60
October	2011	27.00	22.35
November	2011	27.00	20.00
December	2011	23.00	17.30
January	2012	25.00	18.00
February	2012	25.00	21.25
March	2012	24.50	19.25

## Registrar & Share Transfer Agent : (For both physical & demat segments)

### Head Office

M/s Link Intime India Private Ltd., C/13, Pannalai Silk Mills Compound, Bhandup (West), Mumbai 400 078, Ph.: +91 22 25963838, E-Mail: [helpline@linkintime.co.in](mailto:helpline@linkintime.co.in)

### Branch

M/s Link Intime India Private Limited, Surya, 35, Mayflower Avenue, Senthil Nagar, Sowripalayam Road, Coimbatore - 641 028, Ph : +91 422 2314792/ 2315792, E-mail : [coimbatore@linkintime.co.in](mailto:coimbatore@linkintime.co.in)

## Secretarial Audit

A qualified Company Secretary carried out secretarial audit to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. The secretarial audit

report confirms that the total issued/ paid up capital is in agreement with the total number of shares in physical form and the total number of dematerialised shares held with NSDL & CDSL.

### Share Transfer System

The company's shares are transferable through the depository system. Shares in physical form are processed by the registrar and share transfer agents, Link Intime India Private Ltd and approved by the Share transfer & investors' relation committee of the Company. The share transfers are processed within a period of 21 days from the date of receipt of the transfer documents by Link Intime India Private Limited, if the documents are complete in all respects. All requests for dematerialization of shares are processed and confirmed to the depositories, NSDL and CDSL, within 15 days. The Share transfer & investors' relation committee generally meets once in fortnight or in such other frequency as necessary for approving share transfers and other related activities.

Legal proceeding / disputes on share transfer against the company : Nil  
Shares under lock – in : Nil

### Share Holding Pattern

Category	No. of Shares	% of Share Holding
Directors and their relatives	24,418,537	48.79
Domestic Companies	7,185,910	14.36
Non Domestic Companies	Nil	Nil
Mutual Funds	4,615	0.01
Commercial Banks	36,834	0.07
Non Resident Indians	256,657	0.51
Public Financial Institutions	2,630,365	5.26
Foreign Institutional Investors	7,175	0.01
Resident Individuals	15,509,907	30.99
<b>Total</b>	<b>50,050,000</b>	<b>100.00</b>

### Distribution of Shareholding

Range of Shareholding	No. of Shares	% of Share Holding
0001 - 5000	7,933,427	15.85
5001 - 10000	2,082,079	4.16
10001 - 20000	1,385,788	2.77
20001 - 30000	945,370	1.89
30001 - 40000	663,286	1.33
40001 - 50000	272,731	0.54
50001 - 100000	1,437,417	2.87
100000 and above	35,329,902	70.59
<b>Total</b>	<b>50,050,000</b>	<b>100.00</b>

Number of Shareholders as on March 31, 2012 : 13,612

**Dematerialisation of shares and liquidity** : There are 47,203,395 Equity shares accounting for nearly 94.31 % of the paid up capital of the Company has been dematerialised as on March 31, 2012. The Company has entered into agreements with both NSDL (National Securities Depository Limited, Mumbai) & CDSL (Central Depository Services (India) Limited, Mumbai) whereby shareholders have an option to dematerialise their shares with any one of the two depositories. There are no outstanding warrants or any convertible instruments. The Company has not issued GDR/ ADR.

**Plant Locations** : Thimmavaram, Kanjikode, Annur, Kovilpalayam, Kurichi.