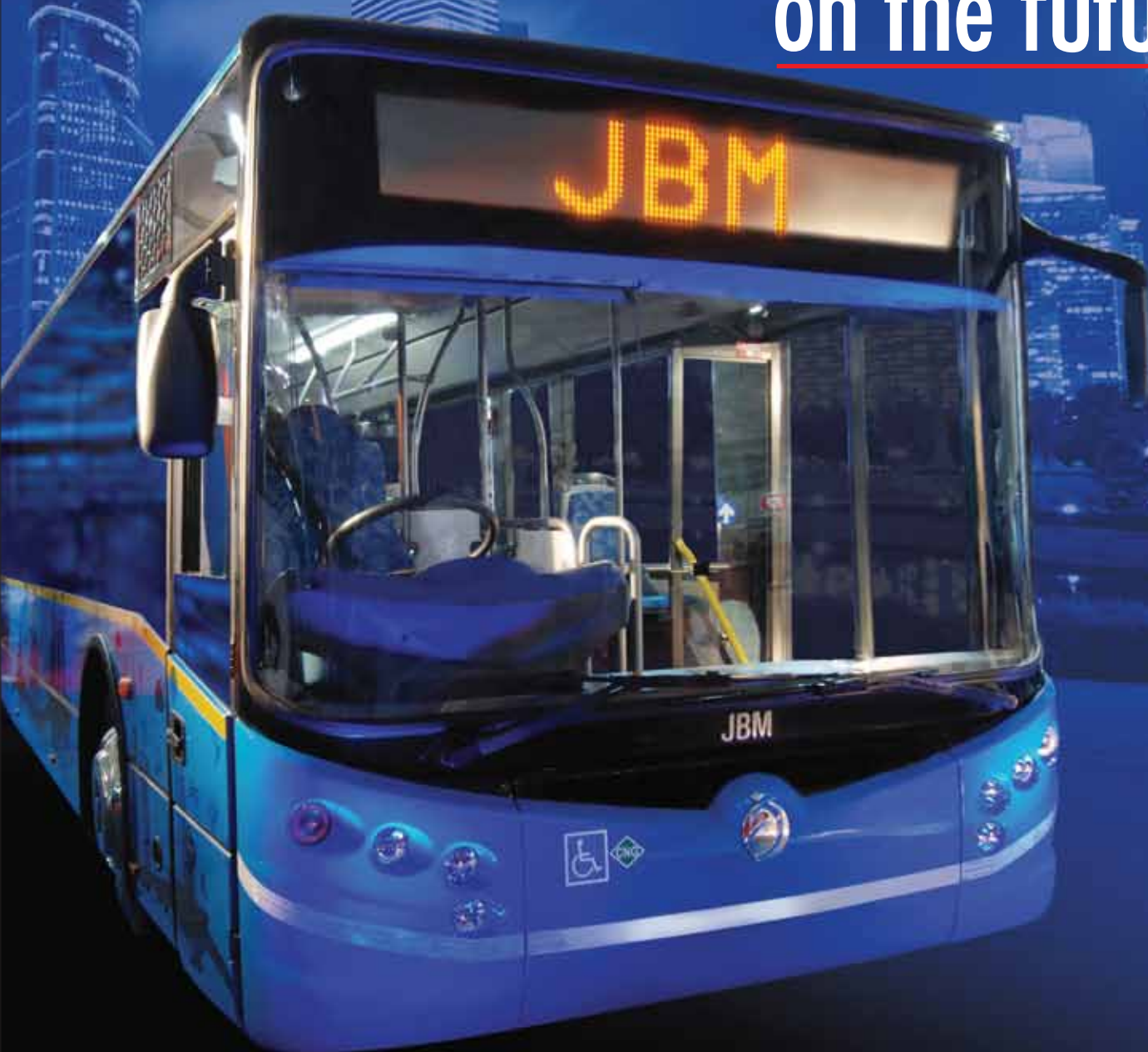


new
vision
approach
paradigm

riding high
on the future



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corporate information



Mr. S. K. Arya
Chairman



Mr. Ashok Kumar Agarwal
Director



Mr. M. K. Aggarwal
Director



Mr. Nishant Arya
Director



Mrs. Vimal Vasisht
Director (w.e.f 20.07.2014)



Mr. H. R. Saini
Executive Director

Chief Financial Officer & Company Secretary

Mr. Vivek Gupta

Statutory Auditors

Mehra Goel & Co., Chartered

Share Transfer Agent

MCS Limited

Bankers

Axis Bank

Canara Bank

Central Bank of India

Citi Bank N.A.

