



**GUJARAT INTRUX LIMITED**

STEEL & ALLOY STEEL  
CASTING MANUFACTURERS

26<sup>th</sup>

# Annual Report

2017-18



[www.gujaratintrux.com](http://www.gujaratintrux.com)





## CONTENT

Company Information .....	02
Notice .....	03
Management Discussion And Analysis Report .....	07
Report on Corporate Governance .....	09
Declaration by CEO .....	17
Certification by CEO and CFO .....	18
Board's Report .....	19
Annexures to Notice and Board's Report, No. 01 to 08 .....	24
Auditors' Report .....	40
Balance Sheet .....	44
Profit And Loss Account .....	45
Cash Flow Statement .....	47
Notes Forming Part of Balance Sheet and Profit & Loss Account .....	48
Route Map to the Venue of the AGM .....	73
Note For Physical Shares Holder .....	74
Attendance Slip, Form No. MGT-11 Proxy Form .....	75-76



# GUJARAT INTRUX LIMITED

## **BOARD OF DIRECTORS**

Mr. Ramankumar D. Sabhaya	Chairman cum Non-Executive Director
Mr. Dhiraj D. Pambhar	Managing Director
Mr. Amrutlal J. Kalaria	Non-Executive Director
Mr. Dilipbhai M. Dudhagara	Non-Executive Director
Mr. Madhubhai S. Patoliya	Non-Executive Director
Mr. Bharatkumar M. Dhorda	Non-Executive Director
Mr. Narendrabhai C. Pithadia	Independent Director
Mr. Rameshbhai M. Bhimani	Independent Director
Mr. Mahendra K. Sheth	Independent Director (Resigned w.e.f. 08-05-2018)
Mr. Gajanan R. Kamat	Independent Director
Mr. Gordhan K. Sorthia	Independent Director
Mr. Niteshkumar P. Patel	Additional Independent Director (Appointed w.e.f. 08-05-2018)
Ms. Rina L. Adhiya	Independent Woman Director

## **KEY MANAGERIAL PERSONNEL**

Mr. Dhiraj D. Pambhar	Managing Director
Mr. Sanjay J. Vagadia	Chief Financial Officer
Mr. Jay K. Rathod	Company Secretary & Compliance Officer

## **STATUTORY AUDITOR**

**M/s. Chandabhoy & Jassoobhoy**  
Chartered Accountants  
605/606/607, Silver Oaks,  
Nr. Mahalaxmi Char Rasta, Paldi,  
Ahmedabad-380 007.

## **SECRETARIAL AUDITOR**

**M/s. K. P. Rachchh & Co.**  
Company Secretaries  
317, Krishna Con Arch-2,  
Tagore Road, Rajkot-360 002.

## **REGISTRAR & SHARE TRANSFER AGENT**

**Link Intime India Pvt. Ltd.**  
506-508, Amarnath Business Centre-1,  
(ABC-1), besides Gala Business Centre,  
Near ST. Xavier's College Corner,  
Off. C.G. Road, Ellisbridge,  
Ahmedabad-380 006.

## **STOCK EXCHANGE DETAILS**

**Bombay Stock Exchange**  
Script Code: 517372  
ISIN: 877E01015

## **BANKERS**

**IDBI BANK LIMITED** Special Corporate Branch, Rajkot,  
The Emporia Complex, Second Floor, Nr. Neel Da Dhaba, Kalavad Road, Rajkot-360 005.

