



THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED

THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED

Registered Office: Eloor, Udyogamandal, Kochi.

NOTICE TO SHAREHOLDERS

NOTICE is hereby given that the 66th Annual General Meeting of the Company will be held on Wednesday the 29th day of September, 2010 at 11.00 A.M at Udyogamandal Club at Eloor, Udyogamandal, Kochi to transact the following business:

Ordinary Business

1. To receive, consider and adopt the audited Balance Sheet as at 31st March, 2010 and the Profit and Loss Account for the year ended on that date and Reports of the Directors and Auditors thereon
2. To elect a Director in place of Ms. Prabha Karan who retires at this Annual General Meeting and being eligible, offers herself for re-election,
3. To elect a Director in place of Shri. T.M.Jeyachandran who retires at this Annual General Meeting and being eligible, offers himself for re-election.
4. To elect a Director in place of Shri. Khan Masood Ahmad who retires at this Annual General Meeting and being eligible, offers himself for re-election.
5. To elect a Director in place of Prof.R.K.Mishra who retires at this Annual General Meeting and being eligible, offers himself for re-election.
6. To elect a Director in place of Dr.B.S.Ghuman who retires at this Annual General Meeting and being eligible, offers himself for re-election.
7. To elect a Director in place of Dr.B.Bodeiah who retires at this Annual General Meeting and being eligible, offers himself for re-election.
8. To elect a Director in place of Shri.S.Balan who retires at this Annual General Meeting and being eligible, offers himself for re-election.

Special Business

9. To elect Shri. Satish Chandra as a Director of the company

The Company has received Notice in terms of Section 257 of the Companies Act, 1956 proposing Shri. Satish Chandra for election as a Director of the Company at this Annual General Meeting.



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10. To elect Shri. Deepak Singhal as a Director of the company

The Company has received Notice in terms of Section 257 of the Companies Act, 1956 proposing Shri. Deepak Singhal for election as a Director of the Company at this Annual General Meeting

By Order of the Board of Directors.

Sd/-
K. V. Balakrishnan Nair
Company Secretary

Elloor, Udyogamandal

26.08.2010

Notes:

1. The Register of Members will be closed from 27th September 2010 to 29th September 2010 both days inclusive.
2. A Member entitled to attend and vote at the Meeting is entitled to appoint a proxy to attend and vote instead of himself and the proxy need not be a member.
3. The relative explanatory statement required under Section 173 of the Companies Act, 1956 is given below:

Explanatory Statement Under Section 173 of the Companies Act, 1956 in respect of the Special Business to be transacted at the Meeting.

Item No.9

Government of India, Ministry of Chemicals and Fertilisers, Department of Fertilisers vide Order No. 130/B/2003-HR-1 dated 03rd May 2010 appointed Shri. Satish Chandra, Joint Secretary, Department of Fertilisers, Ministry of Chemicals and Fertilisers as a Part-time Official Director of the Company in pursuance of Article 80 (c) of the Articles of Association of the Company. To comply with the relative Company Law requirement, Shri. Satish Chandra was co-opted as additional Director of the Company with effect from 06.05.2010. For a fresh term from the close of the AGM, to meet the requirements under the Companies Act, he needs to be elected as a Director.

No Director other than Shri. Satish Chandra is interested in the resolution.

Item No.10

Government of India, Ministry of Chemicals and Fertilisers, Department of Fertilisers vide Order No. 130/B/2003-HR-1 dated 03rd May 2010 appointed Shri. Deepak Singhal, Joint Secretary, Department of Fertilisers, Ministry of Chemicals and Fertilisers as a Part-time Official Director of the Company in pursuance of Article 80 (c) of the Articles of Association of the Company. To comply with the relative Company Law requirement, Shri. Deepak Singhal was co-opted as additional Director of the Company with effect from 06.05.2010. For a fresh term from the close of the AGM, to meet the requirements under the Companies Act, he needs to be elected as a Director.

No Director other than Shri. Deepak Singhal is interested in the resolution.