DBS Bank

ICICI Bank

IndusInd Bank Ltd.

ING Vysya Ltd.

Kotak Mahindra Bank Ltd.

Standard Chartered Bank

Yes Bank Ltd.



about us

Today, JBM Auto is all poised to further consolidate its leadership position as one of India's leading automotive component manufacturers. With our extensive product portfolio, marque customers, strategic market position, strong R&D, global approach and newer avenues of business operations, we have emerged as a key global supplier in the industry. In our pursuit of excellence, we have consistently incorporated world-class technology led by a dedicated team of professionals and maintained a steady focus on innovation thereby delivering greater satisfaction to our customers and creating better value for our stakeholders.

With the launch of our buses this year, JBM Auto has embarked on a journey of evolution to become an integrated automotive player. Going ahead, the bus division shall act as an important driver of overall growth of the company.

JBM Auto Ltd. is the flagship company of \$1.2 bn JBM Group that has a diversified portfolio in the field of automotive, engineering & design services and renewables, with an infrastructure of 35 manufacturing plants and 4 engineering & design centres across 18 locations globally. JBM's focus on quality-delivery, frugal engineering, time to market and art-to-part philosophy has provided the group an indomitable position in the industry.

at a glance

COMPONENT DIVISION

Manufacturing sheet metal components, assemblies, sub-assemblies.

JBM Auto's Component Division manufactures skin panels for doors, roof, rear panel, front panel, bumpers; underbody parts like floor; upper body parts like pillar, roof header; chassis & suspension systems and other products like cross car beam, cross truck beam, oil pan assembly, fuel tanks, air tank assembly, cowl assembly, etc.

TOOL ROOM DIVISION

Manufacturing tools, dies and moulds.

To meet the ever-evolving requirements of the customers, the company's tool rooms are continuously upgraded to interface with the latest industry-grade software and technology.



BUS DIVISION

Launched this year with an objective to revolutionize public transportation segment in India, this division specializes in the manufacturing of high quality buses, which are built with leading cutting-edge technology. JBM buses take pride in providing the highest levels of convenience, comfort, safety and passenger delight with many first of kind features. The division weaves in a seamless bond with the Group's offering due to the company's in-house base of varied auto components.

SKILL DEVELOPMENT CENTRE

A manufacturing technology based training centre primarily to meet the growing demand of skilled manpower in the engineering and automotive sector. The facilities include an advanced welding laboratory, modern training workshop with conventional and CNC machines, CAD/CAM lab, fitting and assembly section, classrooms equipped with latest teaching aids and relevant library. The target group includes candidates from school dropouts to ITIs, polytechnics and engineering students of mechanical and automotive trades.





The company achieved a net profit (post tax) of ₹ 50.20 crore compared to ₹ 32.60 crore in FY12-13. The net revenue from operations also grew to ₹ 1363 crore compared to ₹ 1170 crore earlier.

chairman's message

Dear Shareholders,

Another eventful year has gone by and, once again, it gives me immense pleasure to present the performance of your company during the previous year and share the roadmap for the upcoming year. The previous year has been the best one for the company till date.

Let me first share the performance for the financial year 2013-14 before sharing details of the expansion planned in FY2014-15. The company achieved a net profit (post tax) of ₹ 50.20 crore compared to ₹ 32.60 crore in FY12-13. The net revenue from operations also grew to ₹ 1363 crore compared to ₹ 1170 crore earlier. The Board has recommended a 30% dividend - the highest ever in the company's history. The stellar performance came despite the headwinds of inflation, high fuel prices, high interest rates, market conditions and muted customer sentiment. This would not have been possible without the commitment of all my colleagues and the unstinted support of our stakeholders.

With a stable, proactive and forward-looking government at the Centre, I believe the coming year will be a time of higher growth and success. The extension of excise duty benefits till 31st December 2014 has further boosted the spirits of the Indian automobile industry needed. This initiative has already shown its impact with an increase in sales.

