

WHEN DARK CLOUDS BLOCK OUT YOUR LIGHT

WHEN LIGHTNING RIPS THROUGH YOUR WORLD

WHEN THUNDER DESTROYS YOUR PEACE

REMEMBER, ALL THIS ENDS IN RAIN

RAIN THAT MAKES YOUR EARTH GREEN, FERTILE AND BOUNTIFUL



Jain Irrigation Systems Ltd.
Small Ideas. Big Revolutions.®
32nd Annual Report 2018-19

“LEAVE THIS WORLD BETTER THAN YOU FOUND IT.”

— Bhavarlal H. Jain
Founder



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CORPORATE PHILOSOPHY

Mission: Leave this world better than you found it.

Vision: Establish leadership in whatever we do at home and abroad.

Credo: Serve and strive through strain and stress; do our noblest, that's success.

Goal: Achieve continued growth through sustained innovation for total customer satisfaction and fair return to all other stakeholders. Meet this objective by producing quality products at optimum cost and marketing them at reasonable prices.

Guiding Principle: Toil and sweat to manage our resources (men, material and money) in an integrated, efficient, economic and sustained manner. Earn profit, keeping in view commitment to society and environmental.

Quality Perspective: Make quality a way of life.

Work Culture: Experience: 'Work is life, life is work.'

Quality and environment Policy

Guidelines:

Customer and Market

- Commit to total customer satisfaction
- Build and maintain market leadership

Quality Excellence

- Strive continually to reach and maintain quality in every aspect

Safety and Health

- Secure safety and health of associates and other assets

Environment and Society

- Protect, improve and develop the environment
- Cherish the symbiosis and nurture creative partnership between society and environment

Development of Stakeholders

- Adopt transparency and fair practices for continuous sustainable growth

HISTORY AND KEY MILESTONES

Over the years, JISL has demonstrated a sound growth strategy by constantly acquiring and developing innovative technology, gaining new markets and creating breakthrough products.

Commenced:

Bhavarlal Jain establishes a trading firm, dealing in agricultural inputs and equipment, laying the foundation of the JAIN conglomerate



1963

1980

Commenced:

PVC pipe manufacturing



Jain Irrigation Systems Ltd. Incorporated as a public limited Company



1986

1988

Drip Irrigation systems pioneered for small holders in India



Commenced:

R&D cum Demonstration and Training Centre



1989

1991

Commenced:

- Casing Pipe Manufacturing
- Plastic Sheet manufacturing plant



Commenced:

PE Pipes Manufacturing



1993

1994

Commenced:

- Tissue Culture Plantlets
- Solar Water Heater Manufacturing
- Vegetable Dehydration Manufacturing



Commenced:

Green field fruit processing plant



1996

1996

Commenced:

- Column Pipe Manufacturing
- Gas Pipe Manufacturing
- PE- Duct (PLB) Manufacturing
- Sprinkler Irrigation System



Commenced:

- Manufacturing facility in Tamil Nadu (MIS & pipe production)
- Manufacturing facility in Hyderabad, Andhra Pradesh (MIS & Pipe Production)



2005

2006

Acquired:

- Fruit processing facility in Chittoor, AP
- Dehydration facility in Baroda, Gujarat
- Chapin Tape, Irrigation Company, USA
- Cascade, Dehydration Company, USA
- Nucedar Mills Inc., Chicope, USA



Commenced:

- SWR PVC Pipe Manufacturing

Acquired:

- Aquarius, Irrigation Company, USA
- NaanDan, Irrigation Company, Israel



2007

2008

Acquired:

THE Machine, Equipment Manufacturing Company, Switzerland



Commenced:

- Double Wall Corrugated PE Pipe Production
- UDS Pipe Production
- Green field manufacturing facility in Turkey, (Jain Sulama)



2009

2010

Commenced:

- Bio-gas based 1.7 MW captive power plant
- Photovoltaic panel assembly line
- Manufacturing facility set up at Alwar
- Micro Duct

**Acquired:**

- Sleaford, Food Processing Company, UK
- Point Source, Irrigation Company, USA



2010

2011

Acquired:

- Protool, Equipment Manufacturing Company, Switzerland

**Commenced:**

8.5 MW Solar Power Plant, India

Acquired:

White Oak, Frozen Food Company, USA



2012

2013

Commenced:

- Jain Solar Pumping System Manufacturing Facility
- Ex-cel Plastics, Ireland

**Acquired:**

Gavish Control System Ltd. Micro Irrigation Company, Israel



2014

2015

Commenced:

Jain Plumbing Piping System Manufacturing

Acquired:

- DripTech, Irrigation Company, India
- Puresense, (irrigation environmental control system), USA

**Commenced:**

- AAMRUS retail business of Jain Farm Fresh Foods Ltd.
- Smart Clean Automatic Screen Filter Production
- IrriCare Smart Irrigation Controller Production
- NutriCare - Fertigation Machine production



2016

2017

Commenced:

Fru2go, product of Jain Farm Fresh Foods Ltd.

