

CONTENTS

Corporate identity	02
2011-12 in retrospect	04
Statement from the Chairman	16
LNJ Bhilwara Group – The Golden Jubilee	18
Management Discussion and Analysis	20
Directors' Report	28
Corporate Governance Report	35
Auditors' Report	43
Balance sheet	46
Statement of Profit & Loss	47
Notes to the financial statement	48
Cash flow statement	7 4
Consolidated financial statements	7 5



KITES RISE HIGHEST AGAINST THE WIND-NOT WITH IT.

– Winston Churchill



At HEG Limited, we faced a challenging 2011-12. Rather than merely wait for better times, we worked harder. With the objective to restrict the downtrend effectively and capitalise on the uptrend whenever that happens.



A snapshot

HEG LIMITED TODAY HAS THE LARGEST GRAPHITE ELECTRODE **PLANT IN THE WORLD AT SINGLE LOCATION BESIDES BEING ONE** OF THE MOST COMPETITIVE **MANUFACTURERS GLOBALLY – ACCOUNTING FOR 9% OF INDUSTRY MARKET SHARE.**



Largest Indian exporter of graphite electrodes; about 85% production exported

- ▶ Flagship Company of LNJ Bhilwara Group
- ▶ Located at Mandideep (near Bhopal)
- ▶ 77-MW captive power generation facility supports graphite plant
- ▶ Footprint across more than 35 countries
- Largest Indian exporter of graphite electrodes; about 85% production exported
- ▶ Winner of the CAPEXIL Export Award for graphite electrodes for 19 years.
- An ISO 9001: 2008 and ISO 14001:2004-certified organisation

Capacity (TPA)

80,000

March 31, 2012

Team size (members)

1070

March 31, 2012

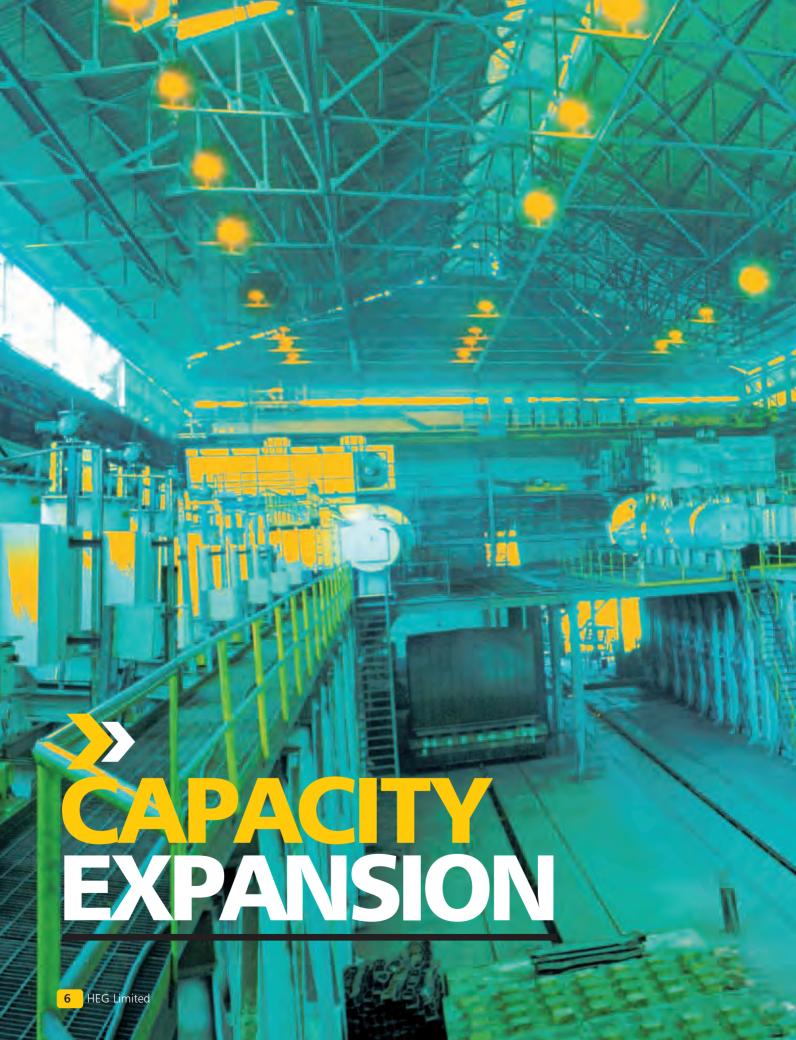
Market Capitalisation

858 crore

March 31, 2012









SPENDING AND WAIT FOR BETTER TIMES.

cost and bring additional capacities on stream closer to a sectoral rebound.

- ▶ We expanded our capacity by 14,000 TPA for an investment of ₹225 crore.
- at the prevailing historical average
- Our expanded capacity is designed to manufacture large value-added electrodes preferred by global steel majors.
- ▶ We strengthened our relationships with needle coke suppliers besides diversifying our sources.

Conclusion: Our new investment incorporates upgraded

