

61st

ANNUAL REPORT 2022-2023



BAJAJ

HERCULES HOISTS LIMITED

FINANCIAL HIGHLIGHTS

(₹ in Lakhs)

Description	2022-23	2021-22	2020-21	2019-20	2018-19
PROFIT & LOSS ACCOUNT					
Gross Sales	15,051.52	10,739.16	7,736.53	8,105.00	9,952.72
Net Sales	15,051.52	10,739.16	7,736.53	8,105.00	9,952.72
Sale of Power Units Generated	25.56	105.45	100.66	194.84	264.12
Other Income	1,768.58	1,598.22	850.13	1,493.27	976.05
Gross Revenue	16,845.66	12,442.84	8,687.32	9,793.11	11,192.89
Cost of Material	8,521.23	6,564.45	4,577.72	4,390.20	5,576.08
Operating & Other Expenses	4,884.51	3,592.08	2,864.38	3,448.89	3,702.49
Interest & Finance Expenses	54.91	0.96	0.89	1.91	-
Depreciation/Amortisation	395.65	247.35	289.25	353.20	301.54
Profit Before tax and exceptional items	2,989.36	2,038.00	955.09	1,598.91	1,612.78
Less-Exceptional Items	(8,622.70)	193.23	-	-	-
Profit Before tax	11,612.06	1,844.77	955.09	1,598.91	1,612.78
Current Tax (Income Tax)	1,138.09	295.24	91.15	167.92	361.61
Deferred Tax	143.26	55.52	87.47	133.07	-29.18
Profit After Tax & Adjustment for earlier Years	10330.71*	1,494.01	776.46	1,297.92	1,280.35
Dividend / Proposed Dividend	960.00	832.00	480.00	576.00	480.00
BALANCE SHEET					
Net Worth	70,665.39	61,900.98	49,440.29	33,724.21	42,677.61
Other Liabilities	608.22	61.00	67.37	65.50	74.78
Deferred Tax Liability (Net)	3,163.40	3,181.64	1,584.02	337.49	685.66
Current Liabilities	2,943.58	2,768.92	1,454.91	1,090.61	1,629.62
Total Equity and Liabilities	77,380.59	67,912.55	52,546.58	35,217.81	45,067.68
Fixed Assets -Gross (including Capital WIP)	4,808.70	4,010.70	4,679.79	4,572.67	4,436.38
Fixed Assets- Net	3,571.69	2,872.20	3,258.35	3,420.85	3,598.81
Investments	59,930.23	51,033.97	40,073.75	20,698.33	29,784.36
Other Assets	185.98	193.50	186.88	224.70	257.33
Current Assets	13,692.69	13,812.88	9,027.61	10,873.95	11,427.18
Total Assets	77,380.59	67,912.55	52,546.58	35,217.81	45,067.68
RATIOS and STATISTICS					
Proprietary Ratio	0.91:1	0.91:1	0.94:1	0.96:1	0.95:1
Debt Equity Ratio	0:1	0:1	0:1	0:1	0:1
Current Ratio	4.65:1	4.99:1	6.20:1	9.97:1	7.01:1
Return on Proprietor's Fund	14.62%	2.41%	1.57%	3.85%	3.00%
Return on Capital Employed	15.67%	2.83%	1.87%	4.69%	3.71%
Operating Expenses Ratio	88.91%	93.66%	94.96%	94.45%	90.82%
Operating Profit Ratio	8.10%	4.06%	1.34%	1.27%	6.23%
Net Profit Ratio	68.52%	13.78%	9.91%	15.64%	12.53%
Dividend Per Share (Rs.)	3.00	2.60	1.50	1.80	1.50
Earning per Equity Share (Rs.)	32.28	4.67	2.43	4.06	4.00
Price Earning Ratio	5.53	29.76	46.01	12.44	28.93
Debtors Turnover Ratio	16.65	12.78	7.98	4.10	4.07
Inventory Turnover Ratio	3.09	2.58	1.60	1.22	1.54
Book Value per Equity Share (Rs.)	220.83	193.44	154.50	105.39	133.37
No. of Equity Shareholders	15,884	16,394	17,052	11,327	11,387
No. of Employees	175	149	132	137	141

