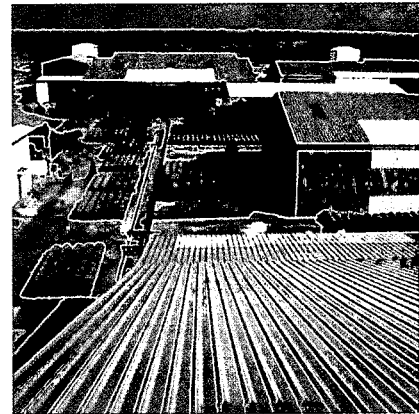
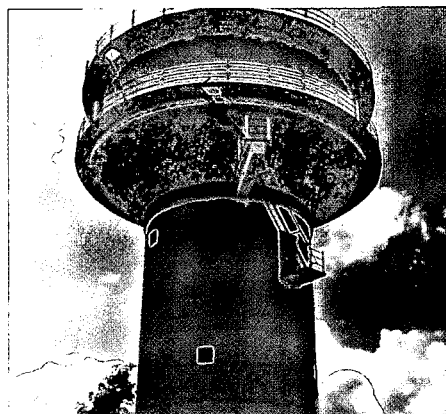
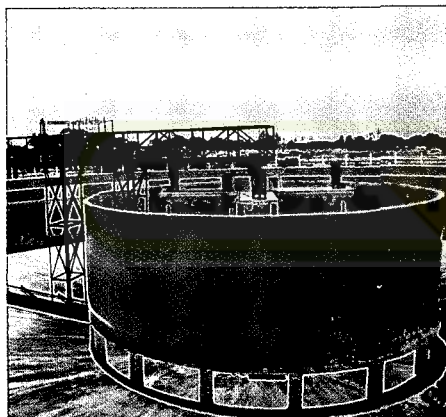
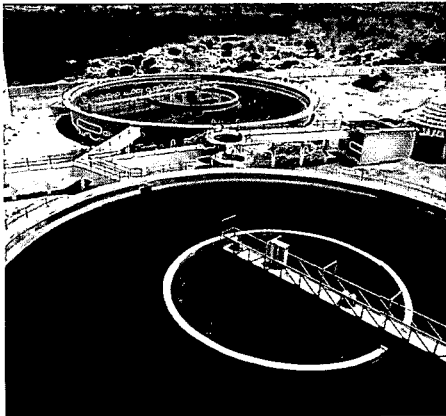


# Indian Hume Pipe

**Annual Report 2008-2009**



**The Indian Hume Pipe Co. Ltd.**

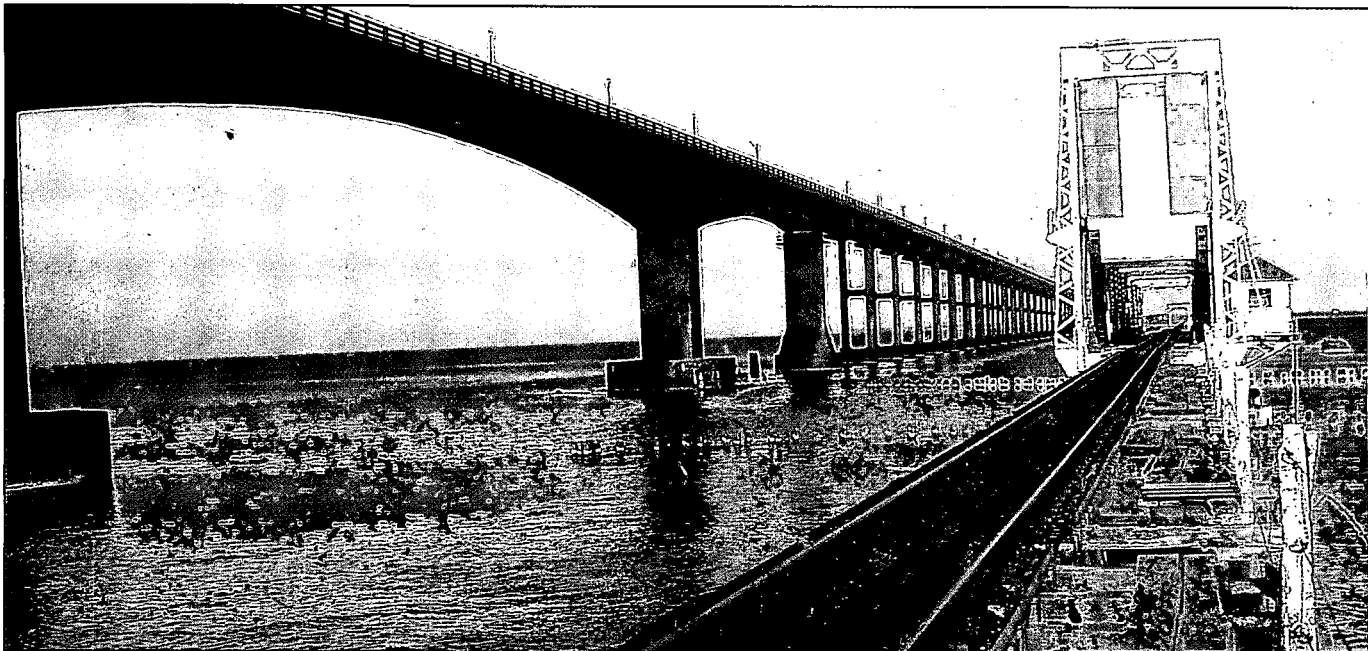
[www.reportjunction.com](http://www.reportjunction.com)



## RECOGNITION FOR RAMNAD PROJECT



Felicitation to IHP by Honourable Deputy Chief Minister-Tamilnadu, MR. M. K. STALIN for successful completion of **RAMANATHAPURAM COMBINED WATER SUPPLY PROJECT**, Packages III & VI at value of Rs. 153 Crores in a record time of 2 years involving supply and installation of PSC, BWSC and other types of pipes of a total length of **1729 KMS.**