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BOARD OF DIRECTORS

Shri K. Mathevan Pillai

Chairman & Mg. Director (from 01.07.2010)
Director (Finance)

Shri V.G. Sankaranarayanan

Director (Technical)

Shri Satish Chandra

Part-time Official Director

Shri Deepak Singhal

Part-time Official Director

Dr. George Sreeba

Chairman & Mg. Director (Upto 30.11.2009)

Shri A. Asokan

Chairman & Mg. Director (from 01.12.2009 to 30.06.2010)
Director (Marketing)

Shri Mathew C. Kunnumkal

Part-time Official Director (Upto 03.05.2010)

Shri Sudhir Bhargava

Part-time Official Director (Upto 03.05.2010)

Ms. Pratibha Karan

Non-official Part-time Director

Shri T.M. Jeyachandran

Non-Official Part-time Director

Shri Khan Masood Ahmad

Non-Official Part-time Director

Prof. R.K. Mishra

Non-Official Part-time Director

Dr. B.S. Ghuman

Non-Official Part-time Director

Dr. B. Bodeiah

Non-Official Part-time Director

Shri S. Balan

Non-Official Part-time Director

Chief Vigilance Officer

Shri A.K. Gupta

Company Secretary

Shri K.V. Balakrishnan Nair

AUDITORS

Statutory Auditors

M/s. Babu A. Kallivayalil & Co.
Chartered Accountants, Kochi

Cost Auditors

M/s. Sukunaran & Co.
Cost Accountants, Thiruvananthapuram

Branch Auditors

M/s. A. John Morris & Co.
Chartered Accountants, Chennai

M/s. Ramanatham & Rao
Chartered Accountants, Hyderabad

BANKERS

State Bank of Travancore, Bank of Baroda, State Bank of India
State Bank of Hyderabad, Bank of India, Canara Bank, Dena Bank



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CHAIRMAN'S STATEMENT

Dear Shareholders,

I deem it a privilege to chair the 66th Annual General Meeting of our esteemed company. On behalf of the Board of Directors of the company and also on my personal behalf, I extend a warm welcome to each and every one of you present here.

The Annual Report for the financial year ended 31st March 2010 along with the Directors' Report, Audited Annual Accounts and Auditor's Report have been with you for some time and with your permission, I shall take them as read.

You would have noticed that as a testimony to the transparency and excellent accounting practices followed by the company, the Comptroller and Auditor General of India has offered his comments on the accounts of the company for the year 2009-10.

The performance of the company in the financial, production and marketing fronts for the year 2009-10 have been dealt in detail in the annual report and I do not intend to repeat the same.

Dear members, ever since I joined FACT some 33 years back, I have been impressed by the great tradition and tremendous potential of this company. I assumed additional charge of the Chairman and Managing Director of this great organization on 1st September 2010. It will be my endeavour to lead our company to greater heights.

FACT, as it stands today, is the result of tireless efforts put in by many stalwarts who also nursed many dreams and hopes which they were sure to become reality in the days to come. Started as a small unit with a single product during the pre-independent era, the growth and expansion of FACT, though not astounding, cannot be belittled under any criteria. Whereas many similar units sprouted up in this part of the country during almost the same period have become mere memories, it goes to the innate strength of FACT that the storms and thundershowers have left little impact on our company. I recall here with pride that our golden days also have no parallels in the industrial annals of the country. Today when I stand before the esteemed share holders of the company to present an

overview of our company's performance, words fail to express my feelings.... My bountiful thanks to all those who made this company what it is today.

Ladies and gentlemen, FACT is on a recouping stage. We are recouping our energy, reinforcing our potential and rejuvenating ourselves. The sun is gradually coming out of the eclipse. Of course, dedicated hard work of all the employees together with a positive swing in the subsidy policy of the Government of India helped the company turn the corner during the early months of the current year. The introduction of nutrient based subsidy (NBS), may lead to far reaching changes in the Fertiliser scenario in India. The Indian fertilizer industry will become more competitive under NBS. The NBS may also encourage balanced fertilizer application and use of micro nutrients to optimize agricultural output.

