



**FROM THOUGHT TO ACTION**



**GAMMON**

**Gammon Infrastructure Projects Limited**

9th Annual Report 2009-10

## FORWARD-LOOKING STATEMENT

In this Annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements - written and oral – that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such statements by using words such as 'anticipate', 'estimate', 'expects', 'projects', 'intends', 'plans', 'believes', and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

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India today is witnessing an infrastructure Renaissance to leap forward into the league of advanced nations.

In order to be sustainable this transformation would, however, **require a tremendous amount of forethought, focus and firm action on ground.**

At Gammon Infrastructure Projects Limited (GIPL), we are translating our **'constructive' thoughts** into multiple avenues for rapid action by leveraging our strong pedigree and forging strategic partnerships.



GIPL's parent company, Gammon India Limited is one of the leading construction engineering companies in India since 1922, passing on a vast repository of industry experience and technical knowledge to GIPL.

GIPL has also formed partnerships, joint ventures and consortiums with the leading names in the infrastructure industry globally. Spanning multiple sectors, developers, operations, maintenance companies, technology providers, original equipment manufacturers, consultants and construction contractors.

To be a part of the grand infrastructure spectacle.

A national priority and a gateway to an enhanced quality of life.

# the RESULT is this

**59% increase in Turnover**

to Rs. 33,950 lakhs in 2009-10 from  
Rs. 21,339 lakhs in 2008-09

**10% surge in EBIDTA**

to Rs. 14,951 lakhs in 2009-10 from Rs. 13,617  
lakhs in 2008-09

Present Asset Capitalisation of  
**Rs. 249,446 lakhs**

Estimated Asset Capitalization of 20 BOT projects  
is over **Rs. 1,000,000 lakhs**

**57% growth** in Income from  
Port operations to Rs. 11,488 lakhs in  
2009-10 from Rs. 7,333 lakhs in 2008-09

# real action on the ground

## **TOLL ROAD COMMISSIONED**

GIPL, through its SPV Mumbai Nasik Expressway Limited (MNEL), partially commenced commercial operations (tolling) at the much awaited 'Vadape to Gonde' section on the Mumbai – Nasik highway on NH - 3

## **BIOMASS POWER**

GIPL commissioned its first project of 12 MW biomass power at Bhagaura village, Patiala district in June, 2010.

## **EQUITY ENHANCEMENT IN PORTS**

Vizag Seaport Private Limited (VSPL) handled 6.43 million tons of cargo in the financial year ending March 2010, a massive 37.7% throughput increase, compared to the previous year. To consolidate and strengthen its investments in the port sector, GIPL enhanced its stake in VSPL by buying out the share holding of M/s Portia Management Services. The stake holding increased from 47.52% to 73.76%.







### **NEW IRON ORE PORT AT PARADIP**

GIPL secured its entry into iron ore handling business at the Paradip port by winning a concession to develop a dedicated terminal, capable of handling a minimum 10 MMTPA at an estimated Rs. 51,800 lakh cost. The concession agreement was signed in July 2009 with a 30-year concession period including three years of construction.

### **NEW ROAD IN BIHAR**

GIPL further augmented its 'Assured Return' asset portfolio by winning a road project concession, with an annuity stream of Rs. 9,460 lakhs (semi-annually) in Bihar, issued by the National Highways authority of India. The concession period is for fifteen (15) years, ensuring stable cash flows.

### **THERMAL POWER**

GIPL is eyeing at opportunities in the thermal power generation segment through 'Primary Bidding' as well as the 'Secondary Acquisition' route.

### **AIRPORTS**

The Indian Civil Aviation Sector is expected to witness a major overhaul over the next few years. The PPP success stories of Hyderabad (HIAL), Bangaluru (BIAL), Delhi (DIAL) and Mumbai (MIAL) have enhanced opportunities for privatization.

GIPL is suitably placed to tap any opportunity in India and abroad.



# thoughts, actions and the story in between

GIPL was incorporated in 2001 as Gammon Group's arm to undertake infrastructure projects on Public Private Partnership (PPP) basis.

## BUSINESS AS USUAL

- ▶ Undertake and develop infrastructure projects in sectors such as roads, bridges, ports, airports, urban infrastructure, mass rapid transit system, hydroelectric power, biomass power
- ▶ Provide services in other areas of project development such as operation and maintenance services and project advisory services
- ▶ Provide end-to-end supply chain solutions for the transportation of cargo through warehousing and distribution facilities

## PORTFOLIO ON PRIORITY

Our total project portfolio comprises 20 projects:

- ▶ 5 operational projects
- ▶ 11 projects in the development phase
- ▶ 4 projects in the pre-development phase

## PAN-INDIA PRESENCE

- ▶ GIPL's registered office is in Mumbai (Maharashtra)
- ▶ There are 20 project locations across India

## SECTORAL ENGAGEMENT

- ▶ Roads, bridges and ports (bulk and container)
- ▶ Clean energy (hydro and biomass)



### STOCK EXCHANGE LISTINGS

- Bombay Stock Exchange (BSE) – Stock code: 532959
- National Stock Exchange (NSE) – Stock code: GAMMNINFRA

### PROJECT PARTICIPATION

- Participation in projects based on BOT, BOOT, BOO and other PPP models
- Long-term contractual relationships with government agencies and private players for the development and operation of infrastructure facilities

### GEOGRAPHICAL DIVERSIFICATION



Map not to scale

\* Pre-development Stage

# thoughts + actions = northbound

