



Essar Shipping Limited

Annual Report 2016-17

BOARD OF DIRECTORS

Mr. P. K. Srivastava
Non - Executive Chairman

Mr. Ranjit Singh*
Executive Director and CEO

Mr. N. Srinivasan
Independent Non-Executive Director

Captain Bhupinder Singh Kumar
Independent Non-Executive Director

Ms. Neelam Kapoor **
Non-Executive Director

Captain Rahul Bhargava***
Executive Director

* Appointed as Executive Director and CEO with effect from September 22, 2016 in the place of Captain Anoop Kumar Sharma who ceased to act as Managing Director w.e.f. September 09, 2016.

** Appointed w.e.f. July 31, 2017 in the place of Ms. S. Gayathri who ceased to act as Director w.e.f. May 24, 2017.

*** Appointed w.e.f. November 14, 2017.

COMPANY SECRETARY

Mr. Awaneesh Srivastava

AUDITORS

CNK & Associates LLP, Chartered Accountants
(Firm Registration No. 101961W)
Add.: Mistry Bhavan, 3rd Floor, Dinshaw Vachha Road,
Churchgate, Mumbai - 400 020.

COMMITTEES OF THE BOARD**AUDIT COMMITTEE**

Mr. N. Srinivasan (Chairman)
Captain Bhupinder Singh Kumar
Ms. Neelam Kapoor

STAKEHOLDERS RELATIONSHIP COMMITTEE

Captain Bhupinder Singh Kumar (Chairman)
Mr. Ranjit Singh

NOMINATION & REMUNERATION COMMITTEE

Mr. N. Srinivasan (Chairman)
Captain Bhupinder Singh Kumar
Mr. P. K. Srivastava

CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

Captain Bhupinder Singh Kumar (Chairman)
Mr. Ranjit Singh
Ms. Neelam Kapoor

RISK MANAGEMENT COMMITTEE

Captain Bhupinder Singh Kumar (Chairman)
Mr. Ranjit Singh
Mr. Vikram Gupta

REGISTERED OFFICE

EBTSL Premises, ER-2 Building
(Admin. Building),
Salaya, 44 KM, P.O. Box No. 7,
Taluka Khambhalia,
Devbhumi Dwarka District
Jamnagar, Gujarat - 361 305

CORPORATE OFFICE

Essar House
11, K. K. Marg
Mahalaxmi
Mumbai 400 034
Maharashtra, India
E-mail: esl.secretarial@essar.com

REGISTRAR & TRANSFER AGENT

Data Software Research Company Pvt. Limited
19, Pycroft Garden Road, Off Haddows Road,
Nungambakkam, Chennai - 600 006
Ph.No.044-28213738 / 28214487
Fax No.044-28214636
email.: essar.shipping@dsr-cid.in

CONTENTS

	Page No.
Board of Directors	01
Notice to Members	02
Director's Report	08
Report on Corporate Governance	30
Auditor's Report on Standalone Financial Statements	37
Balance Sheet	42
Standalone Statement of Profit and Loss	43
Standalone Statement of Cash Flows	44
Standalone Statement of Changes in Equity	46

	Page No.
Notes forming part of the Standalone Financial Statements	47
Auditors' Report on Consolidated Financial Statements	91
Consolidated Balance Sheet	94
Consolidated Statement of Profit and Loss	95
Consolidated Statement of Cash Flows	96
Consolidated Statement of Changes in Equity	98
Notes forming part of the Consolidated Financial Statements	99
E-Mail Registration	149
Proxy	151

NOTICE FOR ANNUAL GENERAL MEETING

Notice is hereby given that the Seventh Annual General Meeting (the Meeting) of the members of Essar Shipping Limited (the Company) will be held on December 29, 2017 at 2:00 p.m. at Registered Office of the Company at EBTSL Premises, ER-2 Building (Admin. Building), Salaya, 44 KM, P.O. Box No. 7, Taluka Khambhalia, Devbhumi Dwarka, Gujarat - 361 305, to transact the following businesses:

ORDINARY BUSINESS:

1. To receive, consider and adopt:
 - a) The Audited Standalone Balance Sheet, Statement of Profit and Loss together with the Statement of Cash Flows and Statement of Changes in Equity of the Company for the financial year ended March 31, 2017, the reports of the Board of Directors and Auditors thereon; and
 - b) The Audited Consolidated Balance Sheet, Consolidated Statement of Profit and Loss together with the Consolidated Statement of Cash Flows and Consolidated Statement of Changes in Equity of the Company for the financial year ended March 31, 2017 and report of Auditors thereon.
2. To appoint a Director in place of Mr. P. K. Srivastava (DIN: 00843258), who retires by rotation and being eligible offers himself for re-appointment.
3. To re-appoint Auditors/ ratify the re-appointment of Auditors for the Financial Year 2017-18

