

Papers to be laid on the table of  
Lok Sabha/Rajya Sabha

AUTHENTICATED

**RAKSHA RAJYA MANTRI**



## VISION, MISSION AND OBJECTIVES OF GRSE

### Vision

To become a World class Shipbuilding and Engineering Company

### Mission

To become an integral part of defence preparedness of the country aimed at self reliance for India's defence forces and recognized as a leading ship-building and ship repairing yard as well as a multidimensional Engineering Company ensuring high quality at competitive prices and timely delivery as well as excellent after sale and repair services.

### Objectives

- To achieve steady growth of VOP/Turnover.
- Dedication of advanced infrastructure to GRSE for its utmost utilization, developed through phase-II modernization.
- All around efforts to acquire export orders.
- Thrust towards cost reduction and improvement of productivity.
- Commencement of production of newly designed portable Bridge.
- Special efforts for implementation of healthcare services, education and community development programs in and around GRSE.
- Creation of plan for overall development of GRSE including cultural aspect, beautification and sport activities.

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## Board of Directors

### Chairman & Managing Director



Rear Admiral A K Verma, VSM, IN (Retd)

### Government Directors



Vice Admiral K R Nair,  
AVSM, VSM, IN  
CWP & A (From 17 Dec 12)



Shri Ashok K K Meena, IAS  
JS (NS) (From 22 Jan 13)

### Independent Directors



Shri P.C Sharma  
IAS (Retd)



Shri Amarjit Chopra  
Ex-President, ICAI



Prof. Shekhar Chaudhuri  
Ex-Director, IIM, CAL

### Whole Time Directors



Shri Kallol Kumar Rai  
Director (Finance)



Cmde R Ghosh, IN (Retd)  
Director (Shipbuilding)



Shri R C Nautiyal  
Director (Personnel)  
(From 01 Jul 13)



Cmde (Retd) H.K.Verma  
Director (Personnel)  
(Up to 04 Sep 12)



Vice Admiral N N Kumar  
AVSM, VSM, IN  
Ex-CWP & A (Up to 16 Dec 12)



Shri Gyanesh Kumar, IAS  
Ex-JS (NS)  
(Up to 21 Jan 13)

### Former Directors

### Permanent Special Invitees

Shri P.K.Kataria, Addl FA (K) & JS  
Shri Rajnish Kumar, Addl FA (RK) & JS  
Dr.V.Bhujanga Rao, CC (R&D) (NS),  
RAdm A K Saxena, NM, DGND

### Special Invitees

VAdm A G Thapliyal, DGCG  
RAdm. R K Shrawat, IN (Retd.), CMD, MDL  
RAdm Vineet Bakshi, IN (Retd), CMD, GSL

