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Superbrand
INDIA 2009-10
CONSUMER VALIDATED

GATI
Ahead in reach



ANNUAL REPORT 2008-09

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Delivering solutions that ensure value

No matter what the industry, Gati is equipped to deliver cost-effective, high quality services that add value and drive growth.

The warehousing facilities are spread over a 2 million sq.ft. area. These world-class facilities are located strategically across the country. Scientifically designed and equipped to international standards, all of them feature modern storage systems and sophisticated equipment.

As a logistics player, Gati is present at every link of the value chain, which helps deliver comprehensive solutions to match the business needs. The service levels and integrated service portfolio deliver cost-effectiveness that is unmatched in the industry.

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We are India's only multi-modal logistics company, offering seamless connectivity across air, road, ocean and rail.

We were the first logistics company in India to receive ISO 9001 certification.

We reach 603 of India's 611 districts, a reach unmatched by any other player.

We have a fleet of 4000 vehicles, 94 refrigerated trucks and 6 marine vessels to ensure faster time to markets through well streamlined operations.

We leverage an extensive technology backbone that allows tracking of shipments online.

We have over 2 million sq.ft. of best-in-class mechantronic warehousing space, spanning the length and breadth of India.

We have vehicles on road which cover 300,000 km every single day.

We deliver a record 3 million packages weighing over 46,000 tons – every month.

We provide real-time delivery information on shipments.

We have a dedicated workforce of approximate 2,850 well trained Gati'ites.

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Gaining global ground

The company's global arm – Gati International – provides worldwide reach and a highly focused expertise in India-centric operations including freight-forwarding, air and ocean freight (inbound and outbound), customs clearance, imports and exports (air and ocean), international couriers, road movement to SAARC countries, express distribution and supply chain management.

The company currently has offices in China, Singapore, Bhutan, Dubai, Hong Kong, Thailand, Nepal and Sri Lanka, and is making foray to other markets.

To further consolidate its strong market presence in the Asia-Pacific region, Gati has set up its Regional Headquarters in Singapore, which offers a combination of developed infrastructure, ease of conducting business, free flow of finance, logistics, trading and several location-specific advantages.

In early 2008, Gati forged a strategic alliance with General Logistics Systems (GLS), a leading parcel service provider that reaches 36 European countries. GLS's wide footprint, coupled with state-of-the-art infrastructure, provides Gati customers faster access and superior parcel services to the continent.

The launch of Gati Europe Express, a door-to-door service, has opened up huge opportunities for Indian companies to do business in Europe. This is a significant advantage for the company, considering that the European Union is India's largest economic partner today.



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Delivering happiness

Gati offers a host of retail initiatives specially developed to bring various products and delicacies from the source of origin, with the authenticity intact, and delivered right at the doorstep.

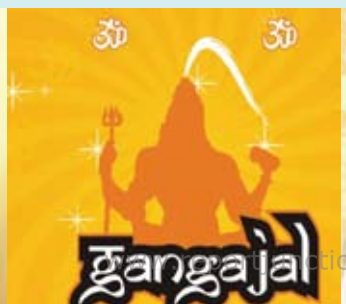
Gati delivers Alphonso mangoes from Ratnagiri, Haleem from Hyderabad, Kesar from Kashmir, Spices from Kerala, Kinnaur apples from Himachal Pradesh, holy water from the Ganga, Rakhi for distant brothers, Diwali Sweets, and Santa's Goodies at Christmas.