View of PAMBAN Bridge on which the Company has laid HDPE pipelines to reach **Rameshwaram.**

**Board of Directors**

Mr. Rajas R. Doshi - Chairman & Managing Director  
 Mr. Ajit Gulabchand  
 Ms. Jyoti R. Doshi  
 Mr. Rajendra M. Gandhi  
 Mr. Rameshwar D. Sarda  
 Mr. N. Balakrishnan  
 Ms. Anima B. Kapadia  
 Mr. Vijay Kumar Jatia

**Company Secretary**

Mr. S. M. Mandke

**Executives**

Mr. P. D. Kelkar - Sr. General Manager  
 Mr. P. R. Bhat - Sr. General Manager  
 Mr. Ajay Asthana - General Manager  
 Mr. Mayur R. Doshi - General Manager  
 Mr. G. Pundareekam - General Manager  
 Mr. Shashank J. Shah - General Manager  
 Mr. S. Arunachalam - Dy. General Manager  
 Mr. M. S. Rajadhyaksha - Controller of Accounts & Finance  
 Mr. S. G. Khaladkar - Sr. General Manager - Corporate Affairs  
 Mr. B. S. Narkhade - Chief Internal Auditor  
 Mr. A. B. Joshi - Chief Personnel Manager

**Auditors**

M/s. K. S. Aiyar & Co., Chartered Accountants  
 F-7, Laxmi Mills, Shakti Mills Lane, (Off. Dr. E. Moses Road),  
 Mahalaxmi, Mumbai – 400 011

**Solicitors & Advocates**

M/s. Daphtary Ferreira & Divan, Mumbai  
 M/s. Kanga & Co., Mumbai

**Bankers**

State Bank of India  
 Bank of Baroda  
 State Bank of Hyderabad  
 HDFC Bank Ltd.  
 Corporation Bank

**Registrar & Share Transfer Agent**

M/s. Link Intime India Pvt. Ltd. (formerly M/s. Intime Spectrum Registry Ltd.)  
 C-13, Pannalal Silk Mills Compound,  
 L.B.S. Marg, Bhandup (W), Mumbai – 400 078  
 Tel No.022-25946970-78 Fax No.022-25946969

**Registered Office**

Construction House, 2nd Floor,  
 5, Walchand Hirachand Road,  
 Ballard Estate, Mumbai – 400 001  
 Tel No.: 022-22618091 / 92, 022-40748181  
 Fax No.:022-22656863, email : info@indianhumepipe.com  
 Website : www.indianhumepipe.com

**Annual General Meeting**

Monday, 27<sup>th</sup> July, 2009, at 4.00 P.M.  
 Walchand Hirachand Hall,  
 Indian Merchants' Chamber Building,  
 4th Floor, Indian Merchants' Chamber Marg,  
 Churchgate, Mumbai – 400 020

## NOTICE

NOTICE is hereby given that the EIGHTY THIRD ANNUAL GENERAL MEETING of the Company will be held as scheduled below :-

DAY : Monday  
 DATE : 27th July, 2009  
 TIME : 4.00 P.M.  
 PLACE : Walchand Hirachand Hall,  
 Indian Merchants' Chamber Building, 4th floor,  
 Indian Merchants' Chamber Marg,  
 Churchgate, Mumbai - 400 020

To transact the following business:

### ORDINARY BUSINESS :

1. To consider and adopt the Audited Balance Sheet as at 31st March, 2009, Profit & Loss Account for the year ended on that date and the Reports of the Board of Directors and the Auditors thereon.
2. To declare a Dividend on Equity Shares of the Company.
3. To appoint a Director in place of Mr. Ajit Gulabchand, who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. N. Balakrishnan, who retires by rotation and being eligible, offers himself for re-appointment.
5. To appoint a Director in place of Mr. Vijay Kumar Jatia, who retires by rotation and being eligible, offers himself for re-appointment.
6. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT pursuant to the provisions of Section 224 and other applicable provisions, if any of the Companies Act, 1956, M/s. K. S. Aiyar & Co., Chartered Accountants, the retiring Auditors of the Company, be and they are hereby re-appointed as the Auditors of the Company, to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting, to do Statutory Audit of the Company's accounts including its branches for the Financial Year 2009-10 on a remuneration as may be fixed by the Board of Directors of the Company and that they be paid, in addition, any out of pocket and/or travelling expenses they may incur in carrying out their duties as such Auditors."

### SPECIAL BUSINESS :

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution :

"RESOLVED THAT subject to the provisions of Section 228 of the Companies Act, 1956 and other provisions if any, consent of the Company be and is hereby accorded to the re-appointment of M/s. Brahmayya & Co., Chartered Accountants, retiring Branch Auditors of the Company, having their office at Flat No.403 & 404, Golden Apartments, Irrum Manzil Colony, Somajiguda, Hyderabad - 500 082, to carry out Branch Audit, Limited Review and Tax Audit of the Company's Factories, Projects and Project Offices in the State of Andhra Pradesh, as Branch Auditors for the financial year 2009-10 and to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting, on a remuneration to be decided by the Board of Directors in consultation with the Branch Auditors plus reimbursement of out of pocket expenses as may be incurred by them.

RESOLVED FURTHER THAT the consent of the Company be and is hereby accorded to the Board of Directors to appoint any person or persons qualified for appointment as Auditors of the Company under Section 226 and/or 228 of the Companies Act, 1956 for auditing accounts of such other locations of the Company in other State(s), if required to be audited under Section 228 of the Companies Act, 1956, on such terms and conditions, as they may deem fit.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all such acts and things as may be necessary, desirable and expedient to give effect to this resolution."

