वार्षिक रिपोर्ट २००२-०३ ANNUAL REPORT 2002-03







AWARDS...
JUST THE ENCOURAGEMENT
THAT PROPELS US TO GREATER HEIGHTS



हिन्दुर-तान पेट्रोलियम कॉर्पोरेशन लिमिटेड Hindustan Petroleum Corporation Limited



Our Corporate Headquarters at Mumbai

एच. पी. गीत (HP Anthem)

दसों दिशासँ नाच उठीं, जाग उठीं, नाच उठीं जन - जन का मन हर्षाया, सच. पी. ने जब कदम बढ़ाया, कदम बढ़ाया उर्जा का सागर लहराया

> दसों दिशासँ नाच उठीं, जन - जन का मन हर्षाया, स्च. पी. ने जब कदम बढ़ाया, उर्जा का सागर लहराया हिन्दुस्तान पेट्रोलियम, तू ऊर्जा का स्क नाम देश के कोने कोने में जो फूंक रहा है प्राण आज देश की धड़कन है, कल जग को धड़कास्गी हम स्च. पी. वालों की उमंग सक नया संवेरा लास्गी

हिन्दुस्तान पेट्रोलियम, स्क नई सुहानी भोर उर्जामय कल की ओर, उर्जामय कल की ओर, उर्जामय कल की ओर

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Registered Office and Headquarters Office

Petroleum House, 17, Jamshedji Tata Road, Mumbai 400 020. e-mail: corphqo@hpcl.co.in

e-mail: corphqo@npcl.co.in website: www.hindpetro.com

Marketing Headquarters

Hindustan Bhavan, 8, Shoorji Vallabhdas Marg, Ballard Estate, Mumbai 400 001.

Mumbai Refinery

B. D. Patil Marg, Chembur Mumbai 400 074.

Visakh Refinery

Post Box No. 15, Visakhapatnam 530 001.

Zonal Offices

East Zone

6, Church Lane, Post Box No. 146, Kolkata 700 001.

West Zone

R&C Building, Sir J.J. Road, Byculla, Mumbai 400 008.

North Zone

11th Floor, Tower I, Jeevan Bharati Building, 124, Indira Chowk, New Delhi 110 001.

South Zone

Thalamuthu Natarajan Building, 4th Floor, 8, Gandhi Irwin Road, Post Box No. 3045, Egmore, Chennai 600 008.

Company Secretary

Shri N.R. Narayanan

Statutory Auditors

Batliboi & Purohit Chartered Accountants Mumbai.

G. P. Kapadia & Co. Chartered Accountants Mumbai.

Branch Auditors

Sriramamurthy & Co. Chartered Accountants Visakhapatnam.

Bankers

State Bank of India
Union Bank of India
Punjab National Bank
Standard Chartered Bank
Bank of Baroda
Bank of India
Citibank N.A.
Corporation Bank







Shri M. B. Lal Chairman & Managing Director (from 05-06-02)



Shri D. S. Mathur Director (Refineries)



Shri N. K. Puri Director (Marketing)



Shri Arun Balakrishnan Director (Human Resources)



Shri C. Ramulu Director (Finance) (from 14-08-03)



Shri M. S. Srinivasan Director (from 13-12-02)



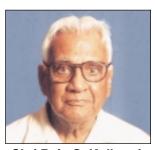
Shri S. Vijayaraghavan Director



Dr. B. Mohanty Director



Shri T. L. Sankar Director



Shri Raja G. Kulkarni Director



Shri Rajesh V. Shah Director



Shri M. Nandagopal Director



Shri H. L. Zutshi C & MD (till 31-05-02)



Shri Naresh Narad Director (till 11-11-02)



Shri S. D. Gupta Director (Finance) (till 26-12-02)



WHOLE-TIME FUNCTIONAL DIRECTORS



Seated are Shri M. B. Lal, Shri D. S. Mathur and Shri N. K. Puri. Standing behind are Shri Arun Balakrishnan and Shri C. Ramulu





Smt. Parminder H. Mathur Chief Vigilance Officer



Shri S. K. Mukherjee Executive Director, Mumbai Refinery



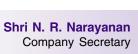
Shri C. N. Rao Executive Director, Corporate Finance



Shri V. D. Mahajan Executive Director, Refinery Co-ordination



Shri K. Murali Executive Director, Visakh Refinery





Shri S. K. Biswas Executive Director, Supply, Operations & Distribution







Shri S. Roy Choudhury Executive Director, Direct Sales Business Unit





Shri G. A. Shirwaikar General Manager North Zone







Shri A. B. Sathe General Manager Crude & Shipping

Shri R. N. Sharma General Manager Treasury, Payroll & Reimbursement







Shri A. S. Tulaskar General Manager Operations (Mumbai Refinery)







Shri B. Mukherjee General Manager Human Resource Development

Shri A. S. Rao General Manager Operations (Visakh Refinery)





Shri K. S. R. Prasad Financial Controller

Shri S. V. Sahni General Manager LPG Business Unit





Shri S. M. Palav General Manager Information Technology

Shri K. R. Sankaran General Manager West Zone





Ms. Nishi Vasudeva General Manager ERP Implementation

Shri A. B. Thosar General Manager E & P and Pipelines





Shri S. Y. Narvekar Deputy General Manager (Incharge) South Zone

Shri Subhankar Biswas Deputy General Manager (Incharge) East Zone







C & MD receives OISD Safety Award for Mumbai Refinery from Hon'ble Minister of Petroleum & Natural Gas, Shri Ram Naik

Report

C & MD receiving the Best Managed Company Award from Hon'ble Minister of Finance, Shri Jaswant Singh





ED-Mumbai Refinery receiving the Golden Peacock Award for MR's successful efforts in adopting innovative technologies





CHAIRMAN'S MESSAGE

It is little over a year since I have taken charge of your Corporation and it is a matter of immense satisfaction that during this period the Corporation was able to record a very satisfactory performance. The details form part of the report.

The year 2002-03 demonstrated the resilience of Indian economy in a global environment marked by tumultuous changes. The international order as we have known it over the years underwent drastic change preceding and following Iraq war. Economists debated the dangers of deflation while the spread of SARS demonstrated the extent to which the global economy is intertwined. In this environment, Indian economy registered a growth of 4.6% despite fall in agricultural GDP, basis recovery in the industrial sector. The stable economy augured well for the oil sector in that the trend of decline in demand was reversed.

The process of making oil sector more competitive continued with granting of marketing rights to new entrants and by allowing marketing license holders to import auto fuels. The Government introduced new pipeline policy with a view to developing extensive network in the country. Opening of the upstream sector has paid dividends with the discovery of new oil and gas reserves. The trend towards cleaner fuels continued with supply of low