ILD

14TH ANNUAL REPORT 1998-99



INDIA LEASE DEVELOPMENT LIMITED



NOTICE

Notice is hereby given that the 14th Annual General Meeting of the Members of the India Lease Development Limited will be held on Thursday. 22nd July, 1999 at FICCI Auditorium, Golden Jubilee Hall, Tansen Marg, New Delhi - 110001 at 11.30 a.m. to transact the following business:

ORDINARY BUSINESS

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March, 1999 and the Profit and Loss Account for the year ended on that date together with the Report of the Directors and Auditors thereon.
- 2. To appoint a Director in place of Shri Ved Prakash Gupta, who retires by rotation and being eligible offers himself for reappointment.
- 3. To appoint a Director in place of Shri Rajiv Gupta, who retires by rotation and being eligible offers himself for reappointment.
- 4. To appoint Auditors and to fix their remuneration. M/s Khanna & Annadhanam, Chartered Accountants, New Delhi, retire and are eligible for reappointment.

NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXY FORM DULY COMPLETED SHOULD BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS (48 HOURS) BEFORE THE SCHEDULED TIME OF THE ANNUAL GENERAL MEETING. BLANK PROXY FORM IS ENCLOSED.
- 2. The Register of Members and Share Transfer Books of the Company shall remain closed from Thursday, 15th July, 1999 to Thursday, 22nd July, 1999 (both days inclusive).
- 3. In terms of Section 205A of the Companies Act. 1956, the company has already transferred unclaimed dividend declared upto the financial year ended 31.03.95 to the General Revenue Account of the Central Government as required by the Companies Unpaid Dividend (transferred to General Revenue Account of the Central Government). Rules, 1978, Prior to such transfer the company had individually informed the shareholders concerned about the particulars of the unclaimed dividend remaining unencashed.
 - Shareholders who have a valid claim to the unclaimed dividends refer to above may claim the same from Registrar of Companies, NCT of Delhi and Haryana, Block B, 2nd floor. Paryavaran Bhawan. CGO Complex, Lodhi Estate, New Delhi-110003.
- 4. Persons holding shares in the identical names in different folios are requested to apply for consolidation of the said folios and send relevant shares certificates.
- 5. Members attending the meeting are requested to complete the enclosed Attendance Slip and deliver the same at the entrance of the meeting place.
- Members are requested :
 - a) To bring their copies of Annual Report and Attendance Slip at the time of the meeting.
 - b) To quote their Folio No.(s) in all correspondence.

By Order of the Board of Directors

Place: New Delhi Date: 21st May, 1999 (Ved Prakash Gupta) Chairman



BOARD OF DIRECTORS

DIRECTORS

Shri Ved Prakash Gupta (Chairman) Shri P.K. Gupta (Nominee, Punjab National Bank) Shri Lalit Gupta Shri Rajiv Gupta

AUDITORS

Khanna & Annadhanam, Chartered Accountants, New Delhi

BANKERS

Punjab National Bank State Bank of India

FINANCIAL INSTITUTIONS

International Finance Corporation, Washington, U.S.A. Small Industries Development Bank of India

REGISTERED OFFICE

4th Floor, Indraprakash Building, 21, Barakhamba Road, New Delhi-110 001. Phone: 3325135, 3713514 Fax: 3716573

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DIRECTORS' REPORT TO THE MEMBERS

1. The Directors are pleased to present the Fourteenth Annual Report on the business and operations of the Company together with the Audited Balance Sheet as on 31st March 1999 and Profit and Loss Account for the year ended on that date.

2. FINANCIAL RESULTS

The financial results of the Company for the year ended 31st March 1999 are summarised below for your consideration.