SPECIAL BUSINESS

4. To consider and if thought fit, to pass the following resolution as a Special Resolution:

RESOLVED THAT pursuant to the provisions of Section 188 of the Companies Act, 2013 ("the Act") and Regulation 23 of the LODR regulation 2015 (including any statutory modification(s) or re-enactment thereof for the time being in force), approval of the members of the Company be and is hereby accorded to the Audit Committee and the Board of Directors to authorize the management of the Company to enter into agreement(s) and/or transaction(s), as may be appropriate, with the following Related Parties as defined under Section 2(76) of the Act and Clause 23 of LODR Regulation 2015 for sell, purchase, transfer or receipt of products, goods, materials, services or other obligations, if any, on such terms and conditions as may be mutually agreed upon between the Company and any of the Related Party, for the amount in aggregate not exceeding as mentioned against the name of each of the following Related Party during the period mentioned against the name of each Related Party:

Sr. No.	Name of Related Party	Nature of Transaction(s)	Amount (' Rs. In crores)		
			2016-17	2017-18	From April 01, 2018 till the date of 8 th Annual General Meeting to be held in Calendar Year 2018
1	Essar Steel India Limited	Fleet operating and chartering services on Contract(s) of Affreightment and Spot fixture basis	387.08	500.00	250.00

		Interest on inter-corporate deposits	13.98	15.00	8.00
		Inter Corporate Deposits	NIL	NIL	NIL
2	Essar Shipping (Cyprus) Limited	Direct Voyage Expenses	88.61	120.00	60.00
3	Arkay Logistics Limited	Chartering Services	72.64	100.00	50.00

"RESOLVED FURTHER THAT consent of the members of the Company be and is hereby accorded for ratification of the aforesaid related party transactions already entered into by Company exceeding the threshold limits as specified in Rule 15(3) of the Companies (Meetings of Board and its Powers) Rules, 2014 and which are material in nature in terms of Regulation 23 (1) of LODR Regulation 2015.

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to do all such acts and take all such steps as may be necessary, proper and expedient to give effect to this resolution."

5. Appointment/Re-appointment of Independent Directors of the Company for a term of 5 years from the date of ensuing AGM.

To consider and if thought fit with or without modifications, the following resolution as a special resolution:

(a) **"RESOLVED THAT** pursuant to the provisions of Sections 149 and 152 of Companies Act, 2013 and regulations made thereunder, Mr. N. Srinivasan (DIN: 00004195), a Non-Executive Independent Director of the Company, who has submitted a declaration that he meets the criteria of Independence, be and is hereby appointed as an Independent Director on the Board for a consecutive period of 5 years."

(b) **"RESOLVED THAT** pursuant to the provisions of Sections 149 and 152 of Companies Act, 2013 and regulations made thereunder, Capt. Bhupinder Singh Kumar (DIN: 00284649), a Non-Executive Independent Director of the Company, who has submitted a declaration that he meets the criteria of Independence, be and is hereby appointed as an Independent Director on the Board for a consecutive period of 5 years."

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to do all such acts, deeds, matters and things as may be required to be done to give effect to this resolution and file the forms, resolutions etc. with ROC/MCA."

6. Confirmation of appointment and remuneration of Mr. Ranjit Singh, Executive Director & CEO, appointed during the year as Additional Director under Executive category

To consider and if thought fit with or without modifications, the following resolution as a special resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 178, 161 and 196 (4), 197 and 203, read with Schedule V of the Companies Act, 2013 and other applicable provisions of the Act and regulations made thereunder and subject to approval of Central

Government or any other authority as may be required, Mr. Ranjit Singh (DIN: 07021621), who was appointed by the Board at its meeting held on September 22, 2016, as Additional Director under Executive Category and designated as Executive Director & CEO of the Company, be and is hereby appointed as an Executive Director on the Board for a consecutive period of 3 years or upto the date of superannuation whichever is earlier on the terms and conditions including remuneration as set out in the Explanatory Statement annexed to the Notice of AGM with authority to the Board of Directors to alter, vary and modify the terms of the said appointment as may be agreed between the Board and the Appointee."

"RESOLVED FURTHER THAT the Board be and is hereby authorised to do all such acts, deeds, matters and things as may be deemed/considered necessary to give effect to this resolution."

7. Confirmation of appointment of Ms..Neelam Kapoor as Director of the of Company to comply with the provisions of Section 149 (1) of the Companies Act, 2013 and rules made therein.

To consider and if thought fit with or without modifications, the following resolution as special resolution:

"RESOLVED THAT pursuant to the provisions of Sections 149, 152 and 161 of Companies Act, 2013 and regulations made thereunder, Ms. Neelam Kapoor (DIN: 07895198), who was appointed by the Board at its meeting held on July 31, 2017, as Additional Director under Non- Executive Category, be and is hereby appointed as an Non-Executive Director on the Board for a consecutive period of 3 years."

"RESOLVED FURTHER THAT the Board be and is hereby authorised to do all such acts, deeds, matters and things as may be deemed/considered necessary to give effect to this resolution."

8. Confirmation of appointment and remuneration of Capt. Rahul Bhargava as Director of the of Company to comply with the provisions of Section 149 (1) of the Companies Act, 2013 and rules made therein.