With regard to the developments during the year, we announced our foray into manufacturing of buses. We unveiled India's first true low floor intra-city bus 'CITYLIFE' at the Auto Expo 2014. The bus received excellent reviews from the media, customers and the public at large. Going ahead, the bus project will be a major revenue driver for JBM Auto Ltd. in the coming years. The buses shall be manufactured at the company's state-of-the-art facilities at Faridabad and KosiKalan with an annual capacity of 2000 buses.

At JBM Auto Ltd, our key focus will now be on ISQ (Integrity, Safety and Quality) to propel our growth to the next orbit. Together, these three will represent the JBM DNA, which will consistently reflect in all our actions as a value-based organisation. These norms will be non-negotiable in our processes and systems. We have also enunciated our new Vision, which encompasses all business spheres so that we can meet stakeholder expectations with renewed commitment. After due introspection, we have redefined our Values as Integrity & Ethics, Ownership & Commitment, Respect & Teamwork, Customer Trust & Delight and Safety and Green. Along with our focus on TIP (Technology, Innovation and People), all these steps will strengthen our organisation and transform our way of doing business.

We are investing in cutting-edge technology and expanding our product range in order to march ahead of our competitors.

Simultaneously, we are focussing on attracting and retaining the best talent, since people are our biggest asset. We continuously strive to promote the culture of performance in our organisation. Regular training is being provided and a pool of future leaders is being created through our leadership development programmes like 'Drive', which we have been conducting for the past two years.

Finally, let me take this opportunity to thank each one of you, dear shareholders, for your continued trust and support. On behalf of the management of JBM Auto Ltd, I also wish to thank our esteemed stakeholders and bankers who believed in our long-cherished dream, which has now become a reality. We will keep you updated on all relevant developments throughout the year.

S. K. Arya

Chairman



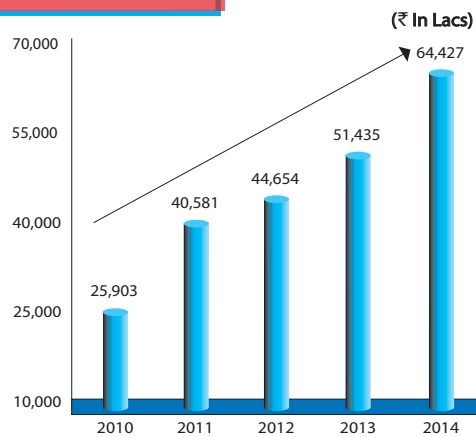
financial highlights

CONSOLIDATED

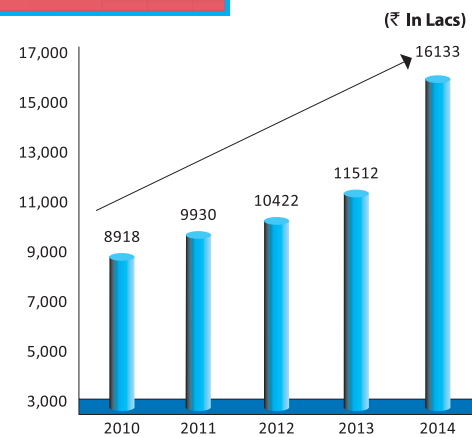
(₹ In Lacs)

Particulars	2010	2011	2012	2013	2014
Gross Sales	44886	81950	108233	132185	154041
Net Sales	41469	73105	96732	117096	136389
Other Income	185	238	578	381	559
Total Income (Gross)	45071	82188	108811	132566	154600
Profit Before Depreciation & Tax (PBDT)	3608	6007	7818	9295	12417
Cash Profit	3006	4827	6483	7606	10134
Profit Before Tax (PBT)	1513	3741	4784	5984	8402
Profit After Tax (PAT)	812	2152	2588	3260	5021
Equity Share Capital	1020	1020	1020	1020	1020
Reserve & Surplus	8421	10455	12954	15854	22706
Net Worth	9441	11475	13974	16874	23726
PBT/Net Sales (%)	3.65	5.12	4.95	5.11	6.16
PAT/Net Sales (%)	2.28	2.94	2.68	3.24	3.68
RONW (PAT/Net worth)%	10.02	18.75	18.52	22.49	21.16
Debt Equity Ratio (Times)	1.64	1.58	1.65	1.35	0.66