### Bankers

State Bank of India  
Indian Bank  
Allahabad Bank  
ICICI Bank  
HDFC Bank

### Company Secretary

Shri Sandeep Mahapatra

### Auditors

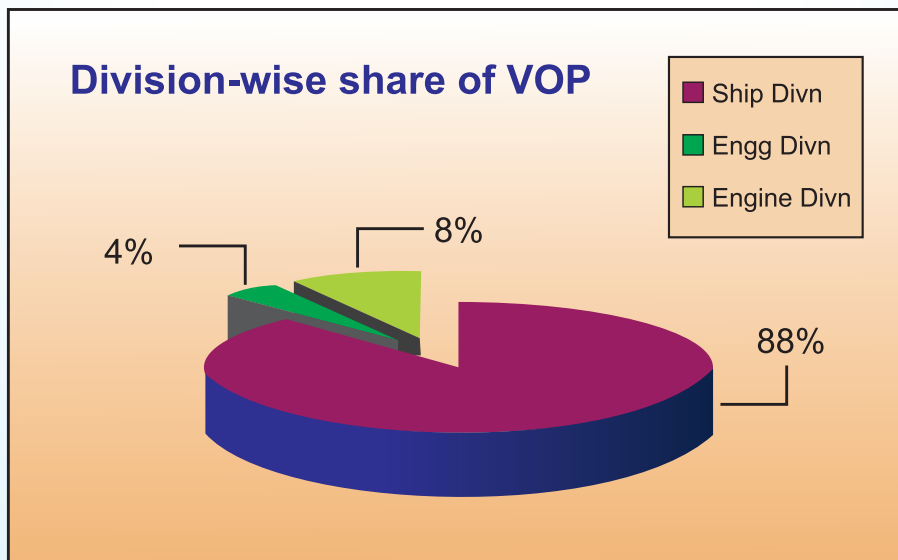
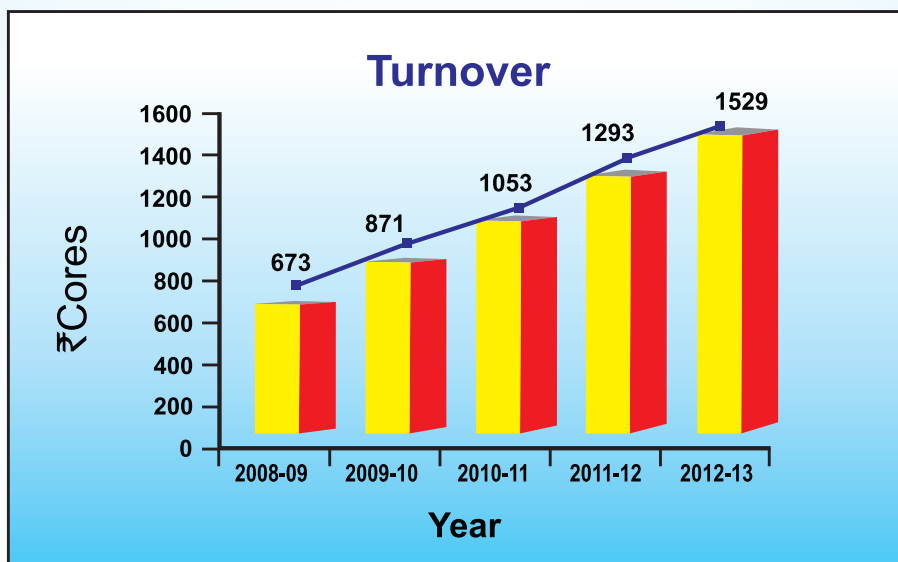
N K Poddar & Co.  
Chartered Accountants  
Branch Auditor  
Poddar & Jain  
Chartered Accountants

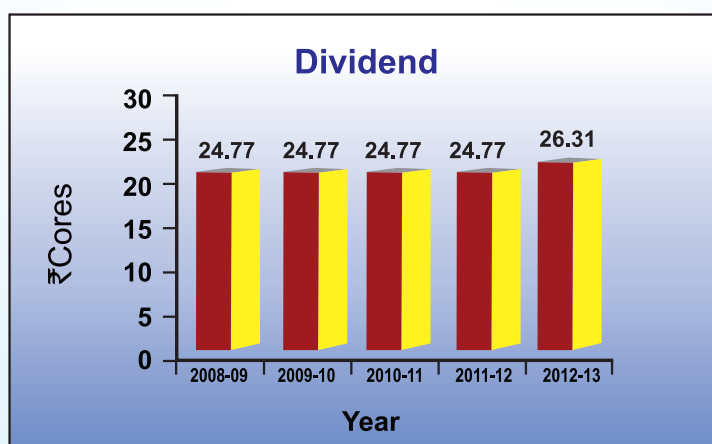
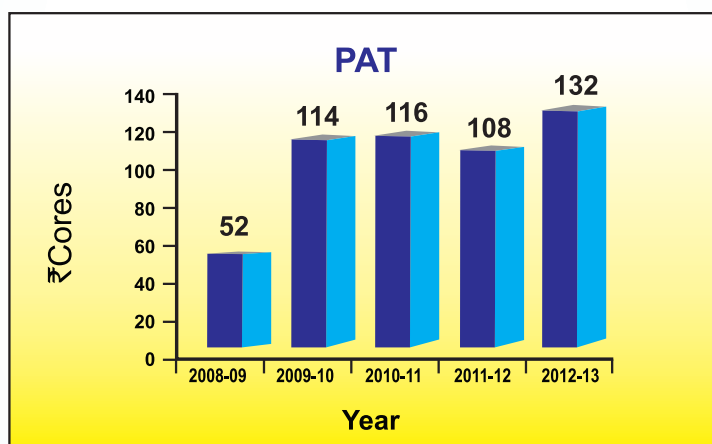
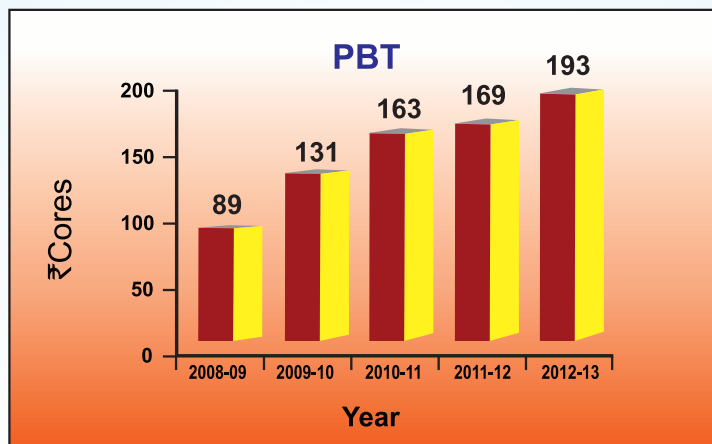
### Registered Office

