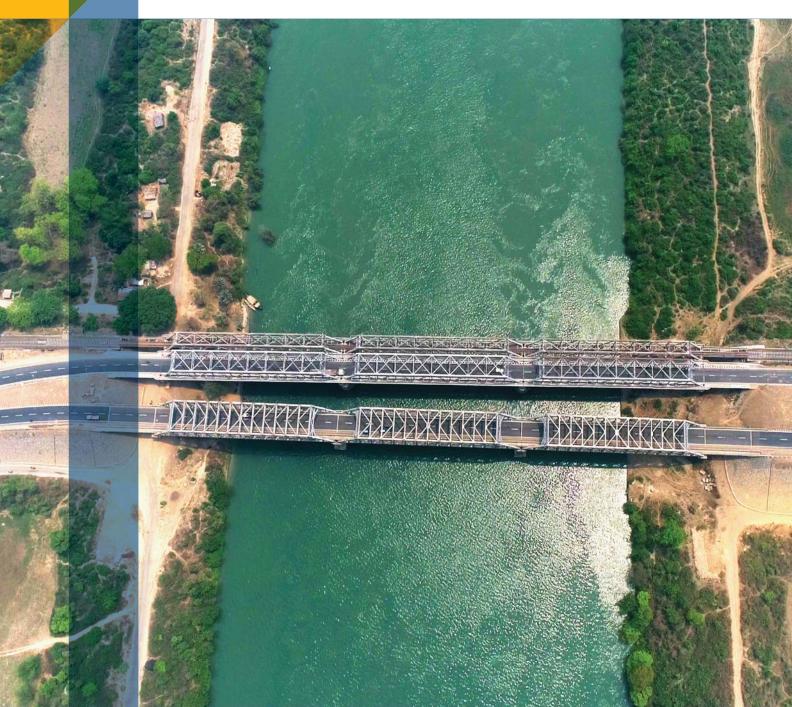
HCC



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Highlights 2020-21

- Consolidated Group revenue at ₹8,335 crore; standalone income of ₹2,642 crore in FY21 vs ₹3,676 crore in FY20
- EBITDA margin (excluding Other Income): 11.6% in FY21 vs. 12.8% in FY20
- Secured five fresh orders worth ₹7,639 crore (HCC JV share: ₹3,467 crore); Order backlog of ₹17,914 crore
- Completed four projects of significant importance in urban infra, hydro power and irrigation sector:
 - Two projects CC66 & CC34 of underground metro with total TBM tunnelling of ~10 kms for Delhi Metro Rail Corporation
 - The 111 MW Sawra Kuddu Hydro Power Project in Himachal Pradesh
 - Kaleshwaram Lift Irrigation Project Package 10 in Telangana with a reservoir capacity of 100 TMC (Thousand million cubic feet) or 2,83,100 crore litres
- Completed ~₹3,300 crore worth of asset sales & award/claims conciliations in FY21
- Debt carve-out resolution plan with lenders in the final stages