1) Proprietary Ratio = (Equity Capital + Reserves & Surplus - Miscellaneous Expenses) / Total Assets

2) Debt Equity Ratio = Debt / Equity

3) Current Ratio = Current Assets / Current Liabilities

4) Return on Proprietor's Funds = Profit After Tax / (Equity Capital + Reserves & Surplus - Miscellaneous Expenses)

5) Return on Capital Employed = Profit Before Interest & Tax / (Equity Capital + Reserves & Surplus+ Non Current Liabilities - Miscellaneous Expenses)

6) Operating Expenses Ratio = (Cost of Material + Operating & Other Expenses) / (Net Sales+windmill income)

7) Operating Profit Ratio= (Profit before Tax-Other Income)/(Net Sales+windmill income)

7) Net Profit Ratio = Profit After Tax / (Net Sales+windmill income)

8) Price Earning Ratio=Market Price Per Share/ Earning Per Share

9) Debtors Turnover Ratio= (Net Sales+Windmill income)/(Average Trade Receivable)

10) Inventory Turnover Ratio= Cost of Materials / Average Inventory

* Net Profit FY 22-23 Included profit of 8696.16 lakhs on sale of mulund land and loss of Rs. 73.46 lakhs on sale of windmill considered as exceptional item

61st

ANNUAL REPORT 2022-2023



BAJAJ

HERCULES HOISTS LIMITED

FINANCIAL HIGHLIGHTS

(₹ in Lakhs)

Description	2022-23	2021-22	2020-21	2019-20	2018-19
PROFIT & LOSS ACCOUNT					
Gross Sales	15,051.52	10,739.16	7,736.53	8,105.00	9,952.72
Net Sales	15,051.52	10,739.16	7,736.53	8,105.00	9,952.72
Sale of Power Units Generated	25.56	105.45	100.66	194.84	264.12
Other Income	1,768.58	1,598.22	850.13	1,493.27	976.05
Gross Revenue	16,845.66	12,442.84	8,687.32	9,793.11	11,192.89
Cost of Material	8,521.23	6,564.45	4,577.72	4,390.20	5,576.08
Operating & Other Expenses	4,884.51	3,592.08	2,864.38	3,448.89	3,702.49
Interest & Finance Expenses	54.91	0.96	0.89	1.91	-
Depreciation/Amortisation	395.65	247.35	289.25	353.20	301.54
Profit Before tax and exceptional items	2,989.36	2,038.00	955.09	1,598.91	1,612.78
Less-Exceptional Items	(8,622.70)	193.23	-	-	-
Profit Before tax	11,612.06	1,844.77	955.09	1,598.91	1,612.78
Current Tax (Income Tax)	1,138.09	295.24	91.15	167.92	361.61
Deferred Tax	143.26	55.52	87.47	133.07	-29.18
Profit After Tax & Adjustment for earlier Years	10330.71*	1,494.01	776.46	1,297.92	1,280.35
Dividend / Proposed Dividend	960.00	832.00	480.00	576.00	480.00
BALANCE SHEET					
Net Worth	70,665.39	61,900.98	49,440.29	33,724.21	42,677.61
Other Liabilities	608.22	61.00	67.37	65.50	74.78
Deferred Tax Liability (Net)	3,163.40	3,181.64	1,584.02	337.49	685.66
Current Liabilities	2,943.58	2,768.92	1,454.91	1,090.61	1,629.62
Total Equity and Liabilities	77,380.59	67,912.55	52,546.58	35,217.81	45,067.68
Fixed Assets -Gross (including Capital WIP)	4,808.70	4,010.70	4,679.79	4,572.67	4,436.38
Fixed Assets- Net	3,571.69	2,872.20	3,258.35	3,420.85	3,598.81
Investments	59,930.23	51,033.97	40,073.75	20,698.33	29,784.36
Other Assets	185.98	193.50	186.88	224.70	257.33
Current Assets	13,692.69	13,812.88	9,027.61	10,873.95	11,427.18
Total Assets	77,380.59	67,912.55	52,546.58	35,217.81	45,067.68
RATIOS and STATISTICS					
Proprietary Ratio	0.91:1	0.91:1	0.94:1	0.96:1	0.95:1
Debt Equity Ratio	0:1	0:1	0:1	0:1	0:1
Current Ratio	4.65:1	4.99:1	6.20:1	9.97:1	7.01:1
Return on Proprietor's Fund	14.62%	2.41%	1.57%	3.85%	3.00%
Return on Capital Employed	15.67%	2.83%	1.87%	4.69%	3.71%
Operating Expenses Ratio	88.91%	93.66%	94.96%	94.45%	90.82%
Operating Profit Ratio	8.10%	4.06%	1.34%	1.27%	6.23%
Net Profit Ratio	68.52%	13.78%	9.91%	15.64%	12.53%
Dividend Per Share (Rs.)	3.00	2.60	1.50	1.80	1.50
Earning per Equity Share (Rs.)	32.28	4.67	2.43	4.06	4.00
Price Earning Ratio	5.53	29.76	46.01	12.44	28.93
Debtors Turnover Ratio	16.65	12.78	7.98	4.10	4.07
Inventory Turnover Ratio	3.09	2.58	1.60	1.22	1.54
Book Value per Equity Share (Rs.)	220.83	193.44	154.50	105.39	133.37
No. of Equity Shareholders	15,884	16,394	17,052	11,327	11,387
No. of Employees	175	149	132	137	141

