

# Annual Report

2005-2006

report  junction.com



**JBM AUTO LIMITED**

[www.reportjunction.com](http://www.reportjunction.com)



# Corporate *information*

## Board of Directors

Mr. S.K. Arya, Chairman  
Mr. F.C. Singhal, Director  
Mr. Ashok Kumar Agarwal, Director  
Mr. M.K. Aggarwal, Director  
Mr. H.R. Saini, Executive Director  
Ms. Esha Arya, Executive Director

## Chief Financial Officer & Company Secretary

Mr. N.K. Goel

## Bankers

Canara Bank  
CitiBank N.A.  
ICICI Bank Ltd.  
Bank of Baroda  
Standard Chartered Bank

## Statutory Auditors

Mehra Goel & Co.,  
Chartered Accountants

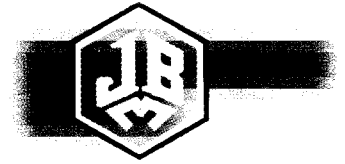
## Share Transfer Agent

MCS Limited

Report  Junction.com

## Contents

Directors' Report .....	1
Management Discussion and Analysis.....	6
Report on Corporate Governance .....	11
Auditors' Report .....	20
Balance Sheet .....	24
Profit & Loss Account.....	25
Schedules .....	26
Cash Flow Statement.....	39
Balance Sheet Abstract and Company's General Business Profile .....	40



## Vision

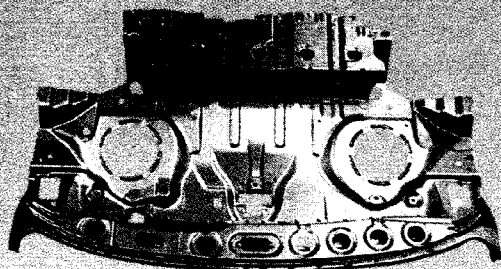
Expanding leadership in our business through people, keeping pace with market trends & technology.

## Values

1. We believe in **simplicity** by keeping a low profile externally and having clear, frank and effective communication in the organisation.
2. We believe in **teamwork** with well-defined responsibilities and accountability.
3. We believe in relationships of **trust amongst people** through well-defined responsibility and authority.
4. We believe in according top priority to **customer focus** through prompt and appropriate response.
5. We believe in respect and care for all those associated with us by **meeting commitments**.

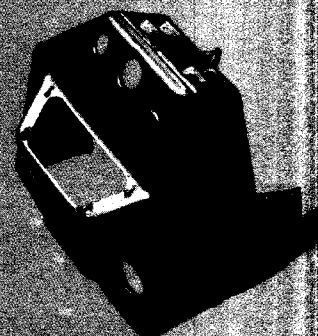
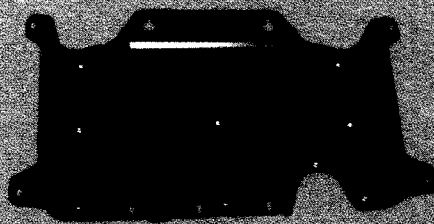
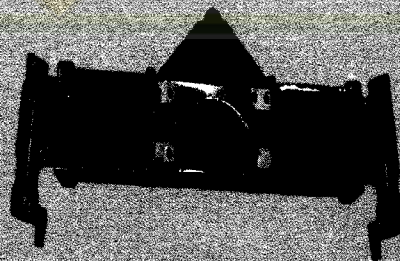
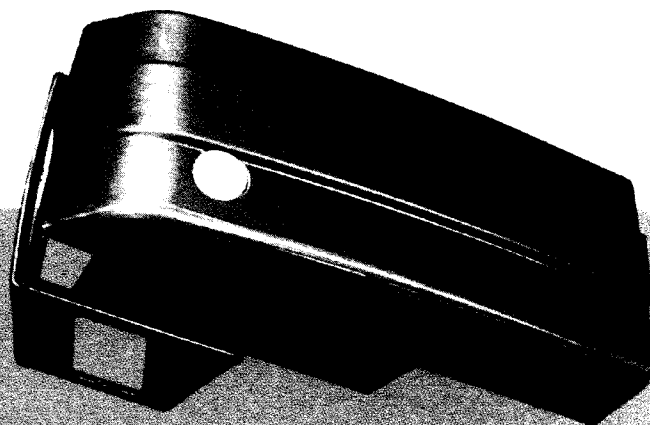
## Quality Policy

The policy of JBMA is to achieve total customer satisfaction by delivering products and providing services that meet or exceed their exacting requirements and expectations and to do so on time and at most competitive prices in domestic and export market for our entire product range.

