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one-stop material
transportation
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INTERNATIONAL CONVEYORS LIMITED

Annual Report 2008-2009

#### Credentials

International Conveyors Limited (established in 1973) is a leading manufacturer of PVC conveyor belt solution provider promoted and managed by Mr. R. K. Dabriwala and Mr. Anver Hussain.

#### Forward looking statement

The statements in this report detailing the Company's objectives, projections, estimates, expectations or predictions may be forward looking within the meaning of applicable securities laws and regulations. As these statements are based on certain assumptions and expectations of future events, actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's operations include economic conditions affecting global or domestic demand and supplies, political and economic developments in India or other countries, government regulations and taxation policies, prices and availability of raw materials, prices of finished goods, abnormal climatic and geographical conditions, etc. The Company assumes no responsibility in respect of forward looking statements that may be revised or modified in the future on the basis of subsequent developments, information or events.

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#### **PROXY FORM**

| I/We   | in the district   |
|--|---|
| of being a member / members of the above named Company and holding   |   |
|  | equity shares hereby appoint  |
| Shri   | in the district of  |
| •  | as my proxy to vote for me on my behalf, at the 36th Annual         |
|  | ton Row, Kolkata - 700 071 on Thursday, the 17th September, 2009 at |
| 4.00 p.m. and at any adjournment thereof.  |   |
| Proper Revenue Stamp Re. 1   |   |
| Signed this day of, 2009.  | Signature   |
| Name   | Reg. Folio / Client ID No   |
| INTERNATIONAL CONVEYORS LIMITED Registered Office: 10, Middlefon Row, Kolkata - 700 071  ATTENDANCE SLIP  36th Annual General Meeting on Thursday, the 17th September, 2009 at 4.00 p.m. |   |
| Name and Address of the Member   |   |
| Regd. Folio / Client ID No   |   |
| I certify that I am a registered shareholder of the company ar   | d holdShares.   |
| Please indicate whether Member/Proxy   | ······································                              |
| Member's / Proxy's Name in Block Letters   | Member's / Proxy's Signature  |

Note: Shareholder / Proxy holder must bring the Attendence Slip to the meeting and hand over at the entrance duly signed.

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#### INTERNATIONAL CONVEYORS LIMITED

is one of the fastest growing companies in providing a one-stop PVC Conveyor Belt solution provider for the mining sector and across all the industries. Looking

ahead, the Company is going to strengthen its business through increased geographical penetration, economies of scale, resource optimisation and enhanced

focus to build a progressively

de-risked business model.

Engaged in providing transportation solution across industry verticals, International Conveyors is truly recognised as the 'driving' force of the nation.

10.18% Growth in revenues from

Rs. 6386 Lacs in 2007-08 to Rs. 7036 lacs in 2008-09

# International Conveyors

is India's largest public
Company engaged in the
efficient transfer of mineral
deposits from their
respective underground
mines to pit heads.

India possesses the world's fourthth largest deposit of coal and world's fourth largest producer of coal.

#### 59.48% increase

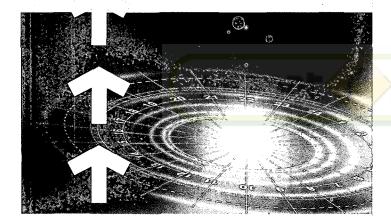
in exports from Rs. 3328 lacs in 2007-08 to Rs. 5308 lacs in 2008-09.



### **International Conveyors**

is a preferred vendor on account of a mix of innovation, customized solutions and responsive service. What you see below is the result.

## performance highlights



#### Core products and services

These comprise solid woven fabric-reinforced PVC impregnated and PVC-coated fire retardant, anti static conveyor belting. The Company is also engaged in renewable power generation.

#### Customers

These comprise companies engaged in the business of coal, mining, extraction, steel, potash mining, material handling, ports and commodity supplies based in India and abroad.

#### Capacities

- 5,75,000 metres per annum (manufacturing unit) in Aurangabad, Maharashtra.
- 3.85 MW wind turbine generator (approximately 9.3 mn KWH a year).

