

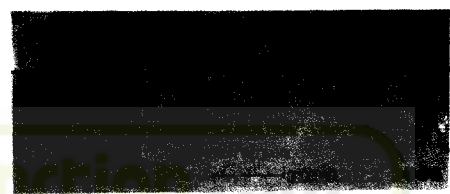
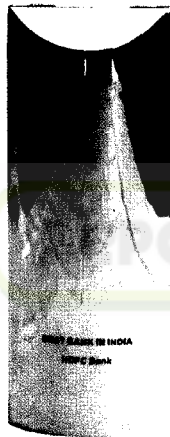


Vibrancy in our Economy Velocity in our Strides



We understand your world

## Awards for the Year 2006-2007



### **The Asian Banker Achievement Award**

- ✦ Our MD, Mr. Aditya Puri, won The Asian Banker Leadership Achievement Award for India in 2007

### **Global HR Excellence Awards**

- ✦ Award for Institution Building and Most Innovative HR Practices Award in 2007

### **Business Today Award**

- ✦ Best Bank in India in 2006

### **Businessworld Award**

- ✦ Best listed Bank of India in 2006

### **Euromoney Award**

- ✦ Best Bank in India in 2006

### **Forbes Magazine Award**

- ✦ One of Asia Pacific's Best 50 companies in 2006

### **The Asset Magazine's Triple A Country Award**

- ✦ Best Domestic Bank in India in 2006

### **Asiamoney Award**

- ✦ Best Local Cash Management Bank in Large and Medium segments in 2006

# Vibrancy in our Economy Velocity in our Strides

Propelled by a vibrant economy, India is at the forefront of developing nations. At the heart of this growth story is a young middle-class population, with an increasing propensity to consume and invest, fuelling the demand for financial products. In synch with this vibrancy, HDFC Bank has undertaken deliberate strides to service and benefit from a rapidly growing economy.

Our journey traverses multiple paths, exploring every avenue of value creation. Acknowledging the fast paced growth of consumerism in the country, retail banking forms a major thrust area for HDFC Bank. Expanding geography, acquisition of new, high-quality customers and end-to-end customer lifecycle management are the key drivers accelerating our growth.

The economy's retail revolution has also spawned entrepreneurs across the country, leading to fast growing numbers in the capital-hungry Small and Medium Enterprises (SMEs). We have placed a sharp focus on servicing aspiring businessmen by providing them a gamut of funding and non-funding solutions to fuel the growth of their businesses.

The winds of change sweeping across the country have also spurred business development in rural India. Recognising the enormous growth opportunities that the rural market offers, HDFC

Bank is rapidly making its presence felt across the entire supply chain of agricultural and non-agricultural segments. Today, we are pleased to provide a full range of banking services to our customers in some of the remotest recesses of our rural hinterland.

Economic progress should not be reserved for the privileged few, but should also touch lives in every segment of our society. Giving more than 7000 self-help groups access to credit through NGOs and MFIs, our drive for delivering Microfinance is playing a meaningful role in ensuring that even the underprivileged sections of the populace are included in our growth story. Our strong sense of social responsibility has also driven us to undertake significant steps in enhancing our service to society by supporting several projects focused on education, health and rehabilitation.

**The fundamental substance of HDFC Bank's business model lies in our capacity to adapt and successfully implement our understanding of the change forces of our economy, into long lasting value for our stakeholders.**