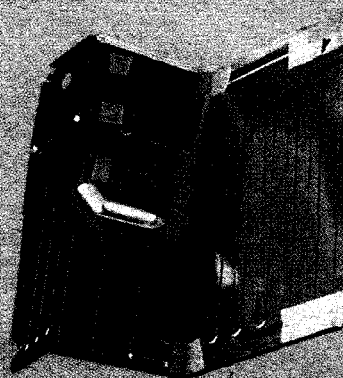
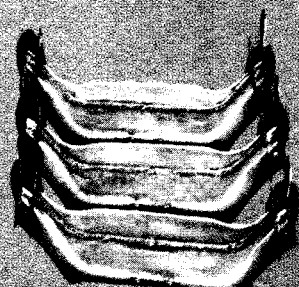
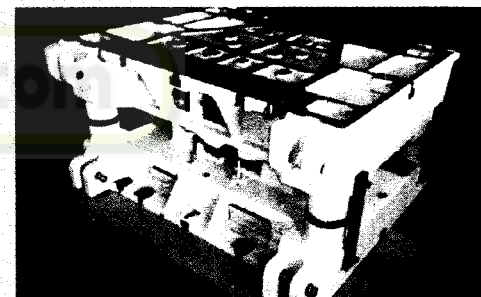
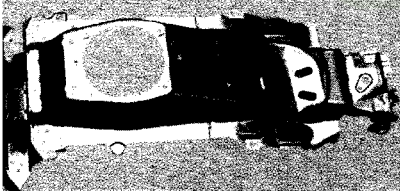
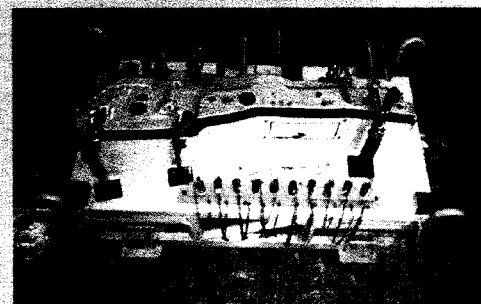
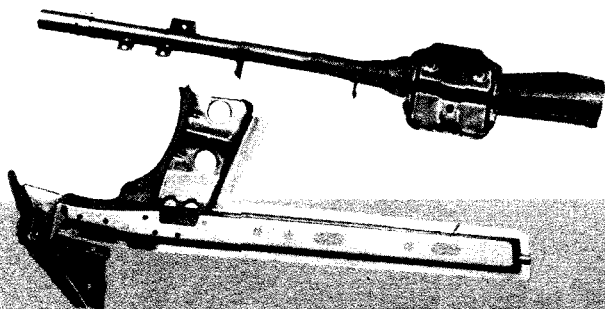
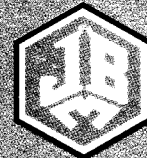


The Company manufactures body in white parts, welded assemblies, axles, tools and dies for automotive and FMCG applications. The Company has one stop facilities for its customers from modern tool-room to metal forming & stamping and welding to supply at customer locations directly, online.

# Product *range*



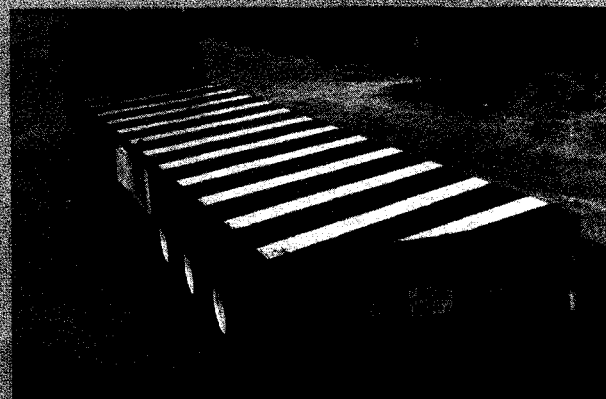
# Product *range*





# Product *range*

The latest step of the Company towards forward integration is entering in the new business activity namely Development & Assembly of Special Purpose Vehicles (SPV) to provide customized transport solution. The Company has launched its product in the Auto Expo 2006 considering the demand and growth momentum in different industry viz infrastructure, real estate, agro industry etc where demand of specialized transport solution is increasing. The new facility of the company is situated at Faridabad, Haryana.