1) Proprietary Ratio = (Equity Capital + Reserves & Surplus - Miscellaneous Expenses) / Total Assets

2) Debt Equity Ratio = Debt / Equity

3) Current Ratio = Current Assets / Current Liabilities

4) Return on Proprietor's Funds = Profit After Tax / (Equity Capital + Reserves & Surplus - Miscellaneous Expenses)

5) Return on Capital Employed = Profit Before Interest & Tax / (Equity Capital + Reserves & Surplus+ Non Current Liabilities - Miscellaneous Expenses)

6) Operating Expenses Ratio = (Cost of Material + Operating & Other Expenses) / (Net Sales+windmill income)

7) Operating Profit Ratio= (Profit before Tax-Other Income)/(Net Sales+windmill income)

7) Net Profit Ratio = Profit After Tax / (Net Sales+windmill income)

8) Price Earning Ratio=Market Price Per Share/ Earning Per Share

9) Debtors Turnover Ratio= (Net Sales+Windmill income)/(Average Trade Receivable)

10) Inventory Turnover Ratio= Cost of Materials / Average Inventory

* Net Profit FY 22-23 Included profit of 8696.16 lakhs on sale of mulund land and loss of Rs. 73.46 lakhs on sale of windmill considered as exceptional item



HERCULES HOISTS LIMITED

61st ANNUAL REPORT 2022-2023

BOARD OF DIRECTORS

Shekhar Bajaj - *Chairman*
H A Nevatia (*Whole-time Director*)
Gaurav V Nevatia
Shruti Jatia
Vandan Shah
Nirav Nayan Bajaj

MANAGEMENT TEAM

Amit Bhalla (*President & CEO*)
Vijay Singh (*Chief Financial Officer*)
Debi Prasad Padhy (*Senior General Manager-Sales*)