(Rs. in Lakhs)

Particulars	Year ended 31st March, 1999	Year ended 31st March, 1998
Profit before Taxation, Interest & Depreciation	1672.33	2101.32
Less: Interest (Net)	600.50	665.64
Depreciation	856.13	1021.36
Profit before provision of Non Performing Assets & Tax	215.70	414.32
Less : Provision for Non Performing assets	(297.11)	(78.28)
Provision for Tax : Corporate Tax	(22.65)	(43.50)
: Tax for earlier years	(3.60)	
Add : Balance b/fd from last year	3.17	1.26
Transfer From Debenture Redemption Reserve	50.00	50.00
Balance (Loss)/Profit	(54.49)	3 43 .8 0
Less: Appropriation:		
Proposed Dividend		229.87
Tax on Proposed Dividend	_	22.99
Statutory Reserve		58.51
General Reserve	_	29.25
Debenture Redemption Reserve		_
Balance carried to Balance Sheet	(54.49)	3.18

3. REVIEW OF OPERATIONS

The year under review was a difficult year for the Company and financial services industry as a whole. The recessionary environment in the country resulted in lower offtake of automobiles and commercial vehicles. The collection against existing contracts also declined due to the above environment. During the year further pressure was exerted on the resources available to the Company. The resources available to the Company remained constant, however the company remained fully invested and ended the year with an operating profit. The provisions for Non Performing Assets as per the RBI guidelines increased substantially resulting in loss for the year.

4. DIVIDEND

In view of the Loss on account of provisioning as per RBI Prudential Norms your Directors do not recommend a dividend for the current year

5. AUDITORS' REPORT

Observations made in the Auditors' report are dealt with in the notes to the accounts at appropriate places and being explanatory, need no further explanation. In terms of RBI Directions the Auditors' submitted a separate report to the Board of Directors. The observations made by them were general in nature and require no specific comment.

6. DEBENTURES

As per the terms of the Debenture issue the Company has redeemed Rs.40/- out of the face value of Rs.60/- of 14% Secured Redeemable Non-Convertible Debentures upto 31st March,1999 aggregating Rs.200 Lakhs. After the part redemption, the Debenture amount outstanding was Rs.100 Lakhs which was due for redemption on 10th May, 1999. This amount has been fully redeemed on 10th May,1999.

7. FIXED DEPOSITS

The Company obtained the 'Registration Certificate' from Reserve Bank of India. The Credit Rating of the Company for Fixed Deposits was reviewed by ICRA and revised to MA+. This Credit Rating signifies 'Adequate Safety' for payment of principal & interest. As per revised RBI Directions the Company can raise Public Deposits to the extent of 4 times the Networth of the Company i.e Rs 9327.20 Lacs. The Company had a fixed deposit base of Rs.1604.90 Lacs as compared to Rs.1929.85 Lacs as at 31st March, 1998. There were no unclaimed deposits as on 31st March, 1999. All deposits due for payment were either



paid or renewed during the year. The Company has complied with all the requirements of Reserve Bank of India Directions to provide specified percentage of the deposits as liquid asset.

8. DIRECTORS

In accordance with the requirement of Section 256 of the Companies Act, 1956 and the Articles of Association of your Company. Shri. Ved Parkash Gupta and Shri. Rajiv Gupta, Directors retire by rotation and being eligible offer themselves for reappointment. The Nomination of Shri. Y.P. Narang from the Company's Board was withdrawn by Punjab National Bank and in his place Shri P.K. Gupta has been nominated. The Board of Directors wish to place on record sincere appreciation of Mr. Y.P. Narang's contribution towards the Company and welcome Shri P.K. Gupta's Nomination.

9. AUDITORS

M/s. Khanna & Annadhanam, Chartered Accountants, the Auditors retire and being eligible offer themselves for reappointment. A Certificate under section 224 (1) (B) of the Companies Act, 1956 has been obtained from them.

10. YEAR 2000 COMPLIANCE

To manage the year 2000 (Y2K) problem effectively the strategy adopted by the Company ensured that both. Software and Hardware of the Company are Y2K compliant. Throughout the remainder of 1999 your Company shall continue to focus on ensuring that Software and Hardware Systems that have been tested and certified remain compliant.

