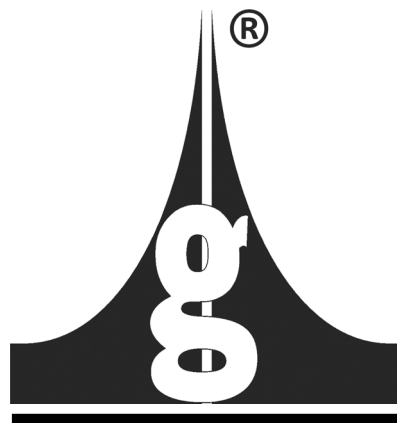


**35<sup>th</sup>**  
**Annual Report**  
**2019-2020**



***GUJARAT TERCE LABORATORIES LTD.***

***CIN : L24100GJ1985PLC007753***

## CORPORATE INFORMATION

### BOARD OF DIRECTORS

Mr. Natwarbhai P. Prajapati	[DIN 00031187] Chairman & Managing Director (CEO)
Mr. Aalap Prajapati	[DIN 08088327] Whole Time Director
Mr. Amritbhai P. Prajapati	[DIN 00699001] Whole Time Director
Mr. Jayantibhai S. Prajapati	[DIN 02608139] Independent Director
Mrs. Chhayaben A. Shah	[DIN 01435892] Independent Director
Mr. Viplav S. Khamar	[DIN 07859737] Independent Director
Mr. Surendrakumar Sharma	[DIN 06430129] Independent Director
Mr. Navinchandra Patel	[DIN 08702502] Independent Director [w.e.f February 26, 2020]

### COMPANY SECRETARY & COMPLIANCE OFFICER

Mr. Dilipkumar Gajanand Nikhare (upto January 04, 2020)  
Ms. Ashka Solanki (w.e.f February 13, 2020)

### CHIEF FINANCIAL OFFICER

Mr. Bhagirath Ramhit Maurya

### REGISTERED OFFICE & FACTORY

122/2, Ravi Estate, Bileshwarpura, Chhatral, Dist. Gandhinagar, Gujarat.  
CIN: L28112GJ1985PLC007753  
Email: ho@gujaratterce.com / gtl.factory@gmail.com  
Web: www.gujaratterce.com

### ADMINISTRATIVE OFFICE

Unit No. D-801-802, The First, B/h. Keshavbaug Party Plot, Vastrapur, Ahmedabad 380015, Gujarat

### AUDITORS

#### USS & Associates

CHARTERED ACCOUNTANTS

25, 2nd Floor, Avani Complex, B/h. Navrangpura Police Station,  
Navrangpura, Ahmedabad-380009.

### SECRETARIAL AUDITOR

#### Pinakin Shah & Co.

PRACTICING COMPANY SECRETARY

A/201, Siddhi Vinayak Towers, B/h. BMW Showroom, Makarba, Ahmedabad-380051

### BANKER

**BANK OF BARODA** - Ellisbridge Branch,  
Pritamnagar 1st Slop, Ellisbridge, Ahmedabad-380006, Gujarat

**HDFC BANK LTD.** - C.G. ROAD Branch,  
Ground Floor Silver Brooke-A Opp. Doctor House,  
Nr. Parimal Cross Roads, C.G. Road, Ahmedabad – 380006, Gujarat

### REGISTRAR & SHARE TRANSFER AGENT

#### Bigshare Services Pvt. Ltd.

1st Floor, Bharat Tin Works Building, Opp. Vasant Oasis,  
Makwana Road Marol, Andheri East, Mumbai - 400059, Maharashtra.

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## NOTICE

Notice is hereby given that the Thirty Fifth Annual General Meeting of the Members of Gujarat Terce Laboratories Limited will be held on Friday, 21st August, 2020 at 11:00 a.m. through video conferencing or other audio visual mode to transact the following business.

### **ORDINARY BUSINESS:**

**1. Adoption of Financial Statements**

To consider and adopt the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2020 together with the Board's Report and the Auditors' Report thereon.

