



ENAbling Excellence

Globus Spirits Limited
2018-19 Annual Report



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Corporate Information

Chairman

Mr. Joginder Singh Dhamija
(Non Executive & Independent Director)

Managing Director

Mr. Ajay Kumar Swarup

Joint Managing Director

Mr. Shekhar Swarup

Executive Directors

Mr. Manik Lal Dutta
Dr. Bhaskar Roy

Non-Executive Directors

Mr. Richard Piliero.
Ms. Ruchika Bansal

Non-Executive & Independent Directors

Mr. Sunil Chadha.
Mr. Santosh Kumar Bishwal
Mr. Kunal Agarwal

Key Managerial Personnel

Mr. Santosh Kumar Pattanayak : Company Secretary
Mr. Ajay Kumar Goyal : CFO

Auditors

M/s Deloitte Haskins & Sells
Chartered Accountants,
7th Floor, Building : 10, Tower B, DLF Cyber City Complex,
DLF City Phase-II, Gurgaon-122002, Haryana

Bankers

State Bank of India, HDFC Bank,
Axis Bank, Lakshmi Vilas Bank,
Aventus Finance Pvt. Ltd.

Registered office :

F-0, Ground Floor, The Mira Corporate Suites,
Plot No.1&2, Ishwar Nagar, Mathura Road, New Delhi – 110065

Registrar & Share Transfer Agents

Link Intime India Private Limited
Noble Heights, 1st Floor, Plot No. N.H-2, LSC, C-1 Block,
Near Savitri Market, Janakpuri, New Delhi-110058

Stock Exchanges where : 1) Bombay Stock Exchange
the Company is listed : 2) National Stock Exchange

Website : www.globusspirits.com



Plant Locations

Globus Spirits Limited,

Vill: Shyampur, Tehsil: Behror, Dist: Alwar, Rajasthan

Haryana Organics (A u/o Globus Spirits Limited),

4K.M., Chulkana Road, Vill: Samalkha, Dist: Panipat, Haryana

Associated Distilleries (A u/o Globus Spirits Limited),

National Highway, Hisar Bye-pass, Hisar, Haryana

Globus Spirits Limited,

Vill: Duduha, Tehsil : Jandaha, Dist: Vaishali, Bihar

Globus Spirits Limited,

Plot B-7, Panagarh Industrial Area,
Panagarh, Dist: Burdwan, West Bengal





ENAbling Excellence

Through our commitment to performance we have been

.....ENAbling **Product excellence** by producing and using highest quality of “ENA” or Extra Neutral Alcohol

.....ENAbling **Marketing excellence** by pioneering branding at the bottom of the pyramid ‘IMIL’ market as well as creating innovative ‘IMFL’ brands

.....ENAbling **Organizational excellence** achieved through our unique 360° business model, allowing for high capacity utilization

.....ENAbling **Manufacturing excellence** by establishing world-class, fully integrated, earth-friendly distilleries that produce reliable products at better efficiencies

ENAbling Product Excellence

The Extra Neutral Alcohol that is fractionated in our multi-pressure columns assures higher purity than conventional re-distillation techniques thereby providing safer and better tasting beverages. In addition, stringent controls over the natural fermentation process ensures that every batch of ENA is ENAbling excellence, day after day.

In fact, we were the 1st company to use this high quality ENA for producing IMIL even before the Government started to mandate it.





ENAbiling Marketing Excellence

Our product excellence has ENAbled us to pioneer branding in the IMIL space with launch of India's 1st ENA based country liquor brand– Nimboo. As a first for the industry, we gave the bottom of the pyramid consumer a better tasting product, along with superior packaging that the consumers otherwise expect from other FMCG lines. This has led to a higher value perception of our brands. Little wonder then, that every day we are redefining 'country liquor' in India.

ENAbling PAN India IMIL leadership

We envisage ourselves as becoming PAN India IMIL leaders, making the most of opportunities emerging in new markets.