I am happy to inform you that, during the first five months of the financial year 2010-11, the company has been able to continue the momentum it has already established in the production and marketing fronts. Production of our prime product Factamfos reached 2.8 lakh MT corresponding to 106% capacity utilization and the sales during the period also exceeded 2.82 lakh MT. Financial performance up to August '10 showed a profit of ₹ 19.8 crore against a loss of ₹ 41.8 crore for the corresponding period last year.

With the introduction of Nutrient based Subsidy for Factamfos and Ammonium Sulphate, all major products are generating positive contribution and the prices of raw materials and intermediates are stabilizing now. By maximizing production and marketing, the company expects to close the financial year 2010-11 with positive financial results. Company has fixed an internal targets to produce 8 Lakh MT of Factamfos, 2.25 Lakh MT of Ammonium Sulphate and 0.50 lakh MT of Caprolactam during the current year to achieve this goal. Production of Zincated Factamfos and crop specific mixtures is a new thrust area we are focusing because of its potential to increase profitability.

I am glad to inform you that on marketing front also the company has drawn up an ambitious plan.



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In last year, the sales of Factamfos was 7.2 lakh MT. This year we are planning to market 8 lakh MT of Factamfos. Utilising the market conditions, the company is planning to improve the sales of slow moving products like Ammonium Sulphate, bagged gypsum and also organic fertilizers.

Import and trading has got a boost with enhancement of comfort letter from DDF for ₹125 crore. Two ships of MOP have already been handled and efforts are on to bring a ship of Urea to Cochin Port. The company is hopeful of expanding the Ammonium Sulphate trade to Maharashtra in the near future in association with Rashtriya Chemicals and Fertilisers Limited. Preliminary discussions on trade tie up with RCF has been done

Along with the above measures, the company has also embarked upon maximizing its market share in the sales of Organic Manure by making arrangements with Kochi, Kozhikode and Thiruvananthapuram Corporations and Kottayam Municipality.

Dear members, I am not confirming every thing is in order and presenting a rosy picture on the performance of FACT. The clouds of uncertainty is still prevails in some areas. The challenges being faced by the company in optimizing production is the scarcity of essential raw-materials in global market and shortage of working capital. Productivity has to be improved in all areas of our business. In a world of competition, we have to run faster, faster and faster to stay ahead. We are aware of the challenge. With the inherent strength and ability of this company, and with the active support and co-operation of you all, I am sure FACT will scale new heights in the near future and maintain its status as a flag ship company among PSUs in Kerala.

On the projects front, even though the company was not able to achieve much progress during the last one year, I am hopeful that the project of prestigious FACT-RCF Building Products Limited

(FRBL), which is the first Joint Venture company in the history of FACT, is nearing completion and in all probability, will be ready for commissioning in a couple of months from now. This project will be a milestone in the history of the company.

Automation of bagging and loading operations at Cochin Division and modification of the existing ammonia plant for the use of LNG are the other major projects, which are progressing as per schedule. Detailed Feasibility Report (DFR) for a new Urea Plant at Udyogamandal and augmenting NP production capacity at Cochin Division are being finalised. Speedy implementation of these two projects are vital for our survival.

Acknowledgement

I hereby place on record my sincere thanks to my colleagues on the Board of Directors for their advice and support, the Trade Unions, Officers' Forums and to all the employees of the company for their dedicated efforts and unshinied support for overcoming various challenges facing the company and for their contribution for the revival and growth of FACT. I must also thank the various departments of Government of India, in particular the Department of Fertilisers for the support given to FACT. Gratitude is also extended to the various departments of the Government of Kerala local bodies, District administration, the banks, shareholders, depositors, our auditors, dealers and the general public for the trust they have been reposing on us. I also wish to thank the print and electronic media for their constructive criticism, support and encouragement.

V.G.SANKARANARAYANAN
CHAIRMAN & MANAGING DIRECTOR

Udyogamandal
29.9.2010



THE FERTILISERS AND CHEMICALS TRAVANCORE LIMITED

DIRECTORS' REPORT

To the Members,

Your Directors have pleasure in presenting the 66th Annual Report of your Company together with the Audited Accounts and the report of the Auditors for the year 2009-10.

Your Directors are happy to inform you that the Company's overall performance in the production and marketing front during the financial year 2009-10 was better than the previous year.

