

**INFRA**

**INFRA INDUSTRIES LIMITED**

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**ANNUAL REPORT 2007-2008**

## **INFRA INDUSTRIES LIMITED**

### **BOARD OF DIRECTORS**

Bhupendra J. Ambani	Non- Executive Chairman
Mukesh B. Ambani	Managing Director
Hareesh P. Sanghvi	Director
A P. Abraham	Director

### **REGISTERED OFFICE**

Dhiraj Chambers, 7<sup>th</sup> Floor,  
9, Hazarimal Somani Marg,  
Mumbai - 400 001.  
Phone : 022-32946372

### **FACTORIES**

Arav, Maharashtra  
Pukkathurai, Tamil Nadu,  
Dadra, U/T of Dadra & Nagar Haveli  
Hubli, Karnataka

### **SALES OFFICES**

Bangalore, Chennai, Kochi, Renigunta

### **AUDITORS**

M/s. Chaturvedi & Shah  
Chartered Accountants

### **BANKER**

Indian Overseas Bank

### **REGISTRARS & TRANSFER AGENTS**

Purva Sharegistry (India) Private Limited,  
9, Shiv Shakti Industrial Estate,  
Ground Floor, Sitaram Mill Compound,  
J. R. Boricha Marg, Lower Parel,  
Mumbai - 400 011.  
Phone No. (022) 23016761 / 23018261  
Email.busicomp@mtnl.net.in

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## NOTICE

**NOTICE** is hereby given that the Nineteenth Annual General Meeting of the members of **INFRA INDUSTRIES LIMITED** will be on Monday, 22nd September, 2008 at 10.00 a.m. at Malabar Hill Club Ltd, B. G. Kher Marg, Malabar Hill, Mumbai - 400 006 to transact the following business:

### **ORDINARY BUSINESS**

1. To receive, consider and adopt the Balance Sheet as at 31st March, 2008 and the Profit and Loss Account for the year ended on that date and the Directors' Report thereon and Auditors' Report thereto.
2. To appoint Director in place of Mr. Haresh P. Sanghvi who retires by rotation and being eligible, offers himself for re-appointment.
3. To appoint M/s. Chaturvedi & Shah, Chartered Accountants, as auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of next Annual General Meeting and to fix their remuneration.

**By Order of the Board of Directors**



**PLACE: Mumbai**

**DATED: 27<sup>th</sup> June, 2008**

**REGISTERED OFFICE:**

7th FLOOR, DHIRAJ CHAMBERS,  
9, HAZARIMAL SOMANI MARG,  
MUMBAI - 400 001

**Bhupendra J. Ambani**  
**(Non-Executive Chairman)**

### **NOTES**

- 1) A Member entitled to attend and vote at the meeting is entitled to appoint a proxy or proxies to attend and vote instead of himself and Proxy need not be a member.
- 2) A Proxy in order to be effective must be lodged with the Company at least 48 hours before the meeting.
- 3) The Register of Members and Share Transfer Books of the Company will remain closed from Tuesday, 16th day of September, 2008 to Monday, 22nd day of September, 2008 (Both Days Inclusive).
- 4) In all correspondence with the Company, members are requested to quote their Folio.
- 5) Members should quote Folio Numbers and in case the shares are held in the dematerialised Form, they should quote their client ID Number and DP ID Number.
- 6) Members, who hold shares in Dematerialised Form, are requested to bring their client ID and DP numbers for Easier Identification of Attendance at the meeting.

**INFRA INDUSTRIES LIMITED****DIRECTORS' REPORT**

To  
The Members,

Your Directors have pleasure in presenting their Nineteenth Annual Report, and the Audited Statement of Accounts of the Company for the year ended 31st March, 2008.

**FINANCIAL PERFORMANCE**

	(Rs.)	
	<b>Year Ended 31.03.2008</b>	<b>Year Ended 31.03.2007</b>
Profit/(Loss) before Interest, Depreciation and Tax	(1,260,539)	(257,778)
Less: Interest	4,500,650	2,779,210
Profit/(Loss) before Depreciation	(5,761,189)	(3,036,988)
Less: Depreciation	2,582,023	1,977,076
Profit/(Loss) before Tax	(8,343,212)	(5,014,064)
Add: Provision for Fringe Benefit Tax	240,000	225,000
Add: Deferred Tax	(1,987,506)	484,572
Profit/(Loss) after Tax	(6,595,706)	(5,723,635)
Add: Balance Brought from Previous year	(11,168,594)	(5,444,958)
Balance Carried forward to next year	(17,764,300)	(1,11,68,594)

**DIVIDEND**

In the absence of profit for the year under review, your Directors are unable to recommend any dividend on the Equity Capital.

