

HCL

HCL INFOSYSTEMS LTD.

ANNUAL REPORT 2008-09



Integrating
the future

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Corporate information

BOARD OF DIRECTORS

Chairman & Chief Executive Officer

Ajai Chowdhry

Whole-time Director & Chief Operating Officer

J.V. Ramamurthy

Directors

S. Bhattacharya

D. S. Puri

R. P. Khosla

E. A. Kshirsagar

Anita Ramachandran

T. S. Purushothaman

V. N. Koura

Nikhil Sinha

CHIEF FINANCIAL OFFICER Sandeep Kanwar

COMPANY SECRETARY Sushil Kumar Jain

AUDITORS Price Waterhouse, Gurgaon

BANKERS

State Bank of India

Canara Bank

HDFC Bank Ltd.

ICICI Bank Ltd.

Societe Generale

Standard Chartered Bank

State Bank of Patiala

The Hongkong and Shanghai Banking Corporation Limited

REGISTERED OFFICE 806, Siddharth,
96, Nehru Place, New Delhi - 110 019

CORPORATE OFFICE E-4,5,6, Sector XI, Noida - 201 301 (U.P.)

WORKS

- R. S. Nos: 34/4 to 34/7 and part of 34/1, Sedarapet, Puducherry - 605 111
- R. S. Nos: 107/5, 6 & 7, Main Road, Sedarapet Puducherry - 605 111
- Plot No. 78, South Phase, Ambattur Industrial Estate, Chennai - 600 058
- Plot No. SPL.A2, Thattanchavadi, Industrial Area, Puducherry - 605 009
- Plot Nos. 1, 2, 27 & 28, Sector 5, SIDCUL, Rudrapur, Distt. - Udham Singh Nagar, Uttarakhand - 263 145
- F - 214, G - 215, EPIP, Sitapura Industrial Area, Jaipur, Rajasthan - 302 021



**System
integration**



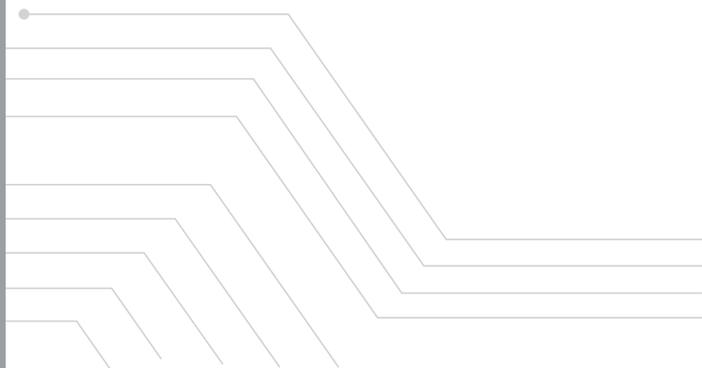
**Information &
communication
technology**



**Digital
lifestyle**

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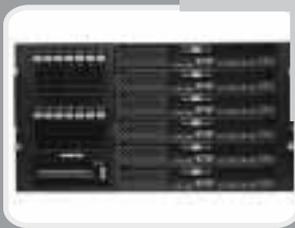
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seamless integration of
systems and technologies
with business processes...

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operations, simplifies
complexities, improves
productivity and enhances the
value delivered to your
customers



“The World Bank has projected 8% growth for India in 2010, which will make it the fastest-growing economy and overtaking China’s expected 7.7% growth.”

*Source: World Bank 2009



The Indian economy is one of the fastest growing economies in the world:

- ▶ India's economy has grown by more than 9% for three consecutive years, and has seen a decade of 7%+ growth, thereby enabling the reduction of poverty by 10%.

**Source: Indian Economy Overview, EconomyWatch January 2009*

- ▶ During this period of stable growth, the performance of the Indian service sector has been particularly significant. The growth rate of the service sector was 11.18% in 2007 and now contributes 53% of GDP.

**Source: Indian Economy Overview, EconomyWatch January 2009*

- ▶ According to IMF Outlook 2009, global growth is expected to rebound to 3% in 2010, led by the twin propellers of China and India, with 8% and 6.5% projected growth respectively.