To consider and if thought fit with or without modifications, the following resolution :

"RESOLVED THAT pursuant to the provisions of Sections 149, 178, 161 and 196 (4), 197 and 203, read with Schedule V of the Companies Act, 2013 and other applicable provisions of the Act and regulations made thereunder and subject to approval of Central Government or any other authority as may be required, Captain Rahul Bargava (DIN: 07618915), who was appointed by the Board at its meeting held on November 14, 2017, as Additional Director under Executive Category, be and is hereby appointed as an Executive Director on the Board for a consecutive period of 3 years or upto the date of superannuation whichever is earlier on the terms and conditions including remuneration as set out in the Explanatory Statement annexed to the Notice of AGM with authority to the Board of Directors to alter, vary and modify the terms of the said appointment as may be agreed between the Board and the Appointee."

"RESOLVED FURTHER THAT the Board be and is hereby authorised to do all such acts, deeds, matters and things as may be deemed/considered necessary to give effect to this resolution."

9. Increase in authorised share capital of the Company and re-classification of share capital and change in Memorandum of Association and Articles of Association of the Company accordingly.

To consider and if thought fit with or without modifications, the following resolution:

"RESOLVED THAT pursuant to Section 61(1)(a) of Companies Act, 2013 and rules made thereunder and other applicable provisions, if any, consent of the members of the Company be and is hereby accorded to increase the authorised share capital of the Company from ₹ 500,00,00,000 (Rupees Five Hundred Crores only) to ₹ 650,00,00,000 (Rupees Six Hundred Fifty Crores only) divided into 50,00,00,000 (Fifty Crores) equity shares of ₹ 10/- each and 15,00,00,000 (Fifteen Crores) Preference shares of ₹ 10/- each of the Company.

"RESOLVED FURTHER THAT pursuant to Section 13 of the Companies Act, 2013 and rules made thereunder and other applicable provisions, if any, consent of the members of the Company be and is hereby accorded to alter the clause V and other relevant clause, if any, of Memorandum of Association of the Company.

"RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to do all such acts, deeds, matters and things, which includes but not limited to finalise the terms of compulsorily convertible preferences shares to be issued to the FCCB holders, and any other act/things as may be required to be done to give effect to this resolution and file the forms, resolutions etc. with ROC/MCA or any other authority".

By Order of the Board

Sd/-
Awaneesh Srivastava
Company Secretary
Mumbai, November 14, , 2017

Registered Office:

Essar Shipping Limited

EBTSL Premises, ER-2 Building (Admin. Building),
Salaya, 44 KM, P.O. Box No. 7, Taluka Khambhalia,
Devbhumi Dwarka District Jamnagar, Gujarat - 361 305
CIN: L61200GJ2010PLC060285

Notes:

1. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXYIES TO ATTEND AND VOTE ON HIS / HER BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.** Pursuant to the provisions of Section 105 of the Companies Act, 2013('the Act'), a person can act as a proxy on behalf of not more than fifty members and holding in aggregate not more than ten percent of the total Share Capital of the Company. Members holding more than ten percent of the total Share Capital of the Company may appoint a single person as proxy, who shall not act as a proxy for any other Member. **The instrument of Proxy, in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not later than 48 hours before the commencement of the meeting.** A Proxy Form is annexed to this Report. Proxies submitted on behalf of limited companies, societies, etc., must be supported by an appropriate resolution / authority, as applicable.
1. **The business set out in the Notice will be transacted through electronic voting system and the Company is providing facility for voting by electronic means.** Instructions and other information relating to e-voting are given in this Notice under Note No. 13. The Company will also send communication

relating to remote e-voting which inter alia would contain details about User ID and password along with a copy of this Notice to the members, separately.

2. Corporate members intending to send their authorised representatives to attend the Meeting are requested to send to the Company a certified true copy of the Board Resolution authorising their representative to attend and vote on their behalf at the Meeting.
3. In terms of Section 152 of the Companies Act, 2013, Mr. P.K. Srivastava (DIN: 00843258), Director, retires by rotation at the Meeting and being eligible, offers himself for reappointment. The Board of Directors of the Company recommends his re-appointment. Brief resume of the Director proposed to be re-appointed, nature of his expertise in specific functional areas, names of companies in which he hold Directorships, shareholding and relationships between Directors inter-se as stipulated under SEBI (LODR) Regulation, 2015 , are provided in the explanatory statements annexed with the notice.
4. A Statement pursuant to Section 102(1) of the Companies Act, 2013, relating to the Special Business to be transacted at the Meeting is annexed hereto.
5. Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.
6. In case of joint holders attending the Meeting, only such joint holder who is higher in the order of names will be entitled to vote.
7. Relevant documents referred to in the accompanying Notice and the Statement are open for inspection by the members at the Registered Office of the Company on all working days, except Saturdays, during business hours up to the date of the Meeting.
8. The Register of Members and Share Transfer Books of the Company shall remain close from, December 23, 2017 to December 29, 2017 (both days inclusive) for the purpose of Annual General Meeting.
9. Members who have not registered their e-mail addresses so far, are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc.
10. The shares of the Company are under compulsory Demat trading. Members holding shares in physical form are requested to convert their shares into dematerialized form in their own interest and convenience purpose.
11. The members can attend the Meeting on December 29, 2017, at 2:00 p.m., in person or through proxy to vote on the resolutions set forth in the notice, if they are not able to exercise their votes through e-voting. The Scrutinizer shall submit the report for both physical and e-voting to the Board of Directors which shall be published on the website of the Company within 48 hours
12. **Voting through electronic means:**

