



COMPLETE BUILDING SOLUTIONS

EVEREST INDUSTRIES LIMITED
ANNUAL REPORT 2015-16



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Caution regarding forward-looking statements

In this annual report we have disclosed forward-looking information to enable investors to comprehend our prospects and take informed investment decisions. This report and other statements - written and oral - that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expect', 'project', 'intend', 'plan', 'believe' and words of similar substance in connection with any discussion of future performance. We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in assumptions. The achievement of results is subject to risks, uncertainties and even inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. We undertake no obligation to publicly update any forward looking statements, whether as a result of new information, future events or otherwise

COMPLETE BUILDING SOLUTIONS



Everest is a credible complete building solutions provider with a strong portfolio of products and solutions. With relaxed FDI norms, increasing ease of doing business and government working towards encouraging capital investment, the India growth story is poised to further gain momentum. To keep pace with the prospering dreams, the construction industry would have to work with speed. But speed alone would not be sustainable. It has to come with strength and safety. Everest comes with the promise of delivering Strength, Speed and Safety to construction through its innovative range of complete building solutions.



EVEREST INDUSTRIES LIMITED

THE WORLD OF EVEREST

Everest with its complete range of roofing, ceiling, wall, flooring & cladding products and steel buildings for industrial, commercial and residential applications, is one of the leading complete building solution providers in India. Backed by innovation, the Company has introduced modern products & solutions to meet the contemporary requirements of the construction industry. The Company's building products and solutions are available in more than 1,00,000 villages and 600 cities in India and also in over 35 countries globally. The Company has designed and erected more than 2,000 Pre-Engineered steel buildings across 275 cities in India.

Our Vision

Everest will be the deepest penetrated housing and building solutions provider to deliver Strength, Speed and Safety to its customers in all its target markets.

Our Business

The Company's businesses are broadly divided into two distinct business segments - Building Products and Steel Buildings.

Building Products segment contributes 63% to the Company's revenues and includes Fibre Cement Roofing Sheets, Fibre Cement Boards and Rapicon Wall panels.

Accounting for 37% of annual revenues, the Steel Building segment offers customized building solutions in steel such as Pre-Engineered Steel Buildings, Smart Steel Buildings, Metal Roofing and Cladding.





Our Reach

Everest has a widespread national presence. Its products and solutions are distributed through 38 sales depots and 6,000 dealer outlets to reach more than 600 cities and 1,00,000 villages. Besides India, its range of building products is exported to more than 35 countries.

Manufacturing Facilities

Building Products

Location	Products	Total Capacity (MTPA)
Bhagwanpur, Uttarakhand	Fibre Cement Roofing Sheets Boards and Panels	8,10,000
Lakhmapur, Maharashtra	Fibre Cement Roofing Sheets Boards and Panels	
Kolkata, West Bengal	Fibre Cement Roofing Sheets	
Kymore, Madhya Pradesh	Fibre Cement Roofing Sheets	
Podanur, Tamil Nadu	Fibre Cement Roofing Sheets	
Somnathpur, Odisha	Fibre Cement Roofing Sheets	

Steel Building

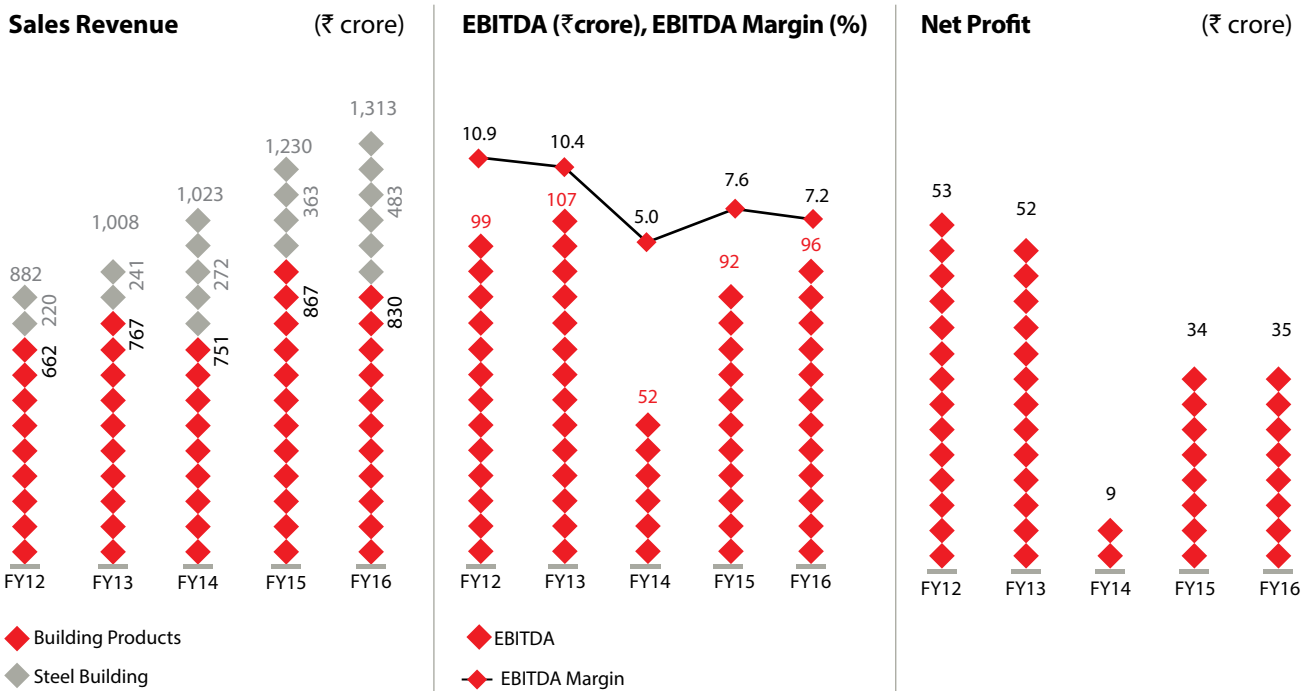
Location	Products	Total Capacity (MTPA)
Bhagwanpur, Uttarakhand	Pre Engineered Buildings Smart Steel Buildings	72,000
Dahej, Gujarat	Pre Engineered Buildings Smart Steel Buildings	
Ranchi, Jharkhand	Metal Roofing	

