



# **HARIA EXPORTS LIMITED**

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**30th ANNUAL REPORT**  
**1999 - 2000**

**HARIA EXPORTS LIMITED**

THIRTYTH ANNUAL REPORT 1999-2000

**BOARD OF DIRECTORS**

Mr. Kantilal L. Haria

Chairman &amp; Managing Director

Mr. Manish K. Haria

Joint Managing Director

Mr. A.K. Shah

Mr. Premjit Singh

**SECRETARY**

Mr. Manish R. Shah

**AUDITORS**

M/s Sunderji Gosar &amp; Co.

M/s Patel, Shah &amp; Joshi

**BANKERS**

State Bank Of India

Bank of India

**REGISTERED  
OFFICE**

Haria Centre,  
8, Subhash Road,  
Vile Parle (E),  
Mumbai-400057.

Tel:(91-22)838 88 81-90

Fax:(91-22)836 7053/54

**CORPORATE &  
ADMINISTRATIVE  
OFFICE**

Plot No. 345/359  
G.I.D.C. Silvassa Road,  
Vapi-396 195

Tel:(02638)31317/18

Fax : (02638)32168

**PLANTS**

1) Vapi  
Unit No.1  
345/358, G.I.D.C.  
Silvassa Road, Vapi,  
Gujarat.

Unit No.2,  
278-280, G.,I.D.C.,  
Silvassa Road, Vapi,  
Gujarat.

2)Kandla  
Free Trade Unit No.1,  
157-160, K.F.T.Z.  
Gandhidham, Kutch,  
Tel:02836)52237

Free Trade Unit No.2,  
167-168, K.F.T.Z.  
Gandhidham, Kutch,  
Fax:02836)52655

**LIAISON OFFICE**

B-2,15/F,  
New Fortune House,  
4-8 North Street,  
Kennedy Town  
Hong Kong,

**INVESTOR  
SERVICE CELL****REGISTERED  
OFFICE****CONTENTS**

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**NOTICE**

**NOTICE** is hereby given that Thirtieth Annual General Meeting of HARIA EXPORTS LIMITED will be held on Tuesday, 30th May, 2000 at 11.00 a.m. at the Registered Office of the Company, at Haria Centre, 8, Subhash Road, Vile Parle (East), Mumbai-400 057 to transact the following business:

**ORDINARY BUSINESS**

- (1) To receive, consider and adopt Annual Accounts for the year ended 31st March, 2000 together with Directors Report and Auditors Report thereon.
- (2) To declare Dividend on Equity Shares.
- (3) To appoint a Director in place of Mr. Premjit Singh who retires by rotation and being eligible offers himself for re-appointment.
- (4) To appoint M/s. Sunderji Gosar & Company, Chartered accountants as Auditors to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.
- (5) To appoint M/s. Patel Shah & Joshi, Chartered accountants as Joint Auditors to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

**NOTES**

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE IN HIS BEHALF AND SUCH PROXY NEED NOT BE A MEMBER. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING AT THE REGISTERED OFFICE.
2. The Book Closure date of the Company will be from 24.05.2000 to 30.05.2000 (both days inclusive).
4. Dividend, if sanctioned at the Meeting, will be payable to the Members whose names are on Company's Register of Members on 30.05.2000 and Dividend Warrants will be sent to them on or after 30.05.2000.
5. *Members desiring any information as regards to Accounts are requested to write in advance to the Company atleast 15 days before the date of meeting to enable the Management to keep the necessary information ready.*
6. Address all correspondence to the Registered Office of the Company.

Date : 30th April, 2000  
Place : Mumbai

By Order of the Board

Manish R. Shah  
Company Secretary

**HARIA EXPORTS LIMITED**

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**DIRECTORS REPORT**

THE MEMBERS,  
**M/S HARIA EXPORTS LIMITED**  
MUMBAI.

Your Directors have pleasure in submitting their 30th Annual Report together with Audited Accounts of the Company for the year ended 31st March, 2000.

**FINANCIAL RESULTS**

	<b>YEAR ENDED</b> (Rs. in Lacs)	
	1999-2000	1998-1999
Sales and other Income	8790.72	6701.26
Less: Expenditure	8335.80	6374.77
Profit Before Depreciation	454.92	326.49
Less: Depreciation	79.36	66.34
Profit Before Tax	373.68	260.15
Less: Provision for Tax	5.00	3.00
Profit After Tax	370.56	257.15
Less: Prior period adjustments	157.89	20.87
	212.67	236.28
Add: Balance Brought Forward	1195.63	1169.64
BALANCE AVAILABLE FOR APPROPN.	1408.30	1405.92
Less: Proposed Dividend (Subject to Tax)	123.00	123.00
Less: Corporate Tax on Dividend	13.53	12.30
Less: Transfer to Gen. Reserve	100.00	75.00
BALANCE TRANSFERRED TO BALANCE SHEET	1171.77	1195.62

**AUDITORS REPORT:**

The observation made by the Auditors in their Reports are self explanatory and have also been further amplified in the notes to the Accounts. As regards Note m (b) & (c) of the notes to accounts the matter is under negotiations for settlement with the party concerned, thereafter approval of Reserve Bank of India shall be required under F.E.R.A., Management feels to add that your Company has lodged counter claim of Rs.83.18 Crores against State Bank of India for their alleged negligence on the subject matter. (Refer note no. m (a) of notes to accounts.)

**DIVIDEND:**

Your Directors are pleased to recommend payment of final dividend of Rs. 3.00 per equity share as against Rs. 3.00 per equity share declared during the previous year. The dividend on equity shares, if approved, would absorb Rs. 1.23 crores and will be payable to those members whose names appear on the Register of Members as on 30th May, 2000. The Corporate Dividend tax payable on the above dividend will be Rs. 12.30 lacs.