**2. Appointment of Mr. Natwarbhai Prajapati (DIN: 00031187), who retires by rotation and being eligible, offers himself for re-appointment:**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an ordinary resolution:-

**"RESOLVED THAT** pursuant to section 152(6) and other applicable provisions, if any, of the Companies Act, 2013, Mr. Natwarbhai Prajapati (DIN: 00031187), Managing Director of the Company, who retires by rotation and being eligible offers himself for re-appointment, be and is hereby re-appointed as the Managing Director of the Company."

**3. To appoint Statutory Auditor's:**

To consider and if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary resolution:-

**"RESOLVED THAT** pursuant to the provisions of section 139,142 and other applicable provisions, if any, of the Companies Act, 2013 (the Act) and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force) and pursuant to recommendation of the Audit Committee and the Board of Directors, M.A. Shah & Co., Chartered Accountants, (ICAI Firm Registration No.112630W) be and are hereby appointed as Statutory Auditors of the Company in place of, M/s USS & Associates, Chartered Accountants (ICAI Registration No.122634W), whose tenure expires at the ensuing Annual General Meeting, at such a remuneration of Rs. 1,35,000 plus GST and reimbursement of out-of pocket, travelling and living expenses etc., as may be mutually agreed between the Board of Directors (including its Committee thereof) of the Company and the said Auditors."

**"RESOLVED FURTHER THAT** M.A. Shah & Co., Chartered Accountants, if appointed as the Statutory Auditors of the Company, shall hold office for a consecutive period of five years, at such remuneration plus reimbursement of out-of pocket, travelling and living expenses etc. from the conclusion of this Thirty Fifth Annual General Meeting till the conclusion of Thirty Ninth Annual General Meeting of the Company."

**"RESOLVED FURTHER THAT** the Board of Directors of the Company (including its Committee thereof), be and is hereby authorised to do all such acts, deeds, matters and things as may be considered necessary, desirable or expedient to give effect to this resolution."

### **SPECIAL BUSINESS**

**4. Appointment of Mr. Navinchandra Patel (DIN: 08702502), as an Independent Director**

To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution;

**"RESOLVED THAT** Mr. Navinchandra Patel (DIN: 08702502) who was appointed as an Additional Independent Director by the Board of Directors under Section 161 of the Companies Act, 2013 (including any statutory modification(s) or re-enactment thereof, for the time being in force), Regulation 17 and other applicable provisions, if any, of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') and based on the recommendations of the Nomination & Remuneration Committee and the Board of Directors of the Company and subject to regulatory approvals, if any, with effect from February 26, 2020 and who holds office up to the date of this Annual General Meeting, be and is hereby appointed as the Independent Director of the Company for a term of five consecutive years."

**"RESOLVED FURTHER** that the Board be and is hereby authorised to do all such acts, deeds and things, including authorising any official of the Company to do all such acts, deeds and things as may be necessary to give effect to this resolution."

## **GUJARAT TERCE LABORATORIES LIMITED**

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**5. Re-appointment of Smt. Chhayaben Ashwinbhai Shah (DIN: 01435892), as an Woman Independent Director of the Company:**

To Consider and, if thought fit, to pass, with or without modification(s), the following resolution as Special Resolution:

**“RESOLVED THAT** pursuant to the provisions of Sections 149, 150, 152 and any other applicable provisions of the Companies Act, 2013 (“Act”) and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Act and Regulation 16(1)(b) and Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and based on the recommendations of the Nomination & Remuneration Committee and the Board of Directors of the Company Smt. Chhayaben Ashwinbhai Shah (DIN:01435892), Woman Independent Non-Executive Director of the Company, who has submitted a declaration that she meets the criteria of independence as provided in Section 149(6) of the Act and Regulation 16 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time and who is eligible for reappointment for the next term of five consecutive years under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, be and is hereby accorded to be re-appointed as an Woman Independent Non-Executive Director of the Company to hold office for five consecutive years with effect from August 21, 2020 to August 20, 2025 and whose office shall not be liable to retire by rotation”.

