HB ESTATE DEVELOPERS LIMITED



BOARD OF DIRECTORS

Mr. Lalit Bhasin

Chairman

Chairman

Mr. C. K. Hazari Mr. Bodhishwar Rai Mr. Davendra Ahuja Mr. Anil Goyal Mr. J. M. L. Suri

Mr. Naresh Kumar Mehta Wholetime Director

AUDIT COMMITTEE

Mr. C. K. Hazari Mr. Bodhishwar Rai Mr. J. M. L. Suri

COMPANY SECRETARY

Mr. V. Shankar

AUDITORS

P. Bholusaria & Company Chartered Accountants.

26/11, Shakti Nagar, Delhi - 110 007. REGISTERED OFFICE

199, Sector - 7, Urban Estate, Gurgaon - 122 001, Haryana

CORPORATE OFFICE

H-72, Connaught Circus, New Delhi - 110 001.

REGISTRAR & SHARE TRANSFER AGENT RCMC SHARE REGISTRY PVT. LTD.,

1515, Ist Floor, Bhisham Pitamah Marg, Kotla Mubarakpur, Near South Extension,

New Delhi-110 003.

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NOTICE

NOTICE is hereby given that the 11th Annual General Meeting of the Company will be held as

follows

Day : Tuesday
Date : 9th August 2005
Time : 10:00 A.M.

Place : GIA House I.D.C. Mehrauli Road,

Opp. Sector 14 Gurgaon-122001 Haryana

to transact the following business:

AS ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Balance Sheet as at 31st March 2005 and the Profit & Loss Account for the period ended on that date together with the Reports of Directors and Auditors thereon.
- To appoint a Director in place of Mr. Lalit Bhasin who retires by rotation and being eligible offers himself for reappointment.
- To appoint a Director in place of Mr. J.M.L. Suri who retires by rotation and being eligible offers himself for reappointment.
- To appoint Auditors and to fix their remuneration.

AS SPECIAL BUSINESS:

To consider and if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of the revised Clause 49 of the Listing Agreement and all other applicable provisions of any other law, the approval/sanction of shareholders of the company be and is hereby accorded for payment of sitting fee to the non executive directors of the company for attending the meetings of the Board of Directors (hereinafter 'the Board') or any Committee(s) constituted by the Board not exceeding a sum of Rs. 20,000/- per meeting, which shall be exclusive of and in addition to reimbursement of any incidental/traveling expenses, to be decided and fixed by the Board of Directors of the Company from time to time."

"RESOLVED FURTHER THAT the Board of Directors of the company be and is hereby authorised and empowered to fix, review and revise the sitting fee payable as above to the non executive directors from time to time within the aforesaid overall limit of Rs.20,000/- per meeting."

BY THE ORDER OF THE BOARD FOR HB ESTATE DEVELOPERS LTD.

 Place : New Delhi
 V. SHANKAR

 Date : 07-May 2005
 COMPANY SECRETARY

NOTES:

- A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY
 TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED
 NOT BE A MEMBER. A PROXY IN ORDER TO BE EFFECTIVE MUST BE LODGED AT
 THE REGISTERED OFFICE OR CORPORATE OFFICE OF THE COMPANY AT LEAST
 48 HOURS BEFORE THE TIME OF THE MEETING.
- Explanatory Statement(s) pursuant to Section 173(2) in respect of the Special Business(es) herein are annexed hereto and form part of this notice.
- The Register of Members and Share Transfer Books of the Company shall remain closed from 04-08-2005 to 09-08-2005 (both days inclusive).
- Members/Proxies should bring Attendance Slips duly filled in for attending the meeting.
- Shareholders seeking any information with regard to Accounts are requested to write to the Company at least 7 days before the date of the meeting so as to enable the management to keep the information ready.
- 6. Members are requested to:
 - (a) Notify any change in their address to the Company including PINCODE or to the Registrar and Share Transfer Agent of the company namely, RCMC Share Registry Pvt. Ltd., 1515, (1st Floor), Bhisham Pitamah Marg, Kotla Mubarakpur, Near South Extension, New Delhi - 110 003. Phones: 24692346, 24601017. Fax: 24692345. Email: rcmc@dimensioni.net.
 - (b) Bring their copies of Annual Report with them to the meeting as the same will not be supplied again at the Meeting as a measure of economy.