**YEAR IN PROSPECT:**

The Company has recorded better performance for the year under Consideration. Total income has increased from Rs. 6701.26 lacs of previous year to Rs. 8790.72 lacs for the year under review. Profit after tax stood at Rs. 370.57 lacs as against Rs.257.15 Lacs during the previous year.

The Company have successfully started a new EOU Unit at Vapi for a total Capital outlay of Rs. 200 Lacs (approx)



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### **FUTURE PROSPECT:**

The Company expects to perform much better in the current year. The Book order position of the Company is very comfortable. Demand for your Company's products is increasing in the International market. Keeping in view the current scenario the Company should do very well in the current year.

### **MILLENNIUM COMPLIANT:**

Your Directors are pleased to inform you that your Company has successfully passed through the Millennium date change and would like to thank the entire Y2K team for their support and contribution for making the Year 2000 data and computer systems Y2K compliant. Your Company spent Rs. 25.00 lacs to make all its Hardware/ Software Y2K compliant.

### **DEPOSITS:**

The Company has not accepted any deposit during the year.

### **DIRECTORS:**

There has been no appointment or resignation of any directors during the year. Mr. Premjit Singh retire by rotation and being eligible offer themselves for re-election.

### **CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE:**

Information under section 217 (1)(e) read with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 are given in Annexure "A"

### **PARTICULARS OF EMPLOYEES:**

Information pursuant to section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules 1975, are given in Annexure "B".

### **AUDITORS:**

M/s Sunderji Gosar & Co. & M/s. Patel Shah & Joshi, Chartered Accountants, Mumbai, Auditors of the Company will retire at the conclusion of this Annual General Meeting and are eligible for reappointment. The Members are requested to appoint the Auditors and to fix their remuneration.

### **INDUSTRIAL RELATIONS:**

The Industrial relations continue to be cordial throughout the year. Your Directors place on record their sincere appreciation of the effort and dedication of the employees in producing consistent results during the year under review. In line with its policy, the Company continues to place great emphasis for all-round development of staff at all levels. Your Company has been actively concentrating on development of human resources. which is a prime asset for its growth.

### **APPRECIATION:**

Your Directors wish to place on record their deep and sincere appreciation for the contribution made by the workers, staff and executives to the successful performance of the Company. Your Directors wish to place on record their gratitude to various Government Authorities, Banks, financial institution and other Agencies for the services rendered during the year and look forward to their continued support. The directors also appreciate the trust and confidence reposed by the shareholders of the Company.

**On Behalf of the Board of Directors**

Date : 30th April, 2000  
Place : Mumbai

**KANTILAL L. HARIA**  
Chairman & Managing Director

**HARIA EXPORTS LIMITED**

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**ANNEXURE "A" TO DIRECTORS REPORT**

**PARTICULARS AS REQUIRED UNDER COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES, 1988.**

**FORM - A****A. PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY**

The management is aware of the importance of energy conservation and reviews the measures taken for reduction in the consumption of energy from time to time.

<b>Power &amp; Fuel Consumption</b>	<b>Current Year 1999-2000</b>	<b>Previous Year 1998-1999</b>
<b>1. Electricity</b>		
a) Purchased Units(000KWH)	2,99,591.00	4,74,283.00
Total Amount (Rs.)	19,05,521.41	25,69,960.41
Rate per Unit (Rs.)	6.36	5.42

**B. CONSUMPTION PER UNIT OF PRODUCTION**

<b>PRODUCT</b>	<b>CURRENT YEAR 1999-2000</b>	<b>PREVIOUS YEAR 1998-1999</b>
<b>1. Garments Pieces</b>		
a) Production (Pieces)	4,67,634	8,17,588
b) Power (Units KWH)	2,99,591	4,74,283
c) Consumption per unit (KWH)	0.64	0.58

**FORM - B****2. PARTICULARS WITH RESPECT TO TECHNOLOGICAL ABSORPTION**

The technology involved in garment manufacture have been assimilated over a long period of time and it has not been found necessary to induct any new skills from abroad.

**(I) RESEARCH AND DEVELOPMENT**

- (a) Specific areas in which Research & Development is carried out by your Company:  
The Research and Development activities of your Company are directed towards improvement in quality & development of new products.
- (b) Benefits derived as a result of above Research & Development:  
Improved range of products, technological improvements, improvement in quality & better utilisation of raw materials.



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(c) Future plan of action:

Strengthening the Research & Development activities with the View to have progressive indigenisation & improvement in quality of product & increase in product range.

(d) Expenditure on Research & Development:

	1999-2000 (Rs. in lacs)
(i) Capital	NIL
(ii) Recurring	13.01
(iii) Total	13.01
(iv) Percentage of Research & Development expenditure of total turnover.	0.16%

**(4) FOREIGN EXCHANGE EARNINGS & OUTGO**

The particulars of foreign exchange earned & utilised during the year given in Notes to Accounts forming part of Balance Sheet.

**ANNEXURE "B" TO DIRECTORS REPORT**

**Statement as Section 217(2A) (b) (ii) of the Companies Act, 1956 read with the Companies (particulars of Employees) Rules, 1975 and forming part of the report of the Directors for the financial year ended 31st March, 1998.**

Name of the Employee	Age (Years)	Designation	Qualification & Experience	Date of Commencement of Employment	Remuneration (In Rupees)	Particulars of Previous Employment
NIL	NIL	NIL	—	NIL	NIL	NIL

**On Behalf of the Board of Directors**

KANTILAL L. HARIA  
Chairman & Managing Director

Date : 30th April, 2000  
Place : Mumbai.