# Financial Highlights

	1997-1998	1998-1999	1999-2000
Interest Income	240,80	376,08	679,87
Interest Expense	137,55	229,18	374,28
<b>Net Interest Income</b>	<b>103,25</b>	<b>146,90</b>	<b>305,59</b>
Other Income	6,1,05	67,13	119,54
<b>Net Revenues</b>	<b>164,30</b>	<b>214,03</b>	<b>425,13</b>
Operating costs	6,2,71	88,79	171,39
<b>Operating Result</b>	<b>101,59</b>	<b>125,24</b>	<b>253,74</b>
Provisions and Contingencies	7,24	8,39	58,89
Loan Loss Provisions	7,22	7,58	53,60
Amortisation on investments	-	-	-
Others	2	81	5,29
<b>Profit before tax</b>	<b>94,35</b>	<b>116,85</b>	<b>194,85</b>
Provision for taxation	31,20	34,45	74,81
<b>Profit after tax</b>	<b>63,15</b>	<b>82,40</b>	<b>120,04</b>
<b>Funds :</b>			
Deposits	2,191,74	2,915,11	8,427,72
Subordinated debt	100,00	135,00	150,00
Stockholders' Equity	285,13	338,93	751,52
Working Funds	2,829,98	4,349,96	11,731,03
Loans	841,98	1,400,56	3,462,34
Investments	1,121,33	1,903,80	5,748,28
<b>Key Ratios :</b>			
Earnings per share (Rs)	3.16	4.12	5.93
Return on Average Network	23.87%	26.41%	29.00%
Tier 1 Capital Ratio	10.21%	8.34%	9.56%
Total Capital Ratio	13.92%	11.86%	12.19%
Dividend per share (Rs)	1.00	1.30	1.60
Dividend payout ratio	34.84%	34.71%	29.96%
Book value per share as at March 31 (Rs)	14.30	16.90	30.90
Market price per share as at March 31 (Rs)*	70.80	69.15	257.20
Price to Earnings Ratio	22.42	16.78	43.37

Rs. 10 Lac = Rs. 1 Million

Rs. 1 Crore = Rs. 10 Million

\*\*Proposed

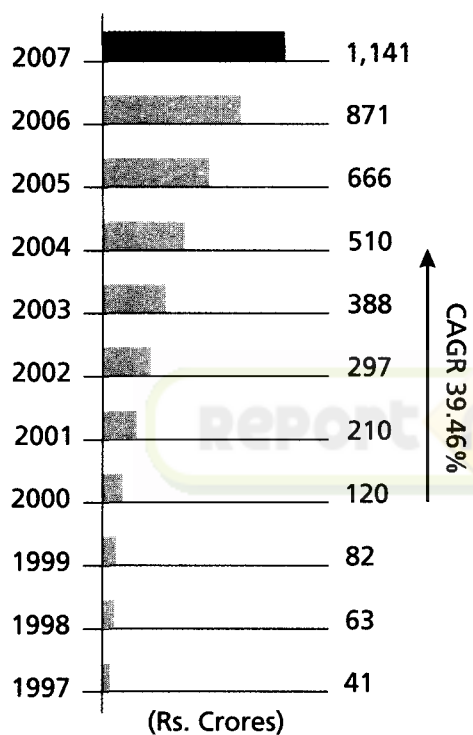
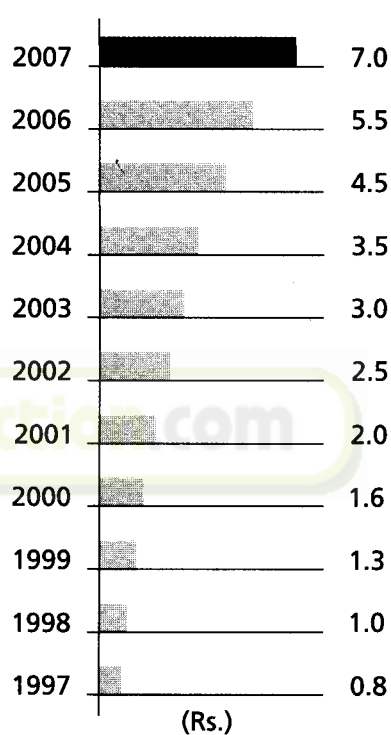
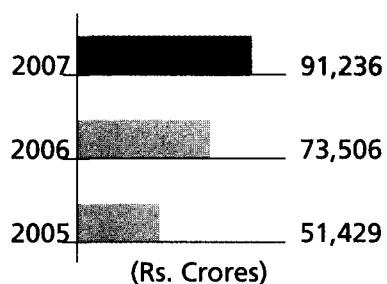
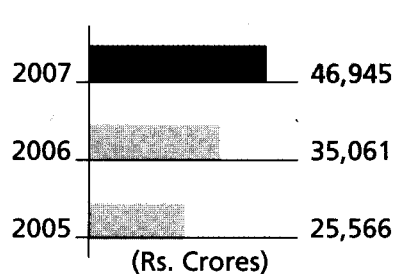
\*Source : NSE

