

NOURISHING  
**Lives**



SUSTAINING

**growth**

# Corporate Information

CIN - L15142GJ2014PLC080010

## Board of Directors:

|                        |                                |
|------------------------|--------------------------------|
| Mr. Kanubhai Thakkar   | - Chairman & Managing Director |
| Mr. Jayesh Thakkar     | - Managing Director            |
| Mr. Dipakkumar Thakkar | - Director                     |
| Dr. Ashutosh Bhambhani | - Whole-Time Director          |
| Mr. Keyoor Bakshi      | - Independent Director         |
| Mr. Sujit Gulati       | - Independent Director         |
| Mr. Pankaj Kotak       | - Independent Director         |
| Ms. Pooja Khakhi       | - Independent Director         |

## Management Team:

|                    |                              |
|--------------------|------------------------------|
| Mr. Nilesh Thakkar | - Director (Marketing)       |
| Mr. Hitesh Thakkar | - Chief Executive Officer    |
| Ms. Dhara Chhapia  | - Chief Financial Officer    |
| Mr. Sanjay Jain    | - General Manager (Accounts) |

## Company Secretary & Compliance Officer:

Ms. Chinar Jethwani (upto August 31, 2022)  
Ms. Purvee Roy (w.e.f. September 1, 2022)

## Board Committees:

### Audit Committee

|                    |               |
|--------------------|---------------|
| Mr. Keyoor Bakshi  | - Chairperson |
| Mr. Pankaj Kotak   | - Member      |
| Ms. Pooja Khakhi   | - Member      |
| Mr. Jayesh Thakkar | - Member      |

### Nomination and Remuneration Committee

|                   |               |
|-------------------|---------------|
| Mr. Pankaj Kotak  | - Chairperson |
| Mr. Keyoor Bakshi | - Member      |
| Ms. Pooja Khakhi  | - Member      |

### Stakeholders Relationship Committee

|                     |                             |
|---------------------|-----------------------------|
| Ms. Pooja Khakhi    | - Chairperson               |
| Mr. Pankaj Kotak    | - Member                    |
| Mr. Jayesh Thakkar  | - Member                    |
| Ms. Chinar Jethwani | - Investor Relation Officer |

### Risk Management Committee

|                    |               |
|--------------------|---------------|
| Mr. Keyoor Bakshi  | - Chairperson |
| Ms. Pooja Khakhi   | - Member      |
| Mr. Pankaj Kotak   | - Member      |
| Mr. Jayesh Thakkar | - Member      |

## Statutory Auditor:

M/s Surana Maloo & Co.,  
Chartered Accountants,  
2nd Floor, Aakashganga Complex,  
Parimal Under Bridge,

Near Suvidha Shopping Center,  
Paldi, Ahmedabad- 380007

## Secretarial Auditor:

M/s Chirag Shah & Associates  
Company Secretaries  
1213, Ganesh Glory, Nr. Jagatpur Crossing,  
Besides Ganesh Genesis,  
Off. S.G. Highway,  
Ahmedabad- 382481

## Cost Auditor:

M/s Priyank Patel & Associates,  
Cost Accountants  
02-A, First Floor, Madhav Complex,  
Nr. R. C. Technical Institute, Ghatlodia,  
Ahmedabad- 380061

## Registered Office:

Gokul Agro Resources Limited  
Office No. 801-805, Dwarkesh Business Hub, Survey No. 126/1,  
Opp. Visamo Society, B/h Atishay Belleview,  
Motera, Ahmedabad-380005.

## Plant:

Gokul Agro Resources Limited  
Survey No. 76/1/P1, 80, 89, 91  
Meghpar- Borichi, Galpadar Road,  
Nr. Sharma Resort,  
Ta. Anjar, Dist. Kutch- 370 110

## Registrar & Transfer Agents

Link Intime India Pvt. Ltd  
506-508, Amarnath Business Centre-1  
(ABC-1), Besides Gala Business Centre  
Near St. Xavier's College Corner  
Off C G Road, Ellisbridge  
Ahmedabad 380006

## Bankers:

State Bank of India  
Bank of Baroda  
Central Bank of India  
Union Bank of India  
ICICI Bank Ltd.  
IndusInd Bank  
Jammu & Kashmir Bank Ltd.  
Bank of India  
Punjab National Bank  
Bandhan Bank Ltd.  
UCO Bank

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For more information,  
please, visit our website:

### Nourishing lives

## Leading

Producer of edible  
and industrial oils  
in India

## 35

Countries of  
international  
presence along with  
17 states in India

### Sustaining growth

## ~24% Y-o-Y

Revenue growth

## ~175% Y-o-Y

PAT growth



At Gokul Agro Resources Limited (GARL), we believe nourishment plays a very important role in creating a healthy and prosperous society. Our well-known product brands have always focused on winning the hearts of millions of households in India and many other countries of the world by offering quality products that deliver great taste and nutritional benefits.