Pursuant to Section 108 of the Act, read with the Companies (Management and Administration) Rules, 2014 and Regulation 44 of SEBI (LODR) Regulations, 2015, the Company is pleased to provide the facility to Members to exercise their right to vote by electronic means (e-voting) in respect of the resolutions contained in this Notice.

The Members, whose names appear in the Register of Members / list of Beneficial Owners as on December 22, 2017 (cut-off date), are entitled to vote on the Resolutions set forth in this Notice.

Members who have acquired shares after the dispatch of the Annual Report and before the book closure may approach the Company for issuance of the User ID and Password for exercising their right to vote by electronic means.

The e-voting period will commence at 9.00 a.m. on, Tuesday, December 26, 2017 and will end at 5.00 p.m. on December 28 2017. The Company has appointed M/s. Martinho Ferrao & Associates, Practicing Company Secretary, to act as the Scrutinizer for conducting the scrutiny of the votes cast.

The Company is providing e-voting facility to its members to enable them to cast their votes electronically. The Company has entered into an arrangement with Central Depository Services (India) Limited (CDSL) for facilitating e-voting for AGM. Members are requested to carefully read the instructions for e-voting before casting their vote.

The instructions for shareholders voting electronically are as under:

The instructions for shareholders voting electronically are as under:

- (i) The voting period begins on December 26, 2017 at 9:00 a.m. and ends on December 28, 2017 at 5:00 p.m. (IST). During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of December 22, 2017, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) The shareholders should log on to the e-voting website www.evotingindia.com.
- (iii) Click on Shareholders / Members
- (iv) Now Enter your User ID
 - a. For CDSL: 16 digits beneficiary ID,
 - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (v) Next enter the Image Verification as displayed and Click on Login.
- (vi) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form

PAN	<p>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</p> <ul style="list-style-type: none"> • Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN Field. • In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.
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Dividend Bank Details	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.
OR Date of Birth (DOB)	<ul style="list-style-type: none"> If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/ NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (xvii) If a Demat account holder has forgotten the changed login password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.
- (xix) Note for Non – Individual Shareholders and Custodians
- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on

to www.evotingindia.com and register themselves as Corporates.

- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
 - After receiving the login details a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
 - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
 - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

Item No. 4

The Company is an integrated logistics services provider engaged into the businesses of sea transportation, logistics services and oilfields services. The Company currently operates a diversified fleet of Very Large Crude Oil Carrier and bulk carriers including Capesize, mini-Capes, Supramaxes and Handysize bulk carriers. The Company in the ordinary course of its business provides sea transportation, logistics services and oilfields services to Essar Steel India Limited (ESIL) and Arkay Logistics Limited (ALL). They are companies engaged into manufacturing and Logistics activities and require services of the Company for transportation of raw materials and finished goods. The fleet of the Company includes vessels owned by the Company as well as those taken on finance or operating lease. The Company is required to give/take vessels on hire to/from Essar Shipping (Cyprus) Limited (ESCL) for its business purposes.

ESIL, ALL and ESCL are Related Parties of the Company within the meaning of Section 2(76) of the Companies Act, 2013 and Regulation 23 of the SEBI (LODR) Regulations, 2015. Current and future transactions with ESIL, ALL and ESCL are/will be deemed to be 'material' in nature as defined in Regulation 23 of SEBI (LODR), Regulations 2015 as they may exceed 10% of the annual turnover of the Company consequent on future business projections. Thus, in terms of Section 188 of the Companies Act, 2013 and Regulation 23 of SEBI (LODR), Regulations 2015, these transactions would require the approval of the members by way of a Special Resolution.

The transactions entered during the year with the said related parties are in accordance with the approval taken from Shareholders in the last Annual General Meeting and approval taken from the audit committee at their respective meeting for the quarter in which the transaction took place.

The particulars of the contracts /arrangements /transactions are as under:

Name of the Related Party(ies)	Essar Steel India Limited, Arkay Logistics Limited and Essar Shipping (Cyprus) Limited
Name of Director(s) or KMP who is/are related	None
Nature of Relationship	Fellow Subsidiaries/ Associate Companies
Nature of contracts / arrangements /transactions	Providing Sea Transportation Service for transportation of raw materials and finished goods Giving/Taking vessels on hire
Material terms of the contracts /arrangements / Transactions	To be determined on an arm's length basis
Monetary Value	Amount mentioned in the resolution for corresponding period
Are the transactions in the ordinary course of business	Yes
Are the transactions on an arm's length basis	Yes
Whether the transactions would meet the arm's length standard in the opinion of the Company's Transfer Pricing Consultants	Yes
Whether the transactions have been/would be approved by the Audit Committee and the Board of Directors of the Company	Yes
Any other information relevant or important for the members to make a decision on the proposed transactions	None

The monetary value of the transactions proposed is estimated on the basis of the Company's current transactions and future business.

