

Sustainable delight

Huhtamaki - PPL

Annual Report 2018



Huhtamaki - PPL Limited

Sustainable delight

When a consumer shows a preference for a brand, it is the packaging that catches his/her attention first. Astonishingly, once the product is unwrapped there is little, or no time spent, in wondering about the science and art behind packaging.

We believe packaging is so much more than what goes around a product. It's about strengthening brands, safeguarding reputation and unveiling unexplored opportunities in new markets. In short, it is about creating sustainable delight for our customers, consumers and the wider stakeholder community. That's why we passionately collaborate with customers as their long-term partners, as they develop and grow.

For over eight decades, we at Huhtamaki PPL Limited (HPPL), have been working to develop innovative packaging solutions that help our customers provide safe and secure products to consumers. We deliver meaningful brand experiences to end consumers and play a huge role in the growth of consumer products. Backed by R&D investments and a culture of innovation, we consult and advise clients on a diverse range of flexible packaging solutions that are both unique and sustainable. HPPL is driven by the purpose to grow a safer, cleaner and healthier future for everyone, every day. Sustainability as a core focus is incorporated in the very DNA of the organisation. We apply our best-in-class technology to craft solutions that make a real difference to the society at large.

We use our expertise and industry insight to deliver innovative and cost-effective solutions that ensure sustainable delight for all.

Key highlights of 2018

₹ 2,369.07 cr

Revenue

16.89%

5-year CAGR





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About Huhtamaki PPL Limited (HPPL)

Building stronger brands with innovation and sustainability

We, at Huhtamaki PPL Limited (HPPL), are India's leading manufacturer of primary consumer flexible packaging and labelling materials.

A member of Huhtamaki Packaging Worldwide, we offer a wide portfolio of packaging solutions that include flexible packaging in a variety of pouching solutions, labelling technologies, shrink sleeve solutions, tube laminates, promotional, holographic and security solutions, cylinders and specialised films for high-barrier packaging.

With 17 best-in-class fully integrated manufacturing facilities and a highly skilled team, we deliver innovative and sustainable products to our customers and consumers globally.

Our technical acumen and quality benchmarks help our customers improve aesthetics, increase shelf life and handle transportation of their products.

The depth and breadth of our expertise provide efficient and sustainable solutions to our customers and consumers worldwide.



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Manufacturing facilities

1st

Company in India to hold three important certifications, ISO-9001:2000; BRC-IoP; & HACCP



Our purpose

To help great products reach more people, more easily.

Our values

We treat our world with respect

- We care about each other, the environment and the community
- We welcome diversity and recognise it as a source of innovation
- We encourage people to speak up, question and develop new ideas.

We know our business

- We're committed to understanding our customers and consumers
- We value integrity and open communication
- We learn from everything we do.