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### **Notes:**

1. As you are aware, in view of the situation arising due to COVID-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide Circular No. 14/2020 dated April 8, 2020, Circular No.17/2020 dated April 13, 2020 and Circular No. 20/2020 dated May 05, 2020. The forthcoming AGM will thus be held through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM through VC/OAVM.
2. An Explanatory statement pursuant to Section 102(1) of the Act, relating to Special Business to be transacted at the AGM is annexed hereto.
3. The relevant details, pursuant to Regulations 26(4) and 36(3) of the SEBI Listing Regulations and Secretarial Standard on General Meetings issued by the Institute of Company Secretaries of India, in respect of Director seeking re-appointment at this AGM is annexed.
4. Generally, a member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself and the proxy need not be a member of the Company. Since this AGM is being held through VC / OAVM pursuant to the MCA Circulars, physical attendance of members has been dispensed with. Accordingly, the facility for appointment of proxies by the members will not be available for the AGM and hence the Proxy Form and Attendance Slip are not annexed hereto.
5. Since the AGM will be held through VC/ OAVM, the route map of the venue of the Meeting is not annexed hereto.
6. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.
7. The Members can join the AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.



8. The attendance of the Members attending the AGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
9. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM/EGM through VC/OAVM and cast their votes through e-voting.
10. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM/EGM has been uploaded on the website of the Company at [gujaratterce.in](http://gujaratterce.in). The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited at [www.bseindia.com](http://www.bseindia.com). The AGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM/EGM) i.e. [www.evotingindia.com](http://www.evotingindia.com).
11. The AGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 8, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.

**THE INTRUCTIONS FOR SHAREHOLDRES FOR REMOTE E-VOTING ARE AS UNDER:**

- (i) The voting period begins on August 18, 2020 at 9:00 A.M. and ends on August 20, 2020 at 5:00 P.M. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date (record date) of August 14, 2020 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- (ii) Shareholders who have already voted prior to the meeting date would not be entitled to vote on the meeting day.
- (iii) The shareholders should log on to the e-voting website [www.evotingindia.com](http://www.evotingindia.com).
- (iv) Click on "Shareholders" module.
- (v) Now enter your User ID
  - a. For CDSL: 16 digits beneficiary ID,
  - b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.

OR

Alternatively, if you are registered for CDSL's EASI/EASIEST e-services, you can log-in at <https://www.cdslindia.com> from Login - Myeasi using your login credentials. Once you successfully log-in to CDSL's EASI/EASIEST e-services, click on e-Voting option and proceed directly to cast your vote electronically.

- (vi) Next enter the Image Verification as displayed and Click on Login.
- (vii) If you are holding shares in demat form and had logged on to [www.evotingindia.com](http://www.evotingindia.com) and voted on an earlier e-voting of any company, then your existing password is to be used.
- (viii) If you are a first time user follow the steps given below:

	<b>For Members holding shares in Demat Form and Physical Form</b>
PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)
	<ul style="list-style-type: none"> <li>Shareholders who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Postal Ballot / Attendance Slip / communicated by mail indicated in the PAN field.</li> </ul>
Dividend Bank Details OR Date of Birth (DOB)	Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login. <ul style="list-style-type: none"> <li>If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).</li> </ul>

## **GUJARAT TERCE LABORATORIES LIMITED**

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- (ix) After entering these details appropriately, click on “SUBMIT” tab.
- (x) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach ‘Password Creation’ menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (xi) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xii) Click on the EVSN for the relevant <Company Name> on which you choose to vote.
- (xiii) On the voting page, you will see “RESOLUTION DESCRIPTION” and against the same the option “YES/NO” for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiv) Click on the “RESOLUTIONS FILE LINK” if you wish to view the entire Resolution details.
- (xv) After selecting the resolution you have decided to vote on, click on “SUBMIT”. A confirmation box will be displayed. If you wish to confirm your vote, click on “OK”, else to change your vote, click on “CANCEL” and accordingly modify your vote.
- (xvi) Once you “CONFIRM” your vote on the resolution, you will not be allowed to modify your vote.
- (xvii) You can also take a print of the votes cast by clicking on “Click here to print” option on the Voting page.
- (xviii) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xix) Shareholders can also cast their vote using CDSL’s mobile app “m-Voting”. The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.

