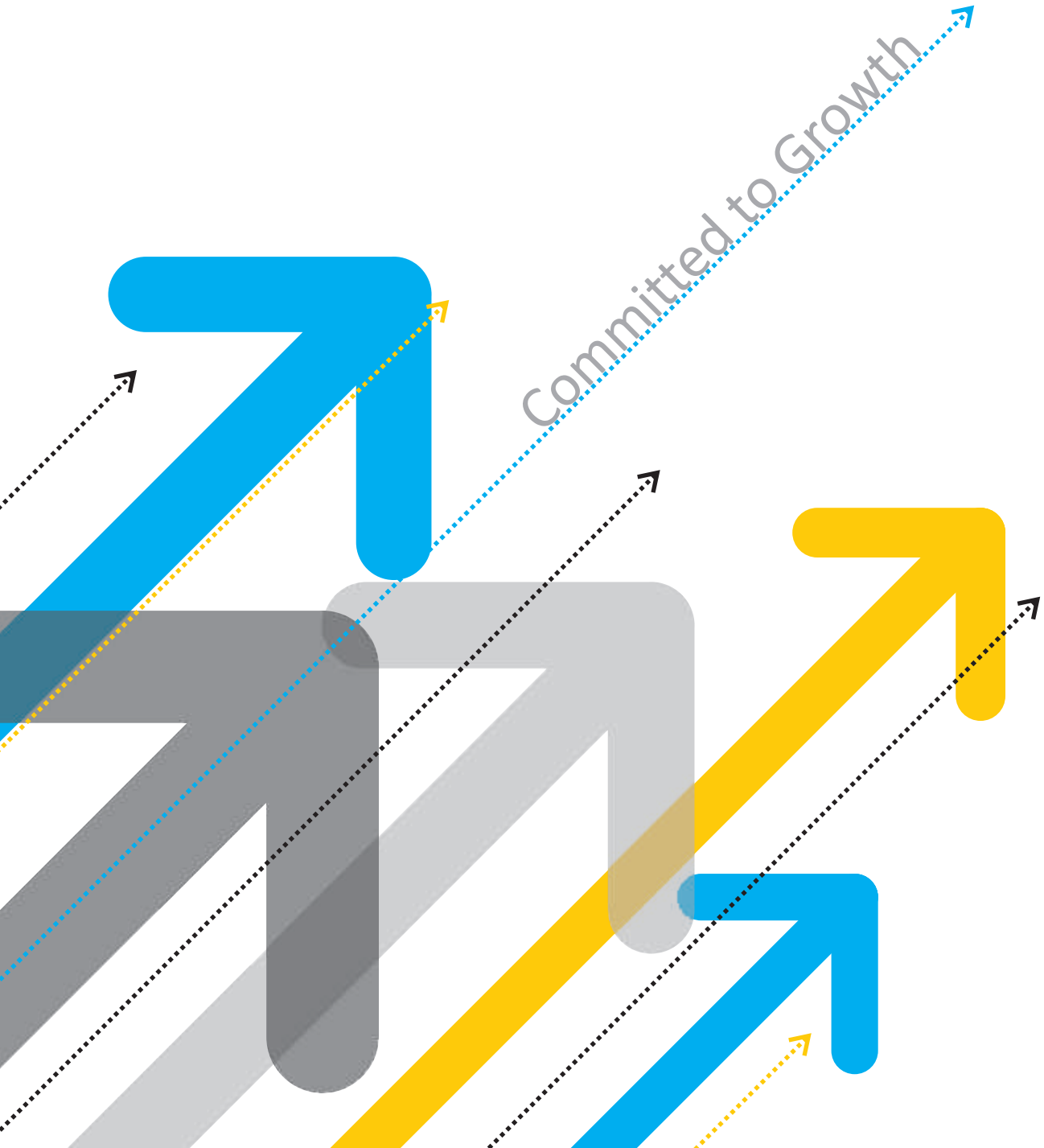