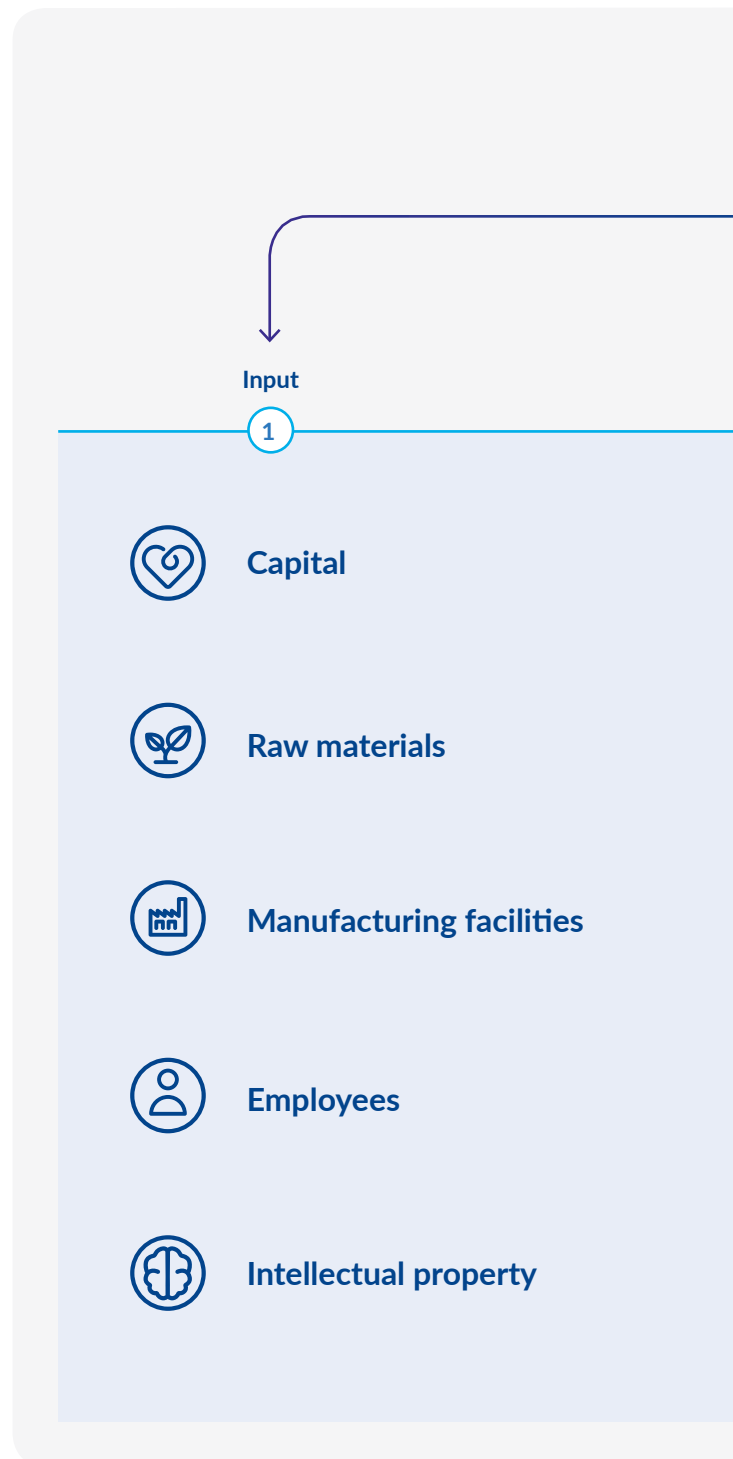
We like to get it done

- We deliver on our promises
- We trust and empower individuals
- We thrive on our entrepreneurial spirit.

Our operating model

Creating value for all

Our position in the markets in which we operate is built on a foundation of thoughtful strategy. From implementing best-in-class technologies to expanding our footprint, our initiatives demonstrate the carefully calibrated approach we apply everyday and carry forward a legacy of reliability that maximises value for all stakeholders.



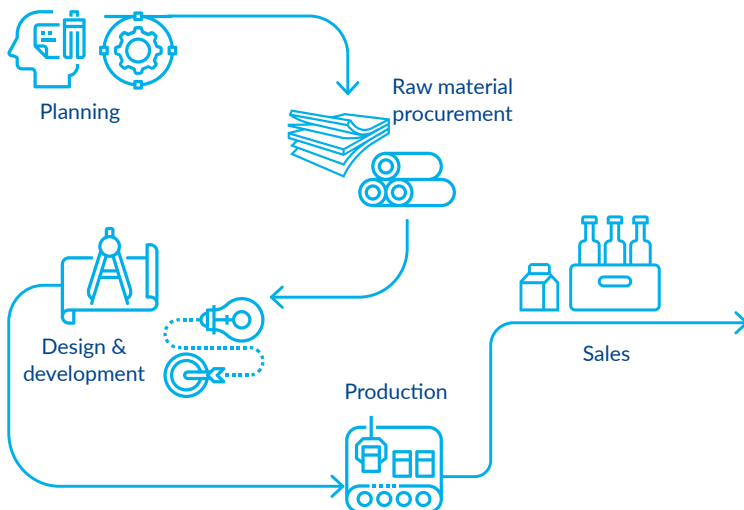
Key enablers

Resource efficiency
Innovative mindset
Leadership and management
Organic growth and opportunities

Our activities

Outcomes

Process



Key Segments

Flexible packaging for

- Food
- Beverages
- Pet-food
- Healthcare
- Personal care and household

Tube Laminates
Labels
Promotion & security
Specialised pouches
Thermoforms

Customers

Innovative and quality products
Safe and secure packaging

Society

Packaging that can be recycled
Water and energy efficient industrial processes
More efficient procurement
Income taxes paid to Government

Shareholders

Consistent financial growth
Sustained dividend payouts

Employees

Total No. of Employees

3,673

Total Compensation paid

₹ 23,517.11

Lakh

Key performance highlights

Resilient performance

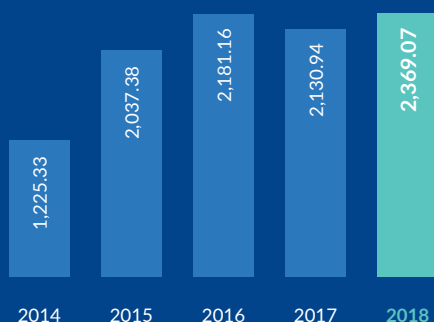
Revenue from operation

(net of GST/excise)

