

1998-99

## Annual Report

REPORT JUNCTION



JMC Projects (India) Ltd.



*JMC recognises that an effective quality assurance programme is mandatory to establish a high degree of confidence in its services. For this reason JMC has implemented rigid quality control programmes for all its construction activities.*

*As a result of this dedication to quality system, JMC has been honoured with ISO 9002 recognition by TUV management service of Germany.*

#### BOARD OF DIRECTORS

**Ishver Modi**  
Chairman

**Hemant Modi**  
Managing Director

**Suhas Joshi**  
Whole-time Director

**Ajay Mehta**  
Whole-time Director

**Arun Gandhi**  
Director

**Narsinhbhai Patel**  
Director

#### BANKERS

ICICI Banking Corporation Ltd.  
Oriental Bank of Commerce

#### AUDITORS

Sudhir N. Doshi & Co.  
Chartered Accountants

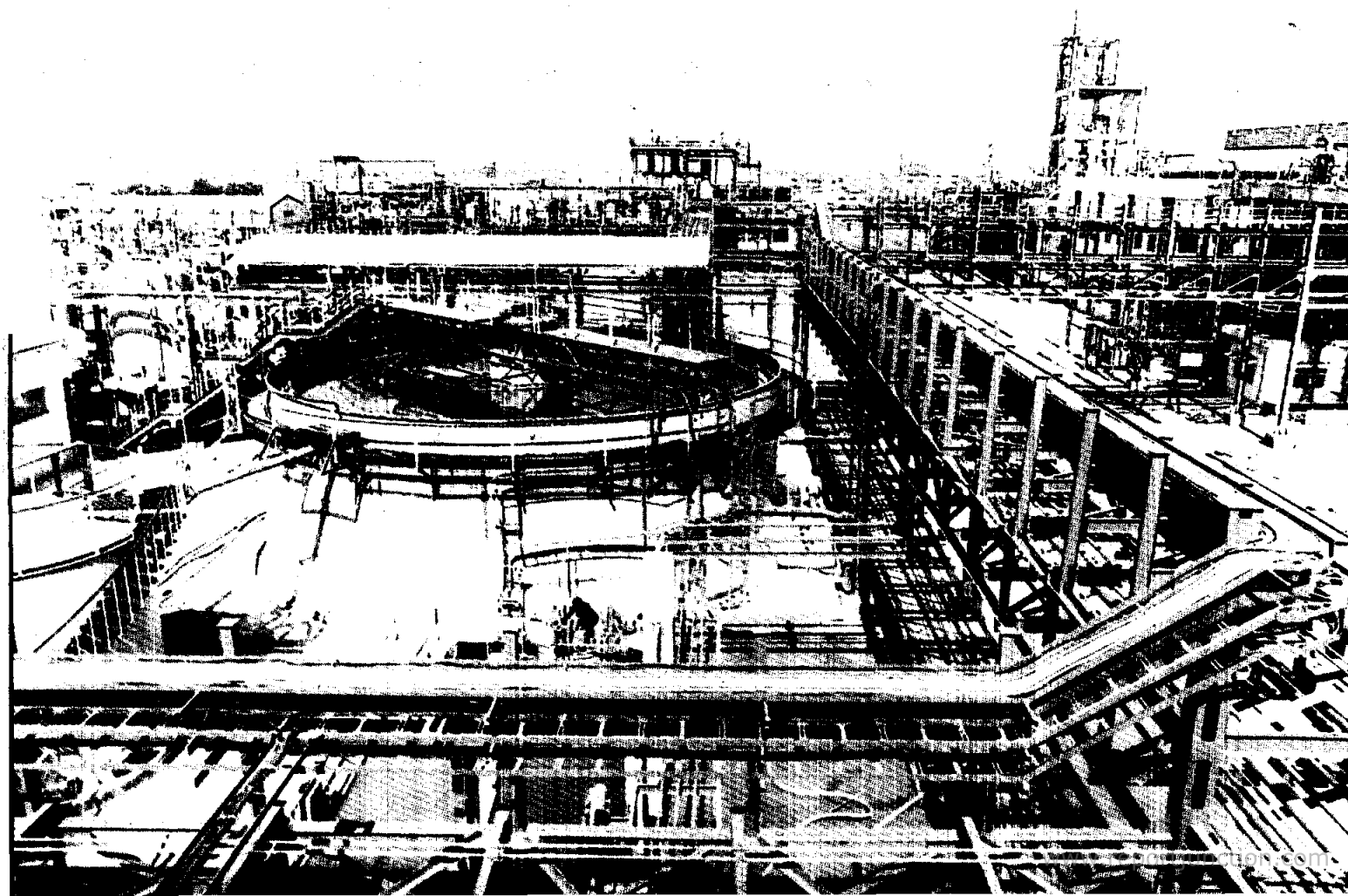
#### SUBSIDIARY COMPANY

JMC Mining & Quarries Ltd.

#### REGISTERED OFFICE

4 Kuldip Society,  
Nr. Ishvar Bhuvan, Navrangpura,  
Ahmedabad - 380 009.  
Phone : 079-6449050, 6426304

Report Junction



As we enter the new millennium, we are at the crossroads with a changed perspective of business activities. A liberalised economy and an open competition have changed our mind-sets with regard to many parameters of the business, but one thing remains unaffected - our relationship with our customers, suppliers and stakeholders. This relationship is nurtured through years of painstaking effort of looking after every small requirement and of living up to their expectations.

On the strong foundation of this relationship and with an improved methodology of expert planning, professional services, and better utilisation of resources, JMC is poised to meet new challenges and opportunities with a clear vision and with well defined business strategies. Armed with these strategies, your company has ventured into new areas of construction activities like flyovers, bridges, roads and other infrastructure projects by creating a separate infrastructure division. The first project of a flyover at a prime location at Worli-Mumbai is an encouraging beginning in this new field.