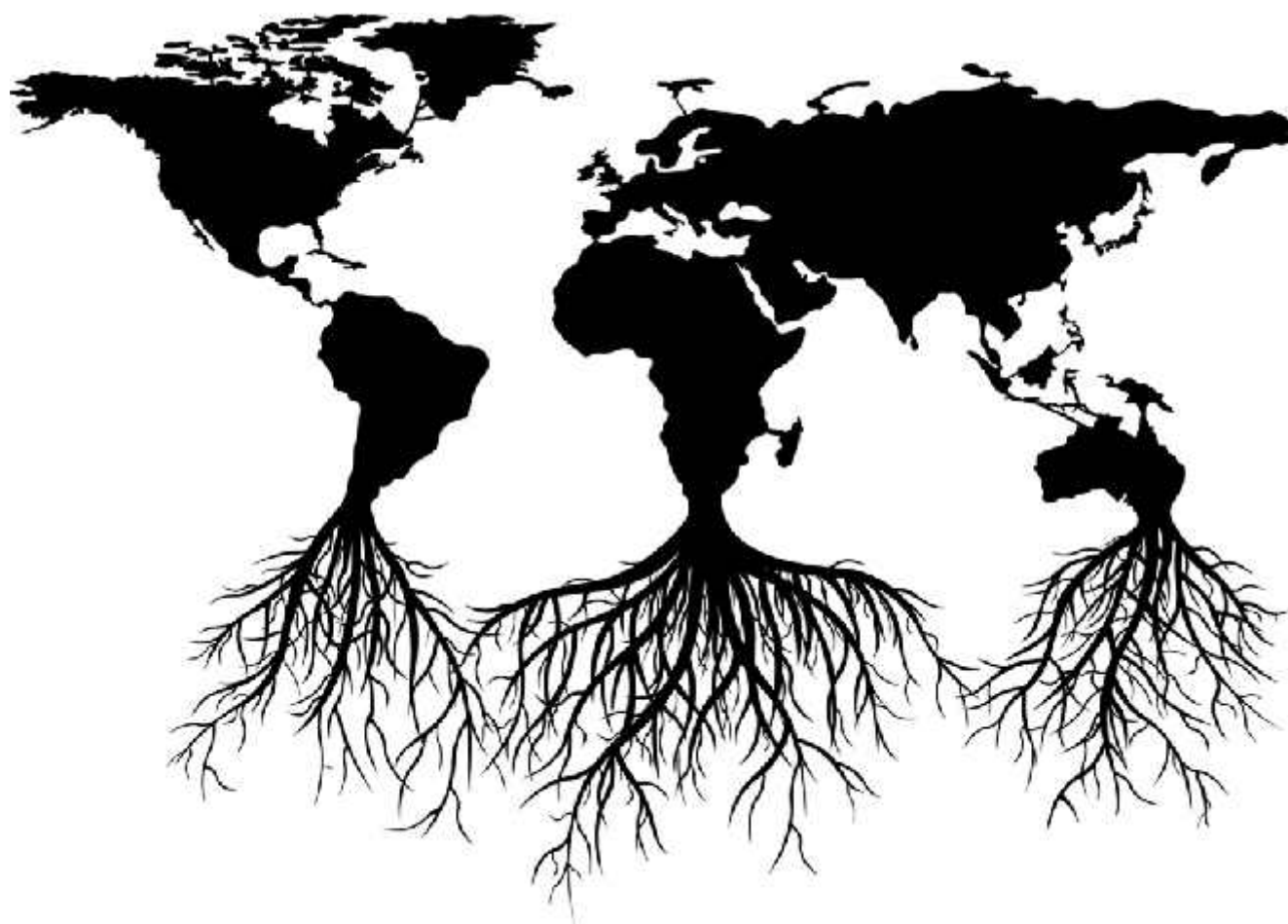