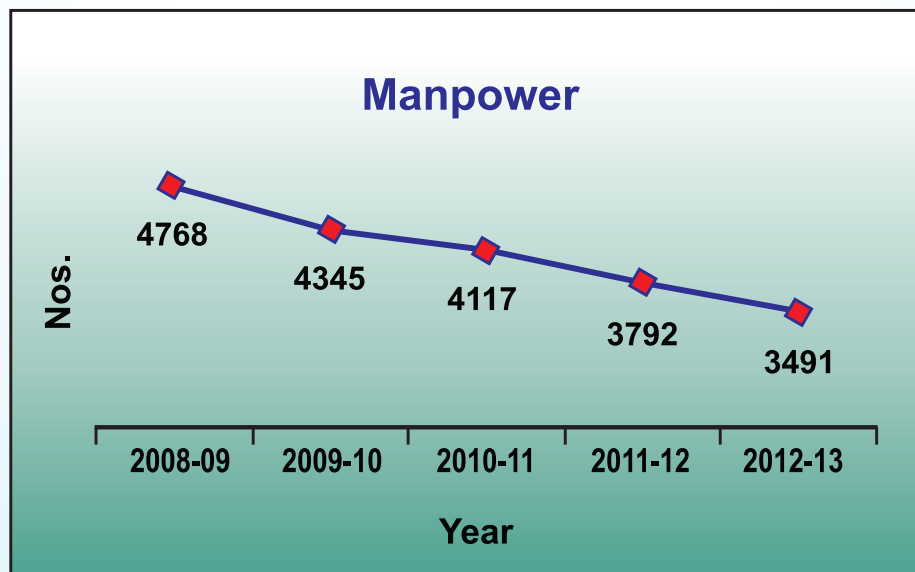
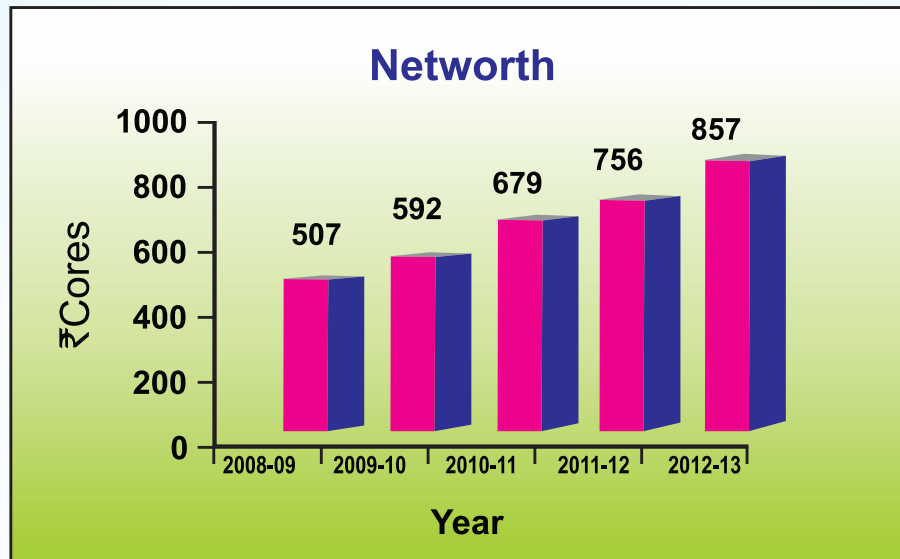
43/46, Garden Reach Road, Kolkata 700 024

