



Enhancing Business Value through Intellectual Leadership

Annual Report

2007-2008



ICRA Limited
An Associate of Moody's Investors Service

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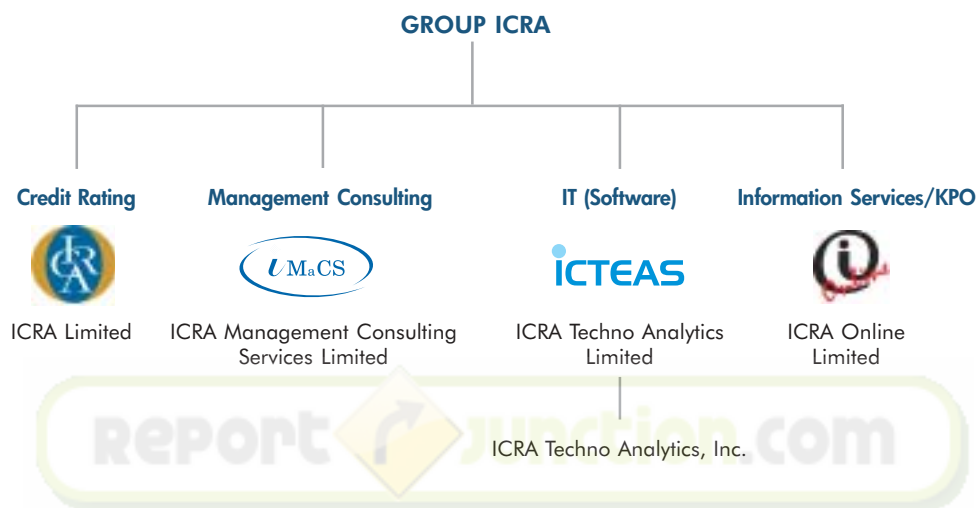
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ICRA Limited

Seventeenth Annual Report

ICRA at a Glance

ICRA Limited (formerly Investment Information and Credit Rating Agency of India Limited) was set up in 1991 by leading financial/investment institutions, commercial banks and financial services companies as an independent and professional Investment Information and Credit Rating Agency. Today, ICRA and its subsidiaries together form the ICRA Group of Companies (Group ICRA). ICRA is a Public Limited Company, with its shares listed on the Bombay Stock Exchange and the National Stock Exchange.



Alliance with Moody's Investors Service

The international Credit Rating Agency Moody's Investors Service is ICRA's largest shareholder. The participation of Moody's is supported by a Technical Services Agreement, which entails Moody's providing certain high-value technical services to ICRA. Specifically, the agreement is aimed at benefiting ICRA's in-house research capabilities, and providing it with access to Moody's global research base. The agreement also envisages Moody's conducting regular training and business seminars for ICRA analysts on various subjects to help them better understand and manage concepts and issues relating to the development of the capital markets in India. Besides this formal training programme, the agreement provides for Moody's advising ICRA on Rating-products strategy, and the Ratings business in general.

The ICRA Factor

Facilitating efficiency in business...

ICRA information products, Ratings, and solutions reflect independent, professional and impartial opinions, which assist businesses enhance the quality of their decisions and help issuers access a broader investor base and even lesser known companies approach the money and capital markets.

The research factor...

We strongly believe that quality and authenticity of information are derivatives of an organisation's research base. We have dedicated teams for Monetary, Fiscal, Industry and Sector research, and a panel of Advisors to enhance our in-house capabilities. Our research base enables us to maintain the highest standards of quality and credibility.

Committed to the development of the financial market...

The focus of ICRA in the coming years will continue to be on developing innovative concepts and products in a dynamic market environment, generating and promoting wider investor awareness and interest, enhancing efficiency and transparency in the financial market, and providing a healthier environment for market participants and regulators.

Our products and services are designed to:

- Provide information and guidance to institutional and individual investors/creditors.
- Enhance the ability of borrowers/issuers to access the money market and the capital market for tapping a larger volume of resources from a wider range of the investing public.
- Assist the regulators in promoting transparency in the financial markets.
- Provide intermediaries with a tool to improve efficiency in the funds raising process.

Range of Services**Rating Services**

As an early entrant in the Credit Rating business, ICRA Limited is one of the most experienced Credit Rating Agencies in the country today. ICRA Rates rupee-denominated debt instruments issued by manufacturing companies, commercial banks, non-banking finance companies, financial institutions, public sector undertakings and municipalities, among others. ICRA also Rates structured obligations and sector-specific debt obligations such as instruments issued by Power, Telecom and Infrastructure companies. The other services offered include Corporate Governance Rating, Stakeholder Value and Governance Rating, Credit Risk Rating of Debt Mutual Funds, Rating of Claims Paying Ability of Insurance Companies, Project Finance Rating, and Line of Credit Rating. ICRA, along with National Small Industries Corporation Limited (NSIC), has launched a Performance and Credit Rating Scheme for Small Scale Enterprises in India. The service is aimed at enabling Small and Medium Enterprises (SMEs) improve their access to institutional credit, increase their competitiveness, and raise their market standing.