8. To consider and if thought fit, to pass with or without modification(s), the following resolution as a Special Resolution :

"RESOLVED THAT subject to provisions of Section 198 and 309 of the Companies Act, 1956 and other applicable provisions if any, the Non Executive Directors of the Company be paid, in addition to the sitting fees for attending the meetings of the Board or Committees thereof, a commission not exceeding 1% of the net profits of the Company or an amount not exceeding Rs.16 Lacs in aggregate, whichever is less, per financial year, for a period of 3 years commencing from the financial year 2009-10.

RESOLVED FURTHER THAT the quantum of commission payable to each of Non Executive Directors be decided by the Board as it may deem fit."

By Order of the Board of Directors,

**S. M. Mandke**  
 Company Secretary

### Registered Office:

Construction House, 2nd floor,  
 5, Walchand Hirachand Road,  
 Ballard Estate, Mumbai - 400 001

Date : 28th May, 2009





## NOTICE

### NOTES:-

(a) **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF / HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. Proxies in order to be effective must be received at the Registered Office of the Company not less than 48 hours before the time for holding this Annual General Meeting.**

(b) The relevant Explanatory Statement pursuant to Section 173 of the Companies Act, 1956 in respect of the Special business under item Nos.7 & 8 above, to be transacted at the meeting is annexed hereto.

(c) The Register of Members and the Share Transfer Books of the Company will remain closed from Wednesday, 15th July, 2009 to Monday, 27th July, 2009 (both days inclusive).

(d) The Dividend for the year ended 31st March, 2009, as recommended by the Board, if sanctioned at the meeting, will be payable to those Members whose names appear in the Register of Members as on 15th July, 2009. In respect of shares held in Electronic (Demat) form, the dividend will be payable on the basis of beneficial ownership as per details furnished by National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for this purpose.

(e) Shareholders who hold Shares in dematerialised form may please note that as advised by the Securities and Exchange Board of India, the Company will be mandatorily printing on the dividend warrants, the Shareholder(s) Bank Account details as furnished by the respective Depositories to the Company.

In order to avoid the risk of loss/interception of dividend warrants in postal transit and/or fraudulent encashment of dividend warrants, the shareholders are advised to avail of ECS facility, whereby the dividend amount will be directly credited to their respective Bank Accounts electronically. This will also ensure speedier credit of dividend. You may write to the Company's Registrar & Share Transfer Agent or your Depository Participants directly to avail benefit of this service / facility.

(f) As required under the Listing Agreement, a brief write up is given below in respect of the three Directors whose re-appointment is placed before this AGM.

i) Mr. Ajit Gulabchand (60) is associated with the Company as Director since 1993. He has over 30 years experience in the construction business and is the Chairman & Managing Director of M/s. Hindustan Construction Co. Ltd. He is on the Board of renowned listed Companies such as Bajaj Electricals Ltd., RPG Life Sciences Ltd. and on the Board of Hicon Finance Ltd., Hicon Technoconsult Ltd., Hicon Holdings Ltd., HCC Real Estate Ltd., HCC Infrastructure Ltd., HCC Construction Ltd., Lavasa Corporation Ltd. (Chairman), Western Securities Ltd., and Charosa Wineries Ltd. He is also Chairman of Board of Governance, National Institute of Construction Management And Research and the Chairman of Walchand College of Engineering, Sangli.

He is Member of Shareholders / Investors Grievance Committee of the Company and M/s. Hindustan Construction Co. Ltd. He is Member of Audit Committee of M/s. Bajaj Electricals Ltd. and M/s. Charosa Wineries Ltd. He is also Member of Remuneration Committee of M/s. Bajaj Electricals Ltd.

Mr. Ajit Gulabchand holds 3,883 Shares of the Company.

ii) Mr. N. Balakrishnan (71) is associated with the Company as Director since 1998. He has retired from Life Insurance Corporation of India after serving as an Executive Director. He is also a Director on the Board of M/s. Vijayeswari Textiles Ltd., Coimbatore.

He is Chairman of the Remuneration Committee & Member of the Shareholders / Investors Grievance Committee of the Company. He is also Member of the Audit Committee of M/s. Vijayeswari Textiles Ltd., Coimbatore.

Mr. N. Balakrishnan does not hold any Shares of the Company.

iii) Mr. Vijay Kumar Jatia (51) is associated with the Company as Director since 2001. He has over 34 years of experience in the industry. He is Chairman & Managing Director of Modern India Ltd. (MIL). He is also a Director on Board of Shree Rani Sati Investment & Finance Ltd. (SRS), Indian Institute of Jewellery Ltd., Sarat Leasing & Finance Ltd., F. Pudmjee Investment Co. Ltd., Modern India Property Developers Ltd., Modern India Realty & Infrastructures Ltd., Modern India Free Trade Warehousing P. Ltd. (subsidiary of MIL) and Modern Derivative & Commodities Pvt. Ltd. (subsidiary of SRS).

He is a Member of the Remuneration Committee and Audit Committee of the Company. He is also a Member of the Shareholders / Investors Grievance Committee of M/s. Modern India Ltd.

Mr. Vijay Kumar Jatia holds 166 equity shares of the Company.

(g) Transfer of funds to Investor Education & Protection Fund :

i) In terms of the provisions of Section 205A read together with Section 205C of the Companies Act, 1956, unpaid and unclaimed dividend for the financial year ended 31st March, 2001 had been transferred by the Company to the Investor Education & Protection Fund (IEPF) established by the Central Government under Section 205C of the Act.

ii) It may be noted that pursuant to the provisions of above mentioned Section, the amount of dividend which has remained unclaimed and unpaid for a period of 7 years from the date it became due for payment is required to be transferred to the IEPF constituted by the Central Govt.