Details of Directors seeking appointment/reappointment at the ensuing Annual General Meeting (Pursuant to clause 49 of the Listing Agreement).

Name of Director	Mr. Lalit Bhasin	Mr. J.M.L Suri	
Date of Birth	14.08.1968	27.04.1938	
Date of Appointment	20.09.1994	20.09.1994	
Expertise in specific functional areas	Investment & Stock Market	Administration	
Qualifications	B.Com	Engineer	
Directorships in other public limited companies (As on 31-03-05)	HB Stockholdings Ltd. HB Portfolio Ltd. HB Securities Ltd. HB Securities Ltd. HB Telecommunications Ltd. HB Leasing & Finance Co. Ltd. HB Prima Capital Ltd. Har Sai Investments Ltd. Creditcapital Asset Management Co. Ltd. RRB Securities Ltd. RRB Master Securities Delhi Ltd. Raja Ram Bhasin Share & Stock Brokers Ltd.		
Membership of Committees in other Public Limited Companies(As on 31-03-05)	Indo Continental Hotels & Resorts Ltd. Audit Committee HB Leasing & Finance Co. Ltd. Shareholders' Committee HB Leasing & Finance Co. Ltd. RRB Securities Limited	Audit Committee HB Portfolio Ltd RRB Securities Ltd. Shareholders Committee HB Portfolio Ltd.	

EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956.

Item No. 5

The provisions of revised clause 49 of the Listing Agreement provides that all fees/compensation, if any paid to non executive directors shall be fixed by the Board of Directors and shall require the previous approval of shareholders in a general meeting. All the listed companies are required to conform to the requirement under revised clause 49 of the listing agreement latest by 31st December. 2005.

As per Rule 10B of Companies (Central Government's) General Rules & Forms, 1956 as amended vide Notification No. GSR 580 (E) dated 24-7-2003, read with the provisions of Section 310 of the Companies Act, 1956, the company by virtue of the criteria of its net worth and the annual turnover, is entitled to fix/pay maximum sitting fee of Rs. 20,000/- to non executive directors for attending the meetings of board of directors and the committees constituted by the board thereof.

Accordingly in view of foregoing provisions of the revised Clause 49 of the Listing Agreement read with the applicable provisions of the Companies Act, 1956 and the rules made thereunder, the sanction/approval of the shareholders is being sought for payment of sitting fees to the non executive directors for their attending the meetings of the board of directors and the committees constituted by the board, not exceeding a sum of Rs. 20,000/- to be decided and fixed by the Board of Directors. In order to have flexibility, the power to vary, review and revise the sitting fee by the board of directors within the aforesaid overall limit fixed by the shareholders is also being sought.

All the non executive directors of the company may be deemed to be interested or concerned in the item to the extent of sitting fees they would be entitled to receive for attending the meetings of the Board of Directors or any committees of directors.

BY THE ORDER OF THE BOARD FOR HB ESTATE DEVELOPERS LTD.

 Place : New Delhi
 V. SHANKAR

 Date : 07-May 2005
 COMPANY SECRETARY

HB ESTATE DEVELOPERS LIMITED



DIRECTORS' REPORT

To the Member

Your Directors present the 11th Annual Report together with the Audited Statements of Accounts for the accounting period ended 31st March 2005.

FINANCIAL RESULTS:

In order to have a uniform reporting period of financials for both Income Tax Act and the Companies Act the company closed the accounting year under review on 31-03-2005 instead of 30-09-2005. Accordingly the financial results of the Company for the period under review reflect the working/operations for 6 months only and hence are not strictly comparable with figures of the previous year which comprise of 12 months.