Grading Services

The Grading Services offered by ICRA employ pioneering concepts and methodologies, and include Grading of: Construction Entities; Real Estate Developers and Projects; Healthcare Entities; Maritime Training Institutes; and Initial Public Offers (IPOs). The Grading of Construction Entities seeks to provide an independent opinion on the quality of performance of the entities Graded. Similarly, the Grading of Real Estate Developers and Projects seeks to make property buyers aware of the risks associated with real estate projects and with the developers' ability to deliver in accordance with the terms agreed. ICRA's Healthcare Gradings present an independent opinion on the quality of care provided by healthcare entities. In the education sector, ICRA offers the innovative service of Grading of Maritime Training Institutes in India. In IPO Grading, an ICRA-assigned IPO Grade represents a relative assessment of the "fundamentals" of the issue Graded in relation to the universe of other listed equity securities in India.

Information Services

The Information Services Division focuses on providing authentic data and value-added products used by intermediaries, financial institutions, banks, asset managers, institutional and individual investors, and others. The Division's portfolio of products includes sector/industry-specific studies/publications, and mandate-based studies (customised research).

Consulting Services

ICRA Management Consulting Services Limited (IMaCS), a wholly-owned subsidiary of ICRA Limited, is a multi-line consulting firm with a global operating footprint. IMaCS offers Consulting Services in Strategy, Risk Management, Regulatory Economics, Transaction Advisory, and Process Re-engineering. IMaCS' clientele includes Banks & Financial Service Companies, Corporate Entities,



A Seminar on Basel II organised by ICRA in Mumbai on February 6, 2008




Mr. L. Shivakumar (sitting, extreme right) of ICRA participated in the ACRAA Best Practices Dialogue at Jakarta on April 3, 2007



Mr. Naresh Takkar, Managing Director, speaking at the 16th Annual General Meeting of ICRA. Beside him are Mr. Amal Ganguli, Director; and Ms. Jennifer Elliott, Director



Mr. John Rutherford, former President & CEO, Moody's Corporation, and a former Director of ICRA Limited, along with his wife Mrs. Carol Rutherford, on a goodwill visit to ICRA at its Corporate Office in Gurgaon in February 2008



Institutional Investors, Governments, Regulators, and Multilateral Agencies. Besides India, IMAcS has consulting experience across 35 countries in South East Asia, Northern Asia, West Asia, Africa, Western Europe, and North America.

Software Development

ICRA Techno Analytics Limited (ICTEAS), a subsidiary of ICRA Limited, offers a complete portfolio of Information Technology (IT) solutions to meet the dynamic needs of present-day businesses. The services range from the traditional development of client-server, web-centric and mobile applications to the generation of cutting-edge business analytics. An in-depth knowledge of various technology areas, coupled with its strengths in various verticals, enables ICTEAS provide end-to-end services of excellent quality. ICTEAS uses a mix of onsite/offshore strategies to optimise bottom-line benefits for its customers. ICTEAS has a subsidiary, ICRA Techno Analytics, Inc., in the USA.

The Engineering Division of ICTEAS offers multi-disciplinary computer aided engineering design services. The activities cover design and drawing in the mechanical civil/structural, electrical and instrumentation space. ICTEAS engineers and designers are well versed in AutoCAD, MicroStation, PDS and Staad pro with experience in the Oil & Gas, Petrochemical, and Power Sectors. The services range from providing Engineering Design Services to CAD Vectorisation and Conversion Services. Over the years, ICTEAS has successfully deployed skilled resources to work for large engineering consulting companies both in the domestic and international market.

Online Software and Knowledge Process Outsourcing

ICRA Online Limited (Online) is a leading information services, outsourcing solutions provider and technology solutions provider and caters for some of the biggest names in the financial services sector in India and abroad, which is a testimony to its product quality, commitment and credibility.