The Board is of the opinion that the transactions referred in the resolution would be in the best interest of the Company. The Board accordingly recommends the Special Resolution at Item No. 4 of the accompanying notice for your approval.

Item No.5.

As per section 149 and 150 of the Companies Act, 2013, the Company is required to appoint Independent Directors. Mr. N. Srinivasan and Captain B. S. Kumar were appointed as Independent Directors of the Company in year 2014 and their tenure is being expired at the ensuing Annual General Meeting. The Company has received declarations from Mr. N. Srinivasan and Capt. B. S. Kumar that they meet the criteria of Independence.

Mr. N. Srinivasan

Mr. N. Srinivasan (DIN: 00004195), has been a member of ICAI since 1955. Mr. Srinivasan was a senior partner in Fraser & Ross/ Deloitte Haskins & Sells. He was Chairman of the Southern India Regional Council and Central Council Member of the Institute of Chartered Accountants of India.

Mr. N. Srinivasan is on the Board of Tractors and Farm Equipment Limited, The United Nilgiri Tea Estates Company Limited, GATI

Limited, Tafe Motors and Tractors Limited, The India Cements Limited, Essar Oilfield Services India Limited and SCM Microsystems (India) Private Limited.

Mr. N. Srinivasan doesn't hold any shares in the Company.

Capt. Bhupinder Singh Kumar

Capt. Bhupinder Singh Kumar (DIN:00284649) has vast experience of over 4 decades in the Ports and Shipping Sector during which he has held key positions in the industry such as MD and CEO of Essar Group Companies, APJ Lines etc. He has played a key role in the development of Paradip Port, Hazira Port, Finolex Captive Jetty, Ratnagiri, Trustee/Director on Board of Mumbai Port Trust, Paradip Port Trust, besides being associated with Indian National, Shipowners Association, Steamship Mutual Bermuda Club, UK, Classification Societies, Visa Comtrade Ltd., Kolkata etc. He was a Shipping and Logistics Consultant/Adviser, and also on Panel of Arbitrators under Indian Council of Arbitrators and also an exclusive agent for ABEL Pumps GmPh, Germany in India.

Capt. Kumar is also an Independent Director on the Board of Essar Bulk Terminal Limited, Vadinar Oil Terminal Limited, Essar Bulk Terminal Paradip Limited and Essar Bulk Terminal (Salaya) Limited.

Capt. Kumar doesn't hold any shares in the Company.

The Company has received notice in writing from member(s) alongwith deposit of requisite amount, proposing the candidature of Mr. N. Srinivasan and Capt. Bhupinder Singh Kumar.

The Board of Directors is of opinion that Mr. N. Srinivasan and Capt. B.S. Kumar shall be able to contribute their knowledge, experience and expertise towards the growth of the Company.

Therefore the said resolutions at agenda no. 5 are proposed to be passed by the shareholders/members.

Item No.6.

The Board of Directors at their meeting held on September 22, 2016, based on the recommendation of Nomination and Remuneration Committee had appointed Mr. Ranjit Singh (DIN:07021621) as Additional Director under executive Category and designated as Executive Director and CEO of the Company (Wholetime Key Managerial Personnel) for a period of 3 consecutive years or up to the date of the date of Superannuation whichever is earlier, at a gross remuneration of upto ₹ 1.64 Crores P.A. As per rules of the Company he will also be eligible for Provident Fund, Gratuity and Superannuation benefits which shall not be included for the purpose of calculation of the Managerial Remuneration.

Minimum Remuneration:

If in any financial year during the currency of tenure of Mr. Ranjit Singh, the Company has no profits or inadequate profit, the Company will pay remuneration by way of salary, perquisites and allowance of upto ₹ 1.64 Crores P.A. in accordance with the Compliance of applicable provisions of section 196, 197 and 203 read with Schedule V of the Companies Act, 2013 and all other applicable provisions if any and rules made thereunder, with the approval of Central Government.

The aforesaid shall be treated as an abstract of the agreement between the Company and Mr. Ranjit Singh for the purpose of section 190 of Companies Act, 2013 and other applicable provisions of the Act.

As per provisions of the section 149, 152 and 161 of Companies Act, 2013 the Additional Director's appointment needs to be regularized at the General Meeting.

Therefore the said resolutions at agenda item no. 6 are proposed to be passed by the shareholders/members.

Item No.7.