## Message from the Managing Director



The year 1998-99 has been one of mixed fortunes. During the year, the Company successfully received new orders in many diverse fields and completed big projects well within time schedules. Incidentally, political and economic uncertainty has delayed the expected growth of the infrastructure and of other industrial projects in the country. Though the Company has achieved a higher turnover of Rs. 1035.12 millions, the margins were under pressure as competition continues to intensify in the midst of recessionary trends.

The new financial year has started with improved business prospects and better utilisation of resources. During the first two months of the current year, the company has secured new contracts worth Rs. 761 millions. Your company wishes to enter the millennium year with a sustained growth rate. This can be achieved only with total commitment and dedication from all our employees, and the wholehearted support of our stakeholders, suppliers and customers.

**Hemant Modi**



“ For our ambitious world-class project, the choice was obvious. It was JMC, which made it possible to implement its formidable time schedule in carrying out critical construction activities. With their large fleet of plant & machinery, qualified engineers and expert project planning, we successfully completed our largest project with no time and cost over-runs.”

“ We wish to place on record our sincere appreciation to all the JMC team members for the great support extended in achieving 5 lakh safe man-hours at our construction site.”

“ JMC is a very caring company in terms of wanting to understand the needs of clients. The company is responsive, adhere to time schedules and quality norms. ”

## Company Profile



These and other observations about JMC, communicated by our clients throughout our history, are what we mean by building relationships.

The Construction Industry continues to change and JMC will continue to respond with changes of its own in order to better serve our clients. We have a focus to bring a higher level of service to industrial construction. In more than 15 years that we have been serving the industry, we have developed an image and a reputation that conveys value, credibility and integrity in everything we do. We have built an industrywide reputation as a company that is highly experienced and totally committed to our customers.