Online is a wholly-owned subsidiary of ICRA Limited. Online was incorporated in January 1999 and has over the period since then established itself as an independent and credible source of authentic information and software solutions as well as an outsourcing solution provider. Online has two Strategic Business Units (SBUs) with a list of reputed global and domestic clients:

- The Information Services and Technology Solutions Division (MFI Division), and
- The Knowledge Process Outsourcing Division (KPO Division)

The MFI Division leverages its domain expertise to provide high quality technology solutions, in the form of products, to a large number of Banks, Mutual Funds, Financial Institutions, Third Party Products' Distributors, Insurance Companies, Investment Advisors, Portfolio Managers, Stock Brokers, Treasury Managers, and Academic Institutions, among others. The Company has developed several innovative products to meet the varied needs of its clients. The products are highly customised to meet the specific requirements of clients and help them in their research, analysis and decision making, while also helping them achieve automation in business operations.

Encouraged by the emerging dynamics of the outsourcing business, Online diversified into the Knowledge Process Outsourcing (KPO) business in April 2004, focusing especially on the Banking, Financial Services & Insurance (BFSI) vertical.

The KPO Division of Online offers Knowledge Process Outsourcing services that combine advanced analytical abilities and deep domain expertise to deliver value by translating data and information into structured business inputs. It provides back-end analytical services support to its clients in the areas of Accounting and Finance, Business Intelligence, Research and Modelling/Analytics. The Division has attained ISO 27001 certification through rigorous adherence to data security policies and practices.



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ICRA LIMITED

Board of Directors

Mr. D.N. Ghosh, Chairman	Formerly, Chairman, State Bank of India
Dr. Uddesh Kohli	Formerly, Chairman & Managing Director, Power Finance Corporation Limited
Prof. Deepak Nayyar	Formerly, Vice Chancellor, University of Delhi
Mr. Piyush G. Mankad	Formerly, Executive Director, Asian Development Bank
Mr. Amal Ganguli	Formerly, Chairman and Senior Partner, PricewaterhouseCoopers Group Managing Director, Asia Pacific, Moody's Asia Pacific Limited
Ms. Jennifer Elliott ¹	Senior Managing Director and the Head of Moody's for Europe, the Middle East and Africa (EMEA)
Mr. Frederic Walter Jacques Drevon ²	Director, Moody's Investment Company India Private Limited
Mr. Chetan Modi ³	Vice-Chairman & Group CEO
Mr. P.K. Choudhury	Managing Director
Mr. Naresh Takkar	

Audit Committee

Mr. D.N. Ghosh, Chairman
Dr. Uddesh Kohli
Prof. Deepak Nayyar
Mr. Amal Ganguli
Ms. Jennifer Elliott⁴

Remuneration Committee

Mr. D.N. Ghosh, Chairman
Prof. Deepak Nayyar
Mr. Piyush G. Mankad
Mr. Frederic Walter Jacques Drevon⁵

Shareholders'/Investors' Grievance Committee

Dr. Uddesh Kohli, Chairman
Prof. Deepak Nayyar
Mr. P.K. Choudhury

Auditors

Vipin Aggarwal & Associates
E-4, Defence Colony
New Delhi 110024

Solicitors

Luthra & Luthra Law Offices
103, Ashoka Estate
Barakhamba Road
New Delhi 110001

Amarchand & Mangaldas & Suresh A. Shroff & Co.
Amarchand Towers
216, Okhla Industrial Estate
Phase III, New Delhi 110020

FoxMandal Little
Fox Mandal & Co.
Solicitors & Advocates
FM House, A-9, Sector 9
Noida 201301

Company Secretary

Mr. Vijay Wadhwa

Bankers

HDFC Bank Limited
Surya Kiran Building
K.G. Marg, Connaught Place
New Delhi 110001

ABN Amro Bank N.V.
Hansalaya, 15 Barakhamba
Road, New Delhi 110001

State Bank of Hyderabad
Surya Kiran Building
74 Janpath, New Delhi 110001

Deutsche Bank AG
Ground Floor, Infinity Tower
DLF, Phase II
Gurgaon 122002, Haryana

Share Transfer Agent

Intime Spectrum Registry Limited
A-40, 2nd Floor
Naraina Industrial Area
Phase II, Near Batra Banquet
Hall, New Delhi 110028

Registered Office

1105, Kailash Building
11th Floor
26, Kasturba Gandhi Marg
Connaught Place
New Delhi 110001

Corporate Office

Building No.8, 2nd Floor
Tower A
DLF Cyber City, Phase II
Gurgaon 122002, Haryana

Visit us at

www.icra.in
www.icraratings.com

¹ appointed Director on ICRA's Board with effect from July 27, 2007

² appointed Additional Director on ICRA's Board with effect from April 9, 2008

³ appointed Alternate Director to Mr. Frederic Walter Jacques Drevon with effect from May 28, 2008

⁴ appointed member with effect from May 23, 2007

⁵ appointed member with effect from April 9, 2008