BUSINESS HIGHLIGHTS

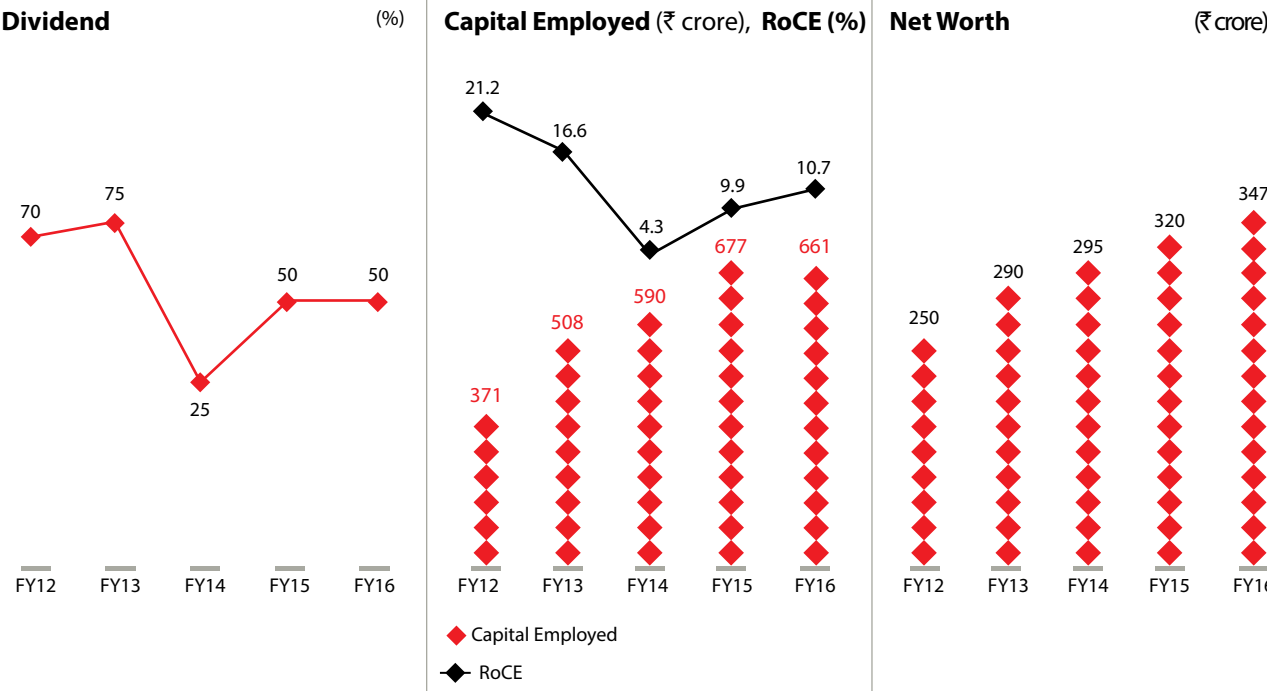
OPERATIONAL HIGHLIGHTS

- ◆ Boards & Panels domestic business registered 35% growth which is highest in 5 years
- ◆ Repositioning of the roofing products communication to increase customer connect
- ◆ Completed some of the prestigious PEB projects

FINANCIAL HIGHLIGHTS



*Graphs not to scale



*Graphs not to scale



AN ACTION-PACKED DECADE

Launched Metal Roofing
Sheets; delivered 500th
Pre-Engineered Building



Launched Cement Planks;
introduced Smart Steel
Buildings; upgraded the
Roofing Plant at Kolkata



Initiated Fibre Cement
Roofing and Boards
Plant at Bhagwanpur,
Uttarakhand



Launched Roof
Light-Polycarbonate Roofing
Sheets; initiated
Pre-Engineered Steel Building
Plant at Bhagwanpur,
Uttarakhand



Launched EPDM
washers; upgraded
the oldest Roofing
Plant at Kymore