11. PARTICULARS OF EMPLOYEES

There were no employees in receipt of remuneration within the limits prescribed under Section 217(2A) of the Companies Act, 1956 and as such no statement is furnished.

12. THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE RECEIPT OF BOARD OF DIRECTORS) RULES, 1988.

In terms of the requirements of clause (e) of sub-section (1) of section 217 of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, the particulars are given as under:

a) Technology

Not applicable

b) Conservation of Energy

c) Transactions in Foreign Currency

Not applicable

of national and any broad of the state of th	This year	Previous year
(i) Expenditure in Foreign Currency Loan		
(a) Repayment of Foreign Currency Loan	Rs.1,86,20,974	Rs.1,66,85,688
(b) Interest on Foreign Currency Loan	Rs. 36,14,891	Rs.50,65,682
(ii) Travelling expenses	Rs. 5,88,279	Rs. 7,24,031
(c) Shares held by non-resident shareholders.	11,29,500	11,29,500
No. of Shareholders	5	5
Gross amount of dividend remitted in		
respect of shareholders (for the year ended	Rs. 25,31,250	Rs. 25, 31, 250
31st March 1998),		
In case of four shareholders, dividend		
aggregating to Rs. 10,125 (previous year		
Rs.10125/-) net of tax was deposited in Rupee		

13. ACKNOWLEDGEMENTS

Accounts of Non-Resident in India.

The Directors wish to place on record our valued clients, Bankers, financial Institutions, debenture holders, depositors and Shareholders for their continued support. The Directors also wish to express their sincere appreciation to all the staff members for their contribution to the performance of the Company.

By Order of the Board

Place: New Delhi Dated: 21st May,1999 (Ved Prakash Gupta) Chairman



AUDITORS' REPORT

We have audited the attached Balance Sheet of India Lease Development Limited as at 31st March, 1999 and also the Profit & Loss Account of the Company for the year ended on that date annexed thereto and report:

- As required by the Manufacturing and Other Companies (Auditors' Report) Order, 1988 issued by the Company Law Board in terms of section 227(4A) of the Companies Act, 1956, we enclose in the annexure a statement on the matters specified in paragraphs 4 & 5 of the said order to the extent applicable.
- 2. Further to our comments in the annexure referred to in paragraph 1 above, we refer to :-
 - (i) Accounting Policy 7(c) with regard to accounting of overdue charges on hire purchase/lease receivable and bills discounted respectively, on cash basis:
 - (ii) Financial Note no. 4 regarding provisions having not been made for short fall in value of long term investments of Rs. 60.73 lacs for reasons explained there in.

Subject to the above paragraph.

- 3.1 We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- 3.2 In our opinion, proper books of accounts as required by law have been kept by the Company so far as appears from our examination of the books; the Profit & Loss account and the Balance Sheet comply with the accounting standards referred to in Section 211 (3C) of the Companies Act.1956.
- 3.3 The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with the books of account;
- 3.4 In our opinion, and according to the explanations given to us, the accounts subject to and read with the accounting policies and notes attached thereto or appearing thereon give the information required by the Companies Act, 1956, in the manner so required and gives a true and fair view.
 - (a) in the case of the Balance Sheet of the state of affairs of the Company as at 31st March, 1999 and
 - (b) in the case of the Profit & Loss Account, of the Loss of the Company for the year lended on that date.