HCC'S MAJOR PROJECTS

DMRC - Netaji Subhash Place to **JHARKHAND** Completed projects Shalimar Bagh Projects in progress Chandil Dam DMRC - Vishwa Vidyalaya to ISBT New projects Grand Trunk Road Improvement Flyover linking existing Munirka Project **BOT** projects flyover to Army RR Hospital **KARNATAKA GOA** П Bangalore Metro Reach 5, ANDHRA PRADESH Goa Barge Berth at Marmugoa Package 3 Cavern for Crude Oil Storage, Cavern for Crude Oil Storage, **GUJARAT** Vishakhapatnam Padur Godavari Barrage at Rajahmundry Bhadbhut Barrage Yettinahole Project Kachchh Branch Canal Godavari Railway Bridge **KERALA** Kakrapar Atomic Power Project Polavaram - Right Main Canal Brahmapuram Diesel Power Plant Kalol Mehsana Gas Pipeline Tata Memorial Centre, Hospital Dam across Idamalayar Vizag Monolith, West Wall Mehsana to Palanpur Highway Lower Periyar Hydro Power Protection Saurashtra Branch Canal Project ARUNACHAL PRADESH Sebarigiri Dam Swarnim Gujarat Kutch Water Grid Pare Hydro Power Project Wellington Bridge, Cochin **HARYANA ASSAM LADAKH** Hathnikund Barrage Bogibeel Rail-cum-Road Bridge Chutak Hydro Power Project Panipat Chimney Brahmaputra Bridge П Nimoo Bazgo Hydro Power HIMACHAL PRADESH NH-37 - Numaligarh to Jorhat Project Chamera Hydro Power Project, Highway MADHYA PRADESH Stage I NH-54 - Maibang to Nirmbanglo Bistan Lift Irrigation Scheme Chamera Hydro Power Project, Highway Stage III Road Bridge over River Indravati **BIHAR** Kashang Hydro Power Project Satpura Thermal Power Station Ganga Bridge at Mokameh Nathpa Jhakri Hydro Power Tons Hydro Power Project Munger Rail-cum-Road Bridge Project **MAHARASHTRA** Sainj Hydro Power Project Muzaffarpur Thermal Power Plant Bandra-Worli Sea Link Sawra Kuddu HRT Sahibgani Manihari Bridge lackBARC - Integrated Nuclear JAMMU & KASHMIR Sone Barrage Recycle Plant, Tarapur Access Road Tunnel to Sawalkote Sone Bridge Bhama Askhed Pipeline Hydro Power Project **CHATTISGARH** Bhandup Pipeline AnjiKhad Cable Stayed bridge Bhilai Steel Plant **Bhandup Water Treatment** Tunnel T13 Complex **DELHI** Kishanganga Hydro Power Project **Bhorghat Tunnel** Delhi Faridabad Elevated Mughal Road Expressway Pune Metro DMRC - Airport Metro Express Pir Panjal Tunnel DGNP Dry-Dock and Wharves Ramban Banihal Highway П Factory Civil Works for Premier \Box DMRC - Dwarka to Najafgarh Automobiles Limited Salal Hydro Power Project DMRC - Janakpuri West to Palam П Ghatkopar High Level Water T 49 Tunnel - Dharam-Qazigund Tunnel DMRC - Janakpuri West to RK Uri-II Hydro Power Project Koyna Hydro Power Project Stage Ashram Corridor