Accordingly, the amount of dividend for the financial year 2001-2002 which remain unclaimed and unpaid as aforesaid shall be due for transfer to the IEPF on 24-09-2009 and no claim shall lie against the IEPF or the Company in respect of such amounts. We therefore request the members who have not yet encashed their dividend warrants for the financial year 2001-02 and onwards to write immediately to the Company claiming dividends declared by the Company for the said financial years.

## NOTICE

- iii) It may be noted that unpaid dividend for the following financial years are due for transfer to IEPF on the following respective due dates :

Financial year	Date of declaration of Dividend	Date of Payment of Dividend	Due date of transfer to IEPF
2001-02	19-08-2002	22-08-2002	24-09-2009
2002-03	26-07-2003	04-08-2003	31-08-2010
2003-04	30-01-2004 *	12-02-2004	06-03-2011
2003-04	30-07-2004	03-08-2004	04-09-2011
2004-05	31-01-2005 *	08-02-2005	08-03-2012
2004-05	29-07-2005	04-08-2005	03-09-2012
2005-06	31-07-2006	07-08-2006	05-09-2013
2006-07	30-07-2007	07-08-2007	04-09-2014
2007-08	30-07-2008	06-08-2008	04-09-2015

\* Interim Dividend

- (h) As per the provisions of the Companies Act, 1956, facility for making nominations is now available. Nomination forms in this respect can be obtained from the Secretarial Department of the Company or Registrar & Share Transfer Agent of the Company, M/s. Link Intime India Pvt. Ltd. (formerly M/s. Intime Spectrum Registry Ltd.).
- (i) Members are requested to immediately notify change in their registered address, if any, to the Secretarial Department of the Company or Registrar & Share Transfer Agent of the Company, M/s. Link Intime India Pvt. Ltd. (formerly M/s. Intime Spectrum Registry Ltd.), for shares held in physical mode. For shares held by the Members in demat mode they are requested to immediately notify change in their registered address, if any, to their respective Depository Participant.
- (j) Members are requested to bring the copies of the Annual Report at the time of attending the Annual General Meeting.
- (k) Members / Proxy-holders are requested to produce at the entrance of the Hall, Admission Slip forwarded to them, duly completed and signed, in accordance with the specimen signatures registered with the Company for admission to the Meeting Hall.

### EXPLANATORY STATEMENT

As required by Section 173 of the Companies Act, 1956

#### Item No.7:

Pursuant to the provision of Section 228 of the Companies Act, 1956, the Accounts of the Branches of the Company may be audited otherwise than by Company's Statutory Auditors, provided the Company in General Meeting authorise the Board of Directors to appoint such person or persons who are qualified for appointment as Branch Auditors of the Company under Section 226 and/or 228 of the Companies Act, 1956 for auditing Accounts of the Company's Branches.

The Members had appointed M/s. Brahmayya & Co., Chartered Accountants as Branch Auditors for the State of Andhra Pradesh u/s 228 of the Companies Act, 1956 for the financial year 2008-09, in the Annual General Meeting held on 30th July, 2008.

The Board of Directors in their meeting held on 28th May, 2009 has recommended the re-appointment of M/s. Brahmayya & Co., Chartered Accountants, having their office at Flat No.403 & 404, Golden Apartments,

Irrum Manzil Colony, Somajiguda, Hyderabad – 500 082 to carry out the Branch Audit in the State of Andhra Pradesh for the financial year 2009-10 commencing from 1st April, 2009 at a remuneration to be decided by the Board of Directors in consultation with Branch Auditors plus out of pocket expenses as may be incurred by them. The Branch Auditors will carry out the Branch Audit, Limited Review, Tax Audit and prepare a report on examination of the accounts of the Company's Factories, Projects and Project Offices in the State of Andhra Pradesh and forward their report to the Company's Statutory Auditor, who shall in preparing the Auditors' Report, deal with the same in such manner as they may consider fit and proper.

Further the Members consent is also sought for appointment of Branch Auditors u/s 226 and/or 228 of the Companies Act, 1956, in other State(s), if required, on such terms & conditions, as the Board of Directors may deem fit.

None of the Directors of the Company is concerned or interested in this Resolution.

Your Directors recommend the above resolution at item No.7 for your approval.

#### Item No.8:

Presently the Non Executive Directors are paid remuneration by way of commission on net profits of the Company not exceeding Rs.10 Lacs in aggregate for a period of 3 years from the financial year 2006-07, in pursuance of the resolution u/s 198 and 309 of the Companies Act, 1956 passed by the Members at the Annual General Meeting held on 31st July, 2006. In addition to the commission on net profits, the Non Executive Directors are entitled to sitting fees for each meeting of the Board or Committees thereof attended by them.

In pursuance of the Members authorisation a commission of Rs.1,42,857/- was paid equally to each Non Executive Director of the Company aggregating to Rs.9,99,999/- for financial year 2006-07 & 2007-08. The commission for the financial year 2008-09 will be paid equally to all the Non Executive Directors of the Company.

Considering increase in the Company's operations and time devoted and responsibilities shouldered by the Non Executive Directors, it is proposed to continue payment of commission, under Section 198 and 309 of the Companies Act, 1956, not exceeding 1% of net profits of the Company or an amount not exceeding Rs.16 Lacs in aggregate, whichever is less, per financial year, for a further period of 3 years commencing from the financial year 2009-10 in terms of the Special resolution at item No.8.

Your Directors recommend the above Special Resolution at item No.8 for your approval.

All the Directors are deemed to be concerned or interested in this Special Resolution.

By Order of the Board of Directors,

**S. M. Mandke**  
Company Secretary

#### Registered Office:

Construction House, 2nd floor,  
5, Walchand Hirachand Road,  
Ballard Estate, Mumbai - 400 001

Date : 28th May, 2009



## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

### 1. INDUSTRY STRUCTURE & DEVELOPMENT:

We all know that water is a prime natural resource and a basic human need for survival and existence. Indeed water is fundamental to our life. In view of the vital importance of water for human, animal & plant life, for maintaining ecological balance and for economic and developmental activities of all kinds and considering its increasing scarcity, the planning and management of this resource and its optimal economical and equitable use has become a matter of national importance.