## **REGISTERED OFFICE & WORKS**

**GUJARAT INTRUX LIMITED**  
Survey No. 84/p. 17 K.M. Rajkot-Gondal Road,  
Village : Shapar, Taluka : Kotda Sangani,  
District : Rajkot-360 024, Gujarat.  
**Phone No.** 02827-252851/52, Fax No. 02827-252854  
**Website :** [www.gujaratintrux.com](http://www.gujaratintrux.com)

## **INVESTOR RELATION EMAIL IDs.**

[investor@gujaratintrux.com](mailto:investor@gujaratintrux.com)  
[jay.r@gujaratintrux.com](mailto:jay.r@gujaratintrux.com)

**CIN : L24129GJ1992PLC016917**



# GUJARAT INTRUX LIMITED

## NOTICE

**NOTICE** is hereby given that the **TWENTY SIXTH ANNUAL GENERAL MEETING OF GUJARAT INTRUX LIMITED** will be held at the Registered Office of the Company situated at Survey No. 84/p, 17 K.M. Rajkot-Gondal Road, Village : Shapar, Taluka : Kotda Sangani, Dist.: Rajkot-360 024 on Tuesday the 18<sup>th</sup> September, 2018 at 11:00 A.M. to transact the following business:

### ORDINARY BUSINESS:

1. To Receive, consider, approve and adopt the Audited Financial Statements of the Company for the financial year ended on 31<sup>st</sup> March, 2018 and the reports of the Board's and the Auditors' there on.
2. To declare dividend on the Equity Shares of the Company for the financial year 2017-18.
3. To appoint a Director in place of Mr. Dilipbhai M. Dudhagara (DIN-00422189) who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Madhubhai S. Patoliya, (DIN-00187119) who retires by rotation and being eligible, offers himself for re-appointment.
5. To appoint Statutory Auditor of the Company for consecutive period of Four years and to fix their remuneration and in this regard to pass, with or without modification(s), the following resolution as an ORDINARY RESOLUTION:

**"RESOLVED THAT** M/s. Chandabhoy & Jassoobhoy & Co., having Firm Registration No. 101648W, Chartered Accountants, were appointed as Statutory auditors of the Company on 25th September, 2017, to hold office till the conclusion of the Annual General Meeting concerning of the financial year 2021-22 i.e. from the financial year 2017-18 till the conclusion of Annual General Meeting of the financial year 2021-22, subject to ratification by shareholders at every Annual General Meeting. Now, after receiving a recommendation from the Audit Committee and pursuant to the provisions of Section 139, 141, 142 and other applicable provisions, if any, of the Companies Act, 2013 and rules made there under and pursuant to Companies Amendment Act, 2017, M/s. Chandabhoy & Jassoobhoy & Co. be and are hereby appointed as Statutory Auditors of the Company to carry out statutory audit for a consecutive period of Four years i.e. from the year 2018-19 till the conclusion of the Annual General Meeting concerning of the financial year 2021-22 at a remuneration as may be recommended by the Audit Committee and fixed by the Chairman in consultation with the Auditors, plus applicable taxes and re-imbursement of traveling and out of pocket expenses incurred by them for the purpose of audit."

### SPECIAL BUSINESS:

6. Appointment of Mr. Niteshkumar P. Patel (DIN-08116404) as Independent Non-Executive Director of the Company. To Consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution.

**"RESOLVED THAT** pursuant to the provisions of Sections 149, 152, 160 and any other applicable provisions of the Companies Act, 2013 and the Companies (Amendment) Act, 2017 and the rules made there under (including any statutory modification(s) or amendment(s) or re-enactment(s) thereof and regulation 17 and 25 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 and pursuant to Articles of Association of the Company, Mr. Niteshkumar P. Patel (DIN-08116404), who was appointed by the Board of Directors as an Additional Independent Non-Executive Director w.e.f. 8th May, 2018 on the recommendation of Nomination and Remuneration Committee and whose term of office expires at this Annual General Meeting in terms of Section 161 of Companies Act, 2013 and in respect of whom the Company has pursuant to section 160 of the Companies Act, 2013, received a notice in writing from member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Non-Executive Director of the Company to hold office for continuous period of Five(5) years w.e.f. 8<sup>th</sup> May, 2018 to 7<sup>th</sup> May, 2023 and he shall not be liable to retire by rotation."

**"RESOLVED FURTHER THAT** the Board of Directors or the Company Secretary of the Company be and is hereby authorized to do all such acts, deeds and things and execute all such documents, instruments and writings as may be required."