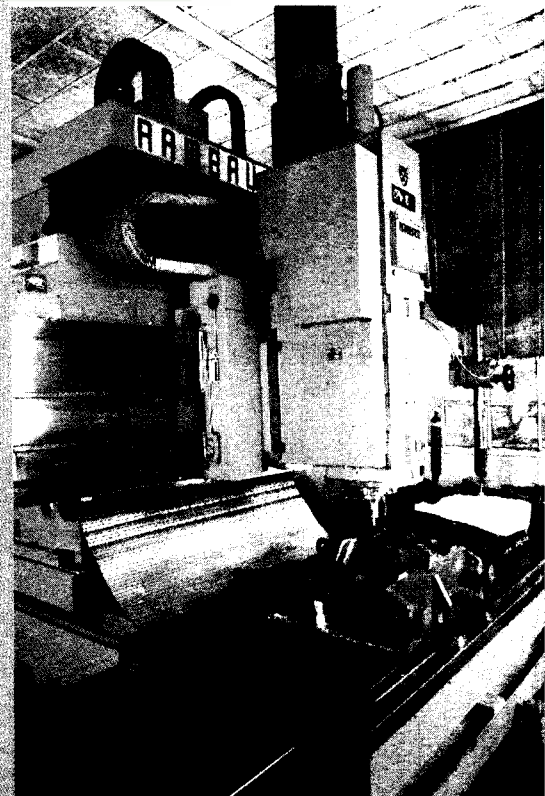
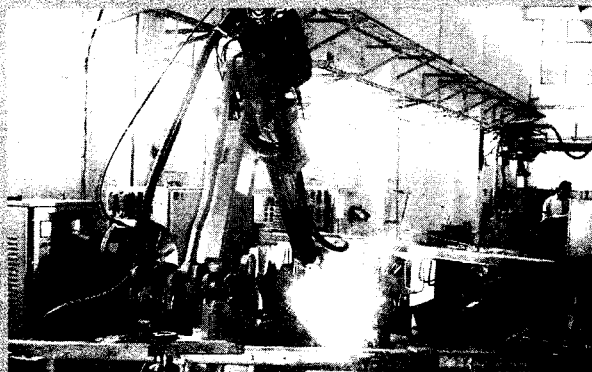
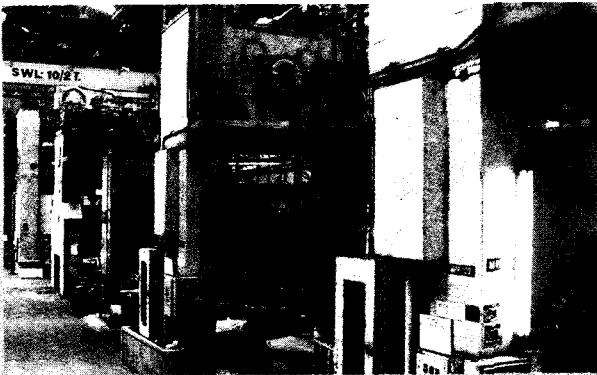




# Facilities

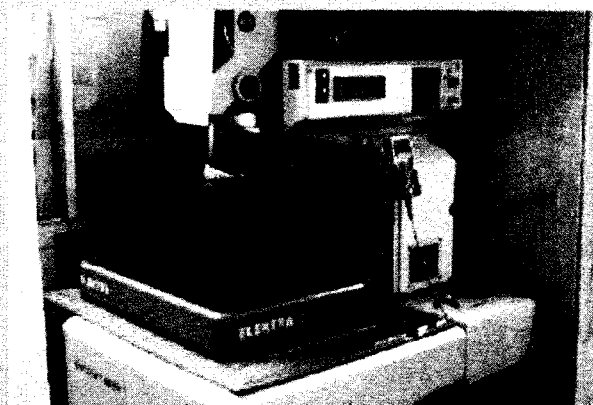
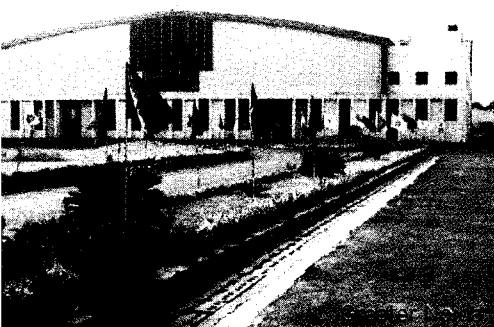
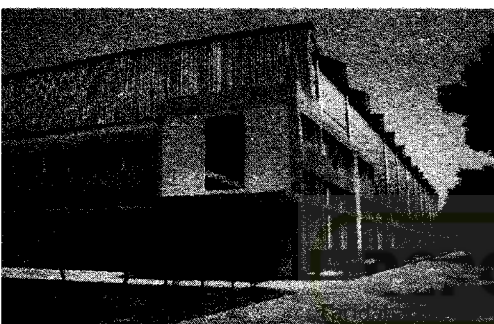
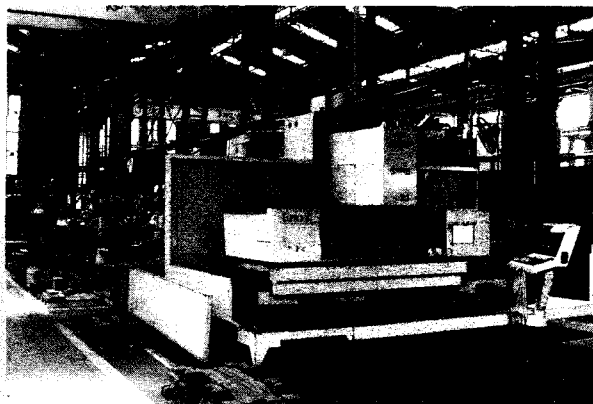
## *at a glance*