I to IV

RAJASTHAN Middle Vaitarna Water Pipeline Naini Cable Stayed Bridge Mumbai Coastal Road - Pkg II East-West Corridor Project Narora Atomic Power Project NH - 28 - Lucknow Muzaffarpur Mumbai Metro Line 3: UGC-02 Parwan Dam & Tunnel Highway Rajasthan Atomic Power Project, Mumbai Metro One Rihand Dam Units 1 & 2 Mumbai-Pune Expressway Rajasthan Atomic Power Project, П Sai Aqueduct NH-3 MP/Maharashtra Border -Units 3 & 4 Sharda and Ghogra Barrages Dhule Highway Rajasthan Atomic Power Project, Varanasi Bridge NH-4 - Satara Kolhapur Highway Units 5 & 6 Rajasthan Atomic Power Project, Nhava Sheva WTP Works, Raigadh Yamuna Hydro Power Project Units 7 & 8 Residential Buildings, **UTTARAKHAND** TAMIL NADU Anushaktinagar Dhauliganga Hydro Power Project Chennai Bypass Trombay Chimney Works RVNL: Rishikesh- Karanprayag Chennai Metro Rail - Phase II, Vaitarna Dam New BG Line - Pkg-9 A Corridor 4 - ECV02 Water Supply Tunnel from Tapovan Vishnugad Hydro Power **Ennore Port** Bhandup to Charkop, Mumbai Project Fast Reactor Fuel Cycle Facility, Water Tunnel between E Moses Tehri Pumped Storage Project Kalpakkam Road and Ruparel College, Vishnugad Pipalkoti Hydro Power Mumbai Residential Buildings, Anupuram Project Water Tunnel between Sewri and Kadamparai Pumped Storage WEST BENGAL Futka Project Elevated Road from Park Circus to Water Tunnel from Maroshi to \Box Kudankulam Nuclear Power E.M. Bypass, Kolkata Ruparel College, Mumbai Project, Units 1 & 2 **MANIPUR** Farakka Barrage Lower Mettur Hydro Power Project Golden Quadrilateral Road Project Imphal Kangchup Tamenglong Road - Kolaghat to Kharagpur Navamalai Irrigation Tunnel Haldia Docks Project Parallel safety tunnel of T-12 Tirupur Water Supply Project Railway Tunnel No.1 between П Kalyani Bridge П Upper Nirar Irrigation Tunnel Jiribam and Tupul Kolkata Metro **TELANGANA** Railway Tunnel No. 3 between Jiribam and Tupul Mahananda Barrage JCR Devadula Lift Irrigation Railway Tunnel No. 10 between Scheme Phase I ¥ NH-34 - Bahrampore - Farakka Jiribam and Tupul Highway JCR Devadula Lift Irrigation Railway Tunnel No. 12 between Scheme Phase II ¥ NH-34 - Farakka - Raiganj Highway Jiribam and Tupul JCR Devadula Lift Irrigation Purulia Pumped Storage Project Railway Tunnel No. 12 between Scheme Phase III Tupul and Imphal Teesta Barrage North-South Corridor NHDP Phase Single Line BG Tunnels Lot 14A II Package AP-8 Teesta Low Dam - Stage IV and Lot 15A Pranahita Chevella Lift Irrigation **BHUTAN** Scheme **ORISSA** Rajiv Dummugudem Lift Irrigation Dagachhu Hydro Power Project Aditya Aluminium Project Scheme Kurichhu Hydro Power Project Dam at Upper Kolab Ramagundam Thermal Power Project Nikachhu Hydro Power Project Naraj Barrage, New Cuttack **UTTAR PRADESH** Punatsangchhu Hydro Power Paradip Port Road Project Allahabad Bypass **PUNJAB** Tala Hydro Power Project Gomti Aqueduct 140 m High Chimney at Ropar **BANGLADESH** Maneri Bhali Hydroelectric Power Rail Coach Factory at Kapurthala Project Rooppur Nuclear Power

CHAIRMAN'S LETTER



Dear Shareholder,

The past year was unimaginable by any measure. The pandemic swamped the entire globe like a colossal tsunami leaving multifold changes in its wake. Besides extracting an appalling human toll, it changed the way we live, work, learn, and much more. Its immediate consequences saw the world facing a severe economic contraction and triggered unprecedented government actions.

Despite the gathering of dark clouds, some beams of light broke through as India calibrated its response with an attempt to bring about economic reforms. This helped ensure minimal disruption on the supply side while ensuring that the demand side also remained extant. The Emergency Credit Line Guarantee Scheme provided much-needed relief to stressed sectors. A favourable monetary policy ensured abundant liquidity and immediate relief to debtors via temporary moratoria, unclogging monetary policy transmission.

These timely initiatives resulted in arresting the decline, with GDP declining 7.3% in Q2 as against a big drop of 24.4% in Q1, signalling the beginning of an economic recovery. This was followed by positive news from the IMF when it raised its March 2021 forecast for India's growth to 12.5%.

Amidst these developments, suddenly, a second wave of the pandemic precipitously enveloped the nation and caught us unprepared. The Government embarked on quick course correction measures with ramping up of health infrastructure for patients and vaccinations of eligible citizens on war-footing. The stringent localised lockdowns and enhancement of critical medical infrastructure will ensure containment of the virus and hopefully overcome the pandemic soon.

While the events unfolded through the year, at HCC, we kept our focus on what we, as a Company, can do to build responsible infrastructure. As I begin this annual letter to the shareholders, I am proud of what our Company and our employees have achieved, collectively and individually.

During this challenging year, we have had to perform the greatest balancing act in the Company's history — addressing the COVID19 pandemic while pushing for our long-term sustainability by initiatives aimed at deleveraging the balance sheet and pruning fixed costs.

Right from the onset of the pandemic, HCC adopted stringent safety measures to ensure the safety and well-being of its people and all stakeholders. We ensured that the 13,400 contract workmen at our project sites received good care by implementing stringent Standard Operating Procedures and safety norms for COVID19. Besides providing food, shelter and medical assistance, the focus was on maintaining prescribed COVID19 preventive and containment protocols.

