



Hind Industries Limited
30th Annual Report 2002-2003

HIND INDUSTRIES LTD.**Board of Directors****Chairman & Managing Director**

Mr. Sirajuddin Qureshi

Directors

Mrs. Kiran Qureshi

Dr. M.A. Haleem

Mr. B.B. Gupta

Mr. B.B. Huria

Nominee Director (IFCI)

Mr. Sudhir Verma

Chief Manager (Finance & Accounts)

:

Mr. D. Guha

Assistant Manager (Finance & Accounts)

:

Mr. Anandi Prasad

Bankers

:

Indian Bank

State Bank of Hyderabad

Auditors

:

M/s.M.K.Aggarwal & Co.,

Chartered Accountants

Registered Office

:

A-1, Okhla Industrial Area,

Phase - I,

New Delhi - 110 020

Phone : 26372786 (7 Lines)

Fax : 26817939 (4 Lines)

E-mail : hindgrp@mantraonline.com

Works

:

B-42, Site IV,

Industrial Area, Sahibabad,

Distt. Ghaziabad (U.P.)

Phone : 95120-2895340-43

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HIND INDUSTRIES LTD.**NOTICE**

Notice is hereby given that the 30th Annual General Meeting of the members of Hind Industries Limited will be held at 9.30 A.M. on Monday 29th September, 2003 at Seble Hall, Main Mathura Road, Badarpur, New Delhi – 110 044 to transact the following business :

ORDINARY BUSINESS :

1. To receive, consider and adopt the Balance Sheet as at 31st March 2003, and the Profit and Loss Account of the Company for the year ended on that date and the Report of Board of Directors and Auditors thereon.
2. To appoint a Director in place of Mrs. Kiran Qureshi who retires by rotation and being eligible, offers herself for reappointment.
3. To appoint Auditors to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting of the Company and to fix their remuneration.

SPECIAL BUSINESS :

4. To consider and if thought fit, to pass with or without modification(s), the following resolution as Special Resolution :

“RESOLVED that pursuant to the provisions of Sections 198, 269, 309, 310 and 311 read with Schedule XIII and all other applicable provisions, if any, of the Companies Act, 1956, and subject to the approval of Central Government wherever required and also subject to such sanctions, as may be necessary, consent of the company be and is hereby accorded for the reappointment of Shri Sirajuddin Qureshi as the Chairman and Managing Director of the Company for a period of five years effective from 06/08/2003 to 05/08/2008 on the remuneration as set out hereunder:

- a) **Salary :**
A monthly salary in the following scale of pay.
Rs.1,00,000/-Rs.25,000/-Rs.2,00,000/-
- b) **Commission :**
Subject to a ceiling of one months salary in a year, commission equal to 1% on the net profits of the Company computed in the manner laid down in section 309(5) of the Companies Act, 1956.
- c) **Provident Fund :**
Company's contribution to the Provident Fund as per the Provident Fund Act and Rules as amended from time to time.

- d) **Pension / Superannuation Fund :**
Company's contribution to the Superannuation Fund @ 15% of the monthly salary.
- e) **Gratuity :**
Gratuity for half month's salary for each completed year of service subject to a ceiling of Rs.2,50,000/-
- f) **Medical Benefits :**
Reimbursement of medical expenses actually incurred for self and family subject to a ceiling of one month's salary in a year or three months' salary over a period of three years.
- g) **Leave Travel Concession :**
Leave Travel Concession for self and family once in a year subject to a ceiling of one month's salary in a year or three months' salary over a period of three years.
- h) **Leave Encashment :**
Encashment of a maximum 15 days earned leaves on the completion of each year of continuous service.
- i) **Club Fees :**
Admission or membership fee of two clubs for self and spouse on actual basis subject to one month's salary in a year.
- j) **Insurance :**
Personal Insurance subject to a maximum annual premium of one month's salary in a year.
- k) **Car :**
The Company shall provide a car with driver for the official usage.
- l) **Telephone :**
The Company shall provide the telephone facilities for the official purposes.
- m) **Entertainment Expenses :**
Reimbursement of monthly entertainment expenses actually incurred on official purposes, subject to a ceiling of one month's salary.