### **PROCESS FOR THOSE SHAREHOLDERS WHO’S EMAIL ADDRESSES ARE NOT REGISTERED WITH THE DEPOSITORIES FOR OBTAINING LOGIN CREDENTIALS FOR E-VOTING FOR THE RESOLUTIONS PROPOSED IN THIS NOTICE:**

1. For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to Company/RTA email id.
2. For Demat shareholders -, please provide Demat account details (CDSL-16 digit beneficiary ID or NSDL-16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to Company/RTA email id.

### **INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:**

1. Shareholder will be provided with a facility to attend the AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at <https://www.evotingindia.com> under shareholders/members login by using the remote e-voting credentials. The link for VC/OAVM will be available in shareholder/members login where the EVSN of Company will be displayed.
2. Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
3. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
5. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast 15 days prior to meeting mentioning



their name, demat account number/folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 15 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). These queries will be replied to by the company suitably by email.

6. Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

**INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE AGM ARE AS UNDER:-**

1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
2. Only those shareholders, who are present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the AGM.
3. If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
4. Shareholders who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.

**(xx) Note for Non – Individual Shareholders and Custodians**

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to [www.evotingindia.com](http://www.evotingindia.com) and register themselves in the “Corporates” module.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; [cs@gujaratterce.com](mailto:cs@gujaratterce.com), if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.

If you have any queries or issues regarding attending AGM & e-Voting from the e-Voting System, you may refer the Frequently Asked Questions (“FAQs”) and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com), under help section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) or contact Mr. Nitin Kunder (022- 23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, (CDSL,) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futrex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai - 400013 or send an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) or call on 022-23058542/43.

**GUJARAT TERCE LABORATORIES LIMITED**

**Explanatory Statement pursuant to Section 102 (1) of the Companies Act, 2013, setting out the material facts concerning each item of special business:**

**Agenda No. 2**

<b>Name</b>	<b>Mr. Natwarbhai Prajapati</b>
Age	68 years
Date of Birth	01/06/1952
DIN	00031187
Qualification	B.Sc, D.Pharma
Brief Profile including expertise	Mr. Natwarbhai Prajapati is having experience of more than 33 years in the field of Pharmaceuticals industry. He is the promoter and Managing Director of Gujarat Terce Laboratories Limited. His association with the Company added immense value to Company's Financial Stability.
Directorship in other Companies	NIL
Names of listed Companies in which holds the directorship and the membership of Committees Board	NIL
Relationship with other Directors and KMP	He is the father of Mr. Aalap Prajapati and Brother of Mr. Amritbhai Prajapati
Shareholding in Gujarat Terce Laboratories Limited	595872
Attendance in the meetings in the last financial year	Disclosed in the Corporate Governance Report

**Agenda Item No. 3**

As per the provisions of the Companies Act, 2013 the tenure of Statutory Auditors i.e. M/s USS & Associates (FRN: 122634W), Chartered Accountants of the Company expires and therefore, the Company is required to appoint Statutory Auditor u/s 139(1) of the Companies Act, 2013. The Board on the recommendation of the Audit Committee approves the appointment of M.A. Shah & Co., Chartered Accountants, having (FRN: 112630W W) [Peer Reviewed Firm] located at Ahmedabad, subject to approval of shareholders of the Company at the Annual General Meeting. The Fees Payable and the terms of appointment are mutually agreed between the Board of Directors (including its Committee thereof) of the Company and the said Auditors. There is no material change in the fee payable to such auditor from that paid to the outgoing auditor.