While we had a challenging situation at the project sites due to the lockdown, HCC remobilized the required workmen, strengthened the supply chain management with improved vendor management, and took various measures with clients

to improve cash flow to successfully bring stalled projects back into regular operation during the year.

I am proud that this year, your Company has completed two projects of the Delhi Metro Rail Corporation – CC66 and CC34, as well as the Sawra Kuddu HEP in Himachal Pradesh. Significant progress has been achieved on several projects under construction, which include: Coastal Road Project in Maharashtra, Mumbai Metro Line 3 in Maharashtra, Delhi Metro Rail Corporation's DC06 contract, Railway Tunnel T-49A, T13, T14 and Anjikhad Cable-Stayed Bridge in Jammu & Kashmir, Tehri Pumped Storage Plant and Vishnugad Pipalkoti HEP in Uttarakhand, the Fast Reactor Fuel Cycle Facility at Kalpakkam in Tamil Nadu, the Rajasthan Atomic Power Project, the Integrated Nuclear Recycle Plant for Bhabha Atomic Research Centre at Tarapur, Parwan Dam in Rajasthan, and Bistan Lift Irrigation in Madhya Pradesh.

While project execution was stabilised, HCC continued with its steadfast efforts through the year to lighten the balance sheet, bring down operational costs and interest outgo to achieve greater financial stability.

Meanwhile, our ongoing Resolution Plan with lenders will significantly deleverage the Company and address its asset-liability mismatch. When implemented, the Company will not have any material debt servicing obligations till FY23. The Company will focus on the working capital requirements for normalizing its operations and securing new orders for business growth.

Also, in September 2020, HCC Concessions Ltd, the subsidiary of HCC, completed the 100% sale of Farakka-Raiganj Highways Limited to Cube Highways and Infrastructure II Pte Ltd with an enterprise valuation of ₹1,508 crore. This sale to Cube unlocks substantial sums, which will be reinvested in the EPC business.

In a year overshadowed by uncertainty, your Company turned in a creditable performance and registered growth in key performance parameters. With strategic bidding of around ₹8,000 crore across key sectors, the Company has secured significant orders worth ₹7,639 crore (HCC's share ₹3,467 crore). The total order backlog as of March 31, 2021, was ₹17,914 crore. The Company has substantial future business potential for bidding and to gain new orders across metro rail, tunnels, bridges, highways, and hydropower segments.

Your Company takes a 360-degree view of sustainable development that encompasses the organization's social, economic, governance, and financial aspects. We have been disclosing our sustainability performance through our annual Sustainability Reports published for the last 11 years. The Report adheres to the Global Reporting Initiative (GRI) framework and is independently verified by a third-party assurance agency. Through these initiatives, we make sure that the communities around us see a tangible and durable benefit from our presence. They see it in the shape of better

access to potable water, improved sanitation levels, facilities for health, education and skill-building. The Company has also supported authorities in disaster relief during the glacier burst at Tapovan Vishnugarh HEP in Uttarakhand.

While businesses have worked with courage and conviction to serve their stakeholders, I believe that the pandemic has presented an existential crisis to the infrastructure industry, which was already deaccelerating pre-COVID and demands a determined response from the policymakers.

The government needs to urgently initiate the following medium-term reforms to make the future of the Construction Industry sustainable:

- Reduction in the Non-Fund Based securities and guarantees sought in a construction contract
- Rationalization of contract conditions in line with FIDIC: Current contract agreements need to evolve to an improved risk-sharing mechanism. This will give both financial institutions comfort on financing but also minimise disputes

In response to industry demands, the government must be complimented for undertaking the following steps.

- Reduction in performance securities from 10% to 3% for all government contracts
- Waiving off bid securities/earnest money deposits
- Several retention securities are dealt with in a different way by various PSUs
- NHAI has modified the milestone-based payment system that put cash flow stress on the liquidity situation in the infrastructure sector

It is necessary for the government to consider the above, as well as several other demands made by the construction industry. The sector employs nearly 70 million people and has the highest impact on the GDP per Rupee invested, with a multiplier factor of two. Therefore, assisting the construction industry will not only drive our economic recovery but also absorb large swaths of unemployment.