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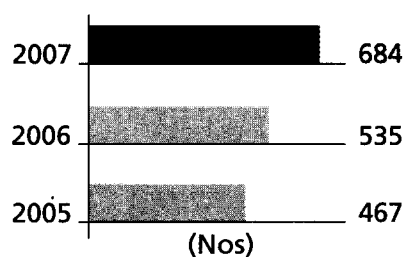
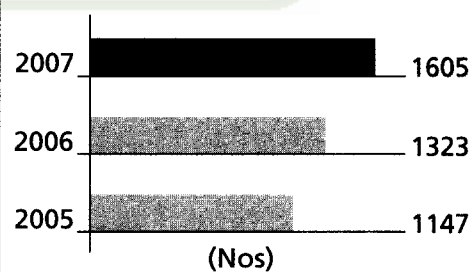
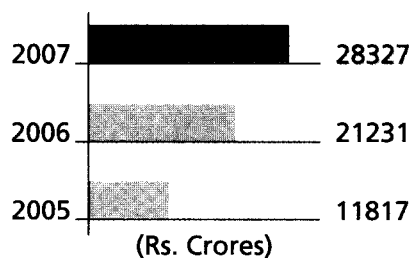
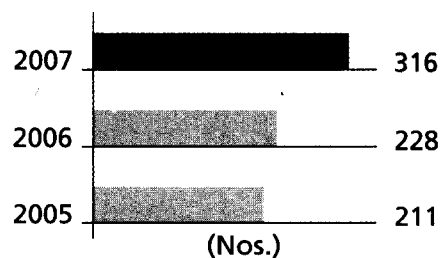
(Rs. lacs)