The Board of Directors at their meeting held on July 31, 2017, based on the recommendation of Nomination and Remuneration Committee had appointed Ms. Neelam Kapoor (DIN: 07895198) as Additional Director under Non- Executive category for a period of 3 consecutive years. Ms. Kapoor, age 49 years, has Master Degree in Marketing and carries experience of approx. 19 years in the field of ITes & Education, Financial Services and Insurance, Publishing (Media) and Technology. As per provisions of the section 149, 152 and 161 of Companies Act, 2013 the additional director's appointment needs to be regularized at the AGM.

Therefore the said resolutions at agenda no. 7 are proposed to be passed by the shareholders/members.

Item No.8.

The Board of Directors at their meeting held on November 14, 2017, based on the recommendation of Nomination and Remuneration Committee had appointed Capt. Rahul Bhargava (DIN: 07618915) as Additional Director under executive Category and designated as Director- Commercial & Operations of the Company (Wholetime Key Managerial Personnel) for a period of 3 consecutive years or up to the date of the date of Superannuation whichever is earlier, at a gross remuneration of upto ₹ 0.97 Crore P.A. As per rules of the Company he will also be eligible for Provident Fund, Gratuity and Superannuation benefits which shall not be included for the purpose of calculation of the Managerial Remuneration.

Minimum Remuneration:

If in any financial year during the currency of tenure of Capt. Rahul Bhargava, the Company has no profits or inadequate profit, the Company will pay remuneration by way of salary, perquisites and allowance of upto ₹ 0.97 Crore P.A. in accordance with the Compliance of applicable provisions of section 196, 197 and 203 read with Schedule V of the Companies Act, 2013 and all other applicable provisions if any and rules made thereunder, with the approval of Central Government.

The aforesaid shall be treated as an abstract of the agreement between the Company and Capt. Rahul Bhargava for the purpose of section 190 of Companies Act, 2013 and other applicable provisions of the Act.

As per provisions of the section 149, 152 and 161 of Companies Act, 2013 the Additional Director's appointment needs to be regularized at the General Meeting. Therefore the said resolutions at agenda item no. 8 are proposed to be passed by the shareholders/members.

Item No. 9.

On 24 August 2010, Essar Shipping Limited (ESL) issued Foreign Currency Convertible Bonds (FCCB's) for US\$ 240 million carrying interest @5% per annum payable semi annually. The FCCBs are convertible into fully-paid equity shares of ₹ 10 each of the Company or Compulsorily Convertible Preference Shares (CCPS), at the option of the FCCB holders at conversion price of ₹ 91.70 per share at a predetermined exchange rate of Rs. 46.94 per US\$.

ESL proposes to issue Compulsorily Convertible Preference Shares (CCPS) to the FCCB holders. Issuance of CCPS will reduce current borrowings by Rs. 1,537 crores with a resultant increase in the Company's net worth. This will also improve the health of the Company's balance sheet by reducing the Company's leverage.

The authorised share capital of the Company is Rs. 5,00,00,00,000/- (Rupees five hundred crore only) divided into 50,00,00,000 (Fifty Crore) equity shares of Rs. 10/- each. Considering the option of issuing the CCPS, the Share Capital of the Company needs to be increased and re-classified.

The proposed Authorised Share Capital and its re-classification will be as follows:

Existing Authorised Share Capital (in Rs.)	Equity/ Preference	Proposed Authorised Share Capital (in Rs.)	Proposed Equity/ Preference Shares
5,00,00,00,000	Equity	5,00,00,00,000	Equity Shares
		1,50,00,00,000	Preference Shares

Therefore the said resolutions at agenda item no. 9 are proposed to be passed by the shareholders/members.

Details of Director seeking re-appointment at 7th Annual General Meeting in pursuance of SEBI (LODR) Regulations 2015.

Mr. P K Srivastava

Mr. P. K. Srivastava was appointed as Director at Annual General Meeting held on September 23, 2015 who shall retire by rotation under the provisions of section 152 has offered himself for re-appointment.

Mr. P. K. Srivastava, age 72 years, has around 50 years of experience in Shipping Industry and has also served as Chairman and Managing Director of Government owned undertaking, Shipping Corporation of India. He was group advisor (Trading & Shipping Division) of Emirates Trading Agency L.L.C., Dubai, UAE.

Mr. P. K. Srivastava is also Director on the Board of various Indian Public Limited Companies, viz., Essar Bulk Terminal Limited, Essar Ports Limited, Essar Oilfield Services India Limited, Essar Bulk Terminal Paradip Limited, Essar Paradip Terminals Limited, Essar Bulk Terminals (Salaya) Limited and Essar Vizag Terminals Limited.

Mr. P. K. Srivastava does not hold any shares in the Company.

The Company has received a notice in writing from a Member along with the deposit of requisite amount under Section 160 of the Act proposing the candidature of Mr. P K. Srivastava for the office of Director of the Company.

Keeping in view the expertise of Mr. P K. Srivastava the Board is of the opinion that the appointment of Mr. P K. Srivastava would be in the best interest of the Company. The Board accordingly recommends the resolution at Item No. 2 of the accompanying notice for your approval.