FURTHER RESOLVED that in the event of any modification or revision as may be allowed/sanctioned by the Central Government or any other concerned authority or in Schedule XIII or in any other applicable provisions of the Companies Act, 1956 in respect of the remuneration payable to Chairman and Managing Director, the Board of Directors including the Remu-

neration Committee of Directors, be and is hereby authorised, at its discretion, to accordingly revise/modify the term, remuneration payable or any other condition of the appointment of Shri Sirajuddin Qureshi with effect from the date of such approval, sanction, modification or revision as the case may be.

RESOLVED FURTHER that the Board be and is hereby authorised to take all such steps as may be necessary, proper or expedient to give effect to the resolution."

5. To consider and if thought fit, to pass with or without modification(s), the following resolution as Special Resolution :

"RESOLVED that in accordance with the provisions of Section 81 and other applicable provisions, if any, of the Companies Act, 1956 (including any statutory modification or re-enactment thereof, for the time being in force), and enabling provisions in the Memorandum and Articles of Association of the Company and the Listing Agreements entered into by the Company with the Stock Exchanges where the shares of the Company are listed and subject to the approval of Govt. of India (G.O.I.), Financial Institutions (FIs), Securities and Exchange Board of India (SEBI), Reserve Bank of India (RBI), and all other concerned authorities, if any, and to the extent necessary and such other approvals, permissions and sanctions, as may be necessary, and subject to such conditions and modifications as may be prescribed or imposed by any of them while granting such approvals, permissions and sanctions, which may be agreed to by the Board of Directors of the Company (hereinafter referred to as the "Board") and/or a duly authorised Committee thereof for the time being exercising the powers conferred by the Board, the consent of the Company be and is hereby accorded to the Board to issue/offer equity shares, preference shares, convertible debentures (fully or partly), non-convertible debentures, all or any of the aforesaid with or without detachable or Non-detachable warrants and/or warrants of any nature and/or secured premium notes, and/or floating rate notes/bond, and/or any other financial instrument(s) (hereinafter referred to as "securities") as the Board in its sole discretion may at any time or times hereafter decide which securities when issued or allotted would ultimately result in an increase in the subscribed/paid-up Share Capital of the Company by an amount not exceeding the authorised share capital of the Company, to the Members, Employees,

Companies, Financial Institutions, Mutual Funds, Banks, Non-resident Indians, Foreign Companies, Overseas Corporate Bodies (OCBs), Foreign Institutional Investors (FIIs), International Investors, or other entities/authorities and to such other persons through such issue which may be brought from time to time including public issue, right issue, private placement, placement on firm allotment basis, exchange of securities, conversion of loans or otherwise and for general corporate purposes including capital expenditure, working capital requirements, amalgamations, acquisitions, reconstructions, or any other reorganisation as the Board may deem fit and/or by any one or more or a combination of the above modes/methods or otherwise and in one or more tranche(s) with or without voting rights in general meetings/class meetings of the company as may be permitted under the then prevailing laws, at such price or prices in such manner as the Board may in its absolute discretion think fit in consultation with the lead managers underwriters, advisors and such other persons, and on such terms and conditions including the number of Securities to be issued, face value, rate of dividend, interest, redemption period, manner of redemption, amount of premium on redemption, the number of preference share/equity shares to be allotted on conversion/redemption /extinguishment of debts, exercise of rights attached with warrants, the ratio of exchange of shares and/or warrants and/or any other financial instrument, period of conversion, fixing of record date or book closure and related or incidental matters.

RESOLVED FURTHER that such of these securities to be issued as are not subscribed, may be disposed off by the Board to such persons and in such manner and on such terms and conditions as the Board may in its absolute discretion think most beneficial to the company including offering or placing them with Banks/ Financial Institutions/Investment Institutions/ Mutual Funds/Foreign Institutional Investors or such other persons or otherwise as the Board may in its absolute discretion decide.

RESOLVED FURTHER that for the purpose of giving effect to this resolution the Board be and is hereby authorised to do all such acts, deeds, matters and things as it may in its absolute discretion deem necessary, proper or desirable and to settle any question, difficulty or doubt that may arise in regard to the offer, issue, allotment and utilisation of proceeds of issue of the securities and further to do all such acts, deeds,

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matters and things and to finalise and execute all such deeds, documents and writings as may be necessary, desirable or expedient as it may deem fit.