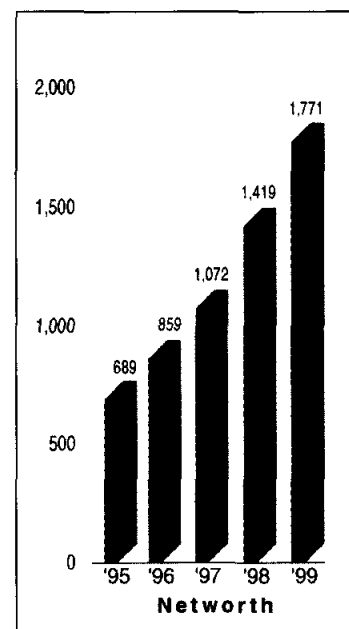
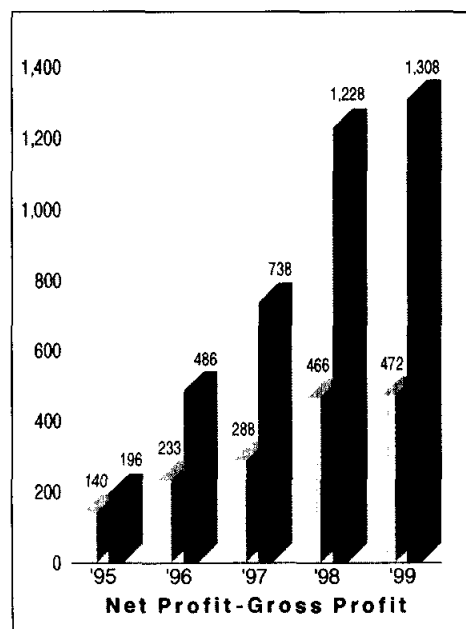
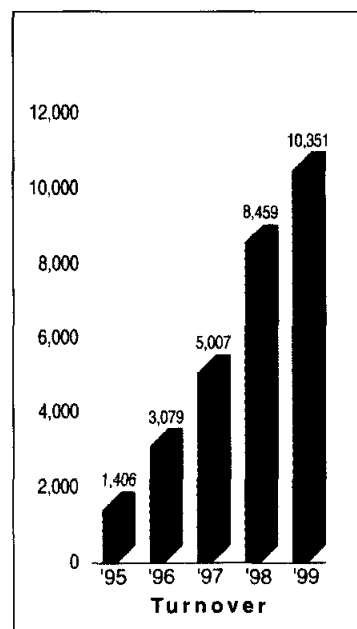
The common theme that runs throughout the organisation is to build a long term partnership with our clients. Against that backdrop, JMC operates on certain values that are embraced by the company and its employees: integrity, openness, speed, continuous improvement and respect. We have found no substitute for this philosophy. JMC's adherence to these values has earned us this reputation.

## Financial Summary

(Rs. in lacs)

Description	31-03-95	31-03-96	31-03-97	31-03-98	31-03-99
Turnover	1,406.27	3,079.22	5,007.32	8,459.10	10,351.18
Expenses	1,210.75	2,593.61	4,268.98	7,231.57	9,042.82
Gross Profit (PBDIT)	195.52	485.61	738.34	1,227.53	1,308.36
Interest	34.73	126.21	257.77	445.95	5,52.51
Bad Debt written off	0.00	0.00	0.00	52.14	0.00
Depreciation	17.75	50.56	76.83	119.55	169.39
Profit before Tax (PBT)	143.04	308.84	403.74	609.89	586.46
Tax	2.63	76.29	116.25	143.41	114.47
Profit after Tax (PAT)	140.41	232.55	287.49	466.48	471.99
Increase in Turnover (%)	112.00	118.96	62.62	68.93	22.37
Increase in Profit after Tax (%)	104.29	65.62	23.62	62.26	1.18
Source of Fund					
Equity	309.77	309.77	309.77	309.77	309.77
Reserves & Surplus	379.05	549.64	762.17	1,109.38	1461.03
Shareholders' Fund	688.82	859.41	1,071.94	1,419.15	1770.80
Loan Fund	278.61	817.25	1,600.17	2,467.29	3094.19
	967.43	1,676.66	2,672.11	3,886.44	4864.99
Application of Funds					
Fixed Assets (Net)	542.21	970.12	1,396.09	2,099.45	2566.34
Other Current Assets	425.22	706.54	1,276.02	1,786.99	2298.65
	967.43	1,676.66	2,672.11	3,886.44	4864.99
Dividend per Share (in Rs.)	1.60	2.00	2.20	3.50	3.50*
Earning per Share (in Rs.)	4.53	7.51	9.28	15.06	15.24

