



MOVING FORWARD WITH FORTITUDE



ANNUAL REPORT 2020-21

देहिनोऽस्मिन् यथा देहे कौमारं यौवनं जरा। तथा देहान्तरप्राप्तिर्धीरस्तत्र न मुह्यति॥

भगवद् गीता अ. २.१३

Just as in the physical body of the embodied being is the process of childhood, youth and old age; similarly by transmigration from one body to another, the wise are never deluded.

Bhagavad Gita, Ch. 2.13



SHRI PRALHAD P. CHHABRIA

(12.03.1930-05.05.2016)

**“I have not gone, just moved on.
Each morning we are born again to work
hard & live another beautiful journey...”**

Contents

Company Overview

Corporate Information	02	Chairman's Message	10
Board of Directors	04	Our Value Creating Business Model	14
Ten Year Financial Highlights	05	Branding Initiatives	16
Know Us	06	Corporate Social Responsibility	22
Our Presence	07	Awards	62

Statutory Reports

Management Discussion and Analysis	64	Corporate Governance	128
Board of Directors' Report	78		

Financial Statements

Independent Auditors' Report	162	Independent Auditors' Report	254
Standalone Balance Sheet	174	Consolidated Balance Sheet	264
Statement of Standalone Profit and Loss	175	Statement of Consolidated Profit and Loss	265
Statement of Standalone Cash Flow	176	Statement of Consolidated Cash Flow	266
Statement of Standalone Changes in Equity	178	Statement of Consolidated Changes in Equity	268
Notes to the Standalone Financial Statements	179	Notes to the Consolidated Financial Statements	269

Notice of Annual General Meeting 350



Corporate Information

Board of Directors

Mr. Prakash P. Chhabria
Executive Chairman

Ms. Bhumika L. Batra
Independent Director

Mrs. Ritu P. Chhabria
Non-Executive &
Non-Independent Director

Mrs. Kanchan U. Chitale
Independent Director

Mr. Saurabh S. Dhanorkar
Non-Executive &
Non-Independent Director

Mr. Sanjay S. Math
Managing Director

Dr. Deepak R. Parikh
Independent Director

Mr. Pradeep R. Rathi
Independent Director

Mr. Anami N. Roy
Independent Director

Mr. Anil V. Whabi
Director – Finance & CFO

Mr. Ashutosh B. Kulkarni
Company Secretary

Audit Committee

Mr. Pradeep R. Rathi
Chairman

Ms. Bhumika L. Batra

Mrs. Kanchan U. Chitale

Mr. Saurabh S. Dhanorkar

Dr. Deepak R. Parikh

Mr. Anami N. Roy

Corporate Social Responsibility Committee

Mrs. Ritu P. Chhabria
Chairperson

Ms. Bhumika L. Batra

Mr. Prakash P. Chhabria

Mrs. Kanchan U. Chitale

Mr. Saurabh S. Dhanorkar

Mr. Sanjay S. Math

Dr. Deepak R. Parikh

Mr. Pradeep R. Rathi

Mr. Anami N. Roy

Stakeholders' Relationship Committee

Mr. Anami N. Roy
Chairman

Ms. Bhumika L. Batra

Mr. Prakash P. Chhabria

Mrs. Kanchan U. Chitale

Mr. Saurabh S. Dhanorkar

Dr. Deepak R. Parikh

Mr. Pradeep R. Rathi

Nomination and Remuneration Committee

Ms. Bhumika L. Batra
Chairperson

Mrs. Kanchan U. Chitale

Mr. Saurabh S. Dhanorkar

Dr. Deepak R. Parikh

Mr. Pradeep R. Rathi

Mr. Anami N. Roy



Risk Management Committee

Mrs. Kanchan U. Chitale
Chairperson

Ms. Bhumika L. Batra
Mr. Prakash P. Chhabria
Mr. Saurabh S. Dhanorkar
Mr. Sanjay S. Math
Dr. Deepak R. Parikh
Mr. Pradeep R. Rathi
Mr. Anami N. Roy
Mr. Anil V. Whabi

Auditors

Statutory Auditors: P G Bhagwat LLP, Pune

Internal Auditors: Ernst & Young LLP, Pune

Secretarial Auditors: SVD & Associates, Pune

Cost Auditors: S. R. Bhargave & Co., Pune

Solicitors & Advocates

Crawford Bayley & Co., Mumbai

Bankers

Bank of India
ICICI Bank Limited
Bank of Baroda
Citibank N.A.
Bank of Maharashtra
Corporation Bank

Corporate Office

D1/10, MIDC Chinchwad, Pune 411 019
Maharashtra, India
Tel. No.: 020-27408200/27408572
Fax No.: 020-27474444/27479000

Registered Office

Gat No. 399, Village Urse, Taluka Maval
District Pune 410 506
Maharashtra, India
Tel. No.: 02114-237251
Fax No.: 02114-237252

Registrar and Share Transfer Agent

KFin Technologies Private Limited
Selenium Tower B,
Plot No. 31 & 32,
Gachibowli Financial District, Nanakramguda,
Serilingampally Mandal,
Hyderabad - 500 032, India.
Toll Free: 1800 309 4001
Email ID: einward.ris@kfintech.com
Website: www.kfintech.com



Scan this code with
QR reader app on your
smartphone or tablet and
know more about us.