16.89%

(₹ in Crore)

5-YEAR CAGR

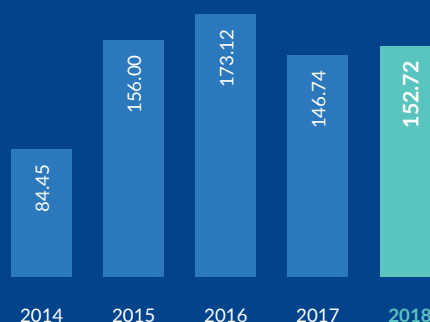


EBIT

14.54%

(₹ in Crore)

5-YEAR CAGR

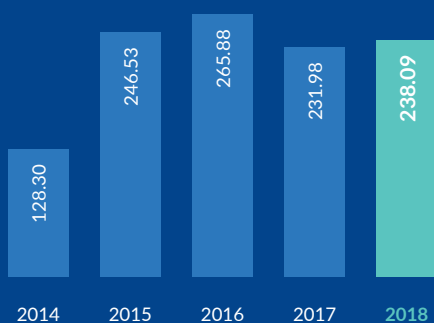


EBITDA

14.79%

(₹ in Crore)

5-YEAR CAGR

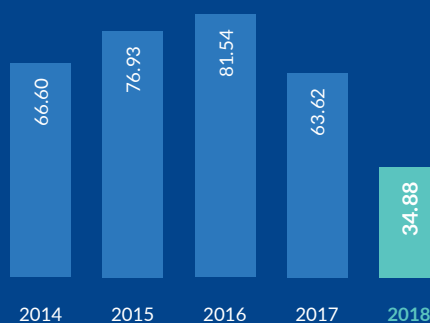


PAT after minority interest

(9.10%)

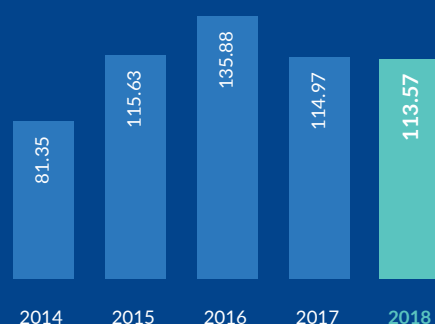
(₹ in Crore)

5-YEAR CAGR



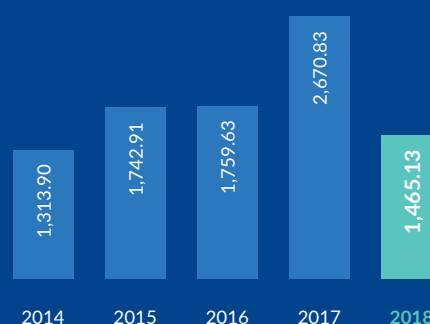
PBT before exceptional and extraordinary items

9.03% (₹ in Crore)
5-YEAR CAGR



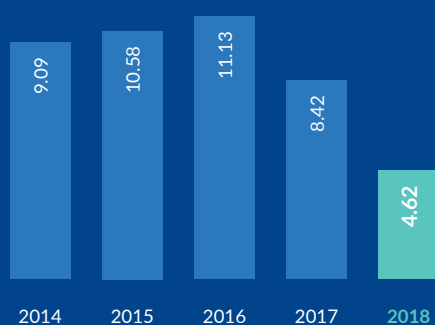
Market cap

25.66% (₹ in Crore)
5-YEAR CAGR



EPS (excluding exceptional items)

(10.91%) (₹)
5-YEAR CAGR



REVENUE

₹ 2,369.07 cr

EBIT

₹ 152.72 cr

MD's Message

We remain intensely passionate about packaging; thriving on innovation and sustainability



Dr Arup Basu
Managing Director

Dear Stakeholders,

In our industry, a combination of enabling government legislation and heightened consumer awareness presents an opportunity for industry players to address environmental concerns by improving the post-consumer-use flexible packaging waste management eco-system. In addition, at a national level, the terrific societal awareness brought about by “Swachh Bharat” will add impetus to and help establish a collection, segregation, recycling and/or reprocessing eco-system of requisite scale and scope.