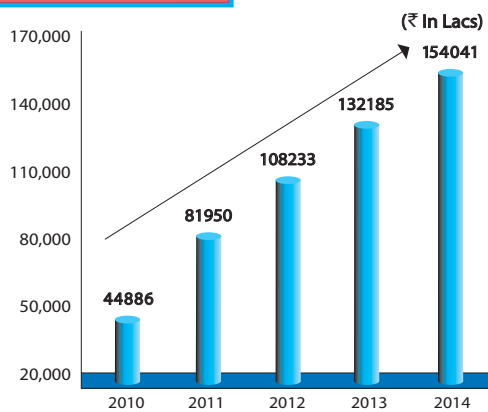
GROS SALES (STANDALONE)



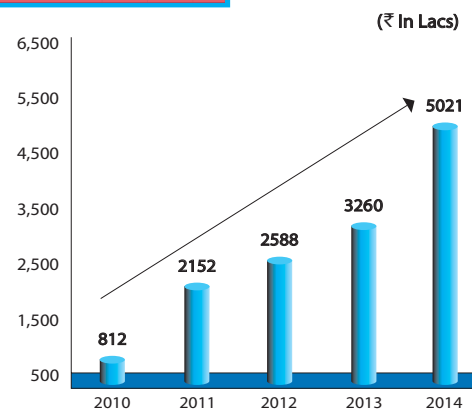
NET WORTH (STANDALONE)



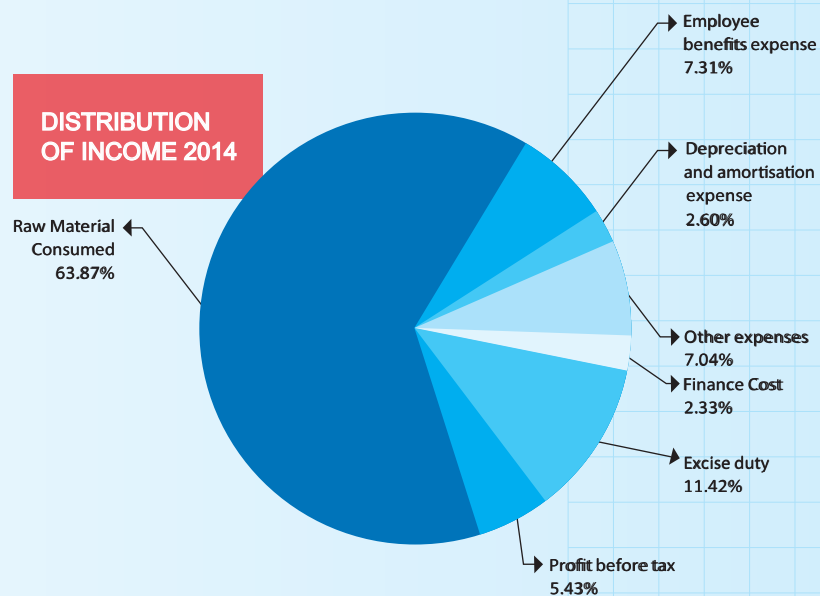
TURNOVER (CONSOLIDATED)



PAT (CONSOLIDATED)



DISTRIBUTION OF INCOME 2014





our vision

Expanding leadership in our business by creating an agile environment that delivers excellence and delight to stakeholders through the power of people, innovation and technology.

our values

INTEGRITY & ETHICS by having the conscience to be honest and sincere, resulting in appropriate conduct without being overseen.

OWNERSHIP & COMMITMENT by feeling a sense of accountability towards all tasks undertaken and taking complete responsibility for the outcomes.

RESPECT & TEAMWORK by fostering trust among people and an appreciation for diversity of ideas, thereby harnessing the potential of individuals and channeling it to accomplish greater group goals.

CUSTOMER TRUST & DELIGHT by meeting commitments, being sensitive to customer needs and addressing matters with clarity and speed.

SAFE & GREEN by being, in all our actions, a conscientious corporate citizen that prioritizes the safety of its people, protects the environment and contributes to the wellbeing of society.

value proposition

Firmly rooted in the legacy of JBM Group, the Company believes in continuously redefining its boundaries to always deliver value to customers.

- **COMPREHENSIVE PRODUCT RANGE**
- **PAN INDIA PRESENCE**
- **CATERING TO DIFFERENT INDUSTRY SEGMENTS**
- **DIVERSE CUSTOMER BASE**
- **INNOVATION & TECHNOLOGY EDGE**
- **PEOPLE FOCUSED**
- **BEST QUALITY & PRACTICES**