The financial results of the Company during the period under review are summarised as under:

		(Rs. in Lakhs)
PARTICULARS	Year Ended 31.03.2005	Year Ended 30.09.2004
Gross Profit/(Loss)	(138.61)	(277.32)
Less: (a) Depreciation	0.91	1.74
(b) Miscellaneous Expenses Written Off	0.46	0.93
(c) Loss on sale of Long term Investments	26.00	_
Net Profit/(Loss)	(165.98)	(279.99)
Provision for Taxation		
— Current Tax	_	_
 Deferred Tax – Credit/(Charge) 	0.22	(80.0)
Profit/(Loss) after Taxation	(165.76)	(280.07)
Add/(Less):		
Profit/(Loss) Brought Forward	(598.92)	(319.16)
Prior Period Adjustments	(4.81)	0.31
Net Amount available for appropriation(s)	Nil	Nil
Profit/(Loss) carried forward*	(769.49)	(598.92)
*The loss has been adjusted against the amount standi	ng to the credit of ge	neral recerve

^{*}The loss has been adjusted against the amount standing to the credit of general reserve.

DIVIDEND

In view of loss, your Directors regret their inability to recommend dividend for the period under review.

PERFORMANCE REVIEW & OUTLOOK

During the period under review, there has been appreciation in the price level of commercial property segment. In the improved market scenario your company has been able to improve its price realization and has been able to minimize its loss. With infrastructure sector continuing to receive priority and attention of the policy makers in the government, the prices of commercial property is expected to remain firm and buoyant in the medium to long term.

In view of the improved market sentiments for the commercial property segment the company hopes to make better realisation for the remaining stocks.

The residential housing sector continues to be buoyant with easy availability of finance at softer interest rates. The housing sector offering better return compared to other investment avenues has been attracting huge fund inflows which led to a surge in demand for residential properties. On account of the short term supply-demand mismatch there has been all round appreciation in the prices of residential property. However experts opine that the present market seems to be overheated and a correction in the price level can be expected any time. Your company is accordingly adopting a cautious approach to its entry in the residential sector.

The company is however continuing its efforts in identifying viable projects in the commercial property segment in Delhi and NCR region.

STATUTORY STATEMENTS

Your Company has not accepted any deposits from the public during the year. The particulars under Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 on conservation of energy, technology absorption are not applicable to your company. During the year under review there have been no foreign exchange earnings or outgo.

The provisions of Sec 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 as amended, are not applicable, as there were employees who were drawing/in receipt of remuneration of prescribed amount during the period under review. Pursuant to Section 217(2AA) it is hereby stated that in the preparation of the Annual Accounts for the period under review, the applicable accounting standards have been followed. The Directors' have selected such accounting policies and applied them consistently and made judgements and estimates, that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial period under review and of the profit or loss of the company for that period. The Directors' have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities. Further, the Directors' have prepared the annual accounts, for the period under review, on a going concern basis.

CORPORATE GOVERNANCE

The Report on Corporate Governance is annexed hereto and forms a part of the Directors' Report.

STATEMENT PURSUANT TO LISTING AGREEMENT(S)

The Company's securities (equity shares) are presently listed in the Stock Exchanges at Mumbai (BSE) and Kolkata (CSE). Pursuant to the approval of the shareholders and the application made for voluntary delisting, the Equity Shares of the company were delisted from the Stock Exchanges at Ahmedabad and Chennai w.e.f. 23-01-2005 and 16-02-2005 respectively. The company's application for voluntary delisting of Equity Shares from CSE. Kolkata is under process and the delisting is awaited. The listing fee for the year 2004-2005 has been paid to BSE.

AUDITORS REPORT

Observations of the Auditors have been explained, wherever necessary, by appropriate notes

to accounts.

AUDITORS

The Auditors, M/s P. Bholusaria & Co., Chartered Accountants, retire at the ensuing Annual General Meeting and are eligible for reappointment.

DIRECTORATE

Mr. Lalit Bhasin and Mr. J.M.L. Suri being longest in Office retire by rotation at the ensuing Annual General Meeting and being eligible offer themselves for reappointment.