For KHANNA <mark>& ANNADHANAM</mark> Chartered Accountants

Place: New Delhi Date: 21st May, 1999 (K.A.BALASUBRAMANIAN)

Partner



ANNEXURE REFERRED TO IN PARAGRAPH 1 OF OUR REPORT OF EVEN DATE

- 1 The Company has maintained proper records showing full particulars including quantitative details and situation of Fixed Assets. Management has carried out physical verification of "Other Fixed Assets" during the year and no discrepancies have been noticed. For Assets on Lease. Management has sent confirmation letters as regards their Physical existence as at 31.03.1999 but these were received in a few cases only.
- 2. None of the fixed assets have been revalued during the year.
- 3. The Company has not taken any loans, secured or unsecured, from companies, firms or other parties listed in the register maintained under section 301 of the Companies act, 1956 or from Companies under the same management within the meaning of Section 370 (1-B) of the Companies Act, 1956, where the rate of interest and the terms and conditions are prima-facie prejudicial to the interest of the Company.
- 4. The Company has not granted any loans, secured or unsecured, to companies, firms or other parties listed in the register maintained under section 301 of the Companies act, 1956 or to Companies under the same management within the meaning of Section 370 (1-B) of the Companies Act. 1956, where the rate of interest and the terms and conditions are prima-facie prejudicial to the interest of the Company. Loans granted to other parties includes Rs, 15.30 Lacs which is doubtful of recovery in respect of which full provision has been made.
- (a) In respect of monies due under hire purchase transactions, where installments are not received as stipulated, on the basis of the information and explanations given to us, we are of the opinion, that reasonable steps have been taken by the Company for their recovery.
 - (b) In respect of interest free loans and advances in the nature of Loans given to staff, the repayment of principal is generally in accordance with the originally stipulated terms.
- 6. In our opinion and according to the information and explanation given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to the purchase of plant and machinery, equipment's and other assets. The Company being a hire purchase/ lease Company, the question of sale of goods doesn't arise.
- In our opinion and according to the information and explanation given to us, the Company has complied with the directions issued by the Reserve Bank of India and the provisions of Section 58A of the Companies Act, 1986, and rules framed thereunder, with regard to deposits from the public.
- 8. Internal audit was carried out by a firm of Chartered Accountants during the year which is commensurate with the size and nature of the business of the Company.
- According to the records of the Company examined by us Provident Fund dues have been regularly deposited with the
 appropriate authority during the year. We were informed that the Employees State insurance Act, 1948, is not applicable to the
 Company.
- 10. According to the information and explanations given to us, no undisputed amount payable in respect on income tax, wealth tax, sales tax, custom duty and excise duty were outstanding as at 31.03.1999 for period of more than six months from the date they became payable.
- 11. According to the information and explanations given to us, no personal expenses of employees or directors have been charged to revenue account other than those payable under contractual obligations or in accordance with generally accepted business practices.
- According to the information and explanations given to us, the provisions of special statues applicable to Chit Fund, Nidhi or benefit society are not applicable to the Company.
- 13. According to the information and explanations given to us, the Company has not granted any Loans and advances on the basis of security by way of pledge of Shares, debentures and other securities.
- 14. The Company is not dealing or trading in Shares , Securities, Debentures and other investments.
- 15. The Sick Industrial Companies (Special Provisions) act, 1985 is not applicable to the Company.

For KHANNA & ANNADHANAM Chartered Accountants

(K.A.BALASUBRAMANIAN)