Your Company has been in the business of manufacturing, laying and jointing of pipelines of various pipe materials such as RCC pipes, Steel pipes, Prestressed Concrete pipes, Penstock pipes, Bar Wrapped Steel Cylinder pipes (BWSC), Prestressed Concrete Cylinder pipes (PCCP) etc., which provide infrastructure facility and development for drinking water supply projects, irrigation projects, Hydro Electric Projects, Sanitation and Sewerage Systems. For the past few years as a part of nation building, your Company has also been undertaking infrastructure development programmes by way of executing on turnkey basis the combined water supply projects i.e. undertaking the complete job of water supply from source to distribution centres which apart from manufacturing, laying and jointing of pipelines included construction of intake well, water sump, water treatment plant, water pumping stations, installation of pumping machineries, electro-mechanical works, branch mains, ground level reservoirs, elevated reservoirs, leading to development of complete system for water supply to various towns and villages of India.

### 2. OPPORTUNITIES AND THREAT:

The population of the country is expected to reach a level of around 139 Crores by year 2025 (Source :- National Water Policy 2002) which will further aggravate the scarcity of water to the people of India. As it is with the growing population demanding more food, more products and higher standards of living, the shortage of drinking water can only get worse. Thus there is a vast scope for improvement in Infrastructural developmental activities in water supply, drainage scheme, sewerage scheme in sanitation segments leading to good scope for Company's manufacturing & contracting activities in this field.

Growth of population and the expansion of economic activities inevitably lead to increasing demands for water for diverse purposes i.e. domestic, industrial, agricultural, hydro-power, thermal power, navigation, recreation etc. Domestic and Industrial water needs have been largely concentrated in or around major cities, however the demand in rural areas is expected to increase sharply as the development programmes of State Governments improve the economic conditions of the rural mass. Demand for water for hydro and thermal power generation and for other industrial uses is also increasing substantially. As a result water which is already scarce will become even scarcer in future. This underscores the need for the utmost efficiency in water utilisation and its distribution. Through awareness of efficient water supply system and water quality, we can keep our water supply adequate and provide clean & healthy water for our children. It is their fundamental right. Hence there is a good scope for many water supply projects coming up in near future and this auger well for your Company.

Increased competition from medium/large scale construction entities and availability of substitutes such as alternative pipe materials like ductile iron pipes, spirally welded steel pipes, G.R.P. and H.D.P.E. pipes are perceived as one of the threat / competition to your Company. Another cause is prices of key raw materials namely steel,

steel wires, HT wires and cement which had remained high in the first three quarters of the year under review resulting into considerable shrinkage of margins on orders secured on 'firm prices.' In respect of orders having escalation provision, but linked to Whole Sale Price Index, (WPI), the price escalation has fallen short of full recovery due to WPI not rising in direct proportion to the price increase.

### 3. SEGMENT-WISE ACTIVITY:

The Company is considered a pioneer in the field of water industry, it being in this line for last more than 82 years. The Company's presence is there in almost all water supply related activities, viz. Urban & Rural Water Supply, Penstock for Hydro Power Generation, Tunnel Lining, Large diameter Irrigation pipelines, Head Works including pumping machinery, Treatment Plants, Overhead Tanks and other allied Civil Construction. The Company also supplies concrete Railway sleepers to Indian Railways. The segment wise report is as under :

#### (A) WATER SUPPLY AND SEWERAGE PROJECTS:

##### (i) Some prominent Pipeline Project works successfully completed by your Company during the year are :-

1. From Tamilnadu Water Supply & Drainage (TWAD) Board, Western Region, Coimbatore for Combined Water Supply Scheme to 6 town panchayats and 1399 rural habitations in Pattinam and Seerpalli in Namakkal District of the value of Rs.6,723 Lacs.
2. From Panchayat Raj Engineering Department, Medak for CPWS Gajwel involving 1000mm, 450 mm, 400 mm and 350 mm dia BWSC pipes of the value of Rs. 3,990.99 Lacs.



Clarifloculator at Gajwel Phase-I Project.

3. From M/s. Larsen & Toubro Ltd., Chennai for implementation of Combined Water Supply Scheme to 5 Municipalities, 11 town panchayats and 3163 rural habitations in Ramanathapuram, Sivagangai and Pudukkottai Districts - package VII - R. S. Mangalam Cross to Sayalkudi of the value of Rs.2,303 Lacs.
4. From I.V.R.C.L. Infrastructure & Projects Limited for supply of PSC pipes for Bisalpur Dudu Water Supply Project (Transmission – Main II) in Rajasthan of the value of Rs.2,170 Lacs.
5. From M/s. IVRCL Infrastructure & Projects Ltd. for supply of various diameters pipes ranging from 350 mm dia to 1600 mm dia PSC pipes for Purandar Lift Irrigation Scheme of Maharashtra Krishna Valley Development Corporation, Pune of the value of Rs.2,061 Lacs.