None of the Directors other than Mr. P K. Srivastava is concerned or interested in the resolution at Item No. 2 of the accompanying Notice.

DIRECTORS' REPORT

To the Members of Essar Shipping Limited

Your Directors are pleased to present the Seventh Annual Report and Audited Financial Statements of the Company for the financial year ended March 31, 2017.

FINANCIAL RESULTS:

The Company's financial performance, for the year ended March 31, 2017 is summarized below:

₹ in Crore

Particulars	Consolidated		Standalone	
	For the year ended 31-03-2017	For the Year ended 31-03-2016	For the year ended 31-03-2017	For the Year ended 31-03-2016
Total Income	2125.38	1918.40	812.00	825.49
Total Expenditure	1814.73	1441.06	438.86	523.45
EBITDA	310.65	477.34	373.14	302.04
Less: Interest & Finance charges	466.98	541.60	352.63	342.65
Less: Provision for Depreciation	390.50	463.94	137.14	153.69
Less: Exceptional Item	-	-	-	-
Profit / (Loss) before Tax	(546.84)	(528.22)	(116.63)	(194.31)
Less: Provision for Tax	(37.85)	(21.94)	(2.65)	(3.39)
Profit / (Loss) for the year before share of profit of associate	(584.69)	(550.16)	(119.28)	(197.70)
Add: Share of profit of associate	1.24	-	-	-
Add: Other Comprehensive Income/ loss	(0.38)	(8.54)	(0.38)	(8.54)
Profit / (Loss) for the year	(583.83)	(558.71)	(119.66)	(206.24)

DIVIDEND

In view of loss during the year 2017 -18, the Board of Directors has not recommended any dividend for the year under review.

MANAGEMENT DISCUSSION AND ANALYSIS

Overview of the World Economy & Shipping Industry

Maritime transport is the backbone of globalization and lies at the heart of cross-border transport networks that support supply chains and enable international trade. An economic sector in its own right that generates employment, income and revenue. Transport – including maritime transport – is cross-cutting and permeates other sectors and activities. Maritime transport enables industrial development by supporting manufacturing growth; bringing together consumers and intermediate and capital goods industries; and promoting regional economic and trade integration. Falling short of expectations and below the pre financial crisis levels, growth in world GDP expanded by 2.5 per cent in 2016, the same rate as in 2014. Developing country trade was particularly weak in 2016, with

export and import volumes, respectively, expanding at the marginal rate of 0.4 per cent, a significant drop from growth in previous years

After a continued lackluster outturn in 2016, economic activity is projected to pick up pace in 2017 and 2018, especially in emerging market and developing economies. Growth rate is expected to be 3.6 percent in 2017, as estimated by International Monetary Fund the long-term growth prospects for seaborne trade and maritime businesses are positive. There are ample opportunities for developing countries to generate income and employment and help promote foreign trade.

The world shipping fleet grew by 3.5 per cent in 2016. This is the lowest growth rate since 2003, yet still higher than the 2.8 per cent growth in demand, leading to a continued situation of global overcapacity.

Maritime business

The largest shipbuilding countries are China, Japan and the Republic of Korea, accounting for 91.4 per cent of gross tonnage. Most demolitions take place in Asia; four countries - Bangladesh, India, Pakistan and China - accounted for 95 per cent of ship scrapping gross tonnage. The largest suppliers of seafarers are China, Indonesia and the Philippines.

China's economy has slowed over the past few years, although it is still growing at a relatively high rate; GDP growth decelerated from 7.2 per cent in 2014 to 6.9 per cent in 2015. China may be said to be growing at two speeds, with its manufacturing sector facing overcapacity and limited growth, while its consumer-driven services sector is growing at a rapid pace (The Economist Intelligence Unit, 2016). China accounted for about 20 per cent of the slowdown in import growth of developing economies and countries with economies in transition in 2014–2015 (United Nations Department of Economic and Social Affairs, 2016).

Dry cargo shipments account for 70.7 per cent of total seaborne trade volumes, while the remaining share is made up of tanker trade, including crude oil, petroleum products and gas.

The slowdown in construction and infrastructure investment by China and the decline in steel output have affected iron ore trade, which accounted for 13.6 per cent of total seaborne trade in 2017.

Minor bulk commodities (agribulks, metals and minerals and manufactures), many of which are also linked to steel production, are estimated to have increased by 1.5 per cent, supported, in particular, by growing exports of steel products from China. The tanker sector experienced one of its best performances since 2008. Cumulatively, gross petroleum import bill increased 16.55 per cent to \$35.9 billion in the first five months of 2017-18 fiscal as compared to the corresponding period last year adding pressure on the country's current account deficit which ballooned to \$14.3 billion (2.4 per cent of GDP) in the first quarter ended June.

Developing countries continued to contribute larger shares to the total volumes of international seaborne trade. Their contribution with regard to global goods loaded is estimated at 60 per cent, and their import demand as measured by the volume of goods unloaded increased, reaching 62 per cent.