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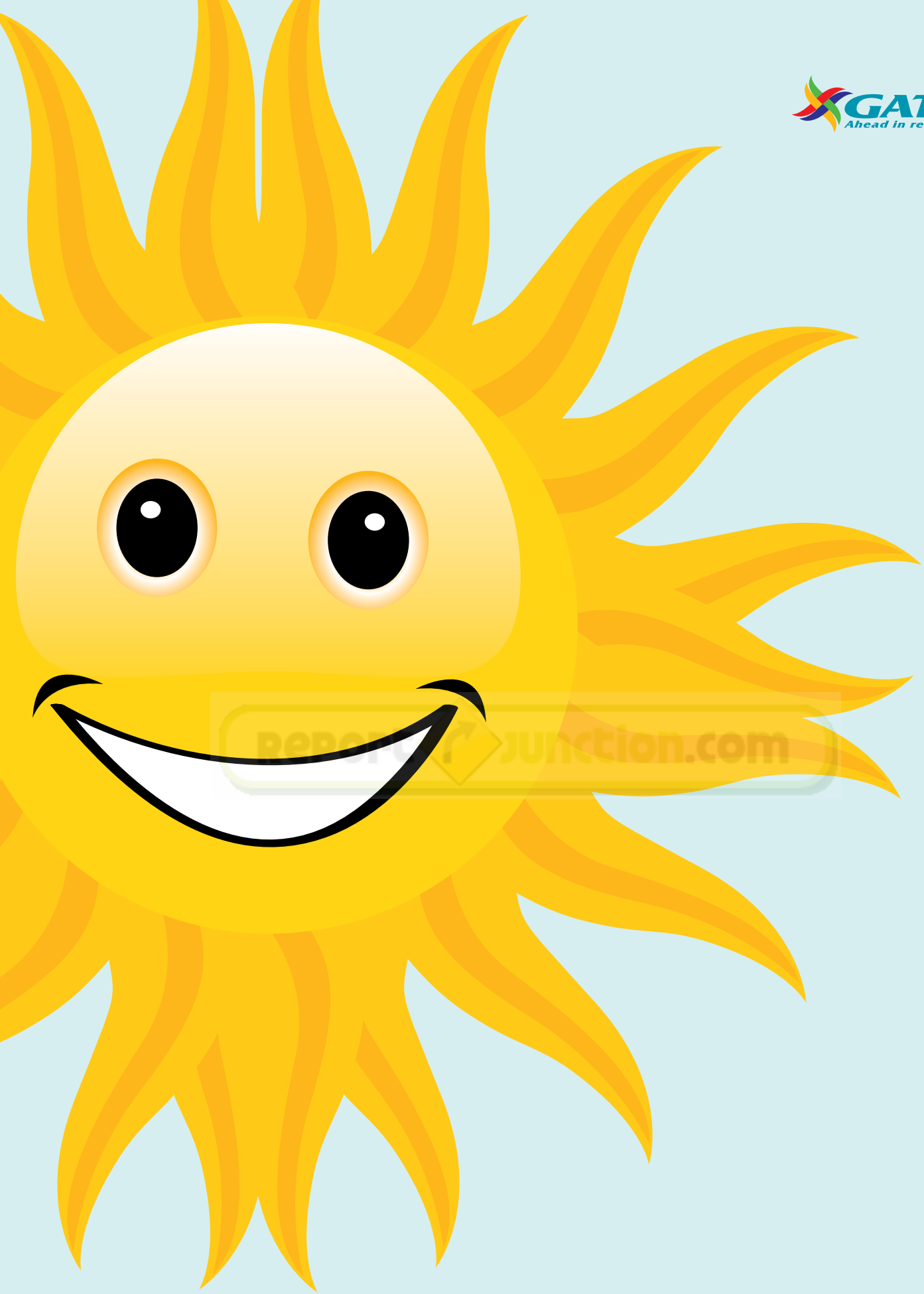




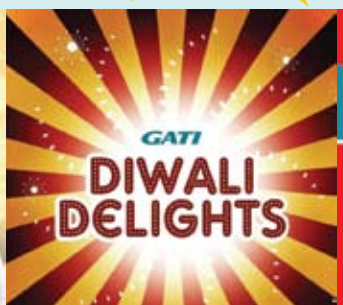




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Strengthening maritime routes

Gati Coast to Coast is the shipping division of Gati based at Chennai with over two decades of experience in the industry and has many firsts to its credit:

Gati has been the first to operate:
- A direct service to Yangon.
- A direct container service from Ranong Port, Thailand.
- A direct container service from Penang, Malaysia.

Having started with a liner service of 4000 DWT, Gati Coast to Coast today has a tonnage of 43,581 DWT and a fleet strength of six vessels:
- MV Gati (4821 DWT)
- MV Gati Suvidha (6084 DWT)
- MV Gati Zipp (6779 DWT)
- MV Gati Prestige (8161 DWT)
- MV Gati Majestic (10736 DWT)
- MV Gati Pride (7000 DWT)

In February 2009, Gati Coast to Coast launched MV Gati Pride, the company's first custom-built ship. The 7000 DWT and 442 TEU MV Gati Pride is the sixth addition to Gati's fleet of world-class vessels, and was built in two years at Asimar (Thailand). With the induction of this new state-of -the-art vessel, Gati Coast to Coast will be able to serve more ports with a younger fleet and enhanced connectivity, thus offering reliable services to customers. MV Gati Pride has the best of equipment to ensure safe and reliable handling of cargo. The fleet will operate and serve maritime routes in the Bay of Bengal, Andaman Seas and Malacca Straits.



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Poised to scale greater heights

In tune with evolving business needs, Gati has been continuously fine-tuning its service network with a view to offering comprehensive supply chain solutions that encompass important value additions like just-in-time inventory and on-demand door delivery of finished products to end-customers. An unrelenting passion for innovation and excellence has always been a way of life at Gati. The company's continuous endeavor to excel in its business processes has won accolades from various quarters.

Riding on its strengths, Gati has come a long way. It continues to steadily emerge as a world player, with an eye on garnering a sizeable share of the global logistics business. The next stage is to leverage its strengths further, by looking at new opportunities that are unfolding, both in India and overseas. As a progressive company, Gati realizes the need to keep ahead of the times by proactively catering to the ever-changing needs of its customers, widening its range of products and services, and offering new value-added business propositions.

Gati is well placed on several counts – size, proximity to markets, logistical advantage and superior brand strength.

In essence, Gati is on the springboard of another big leap forward.

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