Delivering customer delight has been the cornerstone of our business expansion in all these years, and will continue to drive our future growth strategies.

Our global and national footprint spans a wide array of edible oils for various uses - cooking, baking, sweets and confectionaries. Our strategy is to differentiate and diversify our portfolio, supported by a strong backward integration and high-end manufacturing and technological capabilities. We are also expanding our distribution network and brand visibility to grow our market share in existing markets as well as foray into newer geographies in India and overseas.

**The global demand for our products continues to improve as economies gradually regain their growth momentum.** In the backdrop of such a scenario, the diversity of our brands, esteemed national and international clients, best-in-class manufacturing facilities, strong distribution footprint and robust balance sheet will enable us to sustain our growth momentum in the coming years.





A leading player in agribusiness

**State of art machineries**  
and strong synergies in business

**25+**

Products in portfolio

Rs. **10,000+** Crore  
Revenue from operations  
(~24% Y-o-Y growth)



**Downstream**  
facilities manufacture high-  
quality products

**500+**

Distributors and dealers

Rs. **241+** crore  
EBITDA  
(~53% Y-o-Y growth)



**Strategically**  
located plants, with strong  
logistics connectivity  
(for domestic and  
international operations)

**123+** crore  
PAT (~175% Y-o-Y growth)





## About us

# Partner of choice nationally and internationally

We are among the leading FMCG companies for edible oil and industrial oil with a strong market presence in India and globally.

Incorporated in 2014, Gokul Agro Resourced Limited (GARL) is an integrated agribusiness Company producing edible oil, vanaspati and non edible oil solvent extraction. With operations that cover seed processing, seed crushing, oil refining and storage terminals, our large scale of operations continue to deliver efficiency and quality across value-chain.



### Vision

To become an Indian multinational who touches lives of millions through its high quality products produced with advanced technologies and processes, serving customers globally.



### Mission

- To create a brand that is familiar and liked by every household within country
- To become a true Indian MNC with Pan India presence and operations across the globe
- To create best value proposition to investors, vendors and society
- To uphold the principles of Corporate Governance