Annual Report 2010-11



COMMITTED TO GROWTH



ANNUAL REPORT 2010-2011



COMPANY INFORMATION

➔ Board of Directors

Brig. S.V.S Chowdhry,
Chairman

Dr. Naveen Gupta,
CEO & Managing Director

Mr. R.L. Gupta
Mr. Kailash Nath
Mr. Sarabjit Singh Saini
Dr. A.K. Khare
Mr. Rasik Makkar
Mr. H.P. Singh
Mr. J.K. Bhola
Mr. H.R. Issarani
Mr. L.C. Goel

➔ Company Secretary

Mr. Shrey Rustagi

➔ Auditors

Nath & Hari, Chartered Accountants

➔ Registrar & Transfer Agents

Alankit Assignments Limited
2E/21, Anarkali House, Jhandewalan Extn.
New Delhi – 110055.

➔ Registered Office

5, Sant Nagar, East of Kailash,
New Delhi – 110065.

➔ Corporate Office

M-92, Connaught Place, New Delhi-110001.

➔ Subsidiary Companies

IEC Leasing and Capital Management Limited
IEC Learning and Management Limited
IEC Education and Infrastructure Limited

www.iecgroup.in





Vision

It is IEC constant endeavour to delight all its target groups through excellence in service delivery and achieving the worldwide recognition. To be a center of excellence for quality education, where old ideas are challenged and new concepts nurtured, to be a seat of world class education from where Technocrats and Managers would emerge empowered to face the challenges of ever changing society with courage, conviction and compassion.

Mission

IEC has always adhere to growth through its commitment and mission. IEC had introduced the concept “KG to PG” - A Unique & highly effective business model/concept where in it continually works with an individual for more than fifteen years on average. It begins with the informal childhood learning at our Kindergarten and culminates into a graduation/post graduation degree for him.

The captive fifteen plus years time span that an individual spends at IEC provides us with the opportunity to create mutual wealth both in quality and value terms.

Contents

• Notice	05
• Director's Report	08
• Report on Corporate Governance	15
• Auditors Certificate on Corporate Governance	27
• Management Discussion and Analysis Report	28
• Auditor's Report	33
• Balance Sheet	37
• Profit & Loss Account	38
• Schedules forming part of Balance Sheet & Profit and loss A/c	39
• Notes to Accounts	44
• Cash Flow Statement	51
• Balance Sheet Abstract and Company's General Business Profile	52
• Statement Pursuant to Sec 212	53

CONSOLIDATED FINANCIAL STATEMENTS

• Auditor's Report on Consolidated Financial Statements	54
• Consolidated Balance Sheet	55
• Consolidated Profit & Loss Account	56
• Schedule forming part of Balance Sheet & Profit and loss A/c	57
• Notes to Accounts	62
• Cash Flow Statement	63

Members please note.....

Your Company is concerned about the environment in sustainable way. Recently Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the companies and has issued circular Nos. 17/2011 & 18/2011 dated April 21, 2011 & April 29, 2011 respectively stating that service of notice/ documents including Annual Report can be sent by e-mail to its members. To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses to the Company, their Depository or with Alankit Assignment Limited (RTA). The e-mail updation form is available at the website of the Company. Members are requested to fill & sign the form in the said form and send:

- i) by returning this letter by post; or
- ii) by returning a scan copy through e-mail at emailupdate@iecgroupp.in

The e-mail ID provided shall be updated subject to successful verification of your signatures.

Annual Report 2010-11



NOTICE

Notice is hereby given that the 17th Annual General Meeting of the members of IEC EDUCATION LIMITED will be held on Thursday, September 29, 2011 at 10.00 A.M at Sri Sathya Sai International Centre, Lodhi Road, Institutional Area, Pragati Vihar, New Delhi-110003 to transact the following Business:

Ordinary Business

1. To receive, consider and adopt the audited Balance Sheet as at 31st March, 2011 and Profit and Loss account for the year ended on that date along with the Director's Report and Auditor's Report thereon.
2. To Consider and appoint a Director in place of Brig. S.V.S Chowdhry, who retires by rotation and being eligible offers himself for re-appointment.
3. To Consider and appoint a Director in place of Mr. Kailash Nath, who retires by rotation and being eligible offers himself for re-appointment.
4. To Consider and appoint a Director in place of Mr. Ramesh Lal Gupta, who retires by rotation and being eligible offers himself for re-appointment.
5. To Consider and appoint a Director in place of Mr. Lal Chand Goel, who retires by rotation and being eligible offers himself for re-appointment.
6. To appoint auditors and to fix their remuneration and in this regard to consider and if thought fit, to pass with or without modification(s), the following resolution as ordinary resolution:-

"RESOLVED THAT, M/s Nath & Hari, Chartered Accountants, be and is hereby re-appointed as auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of Next Annual general Meeting of the company on such remuneration as shall be fixed by the Board of Directors."

Place: New Delhi

Date: 23rd August, 2011

By Order of the Board.

Sd/-
Shrey Rustagi
(Company Secretary)

NOTES:

1. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND THE PROXY SO APPOINTED NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED AT THE COMPANY'S REGISTERED OFFICE NOT LATER THAN FOURTY EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.**
2. Members / Proxies should bring the attendance slip duly filled in for attending the meeting.
3. Shareholders seeking any information with regard to the accounts are requested to write to the Company at an early date but not later than 48 hours before the scheduled time of holding the AGM.
4. Shareholders are requested to kindly bring their copies of Annual Report to the meeting.
5. Members are requested to quote their registered folio number in all correspondence with Company and notify the Company immediately of change, if any, in their address.
6. The register of members and share transfer books of the Company will remain closed from 22-09-2011 to 29-09-2011 (both days inclusive).
7. Members whose shareholding is in the electronic mode are requested to direct change of address notifications and updates of savings bank account details to their respective depository participants. Members are encouraged to utilize the Electronic Clearing System (ECS) for receiving dividends.
8. Members are requested to address all correspondence, including dividend matters, to the Registrar and Share Transfer Agent, Alankit Assignment Limited, 2E/21, Anarkali House, Jhandewalan Extn., New Delhi – 110055.

Brief particulars of Directors proposed to be re-appointed:

1. **Name** : **Brig. S.V.S Chowdhry**
Age : 78
Qualification : B. Sc (Hons.), B Sc Charter Engineer
Shareholding : Nil
Profile : Brig. S.V.S Chowdhry holds Bachelor's Degree and a Master's Degree from Lucknow University. He is a Chartered Engineer and is a fellow member of Institute of Electronics & Telecommunication Engineers (India), National Telemetric Forum, Institute of Management (U.K). He has represented the country in several international conferences connected with Electronics and Information Technology. He has also represented India in the international Federation for Information Processing (IFIP). He has also been Assistant Secretary General to South East Asian Regional Computer Telecommunication Engineers, Chairman to Computer Application Systems Committee, Bureau of Indian Standards and Member, Governing Board, Standardization and quality scheme, STQC Directorate Dept of Electronics. He is responsible for conceiving innovative practices and structures which have helped IEC emerge as one of the most preferred institutes in India.
Director of the Company: 01st Jan, 1995
Other Directorship : IEC Leasing and Capital Management Limited
2. **Name** : **Mr. Kailash Nath**
Age : 73
Qualification : M. Sc., LL.B.
Shareholding : Nil
Profile : Mr. Kailash Nath has the diverse experience of working in various Government Departments including Ministry of Urban Development, Ministry of Agriculture and Personnel, Public Grievances and Pensions. He has a wide exposure in technical as well as administrative fields. He has held the position of Head of the office and Chief Executive officer for several years under Grih Kalyan Kendra, Ministry of Personnel, Public Grievances and Pensions and retired as a secretary from the same office. He has also served as the Director in Ministry of Agriculture under Government of India for around 5 years.
Director of the Company: 11th March, 2003
Other Directorship : Nil
3. **Name** : **Mr. Ramesh Lal Gupta**
Age : 74
Qualification : B.A., LL.B.
Shareholding : 2055595
Profile : He is Promoter Director in the company. A practicing advocate and reputed author, Mr. Gupta co-authored dozens of books. Many of these books infact have earned the dual distinction of being approved by both Ministry of Finance and even the Income tax Appellate Tribunal. Apart from the centre many of these books have been in circulation for state libraries. Recently he is conferred with LIFETIME ACHIEVEMENT AWARD by H.E Shri Shekhar Dutt, Hon'ble Governor of Chattisgarh in the Seminar organized by Institute of Economic Studies (IES) a well known research-oriented and awareness-promoting organization, for outstanding contribution in the field of Economic Development in the area of Education Sector.
Director of the Company: Since 23rd August, 1994
Other Directorships : R.L.N.G Infrastructure Private Limited
VEF Housing Developers Private Limited
IEC Education and Infrastructure Limited
IEC Learning and Management Limited
IEC Leasing and Capital Management Limited
Sai Infracon Private Limited