### Notes:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING IS ALSO ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING PROXY SHOULD HOWEVER BE DEPOSITED AT REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE COMMENCEMENT OF THE MEETING.



## GUJARAT INTRUX LIMITED

A person can act a Proxy on behalf of Members not exceeding fifty in numbers and holding in the aggregate not more than ten per cent of the total share capital of the Company carrying Voting Rights. A member holding more than ten per cent of the total share capital of the Company carrying Voting Rights may appoint a single person as Proxy for his/her entire shareholding and such person shall not act as a Proxy for another person or shareholder.

2. Corporate members intending to send their authorized representatives to attend the meeting are requested to send a certified copy of the Board Resolution to the Company, authorizing their representative to attend and vote on their behalf at the meeting.
3. The relevant Explanatory Statement, pursuant to Section 102 of the Companies Act, 2013 in respect of the special business under item no.06 is annexed hereto. Brief profiles of directors to be appointed is attached as Annexure 01 of Board's Report.
4. The Register of member and Share Transfer Book of the Company will remain closed from 12<sup>th</sup> September, 2018 to 18<sup>th</sup> September, 2018 (Both days inclusive) in connection with the Annual General Meeting and for the purpose of Dividend, record date is 11<sup>th</sup> September, 2018, if declared at the Meeting.
5. In terms of the provisions of Section 124 of the Companies Act, 2013 the amount of dividend not encashed or claimed within 7 (seven) years after date of transfer to the unpaid dividend account, will be transferred to the Investor Education and Protection Fund established by the government accordingly.
6. Members who have neither received nor encashed their dividend warrant(s) for the financial year 2011-12, 2013-14 and 2014-15 are requested to write to the Company or Company's Registrar and Share Transfer Agent LINK INTIME INDIA PVT. LTD., 506-508, Amarnath Business Centre-1 (ABC-1), Besides Gala Business Centre, Near ST. Xavier's College Corner, Off C G Road, Ellisebridge, Ahmedabad-380006. Ph. : 079-26465179 mentioning the relevant Folio number or DP ID and Client ID, for issuance of duplicate/revalidated dividend warrant.
7. To ensure correct identity of each member and proxy holders attending meeting is expected to bring with him/her an appropriate ID document like Adhar Card, Driving License, Passport, Voter ID card, etc.
8. The Members/Proxies are requested to produce the attendance slip duly completed and signed at the entrance of the meeting.
9. Shareholders are requested to bring their copies of Annual Report at the meeting.
10. Members who are holding shares in Physical form are requested to intimate any change in their address immediately to the Company's Registrar and Share Transfer Agent LINK INTIME INDIA PVT. LTD., 506-508, Amarnath Business Centre-1 (ABC-1), Besides Gala Business Centre, Near ST Xavier's College Corner, Off C G Road, Ellisebridge, Ahmedabad-380006. Ph: 079-26465179, quoting their folio no. Further, please note that in case of members holding shares in demat form, any change(s) required in Address, Bank details, etc. are to be intimated to your DP and not to the Company or Registrar.
11. In terms of circular issued by the Securities and Exchange Board of India (SEBI), it is now mandatory to furnish a copy of Pan Card to the Company or its RTA in the following cases viz. transfer of shares, deletion of name, and transmission of share and transposition of shares. Shareholders are requested to furnish copy of Pan Card for all above mentioned transactions.
12. Members having any questions on accounts are requested to send their queries at least 10 days in advance to the Company at its registered office address to enable the Company to collect relevant information.
13. The Route Map for Venue of 26th Annual General Meeting is given separately in this report.
14. Voting through electronic means :  
In compliance with the provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide members facility to exercise their right to vote at the 26th Annual General Meeting (AGM) by electronic means and the business may be transacted through e-voting service provided by CDSL:
  - i. The voting period begins on 14/09/2018 at 10:00 a.m. & ends on 17/09/2018 at 5:00 p.m. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 11/09/2018, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter. Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue. The Instructions for members for voting electronically are as under:
    - (i) Log on to e-voting website [www.evotingindia.com](http://www.evotingindia.com)
    - (ii) Click on "Shareholders" tab.