COMPANY SECRETARY

Kiran Mukadam

CONTENTS

Notice.....	02
Voting through Electronic Means	05
Directors Report	10
Annexures A to B to Directors Report	14
Management Discussion & Analysis.....	20
Corporate Governance Report.....	22
Standalone Auditors Report	34
Standalone Balance Sheet	42
Standalone Statement of Profit & Loss Account	43
Standalone Cash Flow Statement.....	44
Standalone Statement of Change in Equity	46
Standalone Notes to Financial Statements	47
Consolidated Auditors Report	83
Consolidated Balance Sheet	88
Consolidated Statement of Profit & Loss Account	89
Consolidated Cash Flow Statement.....	90
Consolidated Statement of Change in Equity	92
Consolidated Notes to Financial Statements	93

BANKERS

HDFC Bank

AUDITORS

Kanu Doshi Associates LLP - *Chartered Accountants*

COST AUDITORS

Aatish Dhattrak and Associates

SECRETARIAL AUDITORS

S N Ananthasubramaniam & Co. - *Company Secretaries*

CIN: L45400MH1962PLC012385

Website: www.indef.com

ANNUAL GENERAL MEETING

On Wednesday, August 11, 2023 at 4.30 p. m. through Video Conferencing ("VC") / Other Audio-Visual Means ("OAVM")

REGISTERED OFFICE

Bajaj Bhawan, 2nd floor, 226, Jamnalal Bajaj Marg, Nariman Point, Mumbai, 400021 (MH)

CORPORATE OFFICE

501-504, Shelton Cubix, Sector 15, Plot 87, CBD Belapur, Navi Mumbai, Thane 400614



NOTICE

NOTICE is hereby given that the **61st Annual General Meeting of the Members of Hercules Hoists Limited** will be held through Video Conferencing ("VC")/ Other Audio-Visual Means ("OAVM") on **Friday, August 11, 2023 at 4.30 PM** to transact the following businesses: -

Ordinary Business

1. To receive, consider and adopt the audited statement of Profit and Loss account for the year ended March 31, 2023 and the Balance Sheet as at that date and report of Directors and Auditors thereon.
2. To confirm the payment of interim dividend on equity shares and to declare a final dividend on equity shares for the financial year ended March 31, 2023.
3. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a Special resolution:

"RESOLVED THAT Shri Shekhar Bajaj [DIN No. 00089358], who retires by rotation and being eligible, offers himself for re-appointment, be and is hereby appointed as Director.

RESOLVED FURTHER THAT pursuant to Regulation 17(1A) of SEBI (LODR) Regulations, 2015, (including any statutory modification(s) or enactment(s) thereof), the continuation of the directorship till the 63rd Annual General Meeting of Shri Shekar Bajaj [DIN00089358] as Chairman and Non-Executive Director of the company, after attaining the age of seventy-five (75) years, be and is hereby approved.

RESOLVED FURTHER THAT the Board of Directors of the company be and are hereby authorized to do all the acts, deeds and things which are necessary for the continuation of the appointment of aforesaid person as Chairman and Non-Executive Director of the company."

Special Business

4. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED THAT pursuant to the provisions of Section 148(3) and other applicable provisions, if any, of the Companies Act, 2013 and the rules made thereunder, remuneration of Rs. 52,000/- plus applicable tax, reimbursement of out-of-pocket expenses payable to the M/s, Aatish Dhatrak & Associates, appointed as cost auditor by the Board of Directors of the Company, for the financial year 2023-24, be and are hereby ratified and confirmed.

5. To consider and, if thought fit, to pass with or without modification(s), the following resolution as an ordinary resolution-

"RESOLVED THAT Smt Neelima Bajaj Swamy [DIN No. 03120441], who was appointed by the Board of Directors as an Additional Director(Non-Executive) of the Company effective from July 11, 2023 and who holds office upto the date of this Annual General Meeting in terms of section 161 of the Companies Act 2013 and who is eligible for appointment and has consented to act as Director of the Company and in respect of whom the Company has received a notice in writing from a member under section 160 of the Companies Act 2013 proposing her candidature for the office of a Director of the Company, as recommended by the Nomination and Remuneration Committee be and is hereby appointed a Director of the Company liable to retire by rotation".