**Source: IMF Outlook 2009*

In the World's Fastest Growing ICT Market

- ▶ Indian IT CAGR – 16.4% (IDC/Gartner) ~ 50% growth expected in next 3 years
- ▶ Steep Growth Sectors:

Telecom – Fastest growing market

45% growth in Broad Band Penetration, the second fastest growing market in the world. Mobile tele-density of 42.25% & over a billion population.

**Source: TRAI*

Security - Indian security market is estimated to be at around US\$ 1Bn for 2009 and the major sectors will be airports, mass transports and maritime. The market is estimated to be US\$ 9.7Bn by 2016

**Source: Frost & Sullivan*

Growth In Core Sectors - Power, Infrastructure, Health & Education

Education Sector - Prime Minister has termed 11th five year plan as "India's educational plan" Govt. to put 31K Cr in National Skill Development

Indian service sector **53%** growth

Indian economy **9%** growth

India in 2010 : **8%** growth



Integrated ICT Systems that seamlessly bridge business process with customers and citizen requirements are among the key drivers for sustaining these growth plans and HCL is among the best positioned Indian companies to address the growing demand for SI in the ICT infrastructure development sector.

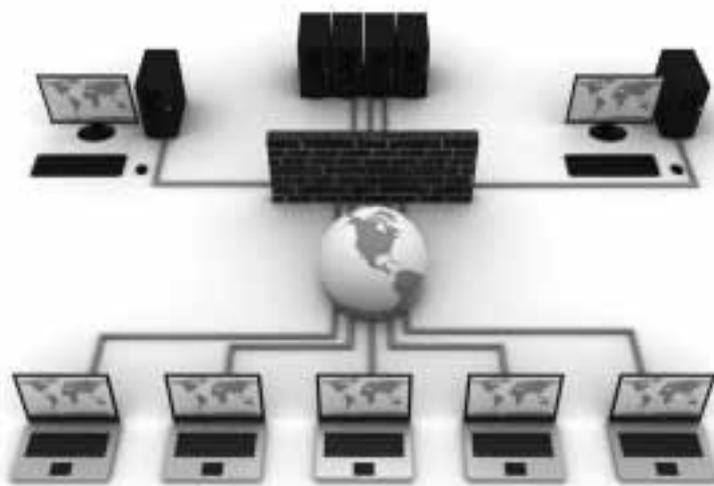
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HCL's core strengths make it a leader in the ICT market...

- ▶ HCL is among the largest ICT companies in India with an India Facing focus and over three decades of trusted relationship with our customers
- ▶ Stands for quality and innovation, a **specialist ICT technology player**
- ▶ A pioneer who has played a leading role in **moulding the IT industry** of India as we see it today
- ▶ A range of technology solutions, domain expertise and products catering to business needs across the sectors of **Telecom, BFSI, Power, e-Governance Infrastructure, Health, Education, Media & Entertainment**, and Retail over the last 3 years
- ▶ HCL has executed many large SI rollout projects in India including the single largest rollout of **ERP licences in the enterprise segment, one of the largest VOIP networks for the defence sector and the National Internet Backbone Infrastructure for Broadband Services**
- ▶ The HCL's "**Best Assured**" stamp of Quality that ensures that the best is delivered to our customers
- ▶ Sustainable Growth through an integrated environmentally friendly program – **HCL ecoSafe**
- ▶ One of India's largest distribution and retail network, to market a range of **IT & Digital Lifestyle products**
- ▶ A network that reaches out to **93,000 retail outlets over 11,000 plus towns**
- ▶ An unmatched service and support infrastructure that reaches out to all corners of India
- ▶ World Class Support Services. Ranked **No. 1 Company in IT services as per DQ CSA 2009**

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Who we are



Incorporated in 1976, HCL Infosystems Ltd is among the largest India facing ICT companies and the pioneers of modern computing in India today. HCL is engaged in developing and implementing solutions for diverse market segments across a range of technologies.