**OPERATIONS**

The Sales during the year under review was Rs.90,414,040/- as against Rs.65,634,070/- in the previous year reflecting a growth of 37.75% over the previous year. Company has incurred Loss before Interest, Depreciation and Tax of Rs.12,60,539/- during the current year as against the Loss before Interest, Depreciation and Tax of Rs.257,778/- in the previous year. The Margins were reduced due to severe increase in the raw material cost and other input cost.

**FINANCE**

During the year under review the Company has availed Working Capital facility and Term Loan from the Bank.

**FUTURE OUTLOOK**

The Company has ventured into the manufacturing of Industrial Products for OEMs with advance processing technology. These will be the value added product having higher margins which will improve the performance in future

**INFRA INDUSTRIES LIMITED****FIXED DEPOSITS**

During the year the Company has not accepted any fixed deposits from the public under Section 58A.

**PARTICULARS OF EMPLOYEES**

The information as required by Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, is not given, as no employee of the Company was in receipt of remuneration exceeding the limits as laid down in this respect.

**CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO**

A statement giving information regarding Conservation of Energy, Technology Absorption, Foreign Exchange earnings and outgo required under Section 217(1)(e) of the Companies Act, 1956 are annexed and form part of the report.

**DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed:

- (i) That in the preparation of the accounts for the financial year ended 31<sup>st</sup> March, 2008; the applicable accounting standards have been followed along with explanation relating to material departures;
- (ii) That the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the loss of the Company for the year under review;
- (iii) That the Directors have taken proper and sufficient care for the maintenance of adequate accounting record in accordance with the provisions of the Companies Act, 1956 for safe guarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- (iv) That the Directors have prepared the accounts for the financial year ended 31<sup>st</sup> March, 2008 on a 'going concern' basis.

**DIRECTORS**

Mr. Haresh P. Sanghvi, who retires by rotation and being eligible, offers himself for re-appointment in accordance with the provisions of the Companies Act, 1956 and the Company's Articles of Association.

## **INFRA INDUSTRIES LIMITED**

### **CORPORATE GOVERNANCE**

As per the amended Listing Agreement with the stock exchange, the Company has complied with the requirements of Corporate Governance. A report on Corporate Governance is attached.

### **AUDITORS AND AUDITORS' REPORT:**

M/s. Chaturvedi & Shah, Chartered Accountants, retire as auditors of the Company and being eligible, offer themselves for re-appointment. The Board recommends their re-appointment as the Auditors of the Company.

The notes to the accounts referred to in the Auditors' Report are self-explanatory and therefore do not call for any further comments.

### **ACKNOWLEDGEMENTS:**

The Board of Directors wishes to place on record their appreciation of the dedicated efforts by the staff of the Company at all levels in their drive to enhance the Company's operation.

We would also like to express our gratitude to all Shareholders for their wholehearted support.

**For and on behalf of the Board Directors**

**PLACE: Mumbai**  
**DATED: 27<sup>th</sup> June, 2008**

**Bhupendra J. Ambani**  
**(Non-Executive Chairman)**

## INFRA INDUSTRIES LIMITED

## ANNEXURE – I

Statement appended to Directors' report pursuant to the Companies (disclosure of particulars in the report of Board of Directors) Rules 1998 under section 217 (1) (e) of the Companies Act 1956 and forming part of Directors' report for the year ended 31<sup>st</sup> March 2008

## 1. FORM A – ENERGY CONSUMPTION

## A) POWER &amp; FUEL CONSUMPTION

	Year Ended 31.03.2008	Year Ended 31.03.2007
<b>1. Electricity:</b>		
(a) Purchased Units (KWH)	597125	526501
Total Amount (Rs.)	3876339	3342521
Rate / Unit (Rs.)	6.49	6.35
(b) Own Generation		
i) Through Diesel Generator Units	7575	3261
Units per Ltr. of diesel oil	1.82	1.15
Cost / Unit (Rs.)	34.05	41.74
ii) Through Steam Turbine/Generator	Not applicable	Not applicable
<b>2. Coal:</b> (Specify quality and where used)	Not applicable	Not applicable
<b>3. Fuel Oil:</b>		
Quantity (Litres)	231421	195161
Total Amount (Rs.)	7758590	6158688
Average Rate (Rs.)	33.53	31.56
<b>4. Others/Internal Generations:</b>	NIL	NIL
<b>B) CONSUMPTION PER UNIT OF PRODUCTION</b>		
<b>Products (with details)</b>		
Production (MT)	679	585
Electricity (KwH/MT)	890	898
Diesel oil for Oven (Ltrs./MT)	340	333
Coal (Special Quality)	N.A	N.A
Others (Specify)	N.A	N.A

**INFRA INDUSTRIES LIMITED****FORM B – TECHNOLOGY ABSORPTION**

1. **Specific areas in which R&D was carried out:** R & D efforts were made in development of value added products. This break through has been achieved due to efforts put by the management and technical team of the Company.
2. **Benefits Derived:** This will help the Company to develop an extended product range and also manufacture existing products at economical cost and better products.
3. **Future plan:** The Company intends to cater to the growing non conventional products marketed specifically for the OEM of various industries.
4. **Expenditure on R & D:** The technical team of the Company has been able to achieve the required innovations and introduce new product without affecting any expenses due to experience in the production system.

