





# Feel the Power Trust IPOL







ANNUAL REPORT 2018-19

**GP PETROLEUMS LIMITED** 

# **CORPORATE INFORMATION**



# **BOARD OF DIRECTORS**

Mr. Manan Goel, Chairman

Mr. Prerit Goel, Vice Chairman

Mrs. Pallavi Mangla, Director

Mr. Ayush Goel, Director

Mr. Jagat Singh, Independent Director

Mr. Bhaswar Mukherjee, Independent Director

Mr. Narotamkumar G. Puri. Independent Director (ceased office w.e.f. August 13, 2019)

Mr. Sudhakara Rao Ravipati, Independent Director (resigned w.e.f. October 12, 2018)

Mr. Mahesh Damle, Independent Director (appointed w.e.f. October 29, 2018)

Mrs. Stuti Kacker. Independent Director (appointed w.e.f. August 5, 2019)

# **KEY MANAGERIAL PERSONNELS**

Mr. Hari Prakash Moothedath, Chief Executive Officer

Mr. Arjun Verma, Chief Financial Officer

Mr Bijay Kumar Sanku, Company Secretary (appointed w.e.f. April 22, 2019)

Mr. Shiv Ram Singh, Company Secretary (resigned w.e.f. February 25, 2019)

# **AUDITORS**

## STATUTORY AUDITORS

PNG & Co., Chartered Accountants

#### **INTERNAL AUDITORS**

JMC & Associates, Chartered Accountants

## **COST AUDITORS**

Mr. Dilip Bathija, Cost Accountant

#### **SECRETARIAL AUDITORS**

CS Punit Shah , Practicing Company Secretary

# REGISTERED OFFICE

804. Ackruti Star. MIDC Central Road. MIDC, Andheri East,

Mumbai - 400 093 (MH)

Tel. No.022 6148 2500 I Fax No. 022 6148 2599

E-Mail: cs.gppl@gpglobal.com Website: www.gppetroleums.co.in CIN: L23201MH1983PLC030372

# REGISTRAR & SHARE TRANSFER AGENT

M/s Sharex Dynamic (India) Pvt. Ltd.

C-101, 247 Park, L B S Marg, Vikhroli West,

Mumbai 400 083 (MH)

Tel. No.022 2851 5606/5644 I Fax No. 022 2851 2885

E-Mail: investor@sharexindia.com Website: www.sharexindia.com

# **PLANTS LOCATION**

# Vasai Plant

Plot No. 5 to 14. Behind Dewan & Shah Industrial Estate. Waliv. Vasai East - 401 208; (MH)

#### **Daman Plant**

Survey No. 97/2, Daman Industrial Estate, Kadaiya, Daman Pataliya Road, Nani Daman 396 210 (Daman & Diu)

# **BANKERS**

Axis Bank Dena Bank (Bank of Baroda) HDFC Bank

#### Listed on Stock Exchanges

BSE Ltd.

(Security Code - 532543)

National Stock Exchange of India Ltd.

(Symbol - GULFPETRO)

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# **COMPANY PROFILE**

GP Petroleums Limited is a listed company & primarily into manufacturing of Lubes & Greases in India & is a part of a multi-billion global oil conglomerate GP Global Group, head quartered in UAE.

#### **GP Petroleums Limited - INDIA**

GP Petroleums Ltd., India, is an ISO 9001:2015, EMS 14001:2015 & OHSAS (now ISO 45001:2018) certified company, specializes in formulating, manufacturing and marketing, industrial & automotive lubricants, process oils, transformer oils, greases and other specialties under the brand name of IPOL in India and internationally for more than four decades.

The IPOL brand of GP Petroleums has established itself as one of the well accepted industrial and automotive lubricants in India with a wide network of Distributors and Dealers in the country. The company has well equipped manufacturing facilities, with automated filling & packaging stations. GP Petroleums has invested in high precision quality-control and product development labs to meet the growing needs of premium lubricants.

GP Petroleums plants in India has an annual production capacity of 80,000 KL. It also has an in-house Base Oil Storage facility of 15,000 KL which is one of the largest in the Indian industry, which ensures consistency of quality and supply security.

The company has upgraded the plant and lab to meet its ambitious growth plans and to meet global standards and OEM expectations.

IPOL has one of the widest range of products carefully designed to suit various applications and deliver high performances. These are available in a variety of pack sizes as per market needs. The products have several latest national and international performance specifications and approvals to their credit such as API, JASO, ACEA etc. other than OEM credentials.

In August 2018, GP Petroleums signed an agreement with MAG LUBE LLC, a leading manufacturer of lubricants in the Middle East, to manufacture and market IPOL lubricants across the world. Currently the focus is on the Middle East, Africa and Far East markets mainly in the automotive and industrial lubricant space.

Acquired	2014 – A NSE & BSE Listed Entity
Location	Mumbai, India
Production Capacity	80,000 KL p.a.
Feedstock	Base Oil and additives
Output	Industrial and Automotive Grease & Lubricants, Rubber Process Oils

#### Automotive, Industrial, Process Range of Products

#### Automotive Lubricants:

- Automotive Engine Oils
- Automotive Gear and Transmission Oils
- Automotive Greases
- · Engine coolant (Antifreeze) and Brake fluids
- Diesel Exhaust Fluid 'Clear Blue'

#### Industrial Lubricants & Specialities:

- Industrial lubricating Oils
- Industrial Specialty Oils
- Metal Working Fluids (cutting, drilling & forming)
- · Corrosion preventive oils, Cleaners and Quenching oils
- Industrial Greases
- Horticultural Orchard Spray Oils

#### Process oils & Specialities:

- Rubber Process Oils
- White Oils and Specialties
- Transformer oils

To increase the contribution of auto division and significantly increase its presence in the premium Automotive market, the company has formed a strategic tie-up with Spanish oil major Repsol in year 2016, to exclusively manufacture and market Repsol branded, premium quality lubricants across India.