## GUJARAT INTRUX LIMITED

- (iii) Now, select the "GUJARAT INTRUX LIMITED" from the drop down menu and click on "SUBMIT"
- (iv) Now enter your user ID
  - a. For CDSL : 16 digit beneficiary ID
  - b. For NSDL : 8 character DPID followed by 8 digits Client ID
  - c. Members holding shares in physical forms should enter Folio Number registered with the Company.
- (v) Next enter the image verification as displayed and click on Login.
- (vi) If you are holding shares in demat form and had logged on to [www.evotingindia.com](http://www.evotingindia.com) and voted on an earlier voting of any company, then your existing password is to be used.
- (vii) If you are a first time user follow the steps given below:

	For Members holding shares in Demat Form and Physical Form
PAN	<p>Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</p> <p>Members who have not updated their PAN with the Company/Depository Participant are requested to use the sequence number which is printed on Postal Ballot / Attendance Slip indicated in the PAN field.</p> <p>In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.</p>
Dividend Bank Details <b>OR</b> Date of Birth (DOB)	<p>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</p> <p>If both the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (iv).</p>

- (viii) After entering these details appropriately, click on "SUBMIT" tab.
- (ix) Members holding shares in physical form will then reach directly the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (x) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (xi) Click on the EVSN for the relevant GUJARAT INTRUX LIMITED on which you choose to vote.
- (xii) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or No as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (xiii) Click on the "RESOLUTION FILE LINK" if you wish to view the entire Resolution details.
- (xiv) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (xv) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (xvi) You can also take out print of the voting done by you by clicking on "click here to print" option on the voting page.
- (xvii) If demat account holder has forgotten login password then enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xviii) Shareholders can also use Mobile app - "m-Voting" for e voting. m-Voting app is available on IOS, Android & Windows based Mobile. Shareholders may log in to m-Voting using their e voting credentials to vote for the company resolution(s).



## GUJARAT INTRUX LIMITED

(xix) Note for non-individual shareholders and custodians.

- Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) and custodians are required to log on to <https://www.evotingindia.com> and register themselves as Corporates.
- They should submit a scanned copy of the Registration Form bearing the stamp and sign of the entity to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com).
- After receiving the login details a compliance user should be created using the Admin login and password. The compliance user would be able to link the account(s) which they wish to vote on.
- The list of accounts should be mailed to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com) and on approval of the accounts they would be able to cast their vote.
- They should upload a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any; in PDF format in the system for the scrutinizer to verify the same.

(xx) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at [www.evotingindia.com](http://www.evotingindia.com) under help section or write an email to [helpdesk.evoting@cdslindia.com](mailto:helpdesk.evoting@cdslindia.com)

II. Mr. Kalpesh P. Rachchh, proprietor of M/s. K. P. Rachchh & Co., Practicing Company Secretary (Membership no. FCS 5156) (Address: 317 Krishna Con Arch -2, Tagore Road, Rajkot 360 002, Gujarat) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.

III. The Scrutinizer shall within a period of not exceeding three (3) working days from the conclusion of the e-voting period unblock the votes in the presence of at least two (2) witnesses not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favor or against, if any, forthwith to the Chairman of the Company.

### ANNEXURE TO THE NOTICE

Explanatory Statement pursuant to section 102 of the Companies Act, 2013.

#### Item No. 06.

Mr. Niteshkumar Punjabhai Patel (DIN 08116404), has been appointed as Additional Non-Executive Independent Director of the Company w.e.f. May 08, 2018 by the Board of Directors of the Company on the recommendation of Nomination and Remuneration Committee. According to provision of 161(1) of the Companies Act, 2013, Mr. Niteshkumar P. Patel holds office as an Additional Independent Director up to the date of ensuing Annual General Meeting.