PERFORMANCE - PRODUCTION, SALES AND PROFITABILITY

	2009-2010	2008-2009
1 Production / In Tonnes		
Factamfos 20:20	753744	605047
Ammonium Sulphate	179548	128845
Caprolactam	42006	13548
2 Sales / In lakh Tonnes		
Fertilisers	10.45	8.33
Caprolactam	0.38	0.12
3 Financial / ₹ lakh		
Turnover	214161	214748
Profit / Loss (-) before tax	(-)10370.34	4311.44
Provision for taxation - earlier years	35.38	-
Provision for Fringe benefit tax	(-)22.21	16.00
Profit/Loss (-) after tax	(-)10383.51	4295.44
Profit/Loss (-) b/f from previous year	(-)35221.85	(-)39517.29
Net deficit carried to Balance Sheet	(-)45605.36	(-)35221.85

Due to the accumulated loss, your Directors are not recommending any dividend for the year 2009-10.

The production performance of the company during the year registered very good improvement compared to previous year with 7.54 lakh MT of Factamfos, 1.80 lakh MT of Ammonium Sulphate and 42006 MT of Caprolactam with an increase of 25%, 38% and 310% respectively.

During the year, the complex fertilizer plants at Udyogamandal and Cochin Division operated at 119% capacity compared to 76% and 101% respectively in the previous year.

During the year 2009-10, the company has made some modifications in NP plant at Udyogamandal for obtaining optimum production. Due to this modification, the production of NP plant at Udyogamandal has increased upto 800 - 820 TPD in place of 650 - 700 TPD.

Total fertilizer sales showed an increase of 25% at 10.45 lakh MT compared to 8.33 lakh MT during the year 2008-09.

The financial results for the year 2009-10 shows a loss of ₹ 103.83 crore against a profit of ₹ 42.95 crore during the year 2008-09. Previous year working results include profit on sale of land to NHAI and valuation of gypsum amounting to ₹ 199.50 crore into stock with corresponding credit to Profit & Loss account as extraordinary items.

The company could register substantial reduction in operating loss compared to last year. The operating loss has come down from ₹ 178.05 crore to ₹ 103.70 crore. The loss of ₹ 103.70 crore include arrears on account of wage revision amounting to ₹ 46.33 crore for which cash out go will be in 2010-11 and subsequent year in 8 quarterly installments starting from August 2010.

Government of India vide Order No.96/4/2008-HP-I dated 03.08.2010 has approved revision of salaries and wages of Board level and below Board level executives and employees of the company nationally with effect from 01.01.2007 and payment to be made effective from 01.08.2010. Even though the arrears from 01.08.2008 is payable on 8 equal installments, to comply with the provisions of relevant accounting standard, the arrears upto 31.03.2010 amounting to ₹ 46.33 crore has been provided in the profit and loss account for the year 2009-10.

During the year, working capital position remained very tight due to increased operations and company had to utilize a limit of ₹ 850 crore against ₹ 681 crore availed in the previous year. Consequently the interest cost has increased from ₹ 64 crore to ₹ 116 crore during the year 2009-10.

Huge burden of interest and the accounting of the arrears on pay revision are the main reasons for the negative working result for the year 2009-10.



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During the year, the company was able to enter into a Memorandum of Understanding with three customers for sale of Caprolactam on import parity price. With this, about 2500 MT of Caprolactam has been committed for domestic sale per month.

During the year 2009-10, a new ERP system SAP was introduced at a total cost of ₹ 13 crore. The system is under stabilization.

During the year 2009-10, the company has introduced a new product Zincated Factamifos. Under the nutrient based subsidy scheme fertilisers with micro nutrients with zinc is provided with additional subsidy of ₹ 500 per MT. With continued research company could develop a product with suitable colouring agent using carbon black which is economical compared to other colouring agent in the market. The commercial production of the new product started in July 2010 in the fourth stage NP plant at Udyogamandal complex. Average production is around 200 TPD and this will improve the profitability in the year 2010-11.

As per the directions issued by the Government of India and with the concurrence of Securities and Exchange Board of India, during the year 2009-10, the company has allotted 2923 lakh equity shares of ₹ 10 each to the Government of India as conversion of loan into equity.