The Company has integrated manufacturing facilities i.e. press lines deriving full support through its tool manufacturing and maintenance facilities, with a state of art tool room and highly trained manpower. Further Company is equipped with a wide range of hi-tech equipment and advanced machinery to handle complex welding operations. The tool room has a unique array of sophisticated equipment from internationally renowned companies.

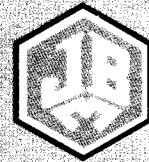




# Facilities *at a glance*



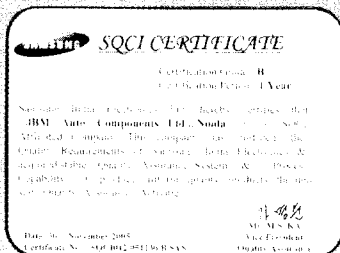
# Awards & accolades



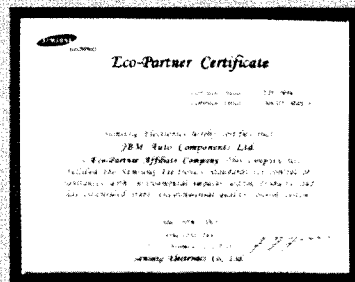
Mr. S.K. Arya, Chairman receiving Udyog Ratna award from Mr. Bhopinder Singh Hooda Hon'ble Chief Minister of Haryana



DIRECT ON LINE Certificate from M/s HONDA SIEL CAR INDIA LTD.



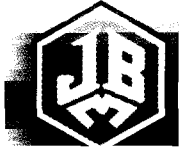
SQCI Certificate from M/s SAMSUNG INDIA ELECTRONICS LTD.



ECO PARTNER Certificate from M/s SAMSUNG INDIA ELECTRONICS LTD.



FIRST PRIZE for "BEST SIX SIGMA PROJECT TWINS" from M/s SAMSUNG INDIA ELECTRONICS LTD.

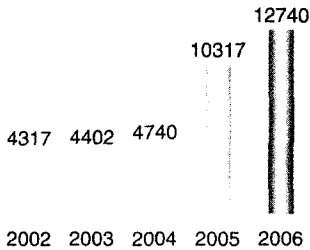


# Financial

## highlights

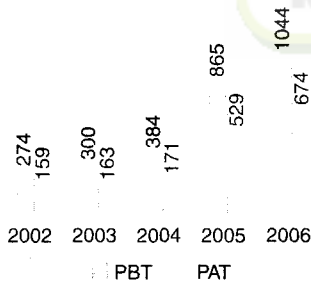
### GROSS SALES & OTHER INCOME

(Rs. in lacs)



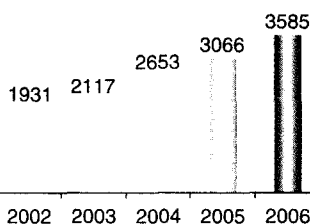
### PROFIT BEFORE & AFTER TAX

(Rs. in Lacs)



### NET WORTH

(Rs. in Lacs)



Particulars	2002	2003	2004	2005	2006
Gross Sales	4251	4336	4621	10265	12733
Net Sales	3820	3857	4001	9022	11118
Other Income	66	66	119	52	7
Total Income (Gross)	4317	4402	4740	10317	12740
Profit Before Tax (PBT)	274	300	384	865	1044
Tax	115	137	212	336	370
Profit After Tax (PAT)	159	163	172	529	674
Share Capital	680	680	680	680	680
Reserve & Surplus	1476	1543	1973	2386	2905
Net Worth	1931	2117	2653	3066	3585
PBT/Net Sales (%)	7.18	7.78	9.59	9.59	9.39
PAT/Net Sales (%)	4.17	4.22	4.28	5.87	6.06
ROCE (PBT/Capital Employed) %	8.84	9.25	10.00	16.99	14.13
RONW (PAT/Net Worth) %	12.15	7.70	6.48	17.25	18.80
Debt: Equity Ratio	0.16	0.29	0.35	0.30	0.39
Per Share Data					
Earning Per Share (Rs.)	2.34	2.39	2.52*	7.78	9.91
Cash Earning Per Share (Rs.)	4.56	5.36	6.09	12.52	15.09
Dividend Per Share (Rs.)	-	1.25	1.25	1.50	2.00
Book Value Per Share (Rs.)	28.40	31.15	39.02	45.10	52.72

\* adjusted EPS