Company has received a notice in writing from the Member under the provision of section 160 of the Companies Act, 2013, proposing his candidature for the office of Independent Director of the Company. Mr. Niteshkumar P. Patel is eligible for appointment as Independent Non-Executive Director of the Company. Hence, in terms of Sections 149, 152 and 160 and any other applicable provisions of the Companies Act, 2013 read with Schedule IV of the Companies Act, 2013 and the Companies (Amendment) Act, 2017 and the rules made there under (including any statutory modification(s) or amendment(s) or re-enactment(s) thereof and regulation 17 and 25 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 and pursuant to Articles of Association of the Company, Mr. Niteshkumar P. Patel, being eligible is proposed to be appointed as an Independent Non-Executive Director for continuous period of Five(5) years w.e.f. 8<sup>th</sup> May, 2018 to 7<sup>th</sup> May, 2023 and he shall not be liable to retire by rotation.

In the opinion of the Board, Mr. Niteshkumar P. Patel fulfils the conditions specified in the Companies Act, 2013, and rules made thereunder for his appointment as an Independent Director of the Company and is independent of the management.

The Board considers that his association would be of immense benefit to the Company and it is desirable to avail services of Mr. Niteshkumar P. Patel as an Independent Director. Accordingly, the Board recommends the resolution in relation to appointment of Mr. Niteshkumar P. Patel as an Independent Director, for the approval of the shareholders of the Company. Except Mr. Niteshkumar P. Patel, being an appointee, none of the Directors and/or Key Managerial Personnel (KMP) of the Company and their relatives are concerned or interested, financially or otherwise, in the resolution set out at Item no. 6.

for and on behalf of the Board of  
Gujarat Intrux Limited

Ramankumar D. Sabhaya  
(Chairman)  
DIN: 00569058

Place : Shapar (Dist.: Rajkot)  
Date : 30<sup>th</sup> July, 2018



# GUJARAT INTRUX LIMITED

## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

### AN OVERVIEW

Our Company "Gujarat Intrux Limited" is engaged in Manufacturing and supply of Stainless Steel, Non - Alloy Steel and alloy steel Castings. The present production capacity of foundry is 300 tons per month. The plant is equipped with all necessary infrastructure, equipments and Machineries.

The company is connected with 1800KVA high tension power Connection.

### INDUSTRY STRUCTURE AND DEVELOPMENTS

Our Company manufactures Steel and Alloy steel Sand casting single piece weight of from few Kgs. to 2100 kgs. The Industry has decent demand in the market and will be there in future too. Valve and other allied products are manufactured by using sand casting process in Gujarat Intrux Limited. There are also overseas demands of like products and we are exporting the same.

### DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

Financial Performance is highlighted as under:

Particulars	Year:2017-2018	Year:2016-2017	% wise Up/Down
Production(in MT)	1162.62	914.72	27.10% Up
Export Sales (Rs. In Lakhs)	1669.87	1116.33	49.59% Up
Domestic Sales (Rs.in Lakhs)	1793.69	1709.08	4.95% Up
Total Sales (Rs. In Lakhs)	3463.56	2825.41	22.59% Up
Other Income (Rs. In Lakhs)	83.59	62.98	32.72% Up
Earnings Per Share (In Rs.)	10.05	2.25	346.67% Up
Dividend%	15%	-	-

In the year 2017-18 Company has performed decently in terms of sales as well as in profitability.

The Company's operational functions are well designed and having almost all facilities in house i.e. Two Induction furnace, Moulding Unit, Sand-Recreation Plant, Shot-Blasting Unit, Heat Treatment, MPI, PMI, UT, RT, SPECTRO, IGCT etc. All this Operational measures lead to increase in Financial Performance.

### SEGMENT WISE PERFORMANCE

The Company has only one segment as its total investment is in Sand Castings only. The Company has total sales of Rs. 3463.56 Lacs in comparison to previous year of Rs. 2825.41 Lacs.

In the year 2017-18 despite of market's adverse situation Company has achieved notable growth. Company has achieved desired goals in both the markets i.e. Domestic as well as Export.