FACT-RCF Building Products Limited (FRBL), the Joint Venture company with Rashtriya Chemicals & Fertilisers Limited for manufacturing load bearing panels and other building products using phospho gypsum is expected to achieve mechanical completion during August 2010. The project is expected to be commissioned shortly.

Performance of the company during the first quarter of the financial year 2010-11 was encouraging. Production and sales of almost all products for the quarter ended 30th June 2010 has increased compared to the corresponding quarter in the previous year. Working results during the quarter ended 30.6.2010 shows a profit of ₹ 368 lakh as against a loss of ₹ 3451 lakh during the corresponding period of the previous year. The Company was able to generate a profit of ₹ 9.91 crore for the month of July 2010.

Government of India has announced Nutrient Based Subsidy (NBS) with effect from 01.04.2010. Under the NBS scheme, subsidy is based on actual nitrogen, phosphorus and potassic contents of different fertilizer formulation. Ammonium sulphate is also recognized for subsidy under NBS. In order to support the companies operating on costly feed stock and fuels like Naphtha, Government of India is announcing additional subsidy for these companies. With the implementation of Nutrient based subsidy and the expected additional support to Naphtha based industries, financial performance of FACT is expected to improve during the year 2010-11.

MANAGEMENT DISCUSSION AND ANALYSIS REPORT

A Management Discussion and Analysis Report covering the operational aspects during the year 2009-10 is enclosed.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Sec.217(2AA) of the Companies Act, 1956, your Directors hereby state:

- that in the preparation of annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures.
- that the directors had selected such accounting policies and applied them consistently and made judgments and estimates

that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2010 and of profit and loss account for the year ended March 31, 2010.

c. that the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.

d. that the directors had prepared the annual accounts on a going concern basis.

REPORT ON CORPORATE GOVERNANCE

Your Directors are pleased to state that your Company has been practicing the principles of good Corporate Governance. The Board lays emphasis on transparency and accountability for the benefit of all stake-holders of the Company. Report on Corporate Governance in accordance with the listing agreement is annexed to this report.

STATUTORY AUDITORS, COST AUDITORS

M/s. Babu A.Kalivayalil & Co., Chartered Accountants, Kochi, was appointed as Statutory Auditors of the Company for the year 2009-10 by the Comptroller and Auditor General of India. M/s. A. John Morris & Co., Chartered Accountants, Chennai was re-appointed as Branch Auditors for Tamilnadu and Kerala area and M/s. Ramanatham & Rao, Chartered Accountants, Hyderabad was appointed as Branch Auditors for Karnataka and Andhra Pradesh area of the Company for the year 2009-10 by the Comptroller and Auditor General of India.

M/s. Sukumaran & Co., Cost Accountants, Thiruvananthapuram has been appointed as Cost Auditors of the Company for the year 2009-10 with the approval of the Government of India.

Comments of Statutory Auditors

The Statutory Auditors in their report has made certain comments on the Accounts of the Company for the year 2009-10. The reply to the comments of Statutory Auditors are annexed to this report.

DIRECTORS RETIREMENT & APPOINTMENTS

Dr. George Sreeba, Chairman and Managing Director, has retired from the services of FACT on superannuation on 30-11-2009.

Government of India, Ministry of Chemicals and Fertilisers, Department of Fertilisers vide Order No. 86/3/2007-HR-I dated 30th November 2009 entrusted additional charge of the post of Chairman and Managing Director to Shri. A.Asokan, Director (Marketing) in addition to his duties. Shri. A.Asokan has assumed charge of Chairman and Managing Director with effect from 01-12-2009.

On superannuation of Shri A.Asokan on 30th June 2010, Shri K.Mathevan Pillai (Director-Finance) has assumed charge of the post of the Chairman and Managing Director with effect from 01-07-2010.

Department of Fertilisers, Ministry of Chemicals and Fertilisers, Government of India, vide order No. 130/8/2003-HR-I dated 3rd May 2010 notified the appointment of Shri Satish Chandra, IAS, Joint Secretary, Department of Fertilisers and Shri Deepak Singhal, IAS, Joint Secretary, Department of Fertilisers, on the Board of Directors of FACT in place of Shri Mathew C.Kunnumkal, IAS, Director, and Shri Sudhir Bhargava, IAS, Director, respectively.