\* Proposed





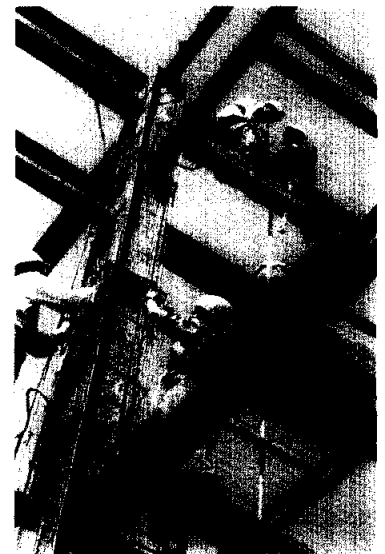
Since its inception in 1982, JMC is actively involved in the civil construction of various industrial projects. Over the years, JMC has developed core competence in almost all sectors of industrial construction and has successfully implemented various fast track projects covering segments like automobiles, chemicals, agro-chemicals, electronics, pharmaceuticals, textiles, sugar, heavy engineering, etc.

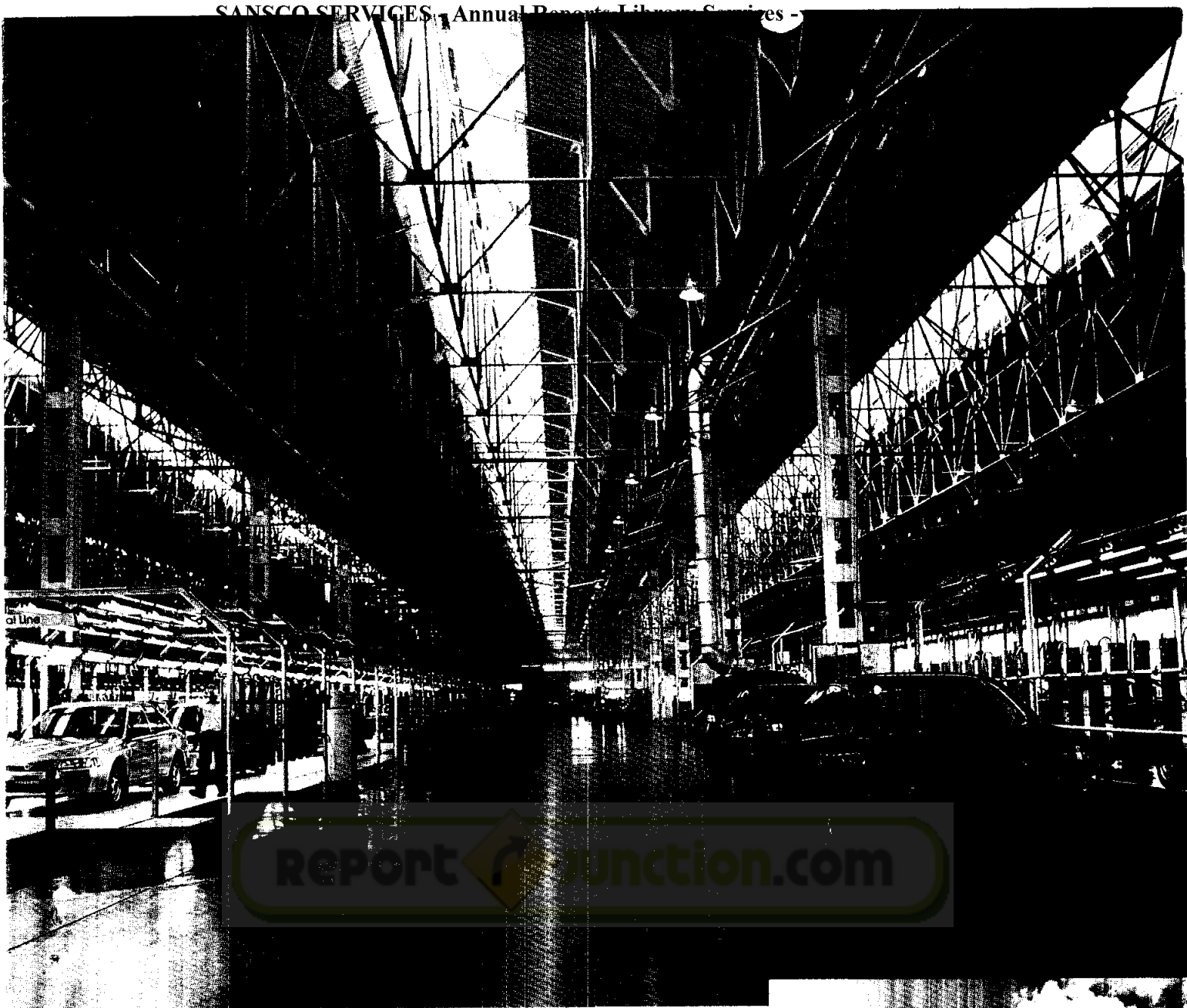
Noteworthy projects so far completed are Epabx manufacturing facility for Tata Telecom Ltd., TV assembly plant & Glass Shell plant for Videocon, CD ROM manufacturing facility for RC Laser Tech Ltd., Mitsubishi Lancer Car plant for Hindustan Motors Ltd., Scooter Plant for TVS Suzuki Ltd., Paints Manufacturing facilities at Ankleshwar, Hyderabad & Mumbai for Asian Paints Ltd., Polymer & Agro-chemical Plants for E.I. DuPont Ltd., Cotton Shirting Project for Arvind Mills Ltd., In-situ Combustion Project for ONGC Ltd., SVP plant for Core Healthcare Ltd....

