# India Motor Parts & Accessories Limited

# 1MPAL 2000-2001

**47th Annual Report** 



#### **Board of Directors**

Sri T S SANTHANAM
Sri S NARAYANAN
Vice-Chairman

Sri K R RAGAVAN Sri V GOPALAKRISHNAN

Sri S VIJI

Sri R SRIKANTH

Sri N KRISHNAN

**Managing Director** 

#### **Auditors**

M/S SUNDARAM & SRINIVASAN

**CHENNAI** 

**Chartered Accountants** 

#### **Bankers**

STATE BANK OF INDIA and STATE BANK OF MYSORE

**Registered Office:** 

21, Patullos Road, CHENNAI 600 002

**Administrative Office:** 

45 & 46, Whites Road, Chennai 600 014

#### CONTENTS

Financial Highlights	2
Notice to Shareholders	4
Report of the Directors	6
Report of the Auditors	9
Balance Sheet	12
Profit & Loss Account	13
Schedules	14
Cash Flow Statement	21
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Branches: AGRA - AHMEDABAD - ALLAHABAD - ASANSOL - BANGALORE - BARODA - BATHINDA - BHILWARA - BHUBANESWAR - BIKANER - CALICUT - CHANDIGARH - CHENNAI - COCHIN - COIMBATORE - CUTTACK - DEHRADUN - DHANBAD - GUWAHATI - HISSAR - HUBLI - HYDERABAD - INDORE - JAIPUR (2 Branches) - JALANDHAR - JAMSHEDPUR - JODHPUR - KANPUR - KOLKATA - KOTA - LUDHIANA - MADURAI - MANGALORE - NAGPUR - NAVI MUMBAI - NEW DELHI (2 Branches) - PATNA - PUNE - RAIPUR - RAJKOT - RANCHI - SAHARANPUR - SALEM - SILIGURI - SURAT - TIRUCHI - UDAIPUR - VARANASI - VIJAYAWADA

# **Executives**

Sri N S MANI

Sri T K SUNDARARAJAN

Sri L KUMAR

Sri P HARIHARAN

Sri M S CHANDRASEKAR

Sri GOPAL MALOO

Sri MUKESH RASTOGI

Sri N P SHANKAR Sri L SRINIVASAN

Sri R SUNDARARAJAN

Sri V SRIRAMAN

Vice-President (Marketing)

Asst. Vice-President (Finance & Admn.)

General Manager (Marketing)

General Manager (Marketing)

**Deputy General Manager (Accounts)** 

Area Manager

Area Manager

Area Manager

Area Manager

Area Manager

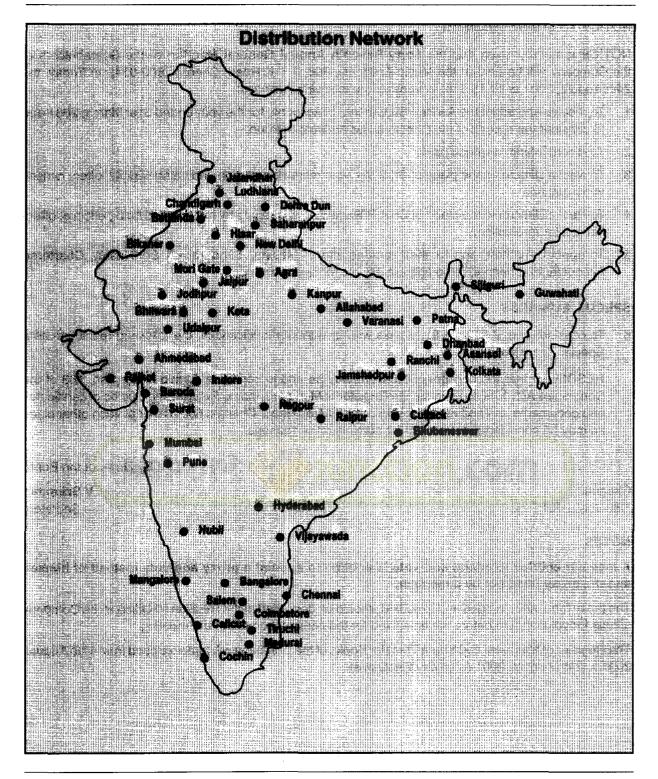
Secretary

# **FINANCIAL HIGHLIGHTS**

(Rs. in Lakhs)

	1996-97	1997-98	1998-99	1999-2000	2000-2001
Share Capital	208.00	208.00	208.00	208.00	208.00
Reserves & Surplus	1839.90	2267.60	2654.31	3162.20	3966.34
Net Worth	2047.90	2475.60	2862.31	3370.20	4174.34
Capital Employed	4416.87	4588.66	3976.52	4189.26	4668.48
Sales	17022.51	16864.35	17580.19	18590.17	17893.53
Profit Before Tax	863.35	838.79	870.31	1107.09	1040.03
Profit After Tax	491.15	551.79	571.41	692.59	637.01
Dividend Amount	114.40	114.40	166.40	166.40	166.40
Dividend %	55	55	80	80	80
Earnings per share (Rs.)	23.61	26.53	27.47	33.30	30.63