### FUTURE OUTLOOK

The Company has strengthened its performance stability and now onward focusing to get boost up its growth track in slack market situation. We are committed to manufacture and supply Quality Steel and Alloy Steel Castings to meet customers need both for domestic and global market. We maintain our market position through continual improvement of Quality management system, process technology and commitment from dedicated trained employees and suppliers. Company shall continue to be India's leading quality Steel and Alloy Steel sand castings manufacturer through innovative and cutting edge technology and method.

### OPPORTUNITIES AND THREATS

Indian economy has attained notable growth in the recent times. It describes that one of the key factor of such growth is manufacturing units and such units are performing well. Industry like us aiming for more of such developments. We are hoping for the Best. In the coming years, Company needs to focus on the areas to match with demands which will be available through development.

The demand growth and regular market situation can make Company to achieve its targets and can utilize maximum of its capacity. Biggest opportunity of the Company is Export. The Company's exports, which constitutes around more



## GUJARAT INTRUX LIMITED

than 48% of its turnover, However this gives rise to market risk exposure related to change in foreign exchange rates, Interest rates, raw material prices and other market factors.

Inflationary scenario in raw material price may give untoward financial performance and profitability. The prices of sand castings depends on rough casting cost, machining cost, surface coating cost, heat treatment, packing and delivery costs. The prices of exported sand castings will be mainly affected by the exchange rate; therefore, the prices are not stable.

### RISK FACTORS

Your Company regularly monitors the various risks associated with its business. Risks which are unaware are also identified by Risk Management Committee. The Risk mitigation process is reviewed by Audit and Risk Management Committee of your company. The Company continues to take suitable steps to minimize risks and their impact on Company's overall performance. Basic Risk Factors for the Company are Competition at Domestic and Exports Level, Fluctuation in the prices of basic raw materials, Shortage of Water and Power Supply also some time affect the process. In furtherance, as the Company is also exporting so Price fluctuation is the main risk factors.

### QUALITY OF PRODUCTS & RESEARCH AND DEVELOPMENT

The Gujarat Intrux Limited has achieved benchmark in providing quality castings. The Company has only motto of providing quality castings. Gujarat Intrux Limited has achieved quality excellence in production and continues to focus in that. Gujarat Intrux Limited has dedicated Q.A. team to built up reputation in the Casting Industry by maintaining quality and making continues improvements to satisfy customer requirements, further for process improvement, R&D also has done by that Team.

Your Company is having certificates of ISO 9001:2008, PED, AD2000-WO, LLOYD'S, DNV-GL, NORSOK and IBR. These all certificates show our commitment toward Quality Castings and its manufacturing.

### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

Adequate internal control procedures and systems are in place. Further, the Company has an Audit Committee, which regularly reviews the reports submitted by Internal Audit team. Company has an Internal control system towards achieving efficiency in operations, optimum utilization of resources, effective monitoring, and compliances with applicable laws and Regulations.

### MATERIAL DEVELOPMENTS IN HUMAN RESOURCES / INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED

The Company is always attentive toward the workforce. Your Company has created performance based culture within the organization and emphasize on employees training and development. During the year under review, the Company has organized various programs at all level to enhance skill of the employees. The Company always has positive approach towards human relation development. Industrial relations remained cordial throughout the year and there was no incidence of strike, lock-out, etc.

The Company also have safe working environment with prescribed safety standards which are periodically reviewed and which builds the trust. We constantly endeavour to nurture a cordial and healthy relationship across our management structure and we are truly proud of this facet of our organization.

### EXPORTS

Company's export ratio comparing to previous year shows upward trend. The Company is achieving high growth at Export Market by providing quality castings.

### CAUTIONARY STATEMENT

Statement in this Management Discussion and Analysis Report, describing the Company's objectives, estimates and expectations may constitute 'Forward Looking Statements' within the meaning of applicable laws or Regulations. Actual results may differ materially from those either expressed or implied.

for and on behalf of the Board of  
Gujarat Intrux Limited

Ramankumar D. Sabhaya  
(Chairman)  
DIN: 00569058

Place : Shapar (Dist.: Rajkot)  
Date : 30<sup>th</sup> July, 2018