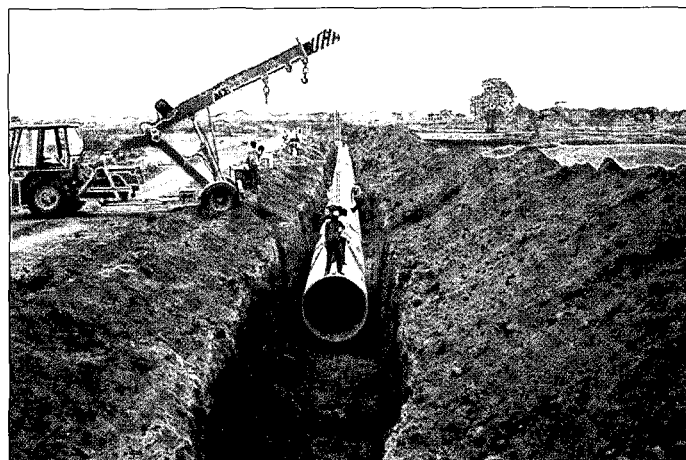


## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

6. From Andhra Pradesh State Irrigation Development Corporation Ltd., Nirmal for supply, laying, jointing, testing and commissioning with civil works of PSC pipes for Kanakapur Lift Irrigation Scheme of the value of Rs.1,634.94 Lacs.
7. From Projects & Works Circle, Hyderabad Metropolitan Water Supply & Sewerage (H.M.W.S. & S.) Board, Khairatabad, Hyderabad for manufacturing, supplying, lowering, laying, jointing, testing and commissioning of 800 mm dia MS Pumping main from Sainikpuri Reservoir to the Proposed Sump at Balajinagar for providing water supply to Rajiv Gruhakalpa Housing Colonies at Kowkur, Jawaharnagar and Ahmedguda of the value of Rs.1,106.19 Lacs.
8. In addition to the above we have successfully completed 23 more projects amounting to Rs.9,628.64 Lacs at various locations in India.

**(ii) Company's works on many Pipeline Projects are progressing well and/or nearing completion and the noteworthy amongst them are :-**

1. From Panchayat Raj Engineering Department, Anantpur for supply, laying, jointing, testing and commissioning of BWSC, DI, GRP and MS Pipes with allied civil works including the construction of sumps, intake well cum pump house with foot bridge and ground level balancing reservoir etc. for J. C. Nagi Reddy Drinking Water Supply Project in Anantpur of the value of Rs.11,589.71 Lacs.
2. From TWAD Board, Southern Region, Madurai for implementation of Combined Water Supply Scheme to 5 Municipalities, 11 town panchayats and 3163 rural habitations in Ramanathapuram, Sivagangai and Pudukkottai Districts - package VI - All components in between R. S. Mangalam Cross to Rameswaram Cross of the value of Rs.8,040 Lacs.
3. From TWAD Board, Southern Region, Madurai for implementation of Combined Water Supply Scheme to 5 Municipalities, 11 town panchayats and 3163 rural habitations in Ramanathapuram, Sivagangai and Pudukkottai Districts, package III - All components in between Sump at Alavayal to Sump at Kalayarkoil of the value of Rs.7,231 Lacs.
4. From Public Health Circle, Nellore for Tirupati Municipal Corporation UIDSSMT Scheme: Part I: investigation, survey, design and execution of Under Ground Drainage Scheme on Eastern side of Tirumala Bye Pass Road. Part II: investigation, survey, design and execution of storm water drainage scheme for Tirupati Municipal Corporation of the value of Rs.6,798.95 Lacs.
5. From Public Health Circle, Anantpur for Anantpur Water Supply Improvement Scheme with PABR as source under UIDSSMT Scheme - Construction of various civil structures including filtration plant, providing, laying of pumping mains, gravity mains and providing of pump sets with all electrical and mechanical equipments of the value of Rs.6,728.55 Lacs.
6. From Public Health Engineering, Project Division, Raipur, Chhattisgarh for design, manufacturing, providing, laying, jointing, testing, commissioning and one year operation & maintenance of Steel Cylinder pipeline with concrete lining and coating under Raipur Augmentation Water Supply Scheme consisting 1700 mm dia and 1400 mm dia M. S. Pipeline 15.20 kms and 3.60 kms, respectively, of the value of Rs.6,147 Lacs.



**1700 mm and 1400 mm dia M.S. Pipeline for Raipur Augmentation Water Supply Scheme.**

7. From Irrigation & Command Area Development (CAD) Department, Yemmiganoor for supply, laying, jointing testing and commissioning with allied civil including electro mechanical components with PSC/MS pipes for Lift Irrigation Scheme under Guru Raghavendra Project namely Duddi, Madhavaram and Basala Doddi near Mantralayam, Kurnool District of the value of Rs.5,999.23 Lacs.
8. From Public Health West Circle, AC Guards, Hyderabad for investigation, survey, design and execution of - Mahaboobnagar Water Supply and Improvement Scheme of the value of Rs.4,614.97 Lacs.
9. From Public Health West Circle, AC Guards, Hyderabad for Siddipet Water Supply Improvement Scheme with Manuru river at Yashwada as source including intake structure, transmission mains, filtration plant, sumps, pump house, pumping machinery of the value of Rs.4,554.39 Lacs.
10. From Municipal Corporation, Vishakapatnam Augmentation of drinking water supply to Gajuwaka Area in Vishakapatnam under Jawaharlal Nehru National Urban Renewal Mission (JNNURM) Package-1 of the value of Rs.3,356.62 Lacs.
11. From Greater Vishakhapatnam Municipal Corporation, Vishakhapatnam for replacement of existing Thatipudi pipeline from i) Thatipudi reservoir to existing water treatment plant at Krishnapuram and from balancing reservoir at Uttarapalli to Vepugunta with 900 mm dia BWSC pipes ii) Vepugunta to Baji Junction with 800 mm dia BWSC pipes and iii) Baji Junction to town service reservoir with 700 mm dia BWSC pipes under package - I of the value of Rs.3,053.68 Lacs.
12. From H. M. W. S. & S. Board, S. R. Nagar, Hyderabad for providing water supply to IT & other sectors in and around Gachibowli and Manikonda areas by laying 900 / 800 / 600 mm dia MS & 600 / 500 / 300 mm dia DI K7 water supply pipeline from Prashasan Nagar GLSR to Financial District, Manikonda including various civil works of the value of 2,969.33 Lacs.
13. From Public Health Circle, Nellore for Investigation, design, execution of Nagari Water Supply Scheme by construction of storage tank, treatment plant, erection of pumping machinery, construction of pump houses, laying of raw water / clear water pumping mains / gravity mains, construction of clear water





## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

sump at treatment plant, construction of ELSRs', including trial run and commissioning of the scheme with GNSS as source of the value of Rs.2,917.33 Lacs.