RESOLVED FURTHER that the Board be and is hereby authorised to delegate all or any of the powers herein conferred to any committee of Directors or Managing Director of the Company, to give effect to the aforesaid resolution."

6. To consider and if thought fit, to pass with or without modification(s), the following resolution as Special Resolution :

"RESOLVED THAT in accordance with the provisions of the Companies Act, 1956 (including any statutory modification(s) or re-enactments thereof for the time being in force), Securities Contracts (Regulation) Act, 1956 and the rules framed thereunder, Listing Agreements with Stock Exchanges, Securities and Exchange Board of India (De-listing of Securities) Guidelines, 2003, and all other applicable laws, rules, regulations, and guidelines and subject to such approvals, permissions and sanctions as may be necessary and subject to such conditions and modifications, as may be prescribed or imposed by any authority while granting such approvals, permissions, sanctions, which may be agreed to by the Board of Directors of the company (hereinafter referred to as "the Board", which term shall be deemed to include any Committee thereof for the time being exercising the powers conferred on the Board by this Resolution), the consent of the Company be and is hereby accorded to the Board for voluntary de-listing of the Equity Shares of the company from all or any of The Delhi Stock Exchange Association Ltd., at New Delhi, The Calcutta Stock Exchange Association Limited, at Kolkata, Madras Stock Exchange Limited, at Chennai, The Ahmedabad Stock Exchange Association Limited, at Ahmedabad, The Hyderabad Stock Exchange Association Limited, at Hyderabad and The Uttar Pradesh Stock Exchange Association Limited, at Kanpur.

By order of the Board of Directors

Place : NEW DELHI
Date : 16th August, 2003

Dr. M.A. Haleem
Director

Registered Office :
A-1, Okhla Industrial Area, Phase - I,
New Delhi - 110 020.

NOTES :

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON HIS BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE, MUST BE RECEIVED BY THE COMPANY NOT LESS THAN FORTY EIGHT HOURS BEFORE THE MEETING.
2. The Register of Members and Share Transfer Books of the Company will remain closed from Saturday, 20th September, 2003 to Monday, 29th September, 2003 (both days inclusive).
3. Members are requested to intimate to the Company changes, if any, in their registered addresses alongwith Pin Code Number.
4. Members/Proxies should bring the attendance slip duly filled in for attending the meeting.
5. As a measure of economy, distribution of copies of the Report at the Annual General Meeting shall not be made. Members are requested to bring their copies of the Annual Report to the meeting.
6. Members who hold shares in dematerialised form are requested to write their Client ID and DP ID numbers and those who hold shares in physical form are requested to write their Folio Number in the attendance slip for attending the meeting.
7. The Company has transferred all unclaimed dividends declared upto the financial year ended 31st March 1995 to the Investors Education and Protection Fund created by the Central Government.
8. Consequent upon the introduction of Section 109A of the Companies Act, 1956, shareholders are entitled to make nomination in respect of shares held by them in physical form. Shareholders desirous of making nominations are requested to send their requests in Form 2B (which will be made available on request) by the Registrar and Transfer Agent M/s Skyline Financial Services Pvt. Ltd., 123, Vinobapuri, Lajpat Nagar - II, New Delhi - 110020.
9. SHAREHOLDERS SEEKING ANY INFORMATION WITH REGARD TO ACCOUNTS ARE REQUESTED TO WRITE TO THE COMPANY WELL IN ADVANCE SO AS TO REACH THE COMPANY AT LEAST 7 DAYS PRIOR TO ANNUAL GENERAL MEETING TO ENABLE THE MANAGEMENT TO KEEP INFORMATION READY AT THE AGM.

EXPLANATORY STATEMENT

Pursuant to Section 173(2) of the Companies Act, 1956

ITEM NO.4

Mr. Sirajuddin Qureshi -Chairman and Managing Director of the Company, was reappointed for a period of five years from 06.08.1998 to 05.08.2003. His term of appointment expired on 05.08.2003. The Board is of the opinion that the dynamism, farsightedness and entrepreneur skills of Mr. Sirajuddin Qureshi substantially helped the company to achieve the commendable success. The Board and Remuneration Committee therefore in their meetings held on 16.08.2003, subject to the special resolution of the members and also subject to the consent of the Central Government, reappointed Mr. Sirajuddin Qureshi as Chairman and Managing Director of the company on the terms and conditions as detailed in the resolution at item no.4 in pursuance of section 198, 269, 310 and 311 read with Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956.