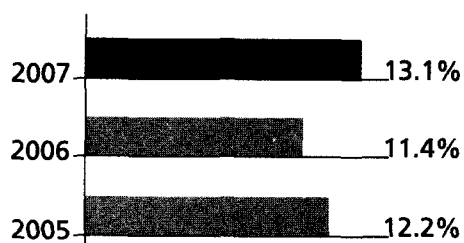
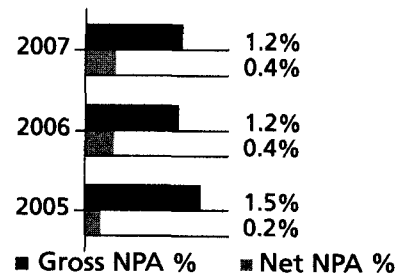
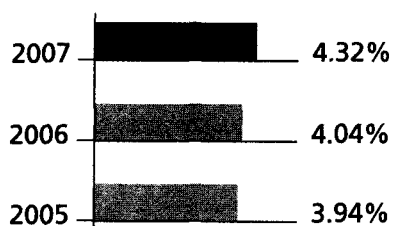
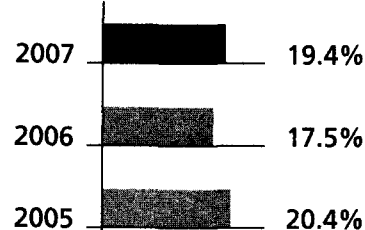
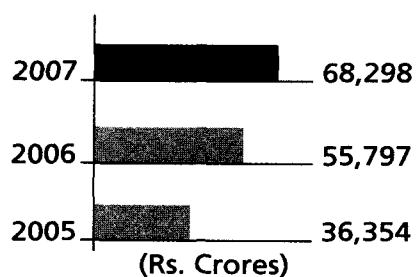
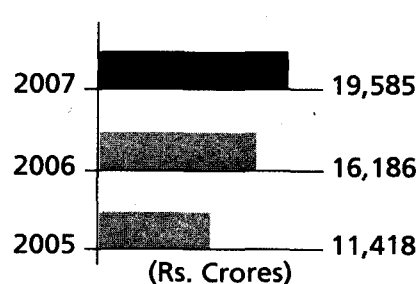
	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007
	1,259,46	1,702,99	2,013,61	2,548,93	3,093,49	4,475,34	6,889,02
	753,75	1,073,74	1,191,96	1,211,05	1,315,56	1,929,50	3,179,45
	<b>505,71</b>	<b>629,25</b>	<b>821,65</b>	<b>1,337,88</b>	<b>1,777,93</b>	<b>2,545,84</b>	<b>3,709,57</b>
	176,57	335,90	465,55	480,03	651,34	1,123,98	1,516,23
	<b>682,28</b>	<b>965,15</b>	<b>1,287,20</b>	<b>1,817,91</b>	<b>2,429,27</b>	<b>3,669,82</b>	<b>5,225,80</b>
	309,59	417,95	577,05	810,00	1,085,40	1,691,09	2,420,80
	<b>372,69</b>	<b>547,20</b>	<b>710,15</b>	<b>1,007,91</b>	<b>1,343,87</b>	<b>1,978,73</b>	<b>2,805,00</b>
	57,63	121,82	139,30	288,95	364,93	725,22	1,166,25
	52,96	85,77	88,39	178,28	176,22	479,76	861,01
	4,42	21,81	50,44	93,22	188,06	245,16	241,09
	25	14,24	47	17,45	65	30	64,15
	<b>315,06</b>	<b>425,38</b>	<b>570,85</b>	<b>718,96</b>	<b>978,94</b>	<b>1,253,51</b>	<b>1,638,75</b>
	104,94	128,34	183,25	209,46	313,38	382,73	497,30
	<b>210,12</b>	<b>297,04</b>	<b>387,60</b>	<b>509,50</b>	<b>665,56</b>	<b>870,78</b>	<b>1,141,45</b>
	11,658,11	17,653,81	22,376,07	30,408,86	36,354,25	55,796,82	68,297,94
	200,00	200,00	200,00	600,00	500,00	1,702,00	3,282,60
	913,09	1,942,28	2,244,83	2,691,88	4,519,85	5,299,53	6,433,15
	15,617,33	23,787,38	30,424,08	42,306,99	51,429,00	73,506,39	91,235,61
	4,636,66	6,813,72	11,754,86	17,744,51	25,566,30	35,061,26	46,944,78
	7,145,14	12,004,02	13,388,08	19,256,79	19,349,81	28,393,96	30,564,80
	8.64	11.01	13.75	17.95	22.92	27.92	36.29
	24.53%	18.30%	18.10%	20.14%	20.44%	17.47%	19.40%
	8.69%	10.81%	9.49%	8.03%	9.60%	8.55%	8.58%
	11.09%	13.93%	11.12%	11.66%	12.16%	11.41%	13.08%
	2.00	2.50	3.00	3.50	4.50	5.50	7.00**
	25.55%	23.68%	24.72%	22.15%	24.00%	22.55%	22.92%
	37.50	69.00	79.60	94.52	145.86	169.24	201.42
	228.35	236.60	234.55	378.75	573.64	774.25	954.15
	26.43	21.50	17.06	21.10	25.03	27.74	26.29

**PROFIT AFTER TAX****DIVIDEND PER SHARE****BALANCE SHEET SIZE****ADVANCES**

**HDFC BANK**

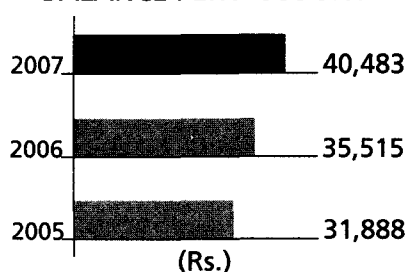
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**EARNING PER SHARE****BRANCHES****ATMS****RETAIL ASSETS****CITIES**

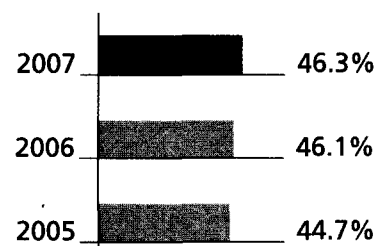
**CAPITAL ADEQUACY (%)****NPA % TO CUSTOMER ASSETS****NET INTEREST MARGIN****RETURN ON CAPITAL****DEPOSITS****SAVINGS DEPOSITS**