Corporate Identity No.
(CIN) L40108PN1981PLC024153

Email
investors@finolexind.com

Website
www.finolexpipes.com

Board of Directors



Mr. Prakash P. Chhabria
Executive Chairman



Ms. Bhumika L. Batra
Independent Director



Mrs. Ritu P. Chhabria
Non-Executive,
Non-Independent
Director



Mrs. Kanchan U. Chitale
Independent Director



Mr. Saurabh S. Dhanorkar
Non-Executive,
Non-Independent
Director



Mr. Sanjay S. Math
Managing Director



Dr. Deepak R. Parikh
Independent Director



Mr. Pradeep R. Rath
Independent Director



Mr. Anami N. Roy
Independent Director



Mr. Anil V. Whabi
Director - Finance &
Chief Financial Officer

Ten Year Financial Highlights

(Standalone)

₹ in Crore

PARTICULARS	INDIA - AS						IGAAP			
	2020/21	2019/20	2018/19	2017/18	2016/17	2015/16	2014/15	2013/14	2012/13	2011/12
Profit and Loss Account Data										
Revenue from operations (Net of Taxes)	3,463	2,985	3,091	2,738	2,602	2,482	2,476	2,453	2,145	2,100
EBITDA*	989	447	604	484	563	404	213	397	359	217
EBIT**	912	374	534	423	508	354	155	334	304	141
Profit before tax	977	393	536	439	517	373	81	242	190	97
Profit after tax	728	324	350	299	352	254	48	170	136	75
Dividend (including tax on dividend if applicable)	248	150	150	150	172	149	30	102	79	43
Balance Sheet Data										
Share capital	124	124	124	124	124	124	124	124	124	124
Net worth	3,073	1,930	2,528	2,765	2,291	1,570	787	790	721	662
Loan funds	204	283	90	101	94	112	587	656	711	1,012
Gross block	2,391	2,334	2,199	2,064	1,982	1,923	1,894	1,850	1,771	1,626
Operating Capital Employed	1,402	1,668	1,681	1,473	1,330	1,113	966	1,009	841	823
Key Ratios										
EBITDA (%)	28.57%	14.99%	19.55%	17.68%	21.63%	16.30%	8.62%	16.17%	16.73%	10.32%
Return on Operating capital employed (%)	65.03%	22.39%	31.77%	28.75%	38.19%	31.78%	16.01%	33.12%	36.18%	17.15%
Earnings per share (₹)***	11.73	5.23	5.64	4.81	5.68	4.10	0.77	2.74	2.19	1.21
Debt to equity	0.07	0.15	0.04	0.04	0.04	0.07	0.75	0.83	0.99	1.53
Dividend payout (%)	34.09%	46.15%	42.77%	50.11%	48.77%	58.71%	62.33%	59.73%	58.27%	57.57%
Interest coverage(times)	136.08	39.67	49.24	49.30	36.69	9.05	3.57	5.98	6.97	2.89
Book value per share (₹)***	49.52	31.10	40.75	44.56	36.93	25.30	12.69	12.73	11.62	10.67
Market Capitalisation (₹)	7,864	4,848	6,071	8,187	7,185	4,519	3,521	2,370	1,190	624

* EBITDA - Earnings before exceptional item, Interest, Tax, Depreciation and Amortisation

** EBIT - Earnings before exceptional item and Interest

*** EPS/Book Value has been adjusted for share split

Know Us

India's largest and only backward integrated PVC pipes and fittings manufacturer

Finolex Industries is India's most trusted brand in pipes and fittings with a production capacity of 3,70,000 MT per annum and a leading producer of PVC resin with production capacity of 2,72,000 MT per annum. We offer a wide range of PVC pipes and fittings suitable for applications in agriculture and plumbing and sanitation. With three state-of-the-art manufacturing facilities in Maharashtra and Gujarat, we leverage our wide distribution network supported by dealers and sub dealers to cater to our growing customer base.

Products

Plumbing and Sanitation Pipes and Fittings



CPVC Pipes & Fittings



Plumbing Pipes & Fittings



Sewerage Pipes



SWR Pipes & Fittings

Agricultural Pipes and Fittings



Agricultural PVC-U Pipes & Fittings



Casing Pipes



Column Pipes

Solvent Cement, Primer & Lubricant



Our Pan-India Reach


9
Branch Offices

900
Dealers in India

21,000+
Retailers



Our Offices and Works

 Corporate Office at Pune

 Plants

 Branch Offices



Numbers that define us



40 YEARS
of sustained
business growth



1,377
Employees as on
31st March 2021



₹ 7,864 CRORES
Market capitalization
value as on
31st March 2021



CRISIL AA/IND AA
Maintained long term
credit rating - CRISIL/
India ratings



CRISIL A1+/IND A1+
Maintained short
term credit rating -
CRISIL/ India ratings



ZERO
Long-term debt as
on 31st March 2021