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The Board place on record its appreciation of the valuable services rendered by Dr. George Steeba, Chairman & Managing Director, Sri A. Asokan, Director (Marketing), Sri Mathew C. Kunnunkal, Director and Sri Sudhu Bhaigava, Director.

AUDIT COMMITTEE

In line with the Provisions of Section 292(A) of the Companies (Amendment) Act 2008 and Clause 49 of the listing agreement with Stock Exchange, an Audit Committee of the Board has been constituted.

PUBLIC DEPOSITS

The total amount of Fixed Deposits as on 31st March 2010 was ₹. 62.28 Crore. As on 31-03-2010, 8 depositors have not claimed their deposits amounting to ₹. 2.60 lakh.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information regarding the conservation of energy, technology absorption, adaptation & innovation and foreign exchange earnings and-outgo required as per Section 217(1) (e) of the Companies Act, 1956 is set out in a separate statement attached to this report and forms part of it.

EMPLOYEES PARTICULARS, REMUNERATION, ETC.

During the year no employee had received remuneration within the purview of Section 217(2A) of the Companies Act, 1956.

ACKNOWLEDGEMENT

Your Directors gratefully acknowledge the valuable guidance and support extended by the Government of India, Department of Fertilisers and the State Governments of Kerala, Tamilnadu, Karnataka and Andhra Pradesh.

The Directors deeply appreciate the committed efforts put in by the employees and look forward to their dedicated services and endeavour in the years ahead to enable the Company to scale greater heights.

The Directors also acknowledge the continued support extended by the Shareholders, Depositors, Suppliers and Customers of the Company, the Press, AIR and Visual Media.

For and on behalf of the Board of Directors

Udyogamandal
Date: 26.06.2010

Sd/-
K. Mathewan Pillai
Chairman and Managing Director

ANNEXURE TO DIRECTORS' REPORT

Particulars Required under Companies

(Disclosure of particulars in the report of Directors) Rules 1988

A. Conservation of Energy

1. The Raw Materials/Utilities consumption of all the products is monitored regularly by evaluating the critical parameters. The raw material/energy efficiency is reviewed on a monthly basis to identify the weak areas and rectify the short comings.
2. In Cochin Division a variable speed motor for the filter feed pump in phosphoric acid plant was installed and commissioned in February 2010. This will result in considerable energy saving.
3. In Petrochemical Division, CPP TG frequency kept reduced from 50 cycles/second to 49.5 cycles/second, resulting in savings of 4800 KWH per day.
4. In Petrochemical Division a new cooling water pump of 680 KW capacity was procured and installed for the Hyam service in place of two 585 KW cooling water pumps. This has resulted in approximate saving in energy to the extent of 490 KWH per day.
5. During annual turn-around in 2009, chilled water generated in Ammonia handling section is diverted to

Benzene vent condenser in main Tank Farm. This results in an annual saving of ₹ 2 lakh in energy.

B. Technology Absorption, Adaptation and Innovation Efforts in brief

1. In Udyogamandal Division a technology has been developed and successfully implemented for the use of concentrated phosphoric acid for optimizing the production of Pectamphos.
2. Steps have been taken for Installation of Variable Frequency Drives for energy efficient operation of equipments like CO₂ Blower in Ammonia complex, cooling tower Fan in CPP and Fume Fan in MP 150.
3. Existing trombone coolers of Acid plant were replaced with plate Heat Exchangers as part of the improvements in acid plants.
4. In Petrochemical Division, the old control system of captive power plant has been replaced with DCS and PLC system.

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Benefits derived

1. Due to the implementation of new technology for the use of concentrated phosphoric acid, the recycle ratio of production of Factamphos got reduced and production has increased upto 800-820 TPD in place of 650-700 TPD. This modification has resulted in an additional contribution of ₹1.2 crore per month.
2. The installation of Variable Frequency Drives will result in an estimated energy savings of about 375 MWh per annum.
3. The replacement of coolers with plate Heat Exchangers result in sustained and trouble free operation of DCDA Acid Plant.
4. The replacement of old control system has resulted in better operational control and avoidance of failures due to obsolescence of the old system.