#### Agenda No. 4

<b>Name</b>	<b>Mr. Navinchandra Patel</b>
Age	53 years
Date of Birth	01/06/1966
DIN	08702502
Qualification	B.A. in Psychology
Brief Profile including expertise	Mr. Navinchandra Patel having an immense experience in the field of mechanical works.
Directorship in other Companies	NIL
Names of listed Companies in which holds the directorship and the membership of Committees Board	NIL
Relationship with other Directors and KMP	NIL
Shareholding in Gujarat Terce Laboratories Limited	NIL
Attendance in the meetings in the last financial year	Disclosed in the Corporate Governance Report

#### Agenda No. 5

<b>Name</b>	<b>Smt. Chhayaben Ashwinbhai Shah</b>
Age	58 years
Date of Birth	08/08/1961
DIN	01435892
Qualification	Home Science
Brief Profile including expertise	Smt. Chhayaben Ashwinbhai Shah having an immense experience in the pharmaceuticals industry .
Directorship in other Companies	1
Names of listed Companies in which holds the directorship and the membership of Committees Board	NIL
Relationship with other Directors and KMP	NIL
Shareholding in Gujarat Terce Laboratories Limited	NIL
Attendance in the meetings in the last financial year	Disclosed in the Corporate Governance Report

**GUJARAT TERCE LABORATORIES LIMITED****DIRECTOR'S REPORT**

To,  
The Members of  
**GUJARAT TERCE LABORATORIES LIMITED**

Your Directors have pleasure in presenting the 35th Annual Report of your Company together with the Audited Financial Statement for the year ended 31st March, 2020.

The Company's financial performance for the year ended on 31st March, 2020 is summarized below:

**1. FINANCIAL HIGHLIGHTS***(Rs. In Lakhs)*

Particulars	Current Year 2019-20	Previous Year 2018-19
Revenue from operation	3754.38	3103.05
Profit before Interest and Depreciation	96.91	81.09
Less: Interest	29.18	25.39
Profit Before Depreciation		
Less: Depreciation	24.15	21.13
<b>Profit Before Tax</b>	<b>43.58</b>	<b>34.57</b>
<b>Less/Add: Tax Expenses</b>		
<b>Current Tax</b>	<b>20.64</b>	<b>13.12</b>
<b>Deferred Tax</b>	<b>(4.67)</b>	<b>(21.80)</b>
<b>Total Tax Expenses</b>	<b>15.96</b>	<b>(8.68)</b>
<b>Profit for the year</b>	<b>27.61</b>	<b>43.25</b>
<b>Income Tax Effect</b>	-	-
<b>Other Comprehensive Income</b>	-	-

**2. STATE OF COMPANY'S AFFAIRS**

The operating income increased to Rs. 3754.38 lakh from Rs. 3103.05 lakh in the previous year showing a growth of 21%. The Profit before Tax for the year is Rs. 43.58 lakh as against Rs. 34.57 lakh in previous year registering growth of 26.06%. The net profit decreased to Rs. 27.61 lakh from Rs. 43.25 lakh in the previous year.

**3. IMPACT OF THE COVID-19**

In the last month of FY 2020, the COVID-19 pandemic developed rapidly into a global crisis, forcing governments to enforce lock-downs of all economic activity. For the Company, the focus immediately shifted to ensuring the health and well-being of all employees, and on minimizing disruption to services for all our customers. The switch to work from home for employees was carried out seamlessly to work remotely and securely. This response has reinforced customer and employee confidence in GTLL and many of them have expressed their appreciation and gratitude for keeping their businesses running under most challenging conditions.

Although there are uncertainties, GTLL as always involved in public service, started mass production of Sanitizers at a reasonable rate to serve the nation in these trying times. With its positive outlook, innovative business model and work commitment even in these uncertain time due to the pandemic, the Company is anticipating to navigate the challenges ahead and gain better momentum in the near future.

**4. TRANSFER TO RESERVES IN TERMS OF SECTION 134 (3) (J) OF THE COMPANIES ACT, 2013**

No amount has been transferred to General Reserve during the year.

**5. MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR OF THE COMPANY TO WHICH THE FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT**

Covid 19 is something that no one planned for it, has hit us hard. As the lockdown started in last week of March, Our FY 20 had negligible effect of it. The Q1 of FY 21, saw lockdown across India for almost 60 days.