The Board recommends the passing of this resolution as a Special Resolution.

Mr. Sirajuddin Qureshi and Mrs. Kiran Qureshi being relatives, be deemed to be interested in this resolution.

ITEM NO.5

Section 81 of the Companies Act, 1956 provides, inter alia, that whenever the subscribed capital of the company is proposed to be increased by allotment of further shares, such shares shall be first offered to the members who are holders of the equity shares of the Company in proportion to the capital paidup on those shares at that time. In case the shares are to be offered to any person other than the members of the company, approval of the members is required by a Special Resolution.

The Company may consider to restructure its long term liabilities by issue of additional securities. The authorised share capital of the company at present is Rs.16 Crores (Rupees Sixteen Crores only). Board seeks the approval of the shareholders and hence the resolution.

Board recommends passing of the resolution as a Special Resolution.

None of the directors shall be considered to be interested and/or concerned in passing of the said resolution except to the extent of his / her Shareholdings in the Company.

ITEM NO.6

The new Securities and Exchange Board of India (De-listing of Securities) Guidelines, 2003, have been recently notified by SEBI, Clause 5 of which permits voluntary de-listing of securities from one or more Stock Exchanges and in cases where securities continue to be listed in Stock Exchanges having nation-wide trading terminal, no exit opportunity is required to be given to investors. It is proposed to get the shares of the company de-listed from the Stock Exchanges as set out in the resolution, in accordance with the aforesaid Guidelines. The proposed de-listing is being sought in view of negligible trading on these Stock Exchanges and for saving cost. Moreover, with the Company's shares continuing to be listed on The Stock Exchange, Mumbai with trading terminals all over the country, investors at any of the places would not be adversely affected by the proposed de-listing.

Board recommends passing of the resolution as a Special Resolution.

None of the directors shall be considered to be interested and/or concerned in passing of the said resolution except to the extent of his / her shareholdings in the Company.

By order of the Board of Directors

Place : NEW DELHI
Date : 16th August, 2003

Dr. M.A. Haleem
Director

Registered Office :
A-1, Okhla Industrial Area, Phase - I,
New Delhi - 110 020.

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INFORMATION REQUIRED TO BE FURNISHED UNDER THE LISTING AGREEMENT

As required under the Listing Agreements, the particulars of Director who is proposed to be reappointed are given below;

Name	:	Mrs. Kiran Qureshi
Age	:	52 Years
Qualification	:	A Bachelor's Degree in Arts from Delhi University, India; A Bachelor's Degree in Law from Delhi University, India.
Expertise	:	More than a decade of rich experience in various areas of Industry. She is a widely travelled person and has got a wide exposure of the different aspects of the Export Business. She is one of the core promoter - directors of Hind Industries Ltd. and Hind Agro Industries Ltd.
Other Directorship	:	Hind Agro Industries Ltd. Hind Builders Ltd.

DIRECTORS' REPORT**Dear Members,**

Your Directors have the pleasure in presenting their Thirtieth Annual Report alongwith Audited Statement of Accounts for the year ended 31st March, 2003.

Financial Results :

The Financial results of the Company for the year under review and for previous year are as under;

	Rs. in Lacs	
Particulars	2002-03	2001-02
Sales	8204.36	5427.59
Other Income	34.06	148.25
Operating Profit / (Loss)	[175.43]	(339.26)
Profit / (Loss) before Taxes	[175.43]	(339.26)
Provision for Taxation	34.00	-
Profit / (Loss) after Taxes	[141.43]	(339.26)
Profit / (Loss) of Previous Year	[230.96]	108.30
Appropriations :		
Proposed Dividend	-	-
Corporate Dividend Tax	-	-
Transfer to General Reserve	-	-
Profit / (Loss) Carried to Balance Sheet	[372.39]	(230.96)

Performance :

During the year the Company achieved a record turnover of Rs. 82.04 Crores against Rs. 54.28 Crores in the previous year. The loss before taxes has been reduced to Rs. 1.75 Crores as against Rs.3.39 Crores in the previous year.