We are all passing through a crisis of unprecedented magnitude, and I would like to thank Team HCC as well as our customers, vendors and other stakeholders for the confidence and trust they have reposed in us. I also thank my fellow Board Members for their invaluable support in guiding the Company through this challenging period. We are putting in enormous efforts to mitigate the impact of the pandemic and register an enhanced performance in FY 2021-22.

Yours sincerely,

Ajit Gulabchand

Chairman & Managing Director





- 1. Coastal Road Project in
 Maharashtra has started
 construction of the Monopile (3.5
 m dia) for bridge foundation in
 marine locations, and test piles are
 successfully cast. This is the first
 such adoption of large diameter
 (3m+) Monopile technology in bridge
 construction in India.
- 2. Mumbai Metro Line 3 Project in Maharashtra: After completing tunnelling, station building work is proceeding as per the plan at Chhatrapati Shivaji Terminus, Kalbadevi, Girgaon and Grant Road stations.

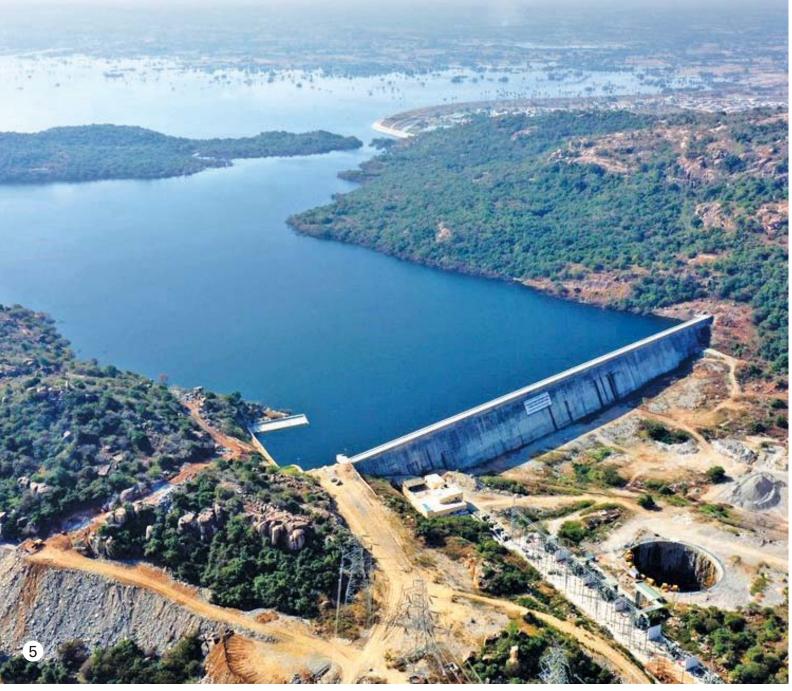


3. NH34 Concession Projects:

The balance works on Farakka Raiganj Highway and the additional construction of 14.35 km of Bahrampore Farakka Highway was completed in FY21 with revised tolling from May 2021, leading to an increase in revenues.

4. Anji Khad Bridge: Substructure,
Pylon construction and fabrication
works are in progress. The bridge
superstructure work has commenced
by the incremental launching method.
On completion this will be one
amongst longest cable stayed bridges
in the world for railways.







- 5. Kaleshwaram Lift Irrigation Project
 Package 10 for drawing/lifting 88.24
 TMC of water from Mid Manar to
 the new reservoir at Ananthagiri
 village, Karimnagar District, Telangana
 received completion certificates.
- 6. Punatsangchhu Hydro Power
 Project: Concreting of headrace
 tunnel, surge shaft, pressure shaft
 and powerhouse complex of the
 1200 MW Punatsangachhu Hydro
 Power Project, the largest in Bhutan,
 is completed despite 9 months of
 project closure due to extra ordinary
 logistical challenges at borders &
 restrictions in Bhutan due to COVID.