6. To consider and, if thought fit, to pass with or without modification(s), the following resolution as a special resolution-

"RESOLVED THAT pursuant to the provisions of Section 149 and 152 of the Companies Act, 2013 and the Rules thereunder and SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Shri K J Mallya [DIN No. 00094057] who was appointed as an Additional Director of the Company with effect from July 11, 2023 by the Board of Directors of the Company pursuant to section 161 of the Companies Act, 2013 and who holds office upto the date of this Annual General Meeting and in respect of whom, the Company has received a notice from a member under section 160 of the Companies Act, 2013 proposing his candidature for the office of Director, as recommended by the Nomination and Remuneration Committee, be and is hereby confirmed as an Independent Director of the Company at the ensuing Annual General Meeting, to hold office for five consecutive years with effect from the date of his appointment, not liable to retire by rotation and on such terms and conditions & in the manner set out in Schedule IV to the Companies Act, 2013."

NOTES:

1. Pursuant to previous general circulars and latest general circular no. 10/2022 and 11/2022 dated 28/12/2022 (collectively referred to as "MCA Circulars") issued by the Ministry of Corporate Affairs ("MCA") and circular No. SEBI/HO/CFD/PoD-2/PCIR/2023/4 dated 05/01/2023 plus earlier circulars, issued by the Securities and Exchange Board of India (collectively

referred to as "SEBI Circulars") permitted the holding of the annual general meeting ("AGM") through VC / OAVM, without the physical presence of the members. In compliance with the provisions of the Companies Act, 2013, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), MCA Circulars and SEBI Circulars, the AGM of the Company is being held through VC / OAVM which does not require physical presence of members at a common venue. The proceedings of the AGM will be deemed to be conducted at the registered office of the Company which shall be the deemed venue of the AGM.

2. A member is entitled to attend, and to vote, to appoint a proxy in his/her place to attend the meetings. Since this AGM is being held pursuant to the MCA Circulars/ SEBI Circulars through VC/ OAVM, therefore, the requirement of physical attendance of members has been dispensed with. Accordingly, the facility for appointment of proxies by the members will not be available for this AGM and hence, proxy form and attendance slip are not annexed to this Notice.
3. Institutional / Corporate Shareholders (i.e., other than individual/ HUF, NRI etc.) are required to send a scanned copy of respective Board resolution or authorization, authorizing its representative(s) to attend this AGM through VC/ OAVM on its behalf and to vote through remote e-voting.
4. The register of members and the share transfer books of the company will remain closed from August 5, 2023 to August 11, 2023 both days inclusive.
5. Subject to prior approvals, the payment of dividend, will be made after August 11, 2023 conditional upon the deduction or withholding of applicable taxes at source.
6. Since this AGM will be held through VC/OVAM, the route map is not required to be annexed to this Notice.
7. Members holding shares physically are requested to notify the Company of any address change on immediate basis.
8. Members desirous of asking any questions during this AGM are requested to send in their questions at the email id: ksm@indef.com, while ensuring that the Company is in receipt of said questions at least 10 days before this AGM, so that the same can be suitably replied.
9. In compliance with the aforesaid MCA circulars and SEBI circulars, the notice of AGM along with the Annual Report is being sent through electronic mode only, to those members whose email addresses are registered with the Company/ depositories. Members may note that the notice and annual report 2022-23 will also be available on the Company's website www.indef.com and stock exchange websites i.e. www.bseindia.com and www.nseindia.com. The Company has issued a public notice by way of advertisement with required details of 61st AGM, for information of the members.
10. All documents referred to in the accompanying notice and explanatory statement shall be open for inspection at the registered office of the Company during the office hours on all working days up to the date of AGM. Members seeking to inspect such documents can send an email to: ksm@indef.com
11. Pursuant to Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management & Administration) Rules, 2014, the Company is providing e-voting facility to all members to enable them to cast their votes electronically on all resolutions set forth in this notice.
12. The Company may send various notices/documents to through electronic mode to the registered email addresses of shareholders. Accordingly, members are requested to intimate/update their email addresses to the Company's registrar and share transfer agent. Please note that as a member of the Company, you may request to receive a physical copy of the said documents in accordance with the provisions of the Companies Act, 2013.