14. From Public Health Circle, Warangal for Warangal Water Supply Improvement Scheme under UIDSSMT - Construction of Jack well, providing MS raw water conduit to the earthen bund of Dharmasagar Reservoir by tunneling and jacking, MS/ BWSC raw water gravity mains, DI / BWSC pumping mains and Railway crossing arrangements in Warangal Municipal Corporation in Joint Venture with M/s. Nagarjuna Construction Co. Ltd. and M/s. Megha Infrastructure Ltd. of the value of 18,540.12 Lacs and our Company's share is 15% i.e. Rs.2,781.02 Lacs.
15. From PHED Nellore, Andhra Pradesh for Kandukur Water Supply Improvement Scheme for supply, laying, jointing and testing of 800 mm dia PSC pipes of the value of Rs.2,636.57 Lacs.
16. From TWAD Board, Western Region, Coimbatore for Combined Water Supply Scheme to Kurichi, Kuniimuthur Municipalities and Kinathukaavu Special Village Panchayat in Coimbatore District of the value of Rs.2,576 Lacs.
17. From TWAD Board, Southern Region, Madurai for providing water supply scheme to Tsunami affected coastal 113 habitations in Tirunelveli District of the value of Rs.2,451 Lacs.
18. From Karnataka Urban Water Supply and Drainage Board, Hassan for providing water supply scheme to kadur town and 34 Nos. of enroute villages with Bhadra river as source of the value of Rs.2,213 Lacs.
19. From Public Health Circle, N. E. Seethammadhara, Visakhapatnam for investigation, survey, design, preparation of detailed estimates and execution of the project Srikakulam Water Supply Improvement Scheme of the value of Rs.2,199.22 Lacs.
20. From Public Health Engineering Department (PHED) Region, Ajmer for the execution of Ajmer Water Supply Scheme involving MS pipe supply, laying, jointing, testing and commissioning with civil works of the value of Rs.2,044 Lacs.
21. From Public Health West Circle, AC Guards, Hyderabad for investigation, survey, design and execution of Bodhan Water Supply Improvement Scheme with Bellal Tank as source including transmission and distribution lines, filtration plant, reservoirs, pumping machinery and all other appurtenant civil works of the value of Rs.1,936.05 Lacs.
22. From Andhra Pradesh State Irrigation Development Corporation Ltd. for construction and commissioning of Gundaipet Lift Irrigation Scheme on Wardha river in Kowthala Mandal of Adilabad District including operation of the scheme for two years on turnkey basis of the value of Rs.1,817.22 Lacs.
23. From M/s IVRCL Infrastructure & Projects Ltd. for Supply of 1200mm & 1300mm dia PSC pipes for Dholpur Bharatpur work in Rajasthan of the value of Rs.1,633.03 Lacs.
24. From Maharashtra Krishna Valley Development Corporation for Wangana Lift Irrigation Scheme of the value of Rs.1,300 Lacs.

25. From TWAD Board, Northern Region, Vellore for Cuddalore UGSS package – 3 consisting of PSC pipes / Stone-ware pipes / RCC pipes and other civil works of the value of Rs.1,289 Lacs.
26. From Irrigation & CAD Department, Yemmiganoor, Kurnool District for Pulachinta Lift Irrigation Scheme of the value of Rs.1,221.49 Lacs.
27. From Greater Vishakhapatnam Municipal Corporation, Vishakhapatnam in Joint Venture with M/s. Vishwa Infrastructure & Services Pvt. Ltd. for supplying, lowering, laying, jointing, testing and commissioning of 900 mm dia and 600 mm dia MS / BWSC pipes of the total value of Rs.2,119.81 Lacs and our Company's share is 52% i.e. Rs.1,102.30 Lacs.
28. From Irrigation & CAD Department, Yemmiganoor, Kurnool District for Soganuru Lift Irrigation Scheme work of the value of Rs.1,059 Lacs.
29. From M/s. Ranjit Buildcon Ltd. for Bhavnagar Municipal Corporation for supply of BWSC pipes under Bhavnagar water supply scheme of the value of Rs.1,029.63 Lacs.
30. From Andhra Pradesh State Irrigation Development Corporation Ltd., Nirmal for supply, laying, jointing, testing and commissioning with civil works of PSC pipes for Sandegaon Lift Irrigation Scheme of the value of Rs.1,018.17 Lacs.
31. In addition to the above, 13 projects are progressing well amounting to Rs.8,078.76 Lacs at various locations in India.

### (iii) Some of the New Orders secured by the Company during the year are:-

1. From The Superintending Engineer, Irrigation & CAD Dept. AVR HNSS Circle No.3, Madanapalli for survey, investigation, designs, drawings, estimation, construction and commissioning on turnkey basis including maintenance for 15 years (including 2 years liability period) of Pulikanuma L.I Scheme on right bank of Tungabhadra river near Satanur (V), Kosigi (M) in Kurnool district with two stage pumping consisting of (a) Construction of Approach Channel (b) Jack-well cum Pump House including manufacture, supply, erection of Pumps, Motors, Panels, Soft Starters, Capacitors, E.O.T & H.O.T Cranes and all other electrical equipment (c) 33/11 KV Sub-Stations (d) H.T Power Lines (e) Pressure mains (f) Cisterns (g) Reservoir/Storage tank of capacity 1.232 TMC including Head Regulator and Surplus arrangements (h) Approach and Link Canal to join the T.B.P L.L.C main canal @ Km 270.00 etc., complete in Joint Venture with M/s. Flowmore Pvt. Ltd. of the value of Rs.26,309.92 Lacs and our Company's share is 86% i.e. Rs.22,626.53 Lacs.