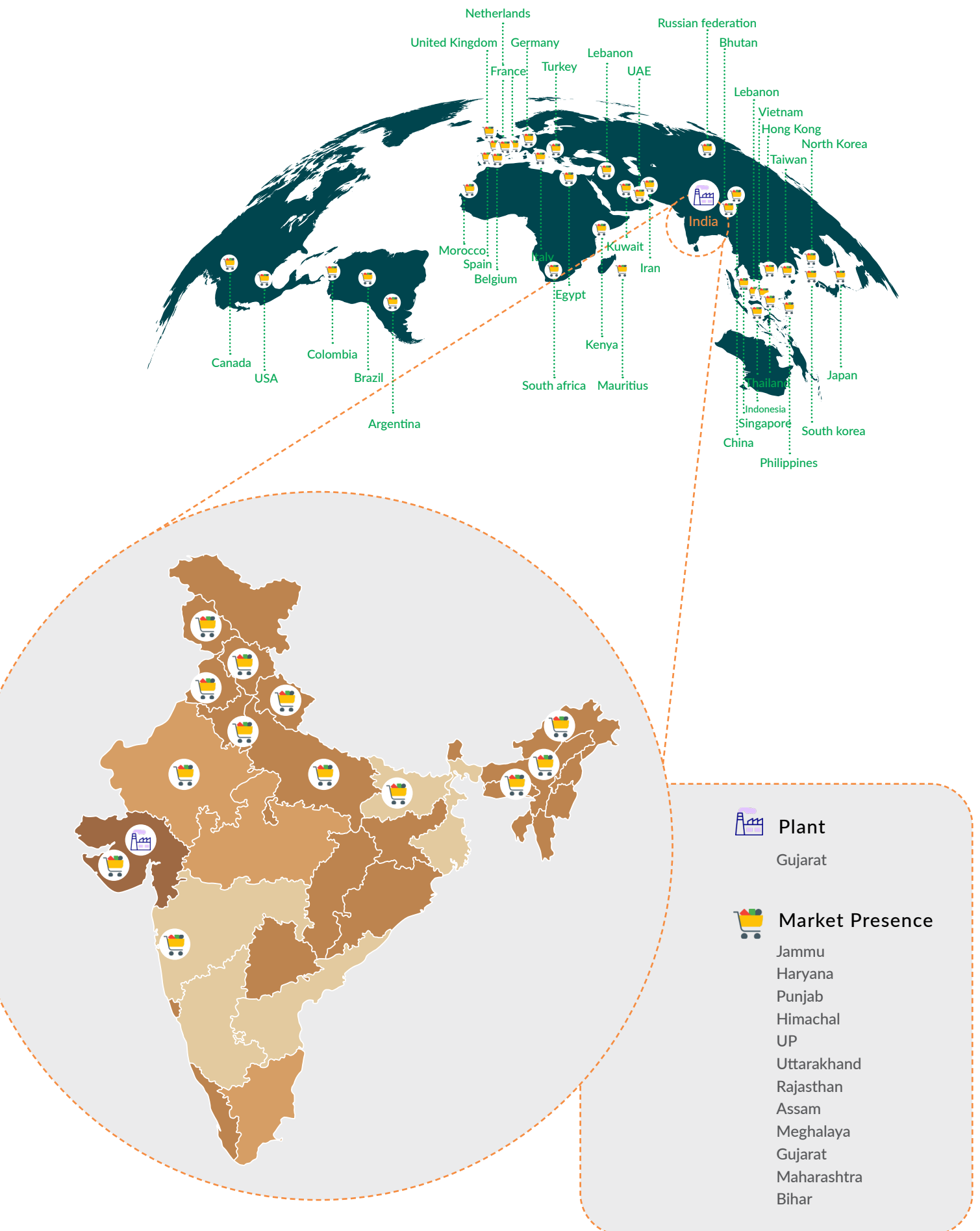
### Values

- Customer satisfaction
- Excellence
- Integrity
- Leadership
- Innovation



### Strategies for growth

- Accelerate revenue growth
- Enhance margins and profitability
- Optimise costs
- Widen our market presence



## Core competencies

# Strengths that deliver sustainable value

We are among the leading FMCG companies for edible oil and industrial oil with a strong market presence in India and the world.

### Growing market presence

A large number of customers in India and overseas repose their trust in our diverse brand portfolio of quality products. With presence in 17 states in India and 35+ countries worldwide, we are successfully weathering the pandemic-induced challenges of last year.

### Growing

Market share in India with presence across major states

## Passionate people

Our people strengthen our resolve to build a stronger Company. Their passion to learn, build innovative and produce quality products continue to make a positive contribution to our long-term business strategy.

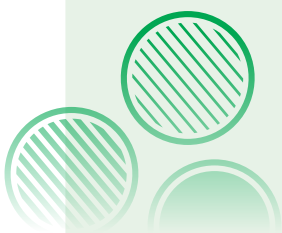
**1000+**

Employees in India and abroad



## Diverse offerings

Our rich product portfolio across vegetable oil and derivatives such as edible oil and de-oiled cake under leading brands, enable us to cover a wider market share. Over the years, we have steadily diversified our product mix to increase our retail presence across edible and non edible segment.



## Distribution and supply chain

Our well-established network of C&F agents, distributors, dealers, depots and resellers continue to enhance our market share. A detailed ground report by our distribution and marketing team ensures optimum inventory management and product availability at all times.



**500+**

Distributors as on March 31, 2022



## Strategic plant locations

Our manufacturing units are strategically located close to raw material sources, ensuring enhanced cost savings with logistic benefits. The manufacturing units in Gujarat also aid in continuous exports of our products with proximity to ports and access to several international countries.



# 10%

Export revenues  
in FY22

## Integrated operations

Our manufacturing facilities are integrated starting from our own seed crushing and processing facilities, solvent extraction capabilities, refineries to refine the crude oil, packaging of the products at our in-house manufacturing facilities and manufacturing of Vanaspati, bakery shortening, castor, castor derivatives and others. The versatile manufacturing operations gives a significant competitive edge in quality and price over unorganised players.



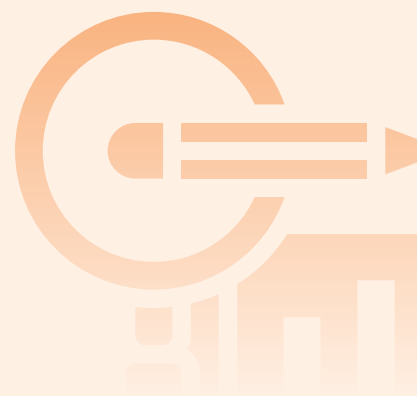
## Strong brand portfolio

Our robust marketing and registered brands for several products are creating a greater visibility and demand for our products.



## Research and Development

Our R&D facility continues to improve our existing product quality and build new product portfolio. The team also strengthens our quality assurance processes, ensuring high-quality products.



# 30+

Employees in R&D  
team

## Our Business Model

# How we create stakeholder value responsibly

### Sourcing

New product development

Seeds Procurement from APMC's as well as directly from farmers

Import of edible oil for manufacturing purpose

Packaging products like tin plates and others are done internally

### Processed products

Edible Oil

Industrial Oil

Oil cake

De-oiled cake

Vanaspati

Soyabean unit

Packaging unit

Castor and Castor derivatives

### Quality & Certifications

HACCP

KOSHER

ISO 22000:2018

FDA

ISO 9001:2015

FSSAI

ISO 45001 : 2018

HALAL

RSPO

GMP + B2

### Processing

Refineries

Seed processing and solvent extraction

Bleaching and deodorization

Toasting and Grinding

Castor Oil

Tin and packaging material manufacturing facility