Major projects currently under execution are Scooter Plant for Bajaj Auto Ltd., Soda Ash Plant & LAB manufacturing facility for Nirma Ltd., Pharmaceutical plant and R&D Centre for Cadila Healthcare Ltd., etc.

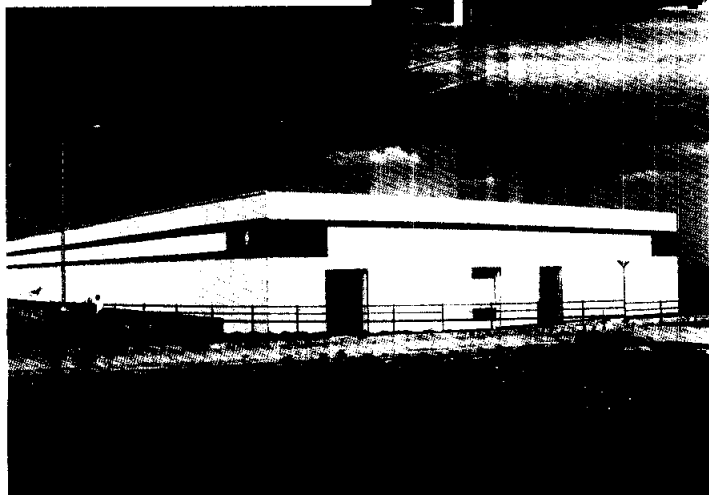
Based on these capabilities JMC is poised to expand in civil construction of Cement, Steel, Petrochemicals & Fertilizer Projects.

## Industrial Projects





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Amongst its diverse civil construction activities, JMC has executed prestigious Commercial & Institutional Building projects which have become landmarks for high quality, high finish construction.

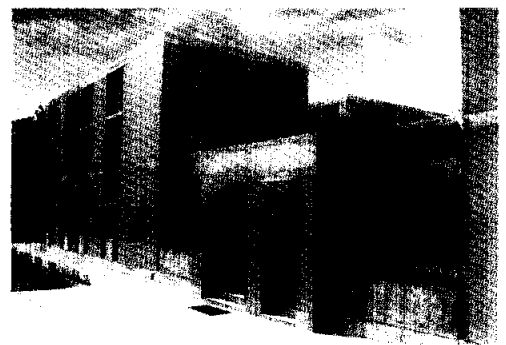
JMC has undertaken building projects of a varied nature like Hospitals, Hotels, Information Technology Parks, Banks, Hostels, R&D Centres, Commercial complexes & Institutional buildings.

