

*Aiming High.....*

# **Gratex Industries Ltd**

**16<sup>th</sup> Annual Report**

Report  Junction.com  
**1999-2000**

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## Our Mission

*To be leaders in the business of Wallcoverings, Nationally and Globally, through excellence in Quality and Service, providing the best of product mix to the market. To build up market infrastructure through direct marketing, franchising, I.E.N [Independent Entrepreneur Network] & I.K.N. [Independent Entrepreneur Network], so as to provide "Total Interior Surface Solution" [TISS] which would provide products & services for dressing walls, ceilings, floors and windows.*

*\* [The I.K.N. will be drawn from socially & educationally disadvantaged youth, equipping them with technical skills and helping them earn with dignity.]*

**16Th ANNUAL REPORT 1999-2000****GRATEX INDUSTRIES LIMITED****BOARD OF DIRECTORS**

Mr. NANA CHUDASAMA  
Mr. BALDEV SHARMA  
Mrs. PROMILA SHARMA  
Mr. K. P. BHARADWAJ  
Mrs. MONA MENON

CHAIRMAN  
MANAGING DIRECTOR  
DIRECTOR  
DIRECTOR  
DIRECTOR

**AUDITORS**

B. H. PATEL & Co.  
22, POPAT WADI,  
KALBADEVI ROAD,  
MUMBAI - 400 002.

**BANKERS**

BANK OF MAHARASHTRA  
GADKARI CHOWK BRANCH,  
DADAR, MUMBAI - 400 028.

**REGISTERED OFFICE**

109, KAKAD UDYOG BHAVAN,  
L. J. ROAD, MAHIM,  
MUMBAI - 400 016.

**FACTORY**

GRATEX HOUSE,  
TTC INDUSTRIAL AREA, KHAIRNE,  
THANE - BELAPUR ROAD,  
NEW BOMBAY - 400 703.

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**GRATEX INDUSTRIES LIMITED****NOTICE**

NOTICE is hereby given that the Sixteenth Annual General Meeting of the Members of GRATEX INDUSTRIES LIMITED will be held on Wednesday, the 27th September, 2000 at 11.30 A.M at the Registered Office of the Company situated at 109, Kakad Udyog Bhavan, L. J. Road, Mahim, Mumbai - 400 016, to transact the following business :

**ORDINARY BUSINESS :**

1. To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2000 and Profit and Loss Account for the year ended on that date and the Directors' and Auditors' Report thereon.
2. To appoint a Director in place of Mr. K. P. Bharadwaj who retires by rotation and being eligible offers himself for re-appointment.
3. To appoint Auditors and to fix their remuneration.

**NOTES :**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. Proxy in the Form annexed hereto must be lodged at the Registered Office of the Company not later than 48 hours before the commencement of the Meeting.
2. The Register of Members and Share Transfer Books of the Company shall remain closed from Monday, the 25th September, 2000 to Wednesday the 27th September, 2000 (Both days inclusive)
3. Members are requested to bring their copy of the Annual Report to the Meeting.
4. Members are requested to intimate to the Registered Office of the Company changes, if any in their postal address immediately.

BY ORDER OF THE BOARD  
For GRATEX INDUSTRIES LTD.

Sd/-

**BALDEV SHARMA**  
Managing Director

**PLACE : MUMBAI**

**DATE : 4th August, 2000**

**REGISTERED OFFICE :**

109, Kakad Udyog Bhavan,  
L. J. Road, Mahim,  
Mumbai - 400 016.

**16TH ANNUAL REPORT 1999-2000****DIRECTORS' REPORT**

To The Members,

Your Directors have pleasure in presenting the Sixteenth Annual Report of the Company together with the Audited Accounts for the year ended March 31, 2000.

**1. FINANCIAL RESULTS**

(Rs. in Lacs)

	1999-2000	1998-99
Income from Operations	181.60	196.71
Expenditure	169.32	174.54
Profit before Interest & Depreciation	12.28	25.17
Interest	13.46	13.31
Depreciation	6.31	6.57
Profit / (Loss) after Tax	(7.49)	5.29

**2. DIVIDEND**

Your Company has earned a nominal profit during the year, in view of which your Directors propose to Transfer the same to reserves.

**3. PERFORMANCE REVIEW**

The Company's Manufacturing Turnover has increased by about Rs. 7.5 lacs over the last year though the overall Turnover has reduced by Rs. 15 lacs. This reduction is mainly in the Trading and Contracting activity through the Service Centre which has been since closed.

The Management has exercised tremendous control over the cost and expenses because of which the operational profit percentage has been sustained.

During the year under review your Company has claimed Rs. 8.56 lacs under Deferred Revenue Expenditure, due to which the Balance Sheet is showing a loss of Rs. 7.49 lacs

**4. ACTIVITY OF THE COMPANY**

The Company's Paper Rexene, a diversified product range has meet with great deal of enthusiasm and interest. The Company modified its plant to manufacture paper rexene of 50 inch width. The trial production has shown a good product consistency. It is expected that the coming year would get a boost because of this diversification. The Company has launched a new brand of Wall Magic to enter into a non-vinyl segment, it is expected to increase the turnover by about 35%, thereby subsequently and reducing the fixed cost of the overheads. Image Building programme is being launched to build greater brand equity. Registration with the Bureau of Indian Standard has been given for registration, this is under process. The Company has tied up with professional and experts in the field of management and good contracts with the government for introducing products for Institutional Marketing. However, the year was economically a very difficult year and it really needs toughness to absorb and ride over such difficult times.

**5. DIRECTORS**

Mr. K. P. Bharadwaj, Director of the Company retire by rotation at the forthcoming Annual General Meeting of the Company, and being eligible, offers himself for reappointment.

**GRATEX INDUSTRIES LIMITED****6. PERSONNEL**

Your Directors wish to place on record their appreciation of the contribution made by the employees at all levels for the continued growth and prosperity of the Company.

**7. AUDITORS**

M/s B. H. PATEL & CO, MUMBAI, Auditors of the Company shall retire at the forthcoming Annual General Meeting and are eligible for reappointment.

**8. FIXED DEPOSIT**

During the financial year the Company had not accepted nor renewed any deposits from the public within the meaning of Section 58-A of the Companies Act, 1956.

**9. PARTICULARS OF EMPLOYEES**

Information as per section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules 1975 forms part of this report.

No employees are drawing salary in excess of the limits prescribed under section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules 1975.

**10. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO****A. CONSERVATION OF ENERGY :**

The Company's operation do not involve substantial consumption of power, in comparison to the cost of production. However there are regulatory measures to ensure that the consumption of power is within the norms.

**B. TECHNOLOGY ABSORPTION :**

The Company has developed in-house technical know how.

**C. FOREIGN EXCHANGE EARNING AND OUTGO :**

Foreign Exchange earning of the Company during the year 1999-2000 was Rs. NIL while the outgo was Rs. 5,00,638/-.

**11. ACKNOWLEDGEMENTS**

The Board wish to place on record their gratitude and appreciation for the valuable, continued support and co-operation extended by various agencies, departments of the Central and State Government, the financial institutions, banks, customers, suppliers, business associates, Stock Exchange Members, Government Departments, and shareholders and acknowledge their continued confidence, and patronage which has always been a source of strength for the Company.

For and on behalf of the Board

Sd/-

**NANA CHUDASAMA**  
Chairman

**PLACE : MUMBAI**

**DATE : 4th August, 2000**