



EMERGE STRONGER

2019-20 ANNUAL REPORT

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This annual report is printed on **Eco-Friendly** Paper

PURPOSE



We create spaces that enable everyday joys; one community, one family and one home at a time.

Godrej RKS, MMR



Artist's impression. Not an actual site photograph

THE YEAR THAT WAS

FINANCIAL HIGHLIGHTS

- GPL's total income decreased by 13% to INR 2,829 crore from INR 3,236 crore
- EBITDA increased by 23% to INR 733 crore from INR 597 crore
- Net profit increased by 6% to INR 267 crore from INR 253 crore

SALES HIGHLIGHTS

- Highest ever sales in a financial year by GPL - booking value of INR 5,915 crore is the highest booking value achieved by any publicly listed real estate developer in India in FY20
- Sale volumes above 1.1 million sq. ft. and sale value above INR 1,000 crore achieved in all our focus markets of MMR, NCR, Bangalore and Pune
- H2 FY20 booking value stood at INR 3,572 crore
- Sales from existing inventory stood at INR 3,120 crore and sales from new launches stood at INR 2,795 crore in FY20
- 17 successful new project/phase launches

BUSINESS DEVELOPMENT

- Strong year for business development
- Added 10 new projects with saleable area of ~19 million sq. ft. in FY20

CAPITAL RAISING

- Raised INR 2,100 crore through QIP in June 2019
- Allotted 2,26,29,310 equity shares of INR 5 each to Qualified Institutional Buyers for INR 928/share
- Clear demonstration of GPL's ability to successfully raise capital in tough macro-economic conditions for the real estate sector

CONSTRUCTION HIGHLIGHTS

- Delivered ~5.3 million sq. ft. across 5 cities in FY20
- Godrej 24 in Pune received its occupation certificate in Q4 FY20 within 24 months of starting construction, which is the fastest ever project completion for the company



Artist's impression. Not an actual site photograph

COMPANY INFORMATION

Mr. Adi B. Godrej
Chairman Emeritus

DIRECTORS:

Mr. Pirojsha Godrej
Executive Chairman

Mr. Mohit Malhotra
Managing Director & Chief Executive Officer

Mr. Jamshyd N. Godrej
Non-Executive Director

Mr. Nadir B. Godrej
Non-Executive Director

Mr. Keki B. Dadiseth
Independent Director

Mrs. Lalita D. Gupte
Independent Director

Mr. Amitava Mukherjee
Independent Director

Mr. Pranay Vakil
Independent Director

Ms. Sutapa Banerjee
Independent Director
(w.e.f. November 05, 2019)

REGISTERED OFFICE

Godrej One, 5th Floor,
Pirojshanagar, Eastern Express
Highway, Vikhroli (East), Mumbai – 400 079
Phone: +91-22-6169 8500
Website: www.godrejproperties.com
CIN: L74120MH1985PLC035308

REGISTRAR & TRANSFER AGENT

KFin Technologies Private Limited
(Formerly Known as Karvy Fintech Private Limited)
“Selenium Tower B”,
Plot No. 31 & 32, Gachibowli,
Financial District, Nanakramguda,
Serilingampally, Hyderabad – 500 032, Telangana

STATUTORY AUDITORS

B S R & Co. LLP
5th Floor, Lodha Excelus,
Apollo Mills Compound,
N. M. Joshi Marg, Mahalaxmi,
Mumbai - 400 011.

BANKERS

State Bank of India
HDFC Bank Ltd.
Axis Bank

COMPANY SECRETARY & CHIEF LEGAL OFFICER

Mr. Surender Varma



Artist's impression. Not an actual site photograph

AWARDS & RECOGNITION

57 Awards received in FY 2019-20 including:

Real Estate Company of the Year	<ul style="list-style-type: none"> Construction Week Awards 2019
Builder of the Year	<ul style="list-style-type: none"> 13th CNBC- AWAAZ Real Estate Awards
Porter Prize for Leveraging Unique Activities	<ul style="list-style-type: none"> Porter Prize
Most Trusted Brands	<ul style="list-style-type: none"> Brand Trust Report 2019
Equality and Diversity Champion	<ul style="list-style-type: none"> APREA Property Leaders' Summit held in Shanghai
Top 75 workplaces for Women in India	<ul style="list-style-type: none"> Great Place to Work® Institute (GPTW)
Wealth Creators among The Next 500 companies	<ul style="list-style-type: none"> Fortune India
Mohit Malhotra	<ul style="list-style-type: none"> Most Promising Business Leaders of Asia - The Economic Times
Anubhav Gupta	<ul style="list-style-type: none"> CXO of the Year - 11th Realty + Excellence Awards 2019 – West
Rajendra Khetawat	<ul style="list-style-type: none"> Best CFO Infrastructure (Mid Cap) category - Dalal Street Investment Journal
Siddharth Jain	<ul style="list-style-type: none"> The Economic Times Young Leaders 2019
Godrej One	<ul style="list-style-type: none"> Most Environment Friendly Project - 13th CNBC-AWAAZ Real Estate Awards held in Mumbai
The Trees	<ul style="list-style-type: none"> Winner - Best Residential Project - under "Mid Segment" - CNBC-AWAAZ Real Estate Awards held in Mumbai Winner - Best Residential Project - under "Mid Segment" - CNBC-AWAAZ Real Estate Awards – West Zone held in Pune