

EMERGING **STRONGER**

ANNUAL
REPORT | **2020**

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BOARD OF DIRECTORS



Adi Godrej
Chairman



Nadir Godrej
Managing Director



Tanya Dubash
Executive Director &
Chief Brand Officer

Jamshyd Godrej



Vijay Crishna



Nitin Nabar
Executive Director &
President (Chemicals)



Kavas Petigara



Mathew Eipe



Monaz Noble



Ganapati Yadav



Aspy Cooper



Keki Elavia

Corporate Information

AUDITORS	:	BSR & Co. LLP, Chartered Accountants
BOARD COMMITTEES		
Audit Committee	:	Mr. Kavas Petigara (Chairman) Mr. Aspy Cooper Mr. Mathew Eipe Mr. Nitin Nabar
Nomination & Remuneration Committee	:	Mr. Kavas Petigara (Chairman) Mr. Mathew Eipe Mr. Aspy Cooper
Stakeholders Relationship Committee	:	Mr. Adi Godrej (Chairman) Mr. Nadir Godrej Ms. Tanya Dubash Mr. Nitin Nabar Mr. Aspy Cooper
Corporate Social Responsibility Committee	:	Mr. Nadir Godrej (Chairman) Ms. Tanya Dubash Mr. Nitin Nabar Mr. Kavas Petigara
Risk Management Committee	:	Mr. Nadir Godrej (Chairman) Ms. Tanya Dubash Mr. Nitin Nabar
Management Committee	:	Mr. Adi Godrej (Chairman) Mr. Nadir Godrej Mr. Aspy Cooper Ms. Tanya Dubash Mr. Nitin Nabar
CHIEF FINANCIAL OFFICER	:	Mr. Clement Pinto
COMPANY SECRETARY & COMPLIANCE OFFICER	:	Ms. Tejal Jariwala
REGISTERED OFFICE	:	Godrej One, Pirojshanagar, Eastern Express Highway, Vikhroli (East), Mumbai 400 079. Phone: 022-2518 8010, 2518 8020, 2518 8030 Fax: 022-2518 8066 Website: www.godrejindustries.com CIN: L24241MH1988PLC097781

REGISTRARS & TRANSFER AGENT : Computech Sharecap Limited
147, Mahatma Gandhi Road, Opp. Jahangir
Art Gallery, Fort, Mumbai 400 001.
Phone: 022 - 2263 5000, 2263 5001
Fax: 022 - 2263 5001
E-Mail: helpdesk@computechsharecap.in
Website: www.computechsharecap.com

FACTORIES

Ambernath : Plot No.N-73, Additional Ambernath
Industrial Area, Anand Nagar, Village Jambivali,
Taluka Ambernath (East), District Thane,
Maharashtra, Pin - 421 506.
Phone: 0251 - 2624000

Valia : Burjorjinagar, Plot No. 3, Village Kanerao,
Taluka - Valia, District Bharuch,
Gujarat - 393 135.
Phone: 02643 - 270756 to 270760
Fax: 02643 - 270018

Wadala : L.M. Nadkarni Marg, Near M.P.T. Hospital,
Wadala (East), Mumbai 400 037.
Phone: 022 - 2415 4816, 2414 8770
Fax: 022 - 2414 6204

Dombivali : Plot No: W-61, MIDC Phase II,
Sagaon, Sonarpada, Dombivali - East,
Thane, Maharashtra, 421204.
Phone: 0251 - 2871177

BANKERS

Central Bank of India
State Bank of India
Bank of India
HDFC Bank Limited
Citibank N.A.
HSBC Limited
DBS Bank Limited
Kotak Mahindra Bank Limited
Axis Bank Limited