Successfully completed commercial building projects include Regional office building at Gandhinagar for Bank of Baroda, Multi-storied office complex - JMC House at Ahmedabad, GIPCL and GTEC Townships near Surat, and Ahmedabad Management Association Building at Ahmedabad.

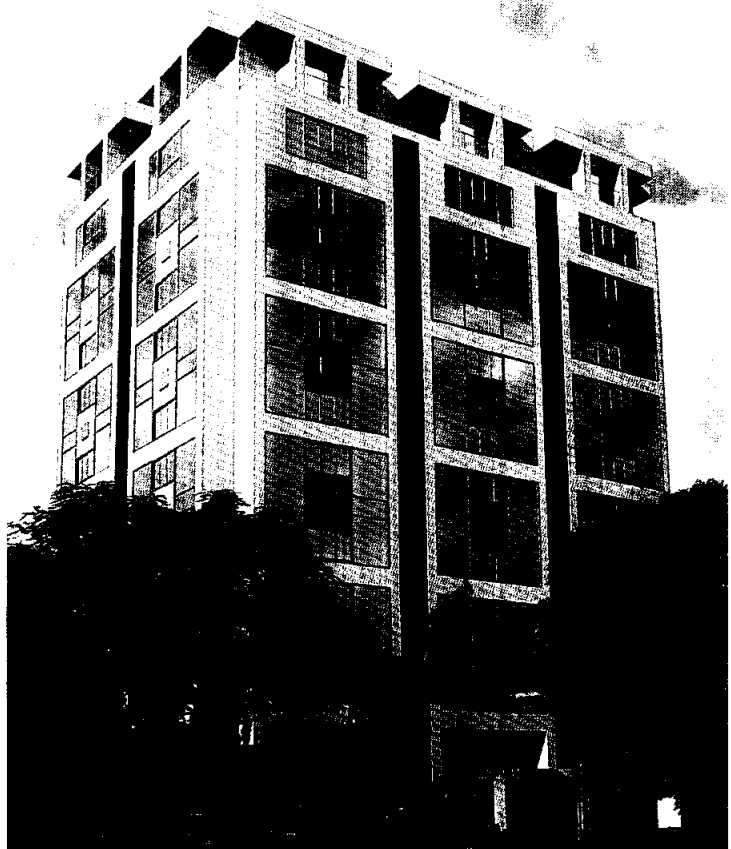
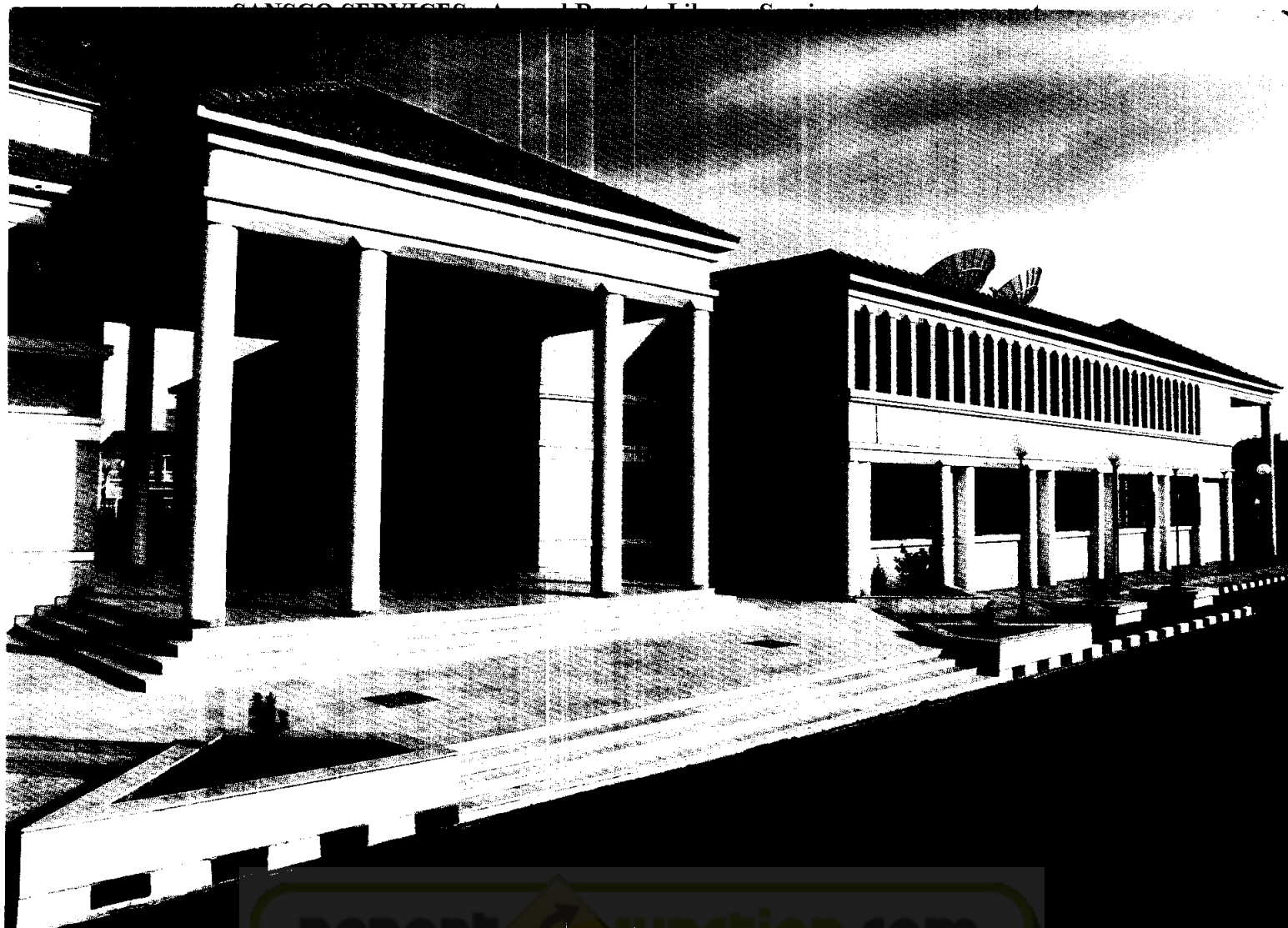
Ongoing major projects currently in progress include Information Technology Parks at Bangalore & Pune for Infosys Technologies Ltd., Krishna Heart Care Hospital near Ahmedabad for Yogeshwar Healthcare Ltd., and R&D Centre at Ahmedabad for Cadila Healthcare Ltd..

JMC has recently been awarded two highly prestigious projects i.e. Mofussil Bus Terminal for Chennai Municipal Development Authority and Seven Star Hotel at Udaipur for the Oberoi group.

## Institutional, Commercial Projects







With the liberalization of the Indian economy and the major thrust on power and the infrastructure sector, JMC has visualized the huge potential of this sector and has geared itself for coming opportunities. As these large projects require a considerable amount of machinery & specialized manpower to execute, JMC is continuously enhancing its resources to match the requirements.

Despite being relatively young, JMC has made a significant dent in the construction of power projects. It has successfully carried out civil works of 90 MW Power Plant at Dahej for Gujarat Alkalies & Chemicals Ltd. and 20 MW Captive Power Plant including 150 TPH Coal Handling System at Veraval for Indian Rayon Ltd. Currently JMC is executing the civil & structural work of 20 MW Power Project in Andhra Pradesh for Avsarla Automation Ltd.

In the infrastructure sector, JMC made a modest beginning by successfully carrying out development of C.G. Road in Ahmedabad. Recently, JMC has been awarded the construction of a flyover at Worli, Mumbai.

With this exposure in the power & infrastructure sector, JMC is all set to get into power, roads and bridge projects in a big way.

## Power, Infrastructure Projects