Headquartered in Madrid, Repsol is a global and integrated company, present along the entire value chain. Repsol is one of the world's leading publicly-traded oil and gas company. The company operates in the areas with the most energy potential around the world and has one of the most efficient refining system in Europe. Repsol is present in 37 countries employing over 24,000 people. The company has business activity across the entire value chain, including hydrocarbon exploration and production, refining, transport, chemicals, service stations and the development of new energy solutions.

Repsol branded products come with added benefits and special features that caters to the newly emerging premium and top-end segment across markets in the country.

REPSOL lubricants are developed in the state of the art global R&D centre in Spain, which caters to the newly emerging premium and top end segments. These premium products are produced by GP Petroleums Ltd in its own manufacturing plants Vasai, Mumbai, in India, with modern testing facilities, in accordance with the stringent quality standards, certified by Repsol S A, Spain.

GP Petroleums Limited looks forward to exciting activity in the Indian Automotive lube space together with Repsol and support the Make in India initiative by manufacturing Repsol lubricants in our plants in India.

GP Petroleums has also used its spare capacity to toll blend CEPSA branded marine lubricants. CEPSA is a Spanish Oil major, who have also approved the manufacturing and testing facilities of GPPL in Vasai.

# GP Global Group - UAE Head Office & Units

GP Global enables economic development by offering bespoke solutions to satisfy the commodity needs of businesses and communities worldwide. It understands that global progress and economic development requires innovative and bespoke commodity solutions. That's why it has made its business to deliver comprehensive and integrated solutions to clients who are forging the building blocks of economies around the world.

GP Global products are at work around the globe wherever new infrastructure is developed, machinery and industry spin into gear, and a complicated system of logistics connects countries and economies. GP Global is a multi- billion dollars business that is rapidly expanding to catalyse economic growth by supporting clients in existing markets while unlocking potential in new geographies.

GP Global has set apart by the synergies our complementary business lines unlock to create commercial success. We also have the ability to tailor turnkey answers to client needs and create solutions that meet their specific requirements. It is present around the globe and actively engaged in linking markets through new and exciting channels of opportunity and trade.

GP Global is engaged in complementary business streams that combine to shape turnkey solutions that meet customer needs in the commodity sector.

#### **GP Global Group - Business**

- Refining
- Lubricants
  - IPOL
  - Repsol
  - MAG Lube
  - Grease
  - Third Party Blending
  - Rubber Process Oils (RPO)
- Bitumen
  - ECO
- > Storage Terminals
  - Hamriyah Terminal
  - Fujairah Terminal
  - Pipavav Terminal

- Oil & Gas Trading
  - Fuel Oil
  - Distillates
  - LPG
  - Base Oil
  - Bitumen
- Bunkering
- Soft Commodities
  - Agri Trading
  - Coal & Petcoke
- Retail
  - Retails Stations
- Shipping & Logistics

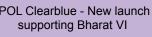
# **GP PETROLEUMS IN ACTION**



IPOL hoarding at IOC Petrol pump









IPOL branding- Krishi Darshan Expo, Hissar, Haryana





CEPSA Spain approves GPPL plant for blending Marine Lubricants.

Mr. Manan Goel, Jt. MD, GP GLOBAL & Mr. Prerit Goel Jt. MD, GP GLOBAL along with

Mr. Alvaro Diaz Bild, Vice President Marketing and Mr. Carlos Giner, Director Lubricants from CEPSA Spain



GPPL signs agreement with MAG Lube (LLC), UAE for IPOL International business.

Mr. Hari Prakash M, CEO GPPL with Mr. Mahmoud Al-Theraawi, CEO-Partner, MAG Lube (LLC)



Repsol Stall at Auto Car Expo, Mumbai



Repsol Super Bike Gallery at Auto Car Expo, Mumbai



Repsol Mechanic Meet in progress



Repsol Truck Branding - Karnataka





BBC Top Gear Magazine's Street Smart Street Safe initiative organized along with Mumbai Police and sponsored by Repsol. Chief guest Ms. Mandira Bedi along with Mr. Prabakaran, Country Head GP Global and Mr. Hari Prakash M, CEO GPPL.



Road Safety Contest by Fast Bikes Magazine. Repsol sponsored Helmet distributed by Mr. Victor Gomez Gallego and Mr. José Aguirre from Repsol Spain.



Dr. Kalpendra Rajurkar, Head Technology and Mr. Manish Thapar, Head Automotive receiving the Repsol Health, Safety and Environment Award from Mr. José Aguirre at the EMEA&I Distributors Meeting, Spain.



Road Show - Van Campaign activity in Andhra Pradesh



GPPL signs MoU with Institute of Chemical Technology, Matunga Mumbai for R&D.

L-R: Dr Amit Pratap, Head Oils and Surfactants Department, ICT Mumbai, Dr G D Yadav, VC, ICT Mumbai,

Dr Kalpendra Rajurkar, Head Technology, GPPL



Mr. Hari Prakash M, CEO GPPL, presents the 'Car of the Year' award to Tata Motors. L - Mayank Pareek: President Passenger Vehicle Business, Tata Motors R - Guenter Butschek: MD & CEO, Tata Motors