Explanatory Statements under the Companies Act, 2013 and SEBI (LODR) Regulations 2015:

Item No. 3

Shri Shekhar Bajaj, Chairman of the Company who turned aged 75 years on June 8, 2023, is due for retirement by rotation at AGM to be held in August 2023.

Pursuant to Regulation 17(1A) of SEBI (LODR) Regulations, 2015, a listed entity shall appoint a person or continue the directorship of any person who has attained the age of seventy-five years, as a non-executive director, only on obtaining approval of the shareholders by way of a special resolution.

The Board of Directors are of the opinion that considering his immense experience in the industry and his leadership qualities, his continuation as Chairman & Non-Executive Director will be of great benefit to and in the interest of the Company. Accordingly, approval of the shareholders is therefore being sought by way of special resolution to continue the directorship of Shri Shekar Bajaj as Chairman and Non-Executive Director of the Company.



None of the Directors, Key Managerial Personnel, and their relatives other than Shri Shekar Bajaj are concerned or interested in the said Resolution.

Item No. 4

Upon the recommendation of the audit committee, Company's Board of Directors approved the appointment and remuneration of M/s, Aatish Dhatrak & Associates, appointed as Cost Auditors to conduct the audit of the cost records of the Company for the financial year 2023-24. In terms of the provisions of Section 148(3) of the Companies Act, 2013 read with Rule 14(a)(ii) of the Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the appointed cost auditor is to be ratified by the members of the Company. Accordingly, the members are requested to ratify the remuneration payable to the cost auditors as set out in the Resolution for the aforesaid services to be rendered by them. The Board recommends passing of the ordinary resolution as set out in item No. 4 of the Notice.

None of the Directors, Key Managerial Personnel of the Company, and their relatives, are in any way concerned or interested in the said Resolution.

Item No. 5

The Board of Directors of the Company (based on the recommendation of Nomination & Remuneration Committee) appointed Smt Neelima Bajaj Swamy as an Additional Director (Non-Executive) of the Company with effect from July 11, 2023 pursuant to the provisions of Section 161 (1) of the Act and the Articles of Association of the Company and she is eligible to be appointed as a Director, liable to retire by rotation, of the Company. The Company has received notice in writing from a member under section 160 of the act proposing her candidature as a Director. Her detailed profile is given under the head "Corporate Governance". The Board recommends passing of ordinary resolution's as set out in item no. 5.

None of the Directors, Key Managerial Personnel and relatives thereof are concerned or interested in the said Resolution except Shri Shekhar Bajaj

Item No. 6

The Board of Directors of the Company (based on the recommendation of Nomination & Remuneration Committee) appointed Shri K J Mallya as an Additional Director (Independent) of the Company with effect from July 11, 2023 pursuant to the provisions of Section 161 (1) of the Act and the Articles of Association of the Company. In terms of the provisions of the act, Shri K J Mallya hold office up to the date of the ensuing Annual General Meeting. The Company has received notice in writing from a member under section 160 of the act proposing his candidature as Director. The Company has received a declaration of independence from him under section 149 (6) of the Companies Act, 2013. His detailed profile is given under the head "Corporate Governance". The Board recommends passing of special resolution's as set out in item no. 6.

None of the Directors, Key Managerial Personnel and relatives thereof other than Shri K J Mallya are concerned or interested in the said Resolution.

On behalf of the Board of Directors

Dated : 11/07/2023
Place : Mumbai

Shekhar Bajaj
Chairman
(DIN No. 00089358)