## SENIOR MANAGEMENT

Rear Admiral A K Verma, IN (Retd.)	:	Chairman & Managing Director
Shri Kallol Kumar Rai	:	Director (Finance)
Commodore R Ghosh, IN (Retd)	:	Director (Shipbuilding)
Shri R C Nautiyal	:	Director (Personnel)
Shri Barun Kumar Sahu, IAS	:	Chief Vigilance Officer
Shri Arup Ratan Pal	:	Chief General Manager (C & CP & ERP)
Shri Samiran Basu	:	Chief General Manager (Material)
Cdr Ajit Kumar Das, IN (Retd)	:	Chief General Manager (FOJ)
Cdr S Bhaduri, IN (Retd)	:	Chief General Manager (RBD)
Shri K S Verma	:	General Manager (IE&P,ES,Admin)
Shri Kanu Priya Chattoraj	:	General Manager (HR)
Cmde S Mathivanan, IN (Retd)	:	General Manager (MW)
Shri Pradip Kumar Mitra	:	General Manager (Finance)
Capt SKS Kushwaha, IN (Retd)	:	General Manager (YM, DEP, FIB & PS)
Cdr. N D Rao, IN (Retd)	:	General Manager (QA)
Shri Aparajita Bhattacharya	:	General Manager (Design)
Shri S P Ghosh	:	General Manager (Planning)
Shri D Vijayam	:	General Manager (Engineering)







## TEN YEARS AT A GLANCE

(₹ in lakh)

Ten Years	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13
<b>FINANCIAL POSITION:</b>										
Equity Share Capital	12384	12384	12384	12384	12384	12384	12384	12384	12384	12384
Preference Share Capital										
Reserve & Surplus	16005	17519	22632	31862	36425	38692	47255	55947	63872	73948
Cumulative Loss										
Net Worth	28110	29590	34706	43816	48412	50685	59239	67932	75619	85695
Govt. Loan										
Capital Employed	26991	29516	34251	41670	46017	45284	47610	55911	60062	76322
Gross Block	15480	17590	17473	24128	24406	25812	26224	29612	30829	42732
Net Fixed Assets	7724	9359	9066	14883	14488	15144	14897	17402	17481	27979
Working Capital *	19267	20157	25185	26787	31529	30140	32713	38509	42582	48342
<b>OPERATING RESULTS:</b>										
Sales	39077	88141	98599	71374	55665	74062	42427	54622	54506	46434
Cost of Production	47347	42829	56974	53567	47723	64325	80153	96405	110752	138105
Value of Production	48690	47028	66218	64166	57347	67269	87074	105330	129253	152937
Value Added	15157	16767	25388	26021	28075	23353	30771	37868	49613	49609
Profit/(Loss) Before Tax	5311	4856	10131	17504	11040	8898	13075	16276	16935	19315
Provision for Tax	2381	2104	3598	5490	3593	3733	1633	4705	6132	6161
Profit/(Loss) after Tax	2930	2752	6533	12014	7447	5165	11441	11571	10803	13154
<b>APPROPRIATION</b>										
Investment Allowance Reserve										
Capital Redemption Reserve										
CSR Reserve								228	10	
General Reserve	293	275	653	1201	745	517	1144	1134	1079	1315
Proposed Dividend Equity	1028	1102	1238	2477	2477	2477	2477	2477	2477	2631
Dividend Preference Share										
Tax on Proposed Dividends	132	147	184	391	421	421	411	402	402	447
<b>RATIOS</b>										
Gross Profit/ Capital Employed	0.20	0.16	0.30	0.42	0.24	0.2	0.27	0.29	0.28	0.25
PBT/ Production (VOP)	0.11	0.10	0.15	0.27	0.19	0.13	0.15	0.15	0.13	0.13
Production (VOP)/ Capital Employed	1.80	1.59	1.93	1.54	1.25	1.49	1.83	1.88	2.15	2.00
Value Added/ Production (VOP)	0.31	0.36	0.38	0.41	0.49	0.35	0.35	0.36	0.38	0.32
No. of Employees	5819	5524	5088	5126	4971	4768	4345	4117	3792	3491