Financial Condition and Result of Operations :

Management Discussion and Analysis on Financial Condition and Result of Operations of the Company for the year under review, as stipulated in Clause 49 of the Listing Agreement with the Stock Exchanges, are given as separate statement in the Annual Report.

HIND AGRO INDUSTRIES LIMITED :

Hind Agro Industries Limited, having the 100% Export Oriented Modern, Integrated, Abattoir-Cum-Meat Processing Plant, being the Subsidiary Company of Hind Industries Limited, could achieve a turnover of Rs. 250.34 Crores with a loss after taxes of Rs. 5.95 Crores during the year 2002-2003 as against a turnover of Rs.294.61 Crores and a Net loss after taxes of Rs.4.14 Crores during the previous year.

The qualification(s), if any, in the Auditor's Report on the Annual Accounts for the year 2002-03 of HAIL, which may reflect in the Auditor's Report on the corresponding Consolidated Accounts may be referred for explanation in the Directors' Report of HAIL.

Dividend :

Your Directors do not recommend any dividend for the financial year ended on 31st March, 2003 in view of the losses suffered by the company.

Current year's outlook :

The Company expects to do better business in the current financial year with more emphasis on improving the bottomlines and better margins. The financial costs are also expected to come down considering the approval of One Time Settlement (OTS) proposal of the Company by IFCI Ltd. (IFCI), during the current year.

Deposits :

Your Company has not invited/accepted any fixed deposits from Public during the year pursuant to the provisions of Section 58A of the Companies Act, 1956.

Listing of Shares :

The Company's Equity Shares have been listed at Ahmedabad, Mumbai, Delhi, Kolkata, Chennai, Hyderabad & U.P. Stock Exchanges. The Company has already made the payment of listing fees to each of the above Stock Exchanges in compliance of the provisions of the respective Listing Agreements. However, in view of negligible trading and to save cost, it is proposed to get the Shares of the Company de-listed voluntarily from the Stock Exchanges at Ahmedabad, Delhi, Kolkata, Chennai, Hyderabad and Uttar Pradesh, as per the revised provisions of SEBI Guidelines.

A Special resolution to this effect is recommended for the approval.

Corporate Governance :

Your company is making best efforts in implementing the highest international practices of Corporate Governance. A separate section on Corporate Governance and Certificate from the Auditors of the Company regarding compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreements with Stock Exchanges, form part of the Annual Report.

Insurance :

The Company has made necessary arrangements for adequately insuring its insurable interests.

Directors :

Mrs. Kiran Qureshi - Director, will retire by rotation at the forthcoming Annual General Meeting and being eligible, offers herself for reappointment.

The Board recommends for her reappointment.

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Mr. Sirajuddin Qureshi is proposed to be reappointed, subject to the approval of Central Government, as the Chairman and Managing Director of the Company with effect from 06-08-2003. Board recommends for his reappointment.

During the period under review, IFCI has withdrawn the nomination of Mr. J.B. Sarkar and appointed Mr. Sudhir Verma as its nominee on the Board of the Company.

Your Directors wish to place on record the valuable contribution extended by Mr. J.B. Sarkar during his association as a Director of the Company.

Director's Responsibility Statement :

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956 with respect to Directors' Responsibility Statement, it is hereby confirmed :

- (i) that in the preparation of the annual accounts for the financial year ended 31st March, 2003, the applicable accounting standards had been followed alongwith proper explanation relating to material departures ;
- (ii) that the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the year under review ;
- (iii) that the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) that the Directors had prepared the accounts for the financial year ended 31st March, 2003 on a 'going concern' basis.

Auditors :

M/s M.K. Aggarwal & Co., Chartered Accountants, retire as Auditors of the Company at the conclusion of 30th Annual General Meeting and being eligible offer themselves for reappointment.

The Board recommends for their reappointment.

Particulars of Employees :

There was no employee in the Company drawing remuneration of more than Rs. 2,00,000/- per month or Rs. 24,00,000/- per annum hence no particulars of Employees under section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules 1975 is required to be given.

Particulars of Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo :

The statement pursuant to Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 is given in the Annexure forming part of this report.

Acknowledgements :

The Directors wish to thank and deeply acknowledge the co-operation, assistance and support extended to the company by the Central Government, State Government, Financial Institutions and Company's Bankers. The Board also wishes to place on record their appreciation for the all round co-operation and sincere efforts made by the workers, staff and executives of the Company.