# **NOTICE TO SHAREHOLDERS**

NOTICE is hereby given that the **Forty Seventh Annual General Meeting** of the Shareholders of the Company will be held at the Music Academy, 306, T T K Road, Chennai 600 014, on Friday, the 24th August, 2001 at 10.15 a.m. to transact the following business:

- 1. To receive and adopt the Audited Statements of Accounts for the year ended 31st March, 2001 and to consider the reports of the Directors and Auditors thereon.
- 2. To record interim dividend paid.
- 3. To elect a Director in the place of Sri S Viji, who retires by rotation and being eligible, offers himself for re-election.
- 4. To elect a Director in the place of Sri K R Ragavan, who retires by rotation and being eligible, offers himself for re-election.
- 5. To appoint Auditors and fix their remuneration. Messrs. Sundaram & Srinivasan, Chartered Accountants, Chennai, retire and are eligible for re-appointment.

# **SPECIAL BUSINESS**

6. To consider and, if thought fit, to pass with or without modifications, the following resolution as a Special Resolution:

**RESOLVED** that the consent of the Company be and is hereby accorded under Sec. 163 of the Companies Act, 1956 to maintain the Register of Members, Index, Returns and Copies of certificates and documents at Third Floor, Nos.45 & 46, Whites Road, Chennai 600 014 or at such other place as may be considered convenient for administrative reasons.

By Order of the Board

Chennai 12th July, 2001 V Sriraman Secretary

### **NOTES**

A member entitled to attend and vote is entitled to appoint a proxy and vote instead of himself and the proxy need not be a member.

The proxy form duly stamped and executed, should be deposited at the Registered Office of the Company atleast fortyeight hours before the time fixed for the commencement of the meeting.

The Register of Members and Share Transfer Books of the Company will remain closed from 17th August, 2001 to 24th August, 2001 (both days inclusive).



# **EXPLANATORY STATEMENT UNDER SECTION 173 OF THE COMPANIES ACT, 1956.**

#### **SPECIAL BUSINESS**

#### Item No. 6

The Register of Members, Index, Returns and Copies of documents etc. is to be kept at the Registered Office of the Company. The Administrative Office of the Company has shifted to the Third Floor, Nos. 45 & 46, Whites Road, Chennai 600 014 effective 20.06.2001. All Statutory Registers, documents etc. are being kept at the Administrative office.

For keeping the Statutory Registers at a place other than the Registered Office, consent of the members by a special resolution is required by the Company in general meeting. Accordingly, the subject is placed before the members for approval.

# **INTEREST OF DIRECTORS**

None of the Directors are interested in the resolution otherwise than as a shareholder of the Company.

Chennai 12th July, 2001 By Order of the Board

V Sriraman

Secretary



# REPORT OF THE DIRECTORS' TO THE SHAREHOLDERS FOR THE YEAR ENDED 31ST MARCH, 2001

Your Directors have pleasure in submitting the Forty Seventh Annual Report together with the Audited Accounts for the year ended 31st March, 2001.

Financial Results	31.03.2001	31.03.2000
	(Rs.	in lakhs)
Profit before Tax	1040.03	1107.09
Less: Provision for Taxation	403.02	414.50
Profit after Tax	637.01	692.59
Add: Balance in Profit & Lo Account brought forwa from previous year		133.31
Provision for taxation no longer required	0.50	
Profit available for appropriation	778.71	825.90
Appropriations		
Dividend : Interim	166.40	166.40
Final (Proposed)	_	
Dividend Tax	16.97	18.30
General Reserve	500.00	500.00
Surplus Balance in Profit &		
Loss Acco <mark>u</mark> nt	95.34	141.20

# **Performance and Prospects**

The turnover of the Company for the year ended 31st March, 2001 was Rs.178.94 Crores as against Rs.185.90 Crores for the previous year, a decline of 3.75%. The Profit before tax was lower at Rs.10.40 Crores against Rs.11.07 Crores in the previous year. Considering that the organised segment of the spare parts industry was estimated

to have had a negative growth of 8%, your Company's performance can be considered satisfactory.

The industrial activity during the year under review was slower than during the preceding year. The growth rate is estimated at 5.2% compared with 6.4% achieved during the previous year. Commercial vehicle prices were hiked on account of upgradation of engines to comply with tighter emission standards. Diesel prices were also increased on more than one occasion. However, freight rates did not go up commensurately. All this adversely impacted the viability of the truck operator.

The economic slowdown had a direct bearing on diesel consumption and offtake of spare parts. The slowdown has affected almost all sectors of industry. Natural calamities such as the Earthquake in Gujarat and the failure of monsoon in the agricultural states of Gujarat and Rajasthan for 2 years in a row – where your Company's presence is significant - has affected the sale of tractor spares in these regions.

The economic activity has further slackened in the first quarter of the new fiscal year. Your Company's sales in the first quarter of the current year commencing April 2001 is lower than that of the previous year. We hope that with a favourable monsoon and renewed industrial activity, conditions may improve in the second half of this financial year.

# Dividend

An interim dividend of Rs.8/per share for the year 2000-2001 amounting to Rs.183.37 lakhs (including dividend tax), was declared by the Board of Directors on 04.06.2001. The Board of