3. R & D Activities

Details of Research & Development (R&D) activities are given in Form B.

- C. **Foreign Exchange Earnings and Outgo**
Details of activities relating to export; initiatives taken to increase exports; development of new export market.

During the financial year 2009-10, 9571 MT of Caprolactam was exported as against 3847 MT during 2008-09. The exports were mainly to China.

Details of foreign exchange earning and outgo are given separately.

FOREIGN EXCHANGE EARNINGS AND OUTGO

	Current Year ₹ in Lakh	Previous Year ₹ in Lakh
1) Foreign exchange earned	8215.79	3633.01
2) Foreign Exchange Outgo		
(i) C.I.F. Value of Imports:		
(a) Raw Materials	92880.83	88516.88
(b) Spares and Other Materials	162.17	9816.84
(c) Capital Goods	5.28	0.00
	93048.28	98333.73
(ii) Expenditure in Foreign Currency (Cash Basis)		
(a) Consultancy Service	0.00	0.00
(b) Others	20.64	18.86
	20.64	18.86
Total (i) + (ii)	93868.92	98352.59

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FORM - A

Form for disclosure of particulars with respect to conservation of energy: 2009-2010

(A) POWER AND FUEL CONSUMPTION

Particulars	Udyogamandal Division		Cochin Division		Petrochemical Division	
	2009-10	2008-09	2009-10	2008-09	2009-10	2008-09
(1) ELECTRICITY						
(a) Purchased						
Unit: Lakh KWH	485.05	411.65	487.70	544.84	249.80	179.94
Amount ₹ in lakh	1785.06	1688.23	1810.22	2133.72	900.23	738.00
Rate/Unit: ₹/KWH	3.60	4.10	3.64	3.92	3.60	4.10
(b) Own Generation						
(i) Through Steam						
Turbine/Generator						
Unit: Lakh KWH	237.07	222.80	-	-	531.38	146.45
Unit per liter of fuel						
KWH/liter	3.52	3.96	-	-	3.61	3.69
Cost/Unit: ₹/KWH at normative levels	7.82	8.08	-	-	7.97	8.68
(ii) Transfer from other Divisions						
Unit: Lakh KWH	-	-	-	-	38.85	21.02
Unit per liter of fuel						
KWH/liter	-	-	-	-	3.52	3.96
Cost/Unit: ₹/KWH at normative levels	-	-	-	-	7.82	8.08
(2) FURNACE OIL/LSHS						
Quantity: Tonnes	48333.52	44227.34	12127.97	9506.07	54072.75	18186.04
Total Cost ₹ in Lakh	10794.72	9644.33	2426.34	2287.24	12095.11	4096.82
Average Rate ₹ /MT	22333.82	21806.26	20006.15	24060.88	22368.22	22527.28

(B) CONSUMPTION PER UNIT OF PRODUCTION

Sl.No	PRODUCT	ELECTRICITY			NAPHTHA			FURNACE OIL/LSHS		
		Unit	2009-10	2008-09	Unit	2009-10	2008-09	Unit	2009-10	2008-09
1	UDYOGAMANDAL DIVISION									
	Ammonia	KWH	131	145	MT	0.8960	0.8954	MT	0.2403	0.2219
	Sulphuric Acid	KWH	83	73	-	-	-	-	-	-
	Phosphoric Acid	KWH	-	-	-	-	-	-	-	-
	Ammonium Sulphate	KWH	50	54	-	-	-	-	-	-
2	COCHIN DIVISION									
	Factorious 20:20	KWH	41	39	-	-	-	MT	0.0208	0.0199
	Sulphuric Acid	KWH	20	18	-	-	-	MT	0.0019	0.0000
	Phosphoric Acid	KWH	405	238	-	-	-	-	-	-
3	PETROCHEMICAL DIVISION									
	Factorious 20:20	KWH	63	62	-	-	-	MT	0.0191	0.0186
	Caprolactam	KWH	1532	2564	-	-	-	MT	1.3501	1.4428

* Includes fuel oil used for power generation