Acquired:

- Observant, Irrigation Company, (USA and Australia based)
- Acquired 80% stake in USA's 2 of the largest MIS dealers - Agri Valley and Irrigation Design and Construction

**Commenced:**

- Spice Processing Plant in India
- Jain Logic™ - software & analytical platform for Micro Irrigation System

Acquired:

- InnovaFood N.V., Belgium (Food Processing)
- ET Water, USA
- Northern Ireland Plastics CS., Northern Ireland
- Briggs Irrigation, UK



2018

COMPANY SNAPSHOT

#1

In Micro-Irrigation
company in India

#2

In Micro-Irrigation
company globally

#1

In Mango Processing
globally

#2

In Onion and Vegetable
Dehydration globally

#1

In Tissue Culture
Production of Banana and
Pomegranate globally



1963

Started our trading business in agricultural inputs and equipment

1978

Refined Papain Processing : Entry in Industrial World
PVC Pipe Production Begun

1986

Incorporated in 1986

33

Manufacturing Plants globally

11,633

Associates globally

11,000+

Dealers and distributors base globally

1.3 BN+_{USD}

Aggregate revenues as on 31st March, 2019
(₹. 8600 Cr.)

8.5 MN

Farmers' lives have been touched globally

CREATING VALUE IN MANY WAYS



Drip Irrigation Systems

We offer bespoke, efficient and long-life drip irrigation systems, which ensure water saving, early maturity and a bountiful harvest, season after season, year after year. Besides, this system saves labour and fertiliser costs.



Sprinkler Irrigation Systems

We offer unique sprinkler irrigation systems, designed to ensure maximum water saving, combining high quality, affordability and ease of installation.



Resource to Root

As the prevailing irrigation set-up in India is not a very encouraging scenario, Jain Irrigation has yet again innovated and introduced the revolutionary concept - Jain Integrated Irrigation Solution (JIIS)



PVC Pipes & Fittings

We offer a wide range of PVC pipes and fittings in various materials, catering to multiple requirements.



Plastic Products

We are one of the largest polymer processors in India. We offer uPVC, PE and PC, along with engineering polymers like polypropylene, polystyrene, polyacetal and nylon, among others.



Plumbing Systems

Our plumbing pipes and fitting systems offer multiple solutions to plumbing requirements. The products are manufactured from 100% virgin raw material – they are durable and reasonable in price with unmatched quality standards.

QUALITY IS OUR WAY OF LIFE

ISO 9001 (Quality Management System)

- Sheet Division
- MIS Division
- Pipe Division
- Solar Division
- Tissue Culture Division
- Plastic Pipe & Fittings
- Precision Farming System
- Jain Research & Dev. Lab-Jalgaon
- Gandhi Research Foundation



Quality is way of Life
Jain Irrigation, Plastic Park Road, Chittoor 182, 505 140/151 & 505 014/045 18/2017 Certified Company

ISO 14001:2015 (Environment Management System)

- Onion & Vegetable Dehydration Unit-Jalgaon, Vadodara
- Fruit Processing Unit-Jalgaon, Chittoor 1&2
- Spice Processing Unit-Jalgaon
- Green Energy Park, Jalgaon
- Jain Plastic Park-Jalgaon, Hyderabad
- Jain Plastic Park-Jalgaon, Alwar
- Jain Tissue Culture Park-Jalgaon
- Jain Research & Dev. Lab-Jalgaon
- Gandhi Research Foundation-Jalgaon



Quality is way of Life
Jain Irrigation, Plastic Park Road, Chittoor 182, 505 140/151 & 505 014/045 18/2017 Certified Company

OHSAS 18001:2007 (British Standard Occupational Health and Safety Management Systems)

- Onion & Vegetable Dehydration Unit-Jalgaon, Vadodara
- Fruit Processing Unit-Jalgaon, Chittoor 1&2
- Spice Processing Unit-Jalgaon
- Green Energy Park-Jalgaon
- Jain Plastic Park-Jalgaon, Hyderabad
- Jain Plastic Park-Jalgaon, Alwar
- Jain Tissue Culture Park-Jalgaon

Kosher

- Onion & Vegetable Dehydration Unit-Jalgaon, Vadodara
- Fruit Processing Unit-Jalgaon, Chittoor 1&2
- Spice Processing Unit-Jalgaon