Partner

Place: New Delhi Date: 21st May, 1999



BALANCE SHEET AS AT 31ST MARCH, 1999

	SCHEDULE NO.		t March,1999 (Rs.)	As at 31	st March,1998 (Rs.)
SOURCES OF FUNDS	NO.				
Shareholders Funds					
Capital Reserves and Surplus	1 2	10,21,23,125 13,54,23,978	23,75,47,103	10,21,20,525 14,61,82,869	24,83,03,394
Reserves and Surplus	2	13,34,23,370	25,75,47,105	14,01,02,803	24,00,00,004
Loan Funds	3				
Secured Loans		19,13,77,383	25 00 50 070	20,37.67.174	00 74 40 700
Unsecured Loans		16,06,80,689	35,20,58,072	19,36,43,565	39.74,10,739
Total Liabilities			58,96,05,175		64.57.14,133
APPLICATION OF FUNDS					
Fixed Assets	4				
Gross Block		59,50,96,620		70,21,54,146	
Less: Deprociation		16,39,44,611		17.33,06,644	
Net Block		43,11,52,009		52,88,47,502	
Less: Acc. Lease Adjustment		10,23,32,619	32,88,19,390	11,46,39,220	41,42,08,282
Assets Pending Lease			9,64.249		21,87,830
Investments	5		8,48,46,317		7.05,75,661
Current Assets, Loans and Advances	6				
Current Assets	J	36,69,50,967		44,34,72,988	
Loans And Advances		5,54,70,974		4.79,46,440	
Total		42,24,21,941		49,14,19,428	
Less: Current Liabilities & Provisions	7				
Current Liabilities	,	23,69,87,817		30,03.33,413	
Provisions		1,48,25,933		3.76.56,443	
Total		25,18,13,750		33,79,89.856	
			tion (
Net Current Assets			17,06,08,191		15,34,29,572
Miscellaneous Expenditure (to the extended not written off or adjusted)	ent		43,67,028		53.12,788
Total Assets			58,96,05,175		64,57,14,133
The Schedule referred to above form a	n integral pai	t of the Accoun	nts		
Accounting Policies and					
Notes to Accounts	12				
As per our report of even date attached			For and or	n behalf of the Board	
For KHANNA & ANNADHANAM			Chairman		
Chartered Accountants			VED PRA	KASH GUPTA	
(K.A BALASUBRAMANIAN)			Directors		
Partner			LALIT GU	PTA	
			RAJIV GU		
Place: New Delhi			P.K. GUP	TA (PNB Nominee)	
Dated : May 21, 1999					



PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 1999

	SCHEDULE NO.	For the Year ended 31st March, 1999 (Rs.)	For the Year ended 31st March, 1998 (Rs.)
INCOME		()	(134)
Net Hire-Purchase Charges		4,97,00,714	4,74,82,481
Lease Charges *		12,88,33,090	17,73,08,130
Other Income	9	1,92,71,485	2.21,61,717
		19,78,05,289	24,69,52,328
EXPENDITURE			
Administrative & Other Expenses	10	2,85,91,844	3,17,95,520
Interest	11	6.00,50,296	6,65,63,619
Debts/Advances - Written Off		10.34,124	40,79,303
Depreciation		8,56,13,197	10,21,36,288
Miscellaneous Expenditure - Written Off		9,45,760	9.45.760
		17,62,35,221	20,55,20,490
Profit before Provision for NPAs and Tax		2,15,70,068	4,14,31,838
Provision for Non Performing Assets		(2.97,10,727)	(78,28,394)
Provision for : Corporate Tax		(22,64,857)	(43,50,343)
Income Tax Paid - Earlier Years		(3,60,775)	
(Loss)/Profit After Taxation		(1,07,66,291)	2,92,53,101
Balance Brought Forward from Previous Year		3,17,751	1,26,418
Transfer from Debenture Redemption Reserve		50,00,000	50.00,000
Balance (Loss)/Profit		(54,48,540)	3,43.79,519
Less: Appropriations			
Debenture Redemption Reserve RBI Reserve Fund		_	58,50.620
General Reserve			29,25,310
Proposed Dividend		_	2.29,87,125
Dividend Tax		_	22,98,713
Balance Carried to Balance Sheet		(54,48,540)	3,17,751
		(54,48,540)	3,43,79,519
Accounting Policies and Notes to Accounts	12	(34,40,340)	3,43,73,518

^{*} Net of Lease Equalisation Charges

The Schedule referred to above form an integral part of the Accounts.

As per our report of even date attached For KHANNA & ANNADHANAM Chartered Accountants

(K.A.BALASUBRAMANIAN) Partner

Place: New Delhi Dated: May 21, 1999 For and on behalf of the Board Chairman VED PRAKASH GUPTA

Directors LALIT GUPTA RAJIV GUPTA

P.K. GUPTA (PNB Nominee)

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