 PVC conveyor belt manufacturing unit Chikalthana,

Aurangabad, Maharashtra

Windmill 1 (0.6 MW)

Chitradurga, Karnataka

Windmill 2 (0.8 MW)

Tumkur, Karnataka

Windmill 3 (0.8 MW)

Ahmednagar, Maharashtra

Windmill 4 (1.65 MW)

Kutch, Gujarat

#### Certifications

- ISO 9001 certification from manufacturing to marketing.
- A Dun & Bradstreet-registered Company with D-U-N-S number 86-225-1696.
- US mine Safety and Health Administration Part 18, Title 30
- Council of South African Bureau of Standards SABS 971/1980 and SANS 1971/2003.
- Bureau of Indian Standards IS 3181: 1992 (second revision).
- Canadian Standards Association-CAN/CSA M422-M87 (reaffirmed 2000), Category A1.
- Australian approval as per AS 4606: 2000 and AS 1332: 2000

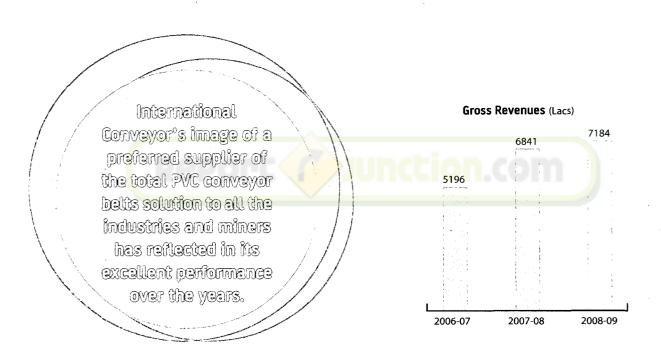
#### Public Holding

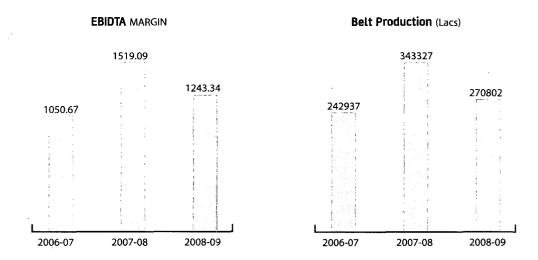
The Company's stocks are traded in the Kolkata and Bombay Stock Exchange.

#### Highlights of 2008-09

**5.02% growth** in the gross revenues from **Rs.6840.65** lacs in 2007-08 to **Rs.7183.99** lacs in 2008-09.

**59.48% increase** in exports from **Rs.3328** lacs in 200-08 to **Rs.5308** lacs in 2008-09.





At International
Conveyors, a more
durable product means
slower replenishment
but a wider market
and stronger
customer loyalty

The average life of conveyor belts is two years; the conveyor belts manufactured by the Company possess a 50 per cent higher durability, resulting in a superior price-value and stronger customer loyalty.

# Conveyors are susceptible to damage arising from improper alignment of belt tension, vibration, overloading and friction.

- The Company's conveyor belting solution is designed to suit Indian underground mine safety norms and international certifications.
- The Company is ISO 9001-certified across its entire operations (manufacturing to marketing); it possesses confidence-enhancing mine certifications given by the regulatory agencies of India, US, Canada, Australia and South African.
- The Company is engaged in extensive in-house manufacture: from yarn preparation to fabric weaving to compound mixing to belt finishing, protecting quality control and enhancing valueaddition.
- The Company's belting rolls are individually tested

   a rare industry practice across physical, fire-retardant and anti-static properties.
- The Company's testing laboratory conducts quality checks on all inputs (yarns and chemicals) and finished product; these tests include tests for flame, static conductivity, drum-friction, limited oxygen index, tensile strength, elongation, tear, adhesion, fastener holding, troughability and other routine tests.

We are getting about 60% of our revenues from the export market.

### Customised features = enhanced convenience = good business

Belt Conveyors represent the most economical mode of mineral or resource transportation from a mine to processing facility. Their profitable use requires adequate process control and reduced component friction leading to an enhanced product life.

Over the years, the Company's brand has been strengthened through the following policies, inputs and processes:

- Active product management by the Company's R&D division comprising continuous evaluation, testing and feedback analysis.
- All-synthetic high tenacity center wrap yarns for strength and minimum elongation; the use of solid woven PVC eliminates ply separation.
- All-synthetic pile wrap yarns to protect damage from impact, enhance adhesion and superior fastener holding.

- Composite weft yarn that provides optimum transverse rigidity and superior fastener holding.
- Woven selvedge to reduce peripheral damage and improve belt longevity.
- Complete vacuum impregnation and consolidation of PVC compounds through the solid woven fabric, improving tear strength and reducing moisture ingress.
- Special PVC coatings on the belts reduce abrasion and enhance carrying capacity throughout product life.