ACKNOWLEDGEMENTS

Your Directors wish to thank and acknowledge the co-operation, assistance and support extended by the Company's Bankers and the Employees of the Company and the trust and confidence reposed by the shareholders of the company.

FOR AND ON BEHALF OF THE BOARD

Place: New Delhi LALIT BHASIN
Date: 7th May, 2005 Chairman

MANAGEMENT'S DISCUSSION AND ANALYSIS

1. Operating Results

The working/results for the period under review is not strictly comparable with the results for previous year as the period under review comprises of six months while the previous year comprised of 12 months.

The total income earned by the company from Sales and other income for the period under review was Rs.237.60 lakhs compared to Rs.535.86 lakhs in the previous year. During the period under review, there has been appreciation in the price level in the commercial property segment especially in Feb-Mar'05. The company under the encouraging market scenario has been able to improve its price realisation.

While the company strives to maximise its revenue however, it continues its vigil on controlling the expenses. The Administrative expenses for the period under review was Rs.54.20 lakhs compared to Rs.76.73 lakhs in the previous year. The Interest and financial charges has come down from 65.91 lakhs to Rs.29.88 lakhs. The loan availed from HDFC has since been settled in full and the company is debt free now.

2. Industry Trends and Business Analysis

During the period under review the price level in the real estate sector (both commercial and residential property segment) improved with significant appreciation in residential properties. As per the Industry experts a price correction in the residential properties can be expected with the supply side catching up with the rise in demand.

The prices of commercial property segment are expected to remain buoyant with the sprucing up of existing transport infrastructure and also new initiatives by the Government to address other infrastructural constraints. With the space constraint in Delhi, the future growth in real estate would be in the NCR region with Gurgaon, Noida and Greater Noida being the attractive destinations.

3. Opportunities and Threats

With the Economy maintaining its current growth momentum the demand for quality commercial space is likely to increase especially in the NCR Region of Gurgaon, Noida and Greater Noida. The main engine for demand is likely to be from the IT & BPO Industry. The recent liberalization of FDI in Real Estate also augurs well for the Industry as it would result in more inflow of capital and technology in the Industry. The steady increase of disposable income and the rise of middle class is likely to keep up the demand for residential property buoyant.

The company in the improved market scenario continues its efforts for identifying suitable projects in the commercial property segment. With the new Government assuming power in Haryana, the supply of land and availability of projects in Gurgaon is expected to improve.

As in any other business, the real estate sector continues to face intense competition from both existing as well as new players which is likely to increase further with the industry offering better opportunities in the years ahead. However your company hopes to address the competitive threat on the strength of its emphasis on quality of construction and better services.

4. Future Prospects and Outlook

The initiatives in improvement of transport infrastructure by the Central Government as also the state governments in Delhi and the other NCR regions, the Delhi along with the NCR Region would offer excellent growth opportunities.

With the economy on the roll and inflation and other macro economic factors remaining favourable, the demand for quality commercial and retail space is expected to grow. The prices for commercial property is expected to remain firm and buoyant while there may be correction in the residential sector with increased supply to match the demand. As stated above, your company is making renewed efforts in identifying new projects for

taking up after detailed due diligence of commercial viability and the market potential.

5. Risks and concerns

Although major initiatives in the infrastructure of road and transportation has been made, however the availability of adequate parking space, utilities such as Power etc. still needs the attention of policy makers.

The lack of uniformity in the regulatory environment concerning the real estate as also the availability of quality manpower, market research models and reliable databases on industry are concerns that needs to be addressed for attracting FDI inflows in the industry.

6. Internal control system and their adequacy

The Company has adequate internal controls commensurate with its size to ensure protection of assets against loss from unauthorised use and all the transactions are authorised, recorded and reported correctly. The internal control is also supplemented by internal audit conducted by an external and independent firm of Chartered Accountants on an ongoing basis.

The Internal Audit Reports along with management comments thereon are reviewed by the Audit Committee of the Board. Besides, the Audit Committee reviews the internal controls at periodic intervals in close coordination with the Internal Auditors.