For and on behalf of the Board of Directors

Place : NEW DELHI Sirajuddin Qureshi
Date : 16th August, 2003 Chairman & Managing Director

ANNEXURE TO THE DIRECTORS' REPORT

Information in accordance with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988

A) CONSERVATION OF ENERGY**Energy Conservation Measures Taken****a) Energy conservation during the financial year :**

- (i) The Company identified and rectified the steam/water leakages.
- (ii) The Company continued the inspection and rectification of condensate return system.
- (iii) The Company organised various meets for updation and training of the engineers and operators for proper and efficient functioning and maintenance of refrigeration and other delicate equipment.

b) Additional investments and proposals, if any, being implemented for reduction of consumption of energy :

- (i) The Company implemented its improved leak detection and rectification programme.
- (ii) The Company undertaken a complete assessment for overhauling and replacement of equipment towards reduction of energy.
- (iii) The Company continued to closely monitor the use of equipment for avoidance of any excessive use of power and achieving zero-wastage of energy.

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- c) **Impact of measures at (a) and (b) above for reduction of energy consumption and consequent impact on the cost of production of goods :**

The Company could achieve the consumption of energy per unit of production in line with the level of activity because of energy conservation measures undertaken as stated above.

- d) **Total energy consumption :**

Power and Fuel consumption :

Electricity	Current Year	Previous Year
a) Purchased Units (KWH)		-
Total Amount (Rs.)	-	-
Average Rate/Unit (Rs.)	-	-
b) Own Generation through Diesel Generator Set		
Units of Electricity	47,38,992	4741450
Total Cost (Rs.)	2,16,45,807	1,96,17,881
Cost Per Unit of Electricity(Rs.)	4.57	4.14

Consumption per Unit of Production

Fresh & Frozen Meat	(Per K.G.)	
Particulars	Current Year	Previous Year
Energy (in Units)	0.53	0.65

Form "B"

(See Rule 2)

B) TECHNOLOGY ABSORPTION**1. Research and Development (R&D)**

- a) **Specific areas in which R & D activities carried out by the Company.**

Specific areas in which R & D activities have been carried out during the year were improving the quality of finished products, waste reduction, energy conservation and improving yield.

- b) **Benefits derived as a result of above R & D.**

The R & D activities helped the Company to improve quality of products thereby achieving record sales through customer satisfaction and repeat orders. It also enabled the Company to reduce wastes, energy consumption and substantial increase in productivity.

- c) **Future plan of action :**

Continuous R & D efforts shall be carried on for further improving the technology for still better taste and quality of the food products of the Company.

- d) **Expenditure on R & D**

	Rs.	Percentage
a) Capital	-	-
b) Revenue	47,335	-
c) Total	47,335	-
d) Total R&D expenses as percentage of total turnover	-	0.006

2. Technology Absorption, Adaptation and Innovation

- a) **Efforts in brief made towards technology absorption, adaptation and innovation :**

The Company ensures the technology absorption, adaptation and innovation by recruitment of qualified and experienced personnel viz., technical, operational, process, veterinary staff and food technologist. The employees are regularly imparted technical and professional training and are given frequent opportunities to interact with the experts in the Industry.

- b) **Benefits derived as a result of the above efforts e.g. product improvement, cost reduction, product development, import substitution etc. :**

The improved manufacturing technology adopted by the Company further reduced the chances of contamination and wastage thereby reducing the cost per unit.

- c) **Technology imported :** Nil

C) FOREIGN EXCHANGE EARNINGS AND OUTGO :**1. Efforts :**

The company has made tremendous efforts to increase its sales upto a record level by exporting fresh, chilled and frozen quality meat products to various countries of Middle East and South East.

2. Steps taken to increase Exports :

Continuous efforts are being made by the company to boost exports by exploring new markets and strengthening the existing markets.

3. Earnings and Outgo :

The foreign exchange earnings of the company has been Rs. 63,58,59,044/- during the financial year under review by way of sales whereas the outgo during the same period was Nil.

For and on behalf of the Board of Directors

Place : NEW DELHI

Sirajuddin Qureshi

Date : 16th August, 2003 Chairman & Managing Director