CHAIRMAN'S STATEMENT

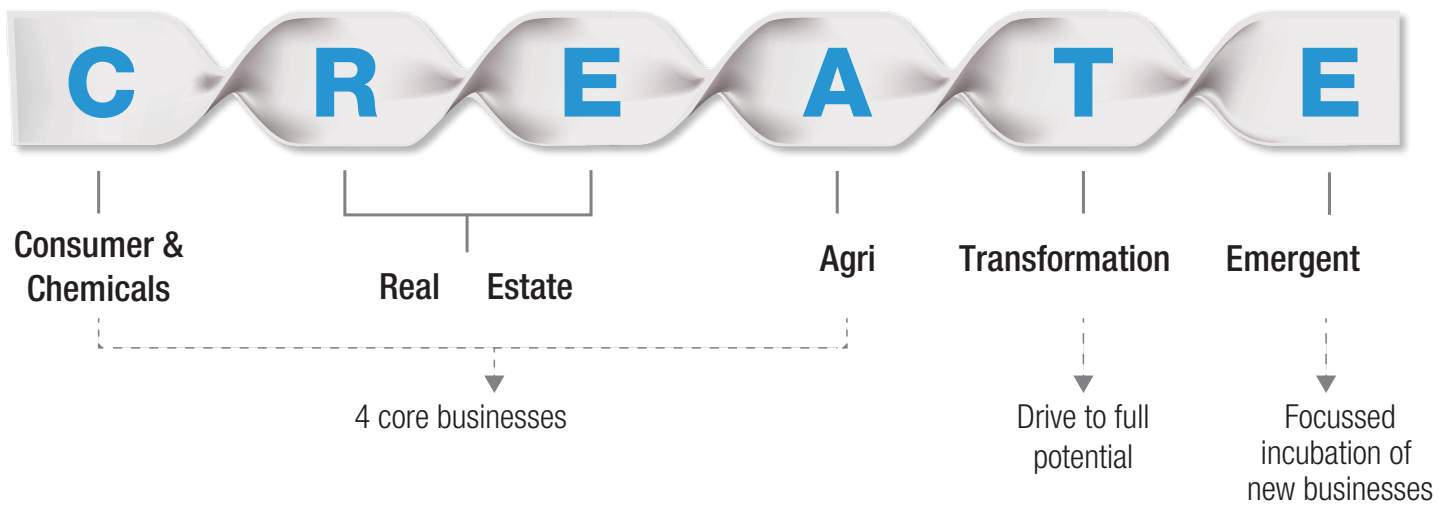


Dear Shareholders,

I am delighted to share with you the events and developments of your Company during course of the Financial Year 2019-20. The overall performance of your Company has witnessed a growth in consolidated Net Profit by 6%.

The year gone by is representative of the value Godrej Industries continues to create for all its stakeholders. As a conglomerate with diverse business interest, growth at consolidated level is pursued through competitively growing your Company's core businesses, building an environment to achieve transformation while also nurturing and investing in emergent businesses of the future. This approach of your Company's business strategy is captured in the approach called CREATE which stands for:

Adi Godrej
Chairman



I would like to summarize the performance for each dimension of your Company's CREATE strategy:

C – Consumer and Chemicals

Consumer (GCPL)

GCPL is a leading emerging markets company. As part of the 123-year young Godrej Group, GCPL is fortunate to have a proud legacy built on the strong values of trust, integrity and respect for others. At the same time, it is growing fast and has exciting, ambitious aspirations. Besides its strong financial strength and innovative, much-loved products, GCPL remains a good company. GCPL is also bringing together the passion and purpose to make a difference through the 'Good & Green' approach to create a more inclusive and greener India.

In line with our 3 by 3 approach to international expansion at GCPL, it is building a presence in 3 emerging markets (Asia, Africa, Latin America) across 3 categories (home care, personal care, hair care). GCPL ranks among the largest household insecticide and hair care players in emerging markets. In household insecticides, GCPL is the leader in India and Indonesia and is expanding its footprint in Africa. It is the leader in serving the hair care needs of women of African descent and the number one player in hair colour in India and Sub-Saharan Africa, and among the leading players in Latin America. GCPL ranks number two in soaps in India, is the number one player in air fresheners in India and Indonesia, and a leader in wet tissues in Indonesia.

I am confident that with our clear strategic focus, differentiated product portfolio, superior execution and top-notch team, we will continue to deliver industry-leading results in the future.

Chemicals

Our Chemicals business had a good fiscal with operating profit increasing by 6% over the previous year. The chemicals business continued its strong focus on cost control and operational efficiencies. The Chemicals business has done well across product categories and has done well in the value-added products category.

I am happy to share that our Chemicals business received the CII's National award for Excellence in Energy Management 2019. Our Chemicals business also bagged the Golden Peacock award for Environmental management and for HR Excellence. Our Valia Factory received the "Par-Excellence" Award at the National Convention of Quality Concepts (NCQC).

R E – Real Estate (GPL)

In FY19-20, Godrej Properties Limited (GPL) has achieved the highest ever sales in its history, making the Company India's largest publicly listed developer by value of real estate sales. GPL achieved sales volume of 8.8 million square feet and booking value of ₹ 5,915 Crore in FY19-20. This is a growth of 11% from FY18-19 in booking value.

Total Income and Net Profit for FY19-20 stood at ₹ 2,915 Crore and ₹ 267 Crore respectively.

Sustainable development is an important part of GPL's vision and received several recognitions for the efforts on environment and safety such as ranked 5th in Asia by GRESB (Global Real Estate Sustainability Benchmark) 2019 – An industry-driven organization which assesses Environmental, Social and Governance (ESG) performance.

The Company received 57+ awards in FY19-20, reflecting its commitment towards being amongst the top 3 real estate companies in India.

While the real estate sector is likely to be significantly impacted for the next few months, we believe there will be continued opportunities for credible developers with strong brands as the process of consolidation that has been underway in the sector gathers pace.

A – Agri Business (GAVL)

FY19-20 has been a challenging year for Godrej Agrovet Limited (GAVL). The difficult commodity environment was further impacted by the COVID pandemic.

In the animal feed segment volume growth was modest at 2.9% for the year ended. However, despite modest growth, GAVL's animal feeds segment revenue and segment result grew by 22% and 20%, respectively for FY19-20 driven by price hikes taken across product categories. Crop protection segment performance continues to remain healthy with a revenue growth of 11% for FY19-20. With new product launches, GAVL not only enhanced its product portfolio, but also entered new crops and new segments.

The vegetable oil segment of GAVL was impacted by lower prices of crude palm oil and palm kernel oil during the first half of the year which is the peak season for its business. In the dairy segment, revenues were flat. However, the focus remains on strengthening the Jersey brand and increasing the share of value added products.

Godrej Tyson Foods Limited (GTFL), which is in the Poultry segment, was impacted in the fourth quarter due to false rumors of linking poultry with COVID 19. The business will focus on increasing the product portfolio in the 'Yummiez' product range.

Currently, the Indian agricultural value chain offers immense business opportunities to enhance productivity as practices are largely unorganized. However, GAVL is well placed to capitalize on these opportunities given its presence across unpenetrated & unorganized segments of the agri-value chain and its strong focus on research & development.