**TECHNICAL ABSORPTION, TECHNOLOGY ADAPTION & INNOVATION**

1. **Efforts in brief:** The Company has made efforts in developing Customised Moulded Product for Rotomoulding division.
2. **Benefits Derived:** Better quality products are been made with cost effectiveness.
3. **Imported Technology:** N.A.

**FOREIGN EXCHANGE EARNINGS & OUTGO OUTFLOW**

1.	Towards import of Raw materials	:	Rs. NIL
2.	On account of Foreign Travel	:	Rs. 2,84,055/-
3.	On account of Technical Know-how fees	:	Rs. NIL
4.	Towards Import of Capital Equipment	:	Rs. NIL

**For and on behalf of the Board of Directors**

**Place: Mumbai**  
**Dated: 27<sup>th</sup> June, 2008**

**Bhupendra J. Ambani**  
**(Non-Executive Chairman)**



**INFRA INDUSTRIES LIMITED****MANAGEMENT DISCUSSION AND ANALYSIS****OVERVIEW**

Infra is recognized brand in the western and southern parts of India mainly due to its quality consciousness and services rendered. The Company has expanded product portfolio and ventured in manufacturing products for Industrial applications which have been well accepted by the customers.

The growth in industry and economy will provide opportunity to excel its performance in future. The boom in the housing sector will also contribute as the main business of Infra being in water storage tanks.

**INDUSTRIAL OUTLOOK**

Infra with experience of more than 17 years in the field of rotational moulding, by this process western countries service many industrial and various other applications including OEMs. Being a versatile process, Infra has ventured in catering the new application markets.

The advantage of Infra having multi location production facilities which gives the benefit of availability of products to its customers and assurance to OEMs to serve their requirements in time.

**OPPORTUNITIES & THREATS**

With the new materials and compounds being available in the market place, various conventional materials can be replaced by plastic processing which has advantages of standardization, accuracy and availability at multiple location and the awareness and recognition by the buyers has been a positive sign for the plastic process.

The Plastic water storage tank manufacturing industries are under pressure due to the competition from unorganized sectors and also the raw material prices which can increase due to uncertainty of petrochemical industries.

**CAUTIONARY STATEMENT**

Statement in the Management Discussions and Analysis describing the Company's objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include economic conditions affecting demand / supply, price conditions in the domestic and overseas markets in which the Company operates, changes in Government regulations, tax laws and other statutes.

**INTERNAL CONTROL SYSTEM**

The Company has adequate internal control system to safeguard its assets and prevention of misappropriation and detection of fraud and or unauthorized use of assets and it has been designed to ensure preparation of reliable financial statement and maintaining all the assets.

The Audit Committee of the Board deals with the significant issues relating to control raised by the Statutory Auditors.

**INFRA INDUSTRIES LIMITED****REPORT ON CORPORATE GOVERNANCE**

Your Directors submit their report on the Corporate Governance of the Company for the Financial Year 2007-2008.

**COMPANY PHILOSOPHY ON CORPORATE GOVERNANCE**

Infra Industries Limited marks its Corporate Governance with the prevalent practices and it confirms the mandatory requirements.

The Company's vision is to maximize shareholders value and compliance & adherence to regulatory procedures, implicit rules & voluntary practices.

The Company's philosophy on Corporate Governance is founded on transparent governance practices to safeguard the interest of investors, stakeholders and society at large.

During the year the company adopted the code of conduct for prevention of insider trading and code of corporate disclosure practices in pursuance to the SEBI regulation in this regard.

**BOARD OF DIRECTORS**

The Board of Directors comprises of 1 Executive Promoter Director, 1 Non-Executive Promoter Director and 2 Non-executive - Independent Directors.

During the financial year 1<sup>st</sup> April, 2007 to 31<sup>st</sup> March, 2008, Seven Board Meetings were held on 16<sup>th</sup> April, 2007; 5<sup>th</sup> June, 2007; 28<sup>th</sup> June, 2007; 30<sup>th</sup> July, 2007; 23<sup>rd</sup> August, 2007; 23<sup>rd</sup> October, 2007 and 28<sup>th</sup> January, 2008.

The Composition of the Board of Directors and their attendance at the meetings during the year and at the last Annual General Meeting as also number of the other Directorship / Membership of Committees are as follows:

<b>Category of Directorship</b>	<b>Name of the Director</b>	<b>Designation</b>
NED-Promotor	Mr. Bhupendra J. Ambani	Non-Executive Chairman
MD-Promotor	Mr. Mukesh B. Ambani	Managing Director
NED-IND	Mr. Haresh P. Sanghvi	Director
NED-IND	Mr. A. P. Abraham	Director