Overview of the Indian Economy

Notwithstanding the current situation, the longer term outlook for the industry remains good. India's population continues to expand, and emerging economies will continue to increase their requirements for the goods and raw materials that shipping transports so safely and efficiently. Emerging economies such as India have undertaken several initiatives such as development of coastal shipping, advanced technology ports, incentives to the domestic ship repair and ship building industry, port led development, revival of the manufacturing sector & infrastructure development of the country as a whole. Amongst the developing economies, IMF expects India to report the highest GDP growth of 6.7% in 2017-18.

As per the latest Global Economic Prospects (GEP) report by World Bank, India is leading the World Bank's growth chart for major economies. India's maritime trade is expected to grow at a CAGR of 9.6% increasing India's share to the global sea borne trade to 17% by 2025. Thus, leading to an opportunity to increase cargo handling capacity from 1Bn MTPA to 2.5 Bn MTPA.

BUSINESS PERFORMANCE, OPPORTUNITIES AND OUTLOOK

Freight rates and Maritime trade by Cargo type

In 2016, most shipping segments, except for tankers, suffered historic low levels of freight rates and weak earnings, triggered by weak demand and oversupply of new tonnage. The tanker market remained strong, mainly because of the continuing and exceptional fall in oil prices. The crude oil and product tanker markets enjoyed strong freight rates throughout, mainly triggered by a surge in seaborne oil trade and supported by a low supply of crude tanker fleet capacity. The same was not the case with dry bulk freight market, which was affected by the substantial slowdown in seaborne dry bulk trade and the influx of excess tonnage. Rates fluctuated around or below vessels' operating costs across all segments.

(a) Tanker trade

In 2016, oil remained the leading fuel, accounting for one third of global energy consumption. Global oil consumption was supported by demand among members of the Organization for Economic Cooperation.

Global crude oil trade reversed the 2015 trend and expanded by 3.8 per cent in 2016, with total volumes reaching an estimated 1.77 billion tons. Global seaborne oil trade expanded faster than underlying oil demand, suggesting that end-user oil demand was not the only factor at play. Ample oil supply, low oil price levels, additions to refinery capacity, improved refinery margins and stock-building activity all contributed to the rise in crude oil volumes, which in turn led to infrastructure bottlenecks, delays and greater demand for oil storage.

India – the third largest importer of crude oil after the United States and China – increased its imports, while increasingly diversifying sources of supply, including Latin America and Western Africa.

All tanker segments performed well, benefiting from strong freight rates and low bunker prices, which resulted in strong

tanker earnings. Overall, average tanker earnings per vessel rose to an average of \$31,036 per day, an increase of 73 per cent over 2014, the highest level since 2008 (Clarksons Research, 2016). The largest gains were observed in the very large crude carrier segment.

(b) Dry cargo trade: Major and minor dry bulk commodities and other dry cargo

Dry bulk freight rates plunged to a record low as weakening demand and strong supply created a high imbalance in market fundamentals. The dry cargo market was mainly affected by a substantial slowdown in seaborne dry bulk trade, with volumes contracting by 0.2 per cent as a result of limited growth in the iron ore trade and declining coal volumes. The increase in cancellation and scrapping activities helped to limit overall fleet growth to its slowest pace in 15 years (Clarksons Research, 2016) but it was not enough to bridge the gap between supply and demand and bring the sector back into balance. Given these challenging market conditions, the Baltic Exchange Dry Index reached several low levels. Earnings in the capsize segment staggered near \$ 8,208/day which merely could meet average OPEX.

The concentrated growth, both in China and in two key commodities – iron ore and coal – heightened the vulnerability of shipping and seaborne trade to fluctuations affecting demand and to developments in China's economy. This became evident in 2016, when China's steel output, which accounted for nearly half of global output, declined (by 2.3 per cent) for the first time since 1981 (World Steel Association, 2016). Reduced steel production in China compressed the country's demand for imports of iron ore, as well as other related commodities and metals.

(c) Structure of the world fleet

The world fleet in terms of dwt grew by 3.6 per cent in the 12 months to January 2017. This growth rate is the same as 2015, yet still higher than the 3 per cent growth in demand, leading to a continued situation of global overcapacity.

As at January 2017, the top five ship owning economies in terms of dwt are Greece, Japan, China, Germany and Singapore, while the top five economies by flag of registration were Panama, Liberia, the Marshall Islands, Hong Kong (China) and Singapore. Despite uncertainties, the long-term growth prospects for seaborne trade and maritime businesses are positive.

In total, as at January 2017, the world commercial fleet consisted of 22,400 vessels, with a combined tonnage of 1.8 billion dwt.

In 2017, 91.3 per cent of shipbuilding by gross tonnage took place in only three countries, namely, China (36.1 per cent), the Republic of Korea (34.3 per cent) and Japan (20.9 per cent)

(d) Opportunities

In 2016, world seaborne trade volumes surpassed 10 billion tons - the first time in the records of UNCTAD (United Nations Conference of Trade & Development). The tanker trade