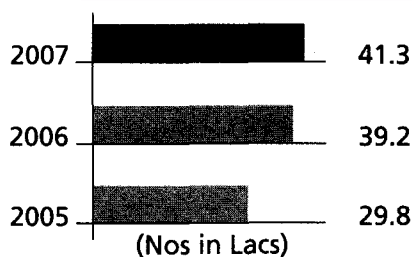
### AVERAGE SAVINGS BALANCE PER ACCOUNT



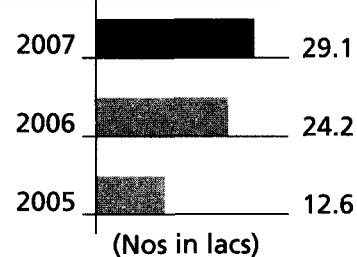
### COST TO REVENUE



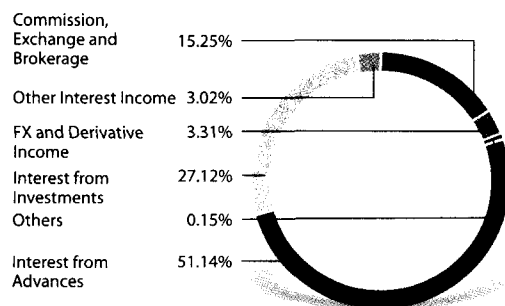
### DEBIT CARDS



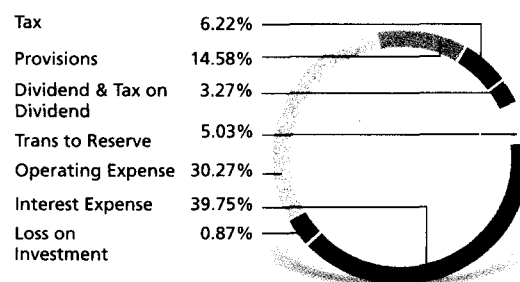
### CREDIT CARDS



### RUPEE EARNED



### RUPEE SPENT



## Board of Directors

**Mr. Jagdish Capoor**, *Chairman*  
**Mr. Aditya Puri**, *Managing Director*  
**Mr. Keki Mistry**  
**Mr. Vineet Jain**  
**Mrs. Renu Karnad**  
**Mr. Arvind Pande**  
**Mr. Ashim Samanta**  
**Mr. C. M. Vasudev**  
*(Appointed as Additional Director w.e.f. 17.10.2006)*  
**Mr. Gautam Divan**  
*(Appointed as Additional Director w.e.f. 17.10.2006)*  
**Mr. Bobby Parikh**  
*(Resigned w.e.f. 17.10.2006)*  
**Dr. Venkat Rao Gadwal**  
*(Relinquished Office w.e.f. 14.3.2007)*  
**Dr. Pandit Palande**  
*(Appointed as Additional Director w.e.f. 24.04.2007)*

**Executive Vice President  
(Legal) & Company Secretary**

Mr. Sanjay Dongre

## Auditors

M/s. Haribhakti & Co.,  
Chartered Accountants

## Registered Office

HDFC Bank House,  
Senapati Bapat Marg,  
Lower Parel,  
Mumbai 400 013.

Tel: 5652 1000

Fax: 2496 0737

Website : www.hdfcbank.com

## Senior Management Team

Mr. A Parthasarthy  
 Mr. A. Rajan  
 Mr. Abhay Aima  
 Mr. Bharat Shah  
 Mr. C. N. Ram  
 Mr. G. Subramanian  
 Mr. Harish Engineer  
 Mr. Kaizad Bharucha  
 Mrs. Mandeep Maitra  
 Mr. Paresh Sukthankar  
 Mr. Pralay Mondal  
 Mr. Sudhir M. Joshi  
 Mr. Vinod G. Yennemadi

## Registrars & Transfer Agents

### Datamatics Financial Services Ltd

Plot No. A. 16 & 17,  
Part B Crosslane, MIDC, Marol,  
Andheri (East),  
Mumbai 400093  
Tel: 66712151-56  
(Extn Nos. 207, 264 and 220)  
Fax: 28213404;  
E-mail: hdinvestors@dfssl.com