## CHAIRMAN'S STATEMENT



### Ladies & Gentlemen,

1. On behalf of the Board of Directors, I have immense pleasure in welcoming all of you to the 97th "Annual General Meeting" of the Company and share with you all, some of the Company's significant achievements during the year 2012-13.
2. During the year 2012-13, the Company has achieved a **turnover of ₹1,529 crore**, which is a **growth of 18%** over the previous year 2011-12. The Company's **Profit Before Tax** has registered a **growth of 14%** over last year and the Company's **Net Worth** has also gone **up by 13%** compared to 2011-12.
3. During 2012-13, the Company has delivered four (04) ships to the Indian Coast Guard and progressed the work on eleven (11) other ships including four (04) ASW Corvettes, two (02) IPVS, four (04) LCUs and most prestigious order of MOPV for our neighboring country Mauritius. Overall during the year, the company has progressed the work on fifteen (15) ships which is a remarkable achievement. The Company also launched the 3rd ASW Corvette during the year in the presence of the Chief of the Naval Staff. During the year, the Company has also commenced the production of LCU class of ships for the Indian Navy.

4. Another very significant achievement of the company during the year has been the award of higher credit rating (AAA) for Working Capital facilities for both fund based and non-fund based segments.
5. These accomplishments were possible only due to the guidance and unstinted support of the Government of India, especially the Department of Defence Production and I am extremely grateful to them. The active role of the members of the Board of Directors, especially the Independent Directors, the dedicated efforts put in by the Officers, Supervisors and Workers of the Company as well as the trust and confidence reposed by our valued customers, the Indian Navy, the Indian Coast Guard and the Ministry of Home Affairs.

### Performance highlights of the year 2012-13

6. **Financial Parameters:** The Company has registered **Profit Before Tax of ₹193.15 crore**, registering a **growth of 14%**.
7. **Turnover/Value of Production:** The Company has achieved a growth of **18%** in its turnover and recorded a turnover of **₹1,529.37 crore**. This turnover is so far the highest achieved by your company.
8. **Dividend:** For the year 2012-13, the Directors are pleased to recommend a dividend @ 21% on the Company's paid up equity capital amounting to ₹26.31 crore (approx.) which is 20% on the Company's Net Profit.
9. **MOU Rating:** In terms of parameters contained in the Memorandum of Understanding signed with the Government for the year 2012-13, the Company is expected to be rated as **"Excellent"** in its performance. This would be the **fourth consecutive year** wherein your company would achieve **"Excellent"** grading in respect of the targets set in MoU.
10. **Awards & Recognition:** The Company during the year has received **"Best Shipyard Award"** for 2010-11 from Hon'ble Raksha Mantri. The Company also received **"CSR Corporate Governance Award"** from Institute of Public Enterprises for adopting the best practices in CSR activities in the Company and **"Most Caring Company Award"** from World CSR Congress. The QC Team of the Company has also executed very well this year and won **13 Golds** in the National Convention Organised by the Quality Circle Forum of India.
11. **Corporate Governance:** The Company's philosophy on Corporate Governance is based