Annual Report 2010-11



4. **Name** : **Mr. Lal Chand Goel**
Age : 83
Qualification : B.A.
Shareholding : Nil
Profile : Mr. Lal Chand Goel is a successful businessman. Having a wide exposure in marketing and general administration. His specialization is in import and export of watches. He also acted as a Karta of his HUF. Till the year 2008 he was acting as Whole Time Director of IEC Education Limited, but due to his increasing responsibility towards his business he left the position of WTD of the Company, he is now in the Board as Non-Executive director.
- Director of the Company:** 16th October, 2003
Other Directorship : Nil

By Order of the Board

Sd/-

Shrey Rustagi
(Company Secretary)

Date: 23rd August 2011

Place: New Delhi

Directors' Report

To the Members

Your Directors take pleasure in presenting the Seventeenth Annual Report along with Audited Accounts and Auditors' Report for the year ended March, 31, 2011.

Financial Results

(Amount in ₹ Lakhs)

Title	Year ended 31.03.2011	Year ended 31.03.2010
Income from Operations	756.66	875.12
Other income	8.33	27.19
Total Expenditure	571.90	595.54
Profit Before Interest, Depreciation & Tax	193.09	306.77
Interest	3.76	20.06
Depreciation & Amortisation	35.27	58.76
Profit Before Tax	154.06	227.95
Provision for Tax	27.42	34.65
Profit After Tax	126.64	193.30

Operations and Business Review

During the year under review, the gross turnover of your Company is ₹ 764 lacs, last year it stood at ₹ 902 lacs. The share of PDP Income stood at 93 % of the total revenues, last FY it was 82% reporting an increase of 11 %. The Earnings before interest, tax depreciation and amortization (EBIDTA) remain at ₹ 193 lacs and profit before tax (PBT) and profit after tax (PAT) for the same period remained at ₹ 154.06 lacs and ₹ 126.64 lacs resp., there is decrease in Net Profit by 34.49 % in comparison to last fiscal.

Changes in Capital Structure

There was no change reported during the year in Authorised Share Capital or Paid up Equity shares, the company has Nil Preference Share Capital. The warrant which were not subscribed during the FY 2009-10 were forfeited during the same year. During the year the share of Promoter Category has rise by 3.37 % on account of retransfer of shares from Banks in lieu of Exemption seeked from SEBI, as reported to the Company. The paid up capital remain at ₹ 15,26,00,000/- (Rupees Fifteen Crores Twenty Six Lacs only) as on March 31, 2011.

Directors

According to the Act & Articles of Association of the Company atleast one-third of the Directors of the Company amongst retire by rotation has to retire at every Annual General Meeting and, if eligible, offer themselves for re-election. Accordingly, Brig. SVS Chowdhry, Mr. Lal Chand Goel, Mr. Ramesh Lal Gupta and Mr. Kailash Nath, Directors of the company, retire by rotation and being eligible, offer themselves for re-appointment.