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2. From The Superintending Engineer, RWS&S, Anantapur for J.C.Nagi Reddy Drinking Water Supply Scheme Phase II & III in Ananthapur District of the value of Rs.13,592.90 Lacs.



**1000 mm & 600 mm dia M.S. Pipe lines for J. C. Nagi Reddy Drinking Water Supply Scheme, Phase II & III, Ananthapur District, Andhra Pradesh.**

3. From Andhra Pradesh Industrial Infrastructure Ltd, Parishrama Bhavan, Basheerbagh, Hyderabad, Andhra Pradesh for Manufacturing, supplying, lowering, laying, jointing, testing and commissioning of 2200mm dia MS pumping main with cement mortar factory inlining and outcoating and other appurtenances from proposed Intake Well near Old Madhavaram on foreshore of Somasila Reservoir to the proposed Sump at Kanumalonipalli (on Kadapa – Rajampet Highway) including manning & operation for a period of 24 months (defect liability period)- Package-I (Somasila) in Joint Venture with M/s. Megha Infrastructure Ltd., M/s. Koya & Co. Construction Pvt. Ltd., M/s. Bhoorathnom Construction Co. Pvt. Ltd. and M/s. Tahir Ali Industries & Projects (P) Ltd. of the value of Rs.26738.71 Lacs and our Company's shares is 28% i.e. Rs.7,486.84 Lacs.
4. From The Superintending Engineer, Public Health Division, Ananthapur for investigation, survey, design and execution of Dharmavaram Water Supply Scheme with Chitravathi Balancing Reservoir as source under UIDSSMT Scheme of the value of Rs.6,553.80 Lacs.
5. From H. M. W. S. & S. B., S. R. Nagar, Hyderabad for rehabilitation, strengthening and improvement of sewerage system in old city area for laying mains, sub-mains, laterals and transfer of house service connections including manufacturing, supply of 150mm / 200mm / 300mm dia SWG pipes and 350mm / 400mm / 450mm / 500mm / 600mm / 700mm / 800mm / 900mm / 1100mm / 1200mm / 1400mm dia RCC NP3 class pipes with SR cement including lowering, laying, jointing, testing and commissioning of sewers on turnkey basis under JNNURM - Package-I in Joint Venture with M/s. Vishwa Infrastructure & Services Pvt. Ltd. and M/s. Modern Construction Co. of the value of Rs.12,006.76 Lacs and our Company's share is 48% i.e. Rs.5,763.24 Lacs.
6. From The Superintending Engineer (XVIII) Circle, U.P. Jal Nigam, Ghaziabad for supply, laying, jointing, testing & commissioning 2000 mm dia PSC pipes from Upper Ganga Canal for Noida to THA Ghaziabad of the value of Rs.5,443.28 Lacs.
7. From The Superintending Engineer, Public Health Division, Ananthapur for investigation, survey, design and execution of Dhone Water Supply Scheme with Sanjeevaiah Sagar (Gajuladinne Reservoir) as source under UIDSSMT Scheme of the value of Rs.5,303.65 Lacs.
8. From The Superintending Engineer, Public Health Division, Ananthapur for investigation, survey, design and execution of Rajampeta Water Supply Scheme with Annamayya Project as Source under UIDSSMT Scheme of the value of Rs.3,885.87 Lacs.
9. From Maharashtra Jeevan Pradhikaran, Sangamner for Sangamner Water Supply Scheme for providing, laying, jointing & commissioning of 711 mm dia MS and 600 & 700 mm dia BWSC pipes of the value of Rs.3,773 Lacs.
10. From The Superintending Engineer, Public Health West Circle, Hyderabad for Sadasivapet WSIS - with Manjira river at Etigadda Sangam as source under UIDSSMT - providing intake well cum pump house of RCC including providing BWSC raw water and clear water pumping mains to different ELSRs and HDPE distribution lines, providing filtration plant (10.20 MLD), 500 KL clear water sump and pump room, and construction of ELSRs including protection walls and providing of pump sets with all electrical and mechanical equipments and providing road restoration and service road with 2 years defect liability period under EPC system of the value of Rs.3,273.84 Lacs.
11. From TWAD Board, Coimbatore for implementation of Combined Water Supply Scheme to Madathukulam of the value of Rs.2,590.95 Lacs.
12. From Superintending Engineer, Rural Water Supply & Sanitation, Nalgonda for CPWSS to fluoride affected areas in Alair and Mothkur areas in Nalgonda District of the value of Rs.2,246 Lacs.
13. From Andhra Pradesh State Irrigation Development Corporation, Hyderabad for construction and commissioning on turnkey basis and operation of the scheme for one year of Dondapadu Lift Irrigation Scheme on Krishna River near Dondapadu village in Mellacheruvu (M) of Nalgonda District of the value of Rs.2,110.53 Lacs.
14. From H. M. W. S. & S. Board, Maitrivihar, Ameerpeth, Hyderabad for providing inlet, outlet and distribution system for 5 ML capacity new GLSR at Asmangadh in Asmangadh zone of the value of Rs.1,540.10 Lacs.
15. From The Superintending Engineer, Rural Water Supply & Sanitation, Sangareddy Circle, Sadashivpet for CPWSS to Gajwel, Narsapur, Ramayampet and Dommat constituencies in Medak District of the value of Rs.1,453.45 Lacs.
16. From The Superintending Engineer, Rural Water Supply and Sanitation Circle, Uppal, Hyderabad for CPWSS to Quality Affected Habitations in Chevella constituency and other habitations of Ranga Reddy District of the value of Rs.1,316.71 Lacs.

